



**All India Institute of Medical Sciences, Bhubaneswar**  
**At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019**

To be uploaded in Website: [www.aiimsbhubaneswar.nic.in](http://www.aiimsbhubaneswar.nic.in)

Reference No: STORE-23/15/2024-STPUR SEC

Dated: 13-06-2025

Subject: Procurement of 01 No. of VELscope Vx Complete Imaging System (Make-LED Dental INC) for the department of CM & FM at AIIMS, BBSR on Proprietary basis.

**Notice Inviting Comments thereon.**

The Department of CM & FM at AIIMS, Bhubaneswar has requested for Procurement of 01 No. of VELscope Vx Complete Imaging System (Make-LED Dental INC) from through their authorized Distributor M/s. Lifescanners Healthcare Pvt. Ltd., Pune.

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item. In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections / comments / proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer I/C, AIIMS, Bhubaneswar (Odisha) - 751019 or through e-mail to [sp\\_helpdesk@aiimsbhubaneswar.edu.in](mailto:sp_helpdesk@aiimsbhubaneswar.edu.in) so as to reach on or before **date: 28-06-2025** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The reference of letter / e-Mail should be superscripted on sealed envelope /subject line of e-Mail as "File No - STORE-23/15/2024-STPUR SEC dtd: 13-06-2025, due on dtd: 28-06-2025 for the Procurement of 01 No. of VELscope Vx Complete Imaging System (Make-LED Dental INC).

Digitally signed by  
PATANJALI MOHANTA  
Date: 11-06-2025  
15:52:31  
Sr. Procurement-cum-Stores Officer (I/C)  
AIIMS, Bhubaneswar

**Enclosure:**

1. Proprietary Article Certificate from Indenting department
2. OEM PAC
3. Price Quotation
4. Specifications

**Copy to: -**

1. Indenting Officer : for information
2. Accounts Officer : for information
3. IT Cell : for hoisting in the website

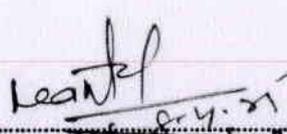
**AIIMS, BHUBANESWAR**

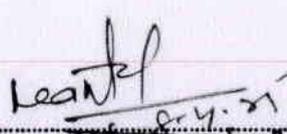
**Proprietary Article Certificate  
Valid for the Current Financial Year**

<b>File No. and Date Reference:</b>			
1	Description of article	VELScope Vx Complete Imaging System	
2	Forecast of quantity /annual requirement	01	
3	Approximate estimated value for above quantity	Rs. 7,99,095.00	
4	Maker's name and address	M/s LED Dental Inc, Country of Origin Canada	
5	Name(s) of authorized dealers/ stockiest	M/s Lifecanners Healthcare Private Limited, Office No.203, 2 <sup>nd</sup> Floor, CTS No- 364, 365/13, Varun Capital, Jangall Maharaj Road, Shivaji Nagar, Pune, Maharashtra - 411005	
6	I approve the above purchase on PAC basis and certify that: - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	✓	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	✓	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): OR	x	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR	x	
7	Reference of concurrence of finance wing to the proposal:	Rs. 13,07,000/- As per the Assessment Committee held on 22 <sup>nd</sup> to 23 <sup>rd</sup> February 2024 at Director's Board Room, AIIMS Bhubaneswar	
History of PAC Purchase of this item for past three years may be given below:			
Name of the Supplier: M/s Alec Meditech Pvt. Ltd.			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any
PO. No.: 330/645/APMSIDC/EQU/2023-24			



Signature of the Indenting Officer

Signature of Approving Authority.....  
  
 कार्यवाहक कार्यकारी निदेशक

Date..... Designation of  Officialing Executive Director.....  
 आय. पत्रवेध/ AIIMS, Bhubaneswar



LIFE SCANNERS

## Quotation

To,  
The Director, AIIMS Bhubaneswar

We are pleased to quote the following price for the VELscan Program inclusive of W.H.O recommended VELscope Vx Tissue Fluorescence Visualization device complete imaging system with accessories and DNA Ploidy oral soft tissue sample collection kits.

Serial No.	Description	Quantity	Amount
1	VELscope Vx Complete Imaging System with 5 Years On Site Warranty	1	7,12,588 INR
GST 12/18%			86,507 INR
<b>Final Total</b>			<b>7,99,095 INR</b>

CMC Cost

Year	Annual Cost Inclusive of GST
6	39,600 INR
7	39,600 INR
8	39,600 INR
9	39,600 INR
10	39,600 INR

Items in the VELscope Vx Complete Imaging System Box includes:

Serial No.	Description	Quantity
1	VELscope Vx	1
2	VELscope Vx Image Adapter	1
5	Charging Cradle	1
6	External Power Supply Unit	1
7	AC Power Cord	1
8	Patient Safety Glasses	1
9	Rechargeable Battery	1
10	Documentation	1
11	Apple iPod	1



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### Complimentary Box: (Free of Cost Given as Further Academic Discount)

Serial No.	Description	Quantity	Value	Discount
1	VELcap Vx	5 Boxes (80 total)	4,875	4,875
2	VELsheath Vx	2 Box (400 total)	1,400	1,400

Besides industry leading support and after sales service, we also offer complimentary LIVE VELscan OPD and VELscan surgery training up to 8 hours and certification from Life Scanners Inc.\* (Vancouver, Canada)

#### Key Terms:

- 1) Price Lock Quote Validity: 6 months from 23rd February, 2024
- 2) Taxes: 12/18 % GST Included
- 3) Payment Terms:
  - a. Booking Amount (100% refundable): 7,99,095/- INR
- 4) Installation within 5 days of receipt of booking.
- 5) After sales Comprehensive Maintenance Contract facility available after 2-year warranty period
- 6) \*Certification is granted after 100 VELscan and 10 DNA Ploidy exam experience is gained
- 7) Note: Battery warranty is for 6 months from installation date.
- 8) For CMC Plan
  - a. All shipments Charges from AIIMS to Life Scanners, Pune are paid by AIIMS.
  - b. All shipments charges from Life Scanners, Pune to AIIMS are paid by Life Scanners.



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**DNA Ploidy:** Our molecular diagnostic DNA imaging quantitative test, detects cellular abnormalities which lead to become cancer upto 2 years before biopsy confirmation. It also detects cellular changes which helps stop recurrence of cancer.

Surgical margin application of VELscope Vx has been proven to reduce cancer recurrence by up to 90%. It drives new revenue streams in addition to tobacco & other high-risk users opting for preventive diagnostics and treatment options.

Our world class support comes with Lifetime Live OMFS Surgeon & Live Oral Pathologist available from Mon-Sat 8.30 AM to 6.30 PM via Zoom.

We look forward to assisting upgrade your practice in providing truly world class solution to patients and saving lives working together. Come join our group of top technology enabled clinicians and #saveLives.

Find attached IIT Kanpur Purchase Order and Dealer Exclusivity

Yours Truly,  
For LifeScanners HealthCare Pvt Ltd

*Vikram Kumar*

Vikram Kumar  
CMO

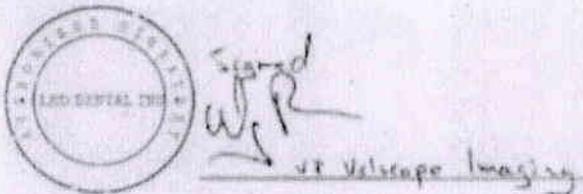
Date :- 30/09/2021

To,  
Samapika Routray  
All India Institution of Medical Sciences,  
Bhubaneswar, Odisha. India.

Dear Sir,

I/We the undersigned who is/are authorized signatory/signatories of the Manufacturing Firm M/s LED Dental Inc Country of Origin Canada do hereby authorize "exclusively" M/s LIFESCANNERS HEALTHCARE PRIVATE LIMITED, OFFICE NO. 203, 2ND FLOOR, CTS NO 364, 365/13, VARUN CAPITAL, JANGALI MAHARAJ ROAD, SHIVAJINAGAR, PUNE Pune MH 411005 IN to quote rates/collect the orders/raise the bills for the items manufactured by me/us including VELscope® Vx with complete imaging system and accessories.

We hereby confirm that all after sale services of our product supplied will be provided by us or importer.



Manufacturer's  
Authorized Signature  
with Stamp and Seal

