



**All India Institute of Medical Sciences, Bhubaneswar**  
**At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019**

To be uploaded in Website: [www.aiimsbhubaneswar.edu.in](http://www.aiimsbhubaneswar.edu.in) (Tender)

Reference No: STORE-76/05/2023-STPURSEC

Dated: 20 Apr 2024

**Sub: Procurement of Reverse Hybridization platform for DNA Flow Technology(Make: VITRO SA) for External Research Project for dept of Microbiology at AIIMS, BBSR on Proprietary basis - Inviting Comments thereon.**

The Dept of Microbiology of AIIMS, Bhubaneswar has requested for procurement of **Reverse Hybridization platform for DNA Flow Technology(Make: VITRO SA)** from **VITRO SA, Master Diagnostic, Spain** through authorized distributor **M/s ADT India Pvt Ld, DSM-530, DLF Towers, Shivaji Marg, Najafgarh, New Delhi- 110015.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to [aso\\_debashish@aiimsbhubaneswar.edu.in](mailto:aso_debashish@aiimsbhubaneswar.edu.in), [so@aiimsbhubaneswar.edu.in](mailto:so@aiimsbhubaneswar.edu.in), [spo@aiimsbhubaneswar.edu.in](mailto:spo@aiimsbhubaneswar.edu.in) so as to reach on or before **date: 05 May 2024** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.


The ref. no. – STORE-76/05/2023-STPURSEC dt: 20 Apr 24, due on dated: 05 May 2024 should be superscripted on sealed envelope.

**Enclosure:**

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar- **Annexure-I**
2. Technical Specification - **Annexure- II**
3. Budgetary Quotation(M/s ADT India) - **Annexure-III**
4. PAC of M/s. **VITRO SA, Master Diagnostic, Spain - Annexure-IV**
5. OEM Authorisation Certificate- **Annexure- V**

**Copy to:**

- |  |   |                              |
|--|---|------------------------------|
| 1. PI, External Research Project(Microbiology) | : | for information please       |
| 2. Accounts Officer                            | : | for information please       |
| 3. IT Cell                                     | : | for hoisting in the website. |

  
**Sr. Procurement-cum-Stores Officer(I/C)**

**AIIMS, BHUBANESWAR**

Proprietary Article Certificate  
Valid for the Current Financial Year

File No. and Date Reference:			
1	Description of article	Reverse hybridization platform for DNA flow technology	
2	Forecast of quantity /annual requirement	Equipment category. Hence, not applicable	
3	Approximate estimated value for above quantity	Rs. 7,72,000 + 18% GST = 772000+138960= Rs. 9,10,960	
4	Maker's name and address	VITRO SA, Master Diagnostica, Luis Fuentes Bejarano 60, Nudo Norte (Local 3), 41020, Sevilla, Spain	
5	Name(s) of authorized dealers/ stockists	ADT India Private Limited, DSM-530, DLF Towers, Shivaji Marg, Najafgarh Road, New Delhi-110015	
6	I approve the above purchase on PAC basis and certify that: - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it- without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	✓	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	✓	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/Warranty, spares.): OR	-	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	-	
7	Reference of concurrence of finance wing to the proposal:	ICMR letter no. OMI/08/2022/ECD dated 02.02.2023 and EMF/41/22-23 dated 15.02.2023 /Note-32	
History of PAC Purchase of this item for past three years may be given below: <b>Not applicable</b>			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any

*Brujana Mohanty*  
Signature of the Indenting Officer  
16.08.2023

Signature of Approving Authority.....  
Date.....  
Designation of Officer.....  
Dr. Ashutosh Biswas  
कार्यकारी निर्देशक / Executive Director  
एम्स, भुवनेश्वर  
AIIMS, Bhubaneswar-751019

**DR. BRUJANA MOHANTY**  
MD (AIIMS DELHI), MAMS, FIMSA  
Professor  
Department of Microbiology  
All India Institute of Medical Sciences  
Bhubaneswar-751019, Odisha

**Annexure-1****Equipment for ICMR-funded project****Reverse hybridization platform for DNA flow technology**

**Project title:** Detection of Lyme borreliosis and clinico-microbiological study of a newly emergent clinical entity in India [project id 2021-10566]

**Principal Investigator:** Dr. Srujana Mohanty, Professor  
Department of Microbiology  
AIIMS Bhubaneswar, Odisha

**Permanent Project Code –** EMF/41/22-23

**Technical specifications for Reverse hybridization platform for DNA flow technology:**

- a. Should be a robust, compact, manual hybridization system based on multiplex PCR and reverse dot blot hybridization for the detection of tick-borne bacterial diseases, sepsis, meningitis, respiratory pathogens.
- b. The system should have the flexibility to run minimum 1 and maximum 12 samples simultaneously.
- c. Total turn-around time for the results should not be more than four hours.
- d. All the assays should be suitable for clinical and diagnostic applications.
- e. The System should have software for automated result interpretation with LIS compatibility.
- f. The System should have compatibility with tick borne panel assay for the simultaneous detection of 7 pathogens [Borrelia, Rickettsia, Ehrlichia, Anaplasma, Francisella, Bartonella, and Coxiella].
- g. The System should have compatibility to detect over 36 species of Gram-positive bacteria, Gram-negative bacteria, fungi and antibiotic resistant forms (Coagulase-Negative Staphylococci, *Staphylococcus aureus*, *Streptococcus* spp., *Streptococcus pneumoniae*, *Streptococcus agalactiae*, *Listeria monocytogenes*, *Enterococcus* spp., *Pseudomonas aeruginosa*, *Acinetobacter baumannii*, *Neisseria meningitidis*, *Stenotrophomonas maltophilia*, *Escherichia coli*, *Klebsiella pneumoniae*, *Serratia marcescens*, *Enterobacteriaceae* species, and *Proteus* spp.), fungi species (*Candida albicans* and *Candida* spp.) with 20 antibiotic resistance genes simultaneously.
- h. Assay should include UNG to avoid carry over contamination.
- i. All the assays should include external, internal and hybridization controls
- j. Warranty – 2 years

Srujana Mohanty  
16.08.2023

**DR. SRUJANA MOHANTY**  
MD (AIIMS DELHI), MAMS, FIMSA  
Professor  
Department of Microbiology  
All India Institute of Medical Sciences  
Bhubaneswar-751019, Odisha

Annexure-111  
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**ADT India Private Limited**  
 DSM-530, DLF Towers, Shivaji Marg, Najafgarh Road,  
 New Delhi - 110015 Ph: 011-49041337  
 Website: www.adt-biotech.com, Email: India@adt-biotech.com  
 GSTIN :07AAMCA5832D1Z5  
 Drug License Number: W(1538)14-W

## QUOTATION

<b>Billing Address</b>  <b>Director</b> All India Institute of Medical Sciences (Bhubaneswar) Sijua Bhubaneswar-751019  <b>Kind Attn</b> -  <b>GSTIN</b> -	<b>Shipping Address</b>  <b>Director</b> All India Institute of Medical Sciences (Bhubaneswar) Sijua Bhubaneswar-751019  <b>Kind Attn</b> -  <b>GSTIN</b> -	<b>Quotation No</b> Q2023064 <b>Date</b> 16-08-2023  <b>Project ID</b> ICMR project id "2021-10566"  <b>Quotation Validity</b> 60Days <b>Payment Terms</b> Immediately after installation
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S.No.	Product Code	Description of Product	HSN	Qty	Rate	Disc %	Taxable Amount	IGST	
								Rate	Amount
1	VIT-HS12	hybriSpot 12- Manual instrument (Including HS12, Camera & Software)  <b>Technical specifications for Hybrispot 12-manual equipment</b>  1). A robust, compact, manual hybridization system based on multiplex PCR and reverse dot blot hybridization for the detection of tick-borne bacterial diseases, sepsis, meningitis, respiratory pathogens.  2). Can run 1-12 samples simultaneously.  3). Suitable for clinical and diagnostic applications.  4). Turn-around time – approximately four hours  5). System has a tick borne panel assay for the simultaneous detection of 7 pathogens [Borrelia, Rickettsia, Ehrlichia, Anaplasma, Francisella, Bartonella, and Coxiella].  6). System has compatibility to detect over 36 species of Gram-positive bacteria, Gram-negative bacteria, fungi and antibiotic resistant forms (Coagulase-Negative Staphylococci, Staphylococcus aureus, Streptococcus spp., Streptococcus pneumoniae, Streptococcus agalactiae, Listeria monocytogenes, Enterococcus spp., Pseudomonas aeruginosa, Acinetobacter baumannii, Neisseria meningitidis, Stenotrophomonas maltophilia, Escherichia coli, Klebsiella pneumoniae, Serratia marcescens, Enterobacteriaceae species, and Proteus spp.), fungi species (Candida albicans and Candida spp.) with 20 antibiotic resistance genes simultaneously.  7). System has the necessary software for automated result interpretation with LIS compatibility.  8). Assay system includes UNG to avoid carry over contamination.  9). All the assays include external, internal and hybridization controls  10). Warranty – 2 year (Loss of parts, damage due to human mishandling will not be covered)  0	84198900	1	₹ 7,72,000.00		₹ 7,72,000.00	18%	₹ 1,38,960.00

<b>Subtotal</b>	₹	7,72,000.00
<b>Total Discount</b>	₹	-
<b>GST Amount</b>	₹	1,38,960.00
<b>Shipping</b>	₹	-
<b>Total</b>	₹	9,10,960

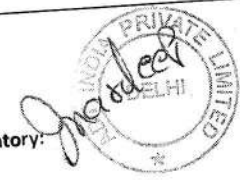
<b>Bank Details</b>	<b>Pay to</b>	ADT India Pvt Ltd
	<b>Bank</b>	Deutsche Bank AG
	<b>Address</b>	HT House, 14th Floor, KG Marg, New Delhi - 110001
	<b>A/C No</b>	000021262010019
	<b>IFSC Code:</b>	DEUT0784PBC/ DEUT0796DEL

**TOTAL IN WORDS:**      Rupees Nine Lacs Ten Thousand Nine Hundred Sixty Only.

**Terms & Conditions**

- Delivery will take 2-3 weeks time after receiving confirmed order copy.
- CMC Charges -- 3rd Year - Rs. 23,160/-; 4th Year - Rs. 27,020/- and 5th Year - Rs. 30,880/-
- After sales service will be provided by ADT India Pvt Ltd.

16.08.2023  
**DR. SRJANA MOHANTY**  
 MD (AIIMS DELHI), MAMS, PIMA  
 Professor  
 Department of Microbiology  
 All India Institute of Medical Sciences  
 Bhubaneswar-751019, Odisha





C/Luis Fuentes Bejarano,  
60 Ed Nudo Norte Local 3  
41020 – Sevilla  
Tlf: +34 954 93 32 00  
Fax: +34 954 92 28 92  
E-mail: vitro@vitro.bio

**Proprietary / Sole Source Certificate**

**To whom it may concern**

This is to certify that the hybriSpot 12 is the proprietary to Vitro S.A and designed, developed, and exclusively manufactured in Spain.

To the best of our knowledge and belief, we are the sole source of product with above mentioned specification registered in EU in IVD class of medical devices (registration number RPS/3812/2022) For commercial diagnostic testing.

Product Code:  
VIT-HS12

Product:  
Hybrispot 12



T. +34 95 493 32 00 - F. +34 95 492 21  
C/ Luis Fuentes Bejarano 60, local 3  
41020 - Sevilla  
www.vitro.bio  
CIF - A 41361544

Fdo. Alberto Roncero  
Director de Calidad y Asuntos Regulatorios  
VITRO S.A

Srujana Mohanty  
04-08-2023

**DR. SRUJANA MOHANTY**  
**MD (AIIMS DELHI), MAMS, FIMSA**  
**Professor**  
**Department of Microbiology**  
**All India Institute of Medical Sciences**  
**Bhubaneswar-751019, Odisha**

Annexure V (11)



Date: 28-11-2022

**LETTER OF AUTHORIZATION**

**To WHOM IT MAY CONCERN**

We, **VITRO,S.A.**, official manufacturer of Master Diagnostica® products , having head office at Luis Fuentes Bejarano 60; Edif. Nudo Norte (Local 3), 41020 Sevilla (Spain) do confirm the following company as our **authorized distributor** of our Molecular Diagnostics Products in **India**:

**ADT India Private Limited**, DSM-530, DLF Towers , Shivaji Marg, Najafgarh Road, New Delhi, 110015

This Letter of Authorization is effective for **two (2) years** from the date of the letter and will be duly renewed on the conditions described in the 'Distribution Agreement.

Lalbachan Budhai  
Area Manager APAC  
Madrid , Spain  
[www.vitro.bio](http://www.vitro.bio)  
[lalbachan.budhai@vitro.bio](mailto:lalbachan.budhai@vitro.bio)  
+34 605 388 493

*Srujana Mohanty*  
04-08-2023

**vitro**  
T. +34 95 492 32 00 - F. +34 95 492 28 92  
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41020 - Sevilla  
[www.vitro.bio](http://www.vitro.bio)  
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Date: 03.08.2023

**FALL CLAUSE**

This is to certify that we ADT India Pvt. Ltd. that the rates offered by us are not more than the rate offered to any other Government Agencies/Institution and the discount offered is not less than the discount offered to any other Government Agencies/Institutions. In case any such discrepancy is noticed, we shall refund the amount to AIIMS Bhubneshwar.

For  
ADT India Private Limited



Authorised Signatory

*Srujana Mohanty*  
*04.08.2023*

**DR. SRUJANA MOHANTY**  
**MD (AIIMS DELHI), MAMS, FIMSA**  
**Professor**  
**Department of Microbiology**  
**All India Institute of Medical Sciences**  
**Bhubaneswar-751019, Odisha**