



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751019

To be uploaded in website: www.aiimsbhubaneswar.nic.in (e-tender)

Reference No: STORE-30/17/2024-STPUR SEC 107

Dated: 15-04-2025

Sub: Procurement of 05 Nos of AMBU Monitor with Scopes (Adult & Paed.) for Dept. of Anesthesiology & Critical Care from M/s. Kriti Kare (Authorized Distributor of M/s Ambu India Pvt Ltd.)

INVITING COMMENTS THEREON

Department of Anesthesiology & Critical Care at AIIMS, Bhubaneswar has requested for Procurement of 05 Nos of AMBU Monitor with Scopes (Adult & Paed.) for Dept. of Anesthesiology & Critical Care from M/s. Kriti Kare (Authorized Distributor of M/s Ambu India Pvt Ltd.) subsidiary of Ambu A/s having head office at Baltorpbakken 13, Ballerup, DK-2750, (PAC holder) please.

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) - 751019 or through E-mail to sp_helpdesk@aiimsbhubaneswar.edu.in so as to reach on or before **date: 30-04-2025** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. no. **STORE-30/17/2024-STPUR SEC** Dated: 15-04-2025, due on dated: 30-04-2025 should be superscripted on sealed envelope.

Enclosure:

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar - **Annexure-I**
2. PAC of M/s Ambu India Pvt. Ltd. - **Annexure-II**
3. OEM Authorisation Certificate - (M/s. Kriti Kare) - **Annexure-III**
4. Budgetary Quotation - **Annexure-IV**

Signed by

Kunal Chakraborty

Date: 12-04-2025 10:06:03

Sr. Procurement-cum-Store Officer (I/c)

AIIMS, Bhubaneswar

Ph.: 0674-2476035/669/044

Email: spo@aiimsbhubaneswar.edu.in

Copy to:

1. IO, Dept. of Anesthesiology & Critical Care : for information please
2. Accounts Officer : for information please
3. Help Desk, S&P : for information & necessary action please.

ANNEXURE-I

AIIMS, BHUBANESWAR

(18)

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference :			
1	Description of article	AMBU Monitor with Scopes	
2	Forecast of quantity /annual requirement	Sheet Attached	
3	Approximate estimated value for above quantity	Rs 18,20,000/-	
4	Maker's name and address	M/s AMBU India PVT LTD.	
5	Name(s) of authorized dealers/ stockiest	M/S Kriticare, Bhubaneswar	
6	I approve the above purchase on PAC basis and certify that :- Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND		
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR		
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR- <u>OEM</u>		
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	PAC of the concern Manufacturer attached	
7	Reference of concurrence of finance wing to the proposal :	<i>Funds Available.</i> <i>Dr. Swarup Jena</i> <i>26/9/23</i>	
History of PAC Purchase of this item for past three years may be given below :			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any
NA			

Signature of Approving Authority.....

Dr. Ashutosh Biswas

Date.....

Designation.....

Dr. Ashutosh Biswas
कार्यकारी निदेशक / Executive Director
एम्स, भुवनेश्वर
AIIMS. Bhubaneswar-751019

Signature of the Proposing Officer.....

Dr. Swarup Jena

Dr. Swarup Jena
अतिरिक्त प्रोफेसर/ Additional Professor
एनेस्थियोलॉजी एवं क्रिटिकल केयर विभाग
Dept. of Anesthesiology & Critical Care
एम्स, भुवनेश्वर/AIIMS, Bhubaneswar-751019

Date: 06th July 2023

The Director
All India Institute of Medical Sciences
Bhubaneswar, Odisha

Proprietary Article Certificate

We Ambu India Pvt. Ltd who are 100% subsidiary of Ambu A/s having head office at **Baltorpbakken 13, Ballerup, DK-2750, Denmark**, and India Registered office at **DSM 224, DLF towers, Shivaji Marg, New Delhi** do hereby certify that we are the whole sole manufacturer of aScope4 along with aView and aView 2 Advance portable monitor.

Our aScope 4 (Broncho) are available in below mentioned configurations:

1. aScope 4 Broncho Slim: Inner Diameter: 1.2mm Outer Diameter: 3.8mm
2. aScope 4 Broncho Regular: Inner Diameter: 2.2mm Outer Diameter: 5.0mm
3. aScope 4 Broncho Large: Inner Diameter: 2.8mm Outer Diameter: 5.8mm

We further confirm that aScope4 (Broncho) which is fibreless and pre-sterilized scope with built in OmniVision's technology OmniPixen compatible along with aView and aView 2 Advance Monitor are our proprietary products, and no other company manufactures above mention aScope4, aView monitor & aView 2 Advance monitor.

Below are the Numbers of US Patent Certificate issued For Ambu aScope 4 and aView 2 advance portable monitor

1. US Patent number 10,165,931
2. US Patent number 10,624,529
3. US Patent number 10,321,804
4. US 9 220, 400 B2 (Camera Housing)
5. US 2015/0335227 A1 (Articulated Tip Part)
6. US 2015/0366436 A1 (Tensioned Pull wire in an endoscope)
7. US D719,651 S
8. US Patent Number 10,835,106 (aView 2 Advance Monitor)
9. US Patent number 8045029B23 (Full colour image with refined motion blur)

Yours Faithfully,
For Ambu India Pvt. Ltd

Bhuban Sen.

Bhuban Sen

Business Manager – East India, Bangladesh & Nepal



Sritam
डॉ. श्रीराम स्वरूप जेना/Dr. Sritam Swarup Jena
अतिरिक्त प्रोफेसर/Additional Professor
एनेस्थीसियोलॉजी एवं क्रिटिकल केयर विभाग
Dept. of Anesthesiology & Critical Care
एम्बू, पुल्बेहर/AIMS, Bhubaneswar, 751019

Registered Office: DSM 224, DLF Tower, Shivaji Marg, New Delhi – 110015
Tel: +91-11-49849668 www.ambu.com
CIN: U74999DL2014FTC330665

ANNEXURE-III

Ambu23rd January 2025

To,
The Director
All India Institute Medical Sciences
Bhubaneswar, Odisha

Sub: Authorization Letter

Dear Sir / Madam,

We **Ambu India Pvt. Ltd** who are 100% subsidiary of Ambu A/s having head office at **Baltorpbakken 13, Ballerup, DK-2750, Denmark**, hereby authorized **M/s Kriti Kare,**
Plot No. 1113/1115, Lane No. 8, Unit-IX
Bhubaneswar Pin No. 751022

to collect document, submit the bid and subsequently negotiates, sign the contract, raise invoice, collect payment and provide services to your esteemed organization on behalf of us for the below mentioned products manufactured by us.

1. Ambu aScope 4 Broncho
2. Ambu aView and aView 2 advance monitor

We further confirm that no company or firm or individual other than M/s Kriti Kare, is authorized to quote, negotiate sale and supply above mentioned products to your esteemed organization.

Validity of this Authorization letter is till 30th September 2025 or till further notice whichever comes first.

Assuring you best of our services.

Yours Faithfully,

For Ambu

Bhuban Sen
Bhuban Sen

Business Manager – East India, Bangladesh, and Nepal





ANNEXURE-IV

KRITI KARE

 Plot No. 1113/1115, Lane No. 8, Unit-IX,
 Bhubaneswar, PIN No. 751022,
 E-mail : kritikare2015@gmail.com

2024-2025/QTN/80

Date: 23.01.2025

To
 The Director
 All India Institute of Medical Sciences
 Bhubaneswar

Sub.: Revised Offer for the Purchase of Ambu aView Monitor

Dear Sir,

As per your requirement, we are pleased to quote you our most competitive rates for the following product:

Sl.	Description	HSN Code	Qty	Unit Price in INR	Total Price in INR
1	Ambu aView Monitor for Ambu aScope 4 RhinoLaryngo, Ambu aScope 4 Broncho Make: Ambu, India <ul style="list-style-type: none"> • Portable touchscreen Monitor with full-HD resolution offering excellent imaging • Adaptive image processing and user adjustments provide image quality optimization for various clinical situations • Connectivity with PACS via DICOM over Wi-Fi / LAN • Digital video-out to display live image in high-quality on external screen • Flexible design and intuitive user interface with 180-degree rotation options • Live image within seconds and over 3 hours battery time • Upgradeable and replacement of spare parts 	90189020	1	2,20,000.00	2,20,000.00
2.	Ambu® aScope 4 Broncho Regular (OD-5.0 Mm / I D 2.2 MM)	90189020	1	35,000.00	35,000.00
3.	Ambu® aScope 4 Broncho Slim (OD-3.8 mm / ID 1.2MM)	90189020	1	35,000.00	35,000.00
4.	Ambu® aScope 4 Broncho Large (OD-5.8 Mm / I D 2.8 MM)	90189020	1	35,000.00	35,000.00
	Total Price				3,25,000.00
	GST@12%				39,000.00
	FOR Destination Price inclusive of all taxes				3,64,000.00