



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751019

To be uploaded in website: www.aiimsbhubaneswar.nic.in (e-tender)

Reference No: STORE-54/15/2025-STPUR SEC
 Comp No. 13797

Dated: 03.06.2025
13.06.2025

Procurement of Lotus-Intact cord trolley (excluding resuscitation trolley & O² cylinder, HSN code - 90189092) for the Department of Neonatology on PAC basis at AIIMS, Bhubaneswar.

INVITING COMMENTS THEREON

Department of Neonatology at AIIMS, Bhubaneswar has requested for Procurement of Lotus-Intact cord trolley from M/s. Phoenix Medical Systems Pvt. Ltd. (Authorized Distributor of M/s. Phoenix Medical Systems Pvt. Ltd.)

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.

In case the product of any manufacturer/Authorized distributor/Dealer conforms, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to sp_helpdesk@aiimsbhubaneswar.edu.in so as to reach on or before **date: 28.06.2025** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. no. – **STORE-54/15/2025-STPUR SEC** Dated: 13.06.2025, due on dated: 28.06.2025 should be superscripted on sealed envelope.

Enclosure:

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar- **Annexure-I**
2. PAC of M/s. Phoenix Medical Systems Pvt. Ltd. - **Annexure-II**
3. OEM Authorisation Certificate - (M/s. Phoenix Medical Systems Pvt. Ltd) - **Annexure-III**
4. Budgetary Quotation - **Annexure-IV**

Digitally signed by
PATANJALI MOHANTA
 Date: 03-06-2025
 15:44:25
 Sr. Procurement-cum-Store Officer (I/c)
 AIIMS, Bhubaneswar
 Ph.: 0674-2476035/669/044
 Email: spo@aiimsbhubaneswar.edu.in

Copy to:

- | | |
|---------------------|--|
| 1. IO, Neonatology | : for information please |
| 2. Accounts Officer | : for information please |
| 3. Help Desk, S&P | : for information & necessary action please. |

87681/2025/NEONAT

ANNEXURE-I**AIIMS, BHUBANESWAR**

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference:		
1	Description of article	Lotus - Infant Cord Trolley Excluding Resuscitation Trolley & 02 Cylinder HSN CODE 90189092
2	Forecast of quantity /annual requirement	02
3	Approximate estimated value for above quantity	2,00,000.88
4	Maker's name and address	M/s Phoenix Medical Systems Private Limited DP42, SIDCO Industrial Estate, Thirumudivakkam, Chennai 6000132
5	Name(s) of authorized dealers/ Stockists	M/s Phoenix Medical Systems Private Limited S55, 5 th cross street, SIPCOT Industrial Estate, Vengadu Village Pillaipakkam Sriperambudur - 602105
6	I approve the above purchase on PAC basis and certify that: - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	✓
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	✓
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR	✓
6 (c-2)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	
7	Reference of concurrence of finance wing to the proposal:	
History of PAC Purchase of this item for past three years may be given below:		
Name of the Supplier		
Order/Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
		Adverse Performance Reported if Any

Signature of Approving Authority.....

Date..... Designation of Officer.....

डॉ. आशुतोष रिश्वास
Dr. Ashutosh Riswas
कार्यकारी निदेशक / Executive Director
एमएस, भुवनेश्वर
AIIMS, Bhubaneswar-751019

Signature of the Indenting Officer.....
Dr. Pankaj Kumar Mohanty
Additional Professor
Department of Neonatology
AIIMS, Bhubaneswar-751019

ANNEXURE- II

PHOENIX

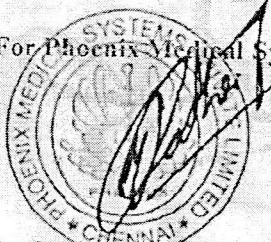
Ref: PMS/19MAR/2024-25

Dated: 19/3/2025

TO WHOM SO EVER IT MAY CONCERN

This is to certify that the equipment LOTUS – Intact Cord Resuscitation Trolley is manufactured by M/s. Phoenix Medical Systems Private Limited having office at DP42, SIDCO Industrial Estate, Thirumudivakkam, Chennai 600132 having manufacturing unit at S55, 5th cross street, SIPCOT Industrial Estate, Vengadu Village, Pillaipakkam, Sriperambudur – 602105 is unique in nature and is a proprietary item. No other company manufacturing this equipment.

For Phoenix Medical Systems Pvt Ltd.,


Authorized Signatory.

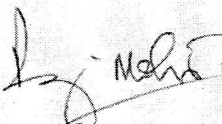
Phoenix Medical Systems Private Limited

DP42, SIDCO Industrial Estate, Thirumudivakkam, Chennai – 600132, INDIA

CIN : U85110TN1087PTC014743 ☎ : 91 44 2478 1705 / 2227

Toll Free No.: 1 800 425 3503

sales@pmsind.com • www.phoenixmedicalsystems.com

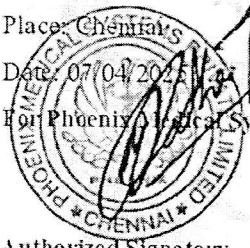

Dr. Pankaj Kumar Monanty
Additional Professor
Department of Neonatology
AIIMS, Bhubaneswar 751016

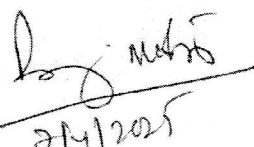
ANNEXURE- III

PHOENIX

TO WHOM SO EVER CONCERN**OEM Declaration****Subject:** OEM Authorization Certificate for Intact Cord Trolley

We M/s. Phoenix Medical Systems Pvt Ltd., are the Original Equipment Manufacturers of the Neonatal and Maternal care equipment's having registered office at **DP 42, SIDCO Industrial Estate, Thirumudivakkam, Chennai - 600132**, who are the official manufacturers of Intact Cord Trolley having factory at **S55, 5th cross street, SIPCOT Industrial Estate Vengadu village, Pillaipakkam, Sriperumbudur-602105**.

Place: Chennai
Date: 07/04/2025
For Phoenix Medical Systems Pvt Ltd

Authorized Signatory


7/4/2025
Dr. Pankaj Kumar Mohanty
Additional Professor
Department of Neonatology
AIIMS, Bhubaneswar-751019

Phoenix Medical Systems Private Limited

DP-42, SIDCO Industrial Estate, Thirumudivakkam, Chennai - 600132, INDIA
CIN : U85110TN1967PTC014743 Q : 91 44 2478 1705 / 2227
Toll Free No.: 1 800 425 3503
sales@pmsind.com e : www.phoenixmedicalsystems.com

ANNEXURE- IV

PHOENIX

enabling life

Handled By: Matheshwaran .
Sales Coordinator Govt. Business
9345058855, phoenix.sales@pmsind.com

QUOTATION

BILL TO:

All India Institute of Medical Sciences-
Bhubaneswar,
Sijua, Patrapada, Bhubaneswar,
751019,

SHIP TO:

All India Institute of Medical Sciences-
Bhubaneswar,
Sijua, Patrapada, Bhubaneswar,
751019

Quotation No : PMS/2024-25/6227

Quotation Date : 18 Mar 2025

Valid Until : 18 Aug 2025

No.	Description	Qty	Unit price	Sub Total	Tax	Total price
1	Lotus -Intact Cord Trolley Excluding Resuscitation Trolley & 02 cylinder HSN CODE : 90189092	2	₹ 89,287.00	₹ 1,78,574.00	IGST@12: 21428.88	₹ 2,00,002.88
Sub Totals		2		₹ 1,78,574.00	₹ 21,428.88	₹ 2,00,002.88
					Line Total	₹ 2,00,002.88
					Shipping Charges	₹ -2.00
					Grand Total	₹ 2,00,000.88

Term and Description

Octroi / Entry Tax Should be borne by the purchaser, if applicable.
Road permit should be submitted along with the order, if required.

Validity : 1 month from the date of quotation

Delivery : Within 6-8 weeks from the date of receipt of your firm order

Warranty : i) 1 year warranty from the date of installation. Consumables such as probe, lamps and battery will cover 6 months warranty; Plastic part, damages caused due to user mishandling will not be covered under warranty.

ii) Equipment package should be opened only by the Authorized Phoenix Service personnel; warranty will not covered if neglected.

iii) In case of package is damaged./ opened at the time of delivery, please mention RECEIVED THE MATERIAL WITH SUBJECT TO VERIFICATION, AS PACKAGE IS DAMAGED / OPENED, in the transports copy, with an intimation to us.

Our Bank details:

Name: Phoenix Medical Systems Pvt. Ltd.; Bank: State Bank of India; A/c: 10397624750; IFS Code: SBIN0006616;

Branch: Siruthozhil, Nungambakkam, Chennai

GST no. 33AAACP1905E1Z2

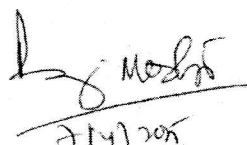
** Invoice no. and Invoice date has to be mentioned in payment advice while doing payments **

Phoenix Medical Systems (P) Ltd

***** Computer generated quotation *****

Payment Term

100% against Installation


Dr. Pankaj Kumar Mohanty
Additional Professor
Department of Neonatology
AIIMS, Bhubaneswar-751019

Phoenix Medical Systems Private Limited

DP-42, SIDCO Industrial Estate, Thirumudivakkam, Chennai - 600132, INDIA.
CIN: U85110TN1987PTC014743 ☎ : 91 44 2225 1177, 2225 1178. Fax : 91 44 2225 0194
Toll Free No : 1 800 425 3503
sales@pmsind.com e : www.phoenixmedicalsystems.com