



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751019

To be uploaded in website: www.aiimsbhubaneswar.nic.in (e-tender)

Reference No: STORE-60/6/2025-STPUR SEC
 Comp No. 13799

Dated: 11.06.2025
13.06.2025

Procurement of 02 items (EMG needle for Adult Patients & EMG needle for Child Patients) for the Department of Neurology on PAC basis at AIIMS, Bhubaneswar.

INVITING COMMENTS THEREON

Department of Neurology at AIIMS, Bhubaneswar has requested for Procurement of 02 types of consumable items (EMG needle for Adult Patients & EMG needle for Child Patients) from M/s. Sreenath Engg. Sales & Service Pvt. Ltd. (Authorized Distributor of M/s. Ambu India Pvt. Ltd.)

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.

In case the product of any manufacturer/Authorized distributor/Dealer conforms, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) - 751019 or through E-mail to sp_helpdesk@aiimsbhubaneswar.edu.in so as to reach on or before **date: 28.06.2025** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. no. - **STORE-60/6/2025-STPUR SEC** Dated: 13.06.2025, due on dated: 28.06.2025 should be superscripted on sealed envelope.

Enclosure:

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar- **Annexure-I**
2. PAC of M/s. Ambu India Pvt. Ltd. - **Annexure-II**
3. OEM Authorisation Certificate - (M/s. Sreenath Engg. Sales & Service Pvt. Ltd.) - **Annexure-III**
4. Budgetary Quotation - **Annexure-IV**

Digitally signed by
PATANJALI MOHANTA
Date: 11-06-2025
13:18:28

Sr. Procurement-cum-Store Officer (I/c)
AIIMS, Bhubaneswar

Ph.: 0674-2476035/669/044

Email: spo@aiimsbhubaneswar.edu.in

Copy to:

- | | |
|---------------------|--|
| 1. IO, Neurology | : for information please |
| 2. Accounts Officer | : for information please |
| 3. Help Desk, S&P | : for information & necessary action please. |

83734/2025/NEUROMED

ANNEXURE-I

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference:		
1	Description of article	1. EMG Needle for Adult Patients 2. EMG Needle for Child Patients
2	Forecast of quantity / annual requirement	1. 20 Packet ✓ 2. 20 Packet
3	Approximate estimated value for above quantity	1. 3,36,000/- 2. 3,36,000/- ✓
4	Maker's name and address	AMBU, Denmark
5	Name(s) of authorized dealers/ stockists	M's Sreenath Engg. Sales and Service Pvt Ltd
I approve the above purchase on PAC basis and certify that : Note: Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6	This is the only firm who is manufacturing / stocking this item. (a) AND	Yes
6	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR (b)	Yes
6(c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): OR Machine is under CMC / Protection	Yes
6(c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR	
7	Reference of concurrence of finance wing to the proposal:	
History of PAC Purchase of this item for past three years may be given below:		
Name of the Supplier:		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
		Adverse Performance Reported if Any

Signature of Approving Authority.....

Date..... Designation of Officer.....

डॉ. आशुतोष बिश्वास
Dr. Ashutosh Biswas
कार्यकारी निदेशक / Executive Director
एम्स, भुवनेश्वर
AIIMS, Bhubaneswar-751019

Signature of the Tendering Officer.....

डॉ. संजीव कुमार भोई / Dr. Sanjeev Kumar Bhoi
प्रोफेसर / Professor
न्यूरोलॉजी विभाग / Department of Neurology
एम्स, भुवनेश्वर / AIIMS, Bhubaneswar-751019

डॉ. मेनका झा / Dr. Menka Jha
सहायकी प्रोफेसर / Associate Professor
न्यूरोलॉजी विभाग / Department of Neurology
एम्स, भुवनेश्वर / AIIMS, Bhubaneswar-751019

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ANNEXURE- II**Ambu**

Dated: 26th March, 2025

To,
The Director,
All India Institute of Medical Sciences,
Bhubaneswar 751019,
Odisha

PROPRIETARY ARTICLE CERTIFICATE

We, Ambu India Pvt. Ltd, who are 100% subsidiary of Ambu A/s having head office at Baltorpbakken 13, Ballerup, DK-2750, Denmark and India Registered office at DSM 224, DLF towers, Shivaji Marg, New Delhi do hereby certify that we are the whole sole manufacturer of Neuroline Concentric Needle with below features and benefits.

- Precision-centred silver sensor ensures uniform, reliable recordings ·
- Outstanding sharpness provides smooth skin penetration and greater patient comfort
- Ergonomic colour-coded hub design for ease of use ·
- Tactile index mark on hub for easy identification of the bevel position ·
- High signal quality with low impedance for strong, reliable recordings

We further confirm that Neuroline Concentric Needle is our proprietary product, and we are the whole sole manufactures of Neuroline Concentric Needle.

Below are the Numbers of US Patent Certificate issued For Neuroline Concentric Needle.

1. US Patent number 8,409,656 B2
2. US Patent number 8,374,669 B2

Yours Faithfully,
For Ambu India Private Limited

Bhuban Sen

Bhuban Sen
Business Manager – East India, Bangladesh & Nepal

Regd. office:- DSM 224, DLF Towers, Shivaji Marg, New Delhi 110015

Tel: +91 -11-49849668 | www.ambu.com

CIN : U74999DL2014FTC330665

ANNEXURE- III

Ambu

04th February 2025

To,
AIIMS, Bhubaneswar

Sub: Authorization Letter

Dear Sir / Madam,

We Ambu India Pvt. Ltd who are 100% subsidiary of Ambu A/s having head office at Baltorpbakken 13, Ballerup, DK-2750, Denmark, hereby authorized

M/s Sreenath Engg. Sales and Service Pvt. Ltd.
Nihar, 30A, C.I.T Road, Ground and First Floor
Kolkata - 700014, India

to collect document, submit the bid and subsequently negotiates, sign the contract, raise invoice, collect payment and provide services to your esteemed organization on behalf of us for the below mentioned products manufactured by us.

1. Ambu Concentric Needle Electrodes

Validity of this authorization letter is till 30th September 2025 or further notice whichever comes first.

Assuring you best of our services.

Yours faithfully,

For Ambu India Pvt. Ltd

Bhuban
Bhuban Sen
Business Manager – East India, Bangladesh and Nepal



Corporate Office: DSM 224, DLF Tower, Shivaji Marg, New Delhi – 110015
Tel: +91-11-49849668 www.ambu.com
CIN: U74999DL2014FTC330665

Dr. Sanjeev Kumar Bhoi
प्रोफेसर / Professor
न्यूरोलॉजी विभाग / Department of Neurology
Bhubaneswar-751019

Dr. Menka Jha
सहयोगी प्रोफेसर / Associate Professor
न्यूरोलॉजी विभाग / Department of Neurology
Bhubaneswar-751019

ANNEXURE- IV

**SREENATH ENGG. SALES & SERVICE PVT. LTD.**

Healthcare Solution Group

Office : (033) 2249-4631

E-mail : webmaster@sreenathengineering.com

NIHAR 30(A) C.I.T Road, Ground & First Floor, Kolkata - 700 014

Ref.: SESSPL/MED/2024-25/IIIMS-BBSR-NEURO/DIR/K

Date: 14.02.2025

To
The Director
AIIMS Bhubaneswar
Sijua, Odisha, India

By Hand Delivery

Sub: Offer for Neuro Consumables

Dear Sir,

We hereby take reference to your said mentioned enquiry and as per advice we are pleased to offer our best possible pricing for Nihon Kohden Japan Neuro Consumables for your Department of Neurology.

Sir, it should not be out of place to mention that we are a Professionally Managed Organization handling High Value Medical Equipment Solutions, Hospital Projects and had catered to various Nursing Homes, Corporate Hospitals, Diagnostic Centers, Govt. Hospitals, Public Sector Hospitals as well as your Medical College Hospital. We have already executed substantial Orders/executed Turnkey Projects which are working in a very smooth and desired manner proving our commitment towards quality and Customer's satisfaction. Because of the said reason we got repeat Orders from various Govt. Bodies at West Bengal, Jharkhand, North East and Odisha. **WE ARE PROVEN.**

We and our Principal manufacturing Companies are backed up with a Team of Professionals, Application & Service Specialists for your total support.

As per your advice, we are pleased to furnish the following documents: -

1. Our Techno-Commercial Offer with Specifications and Pricing
2. Authorization Letters – Nihon Kohden and Ambu
3. Price Justification – Government Work Order Copies

Thanking you and look forward for your valued work order.

Regards,


Kaustav Mitra
Director and Chief Operating Officer

Encl: As above

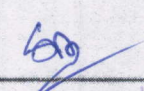


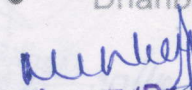
Cared

Ranchi

Dhanbad

Bhubaneswar


Dr. Sanjeev Kumar Bhunia
प्रोफेसर / Professor
न्यूरोलॉजी विभाग / Department of Neurology


डॉ. मेनका झा / Dr. Menka Jha
सहयोगी प्रोफेसर / Associate Professor
न्यूरोलॉजी विभाग / Department of Neurology

SREENATH ENGG. SALES AND SERVICE PVT. LTD.

OFFER

NEURO CONSUMABLES

Sl. No.	Description	Qty.	Unit Price (Rs.)	GST %	GST (Rs.)	Total Price (Rs.)
1.	<p>Nihon Kohden Japan</p> <p>Scalp Disk Electrode</p> <p>One Unit – 5 Electrodes</p> <p>Specifications: Scalp Disk Electrode for Evoked Electroencephalogram</p> <p>Equipment Details: Nihon Kohden 8 channel EMG EP machine Item (w.e.f. 10/09/20217)</p> <p>Item Code: H852A HSN Code: 901819</p>	One Unit	10,500.00	12%	1260.00	<p>11,760.00</p> <p>(Eleven Thousand Seven Hundred and Sixty Only)</p>
2.	<p>Nihon Kohden Japan</p> <p>Elefix V</p> <p>One Unit: 400 GM x 3 Jar</p> <p>Specifications: ELEFIX V Paste for EMG & EEG</p> <p>Equipment Details: Nihon Kohden 8 channel EMG EP machine Item (w.e.f. 10/09/20217)</p> <p>Item Code: ZV-401E03 HSN Code: 300670</p>	One Unit	6,000.00	12%	720.00	<p>6,720.00</p> <p>(Six Thousand Seven Hundred and Twenty Only)</p>



Dr. Menka Jha
Associate Professor
Department of Neurology
Bhubaneswar-751013

Dr. Sanjeev Kumar, 21/09/2025
Professor / Professor
Department of Neurology
AIIMS, Bhubaneswar-751013

SREENATH ENGG. SALES AND SERVICE PVT. LTD.

3.	<p>AMBU</p> <p>EMG Needle for Adult Patients</p> <p>One Unit: 25 Pieces of EMG Needles</p> <p><u>Specifications:</u> AMBU EMG Needle Size 50*0.45 mm (2" *26G)</p> <p><u>Equipment Details:</u> Nihon Kohden 8 channel EMG EP machine Item (w.e.f. 10/09/20217)</p> <p>Item Code: 74050 45/25 HSN Code: 901819</p>	One Unit	15,000.00	12%	1,800.00	<p>16,800.00</p> <p>(Sixteen Thousand Eight Hundred Only)</p>
4.	<p>AMBU</p> <p>EMG Needle for Child Patients</p> <p>One Unit: 25 Pieces of EMG Needles</p> <p><u>Specifications:</u> AMBU EMG Needle Size 25*0.30mm (1" *30G)</p> <p><u>Equipment Details:</u> Nihon Kohden 8 channel EMG EP machine Item (w.e.f. 10/09/20217)</p> <p>Item Code: 74050 45/25 HSN Code: 901819</p>	One Unit	15,000.00	12%	1,800.00	<p>16,800.00</p> <p>(Sixteen Thousand Eight Hundred Only)</p>



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