



**All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751019**

To be uploaded in website: www.aiimsbhubaneswar.nic.in (e-tender)

Reference No: STORE-60/5/2025-STPUR SEC
Comp. No.: 13798

Dated: 04.08.2025
08

Sub- Procurement of 02 items (Scalp Disk Electrode & Elefix V Paste for EMG EP Machine) for the Department of Neurology on PAC basis at AIIMS, Bhubaneswar.

INVITING COMMENTS THEREON

Department of Neurology at AIIMS, Bhubaneswar has requested to Procure 02 items (Scalp Disk Electrode & Elefix V Paste) for equipment (Name - **8 Channel EMG/NCV/EP System, Make - Nihon Kohden, Equipment under 05 years CMC up to 11.10.2027**) from M/s. Sreenath Engg. Sales & Service Pvt. Ltd., (Authorized Distributor of M/s. Nihon Kohden India Pvt. Ltd).

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.

In case the product of any manufacturer/Authorized distributor/Dealer conforms, they may submit their proposal for the supply of the same along with the brochures, for compliance and any documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) - 751019 or through E-mail to sp_helpdesk@aiimsbhubaneswar.edu.in so as to reach on or before **date: 31.08.2025** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. no. - **STORE-60/5/2025-STPUR SEC** Dated: **06.08.2025**, due on dated: **31.08.2025** should be superscripted on sealed envelope.

Enclosure:

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar- **Annexure-I**
2. PAC of M/s. Nihon Kohden India Pvt. Ltd. - **Annexure-II**
3. OEM Authorisation Certificate - (M/s. Sreenath Engg. Sales & Service Pvt. Ltd.) - **Annexure-III**
4. Budgetary Quotation - **Annexure- IV**

Digitally signed by
PATANJALI MOHANTA
Date: 04-08-2025
14:08:24

Procurement-cum-Store Officer (I/c)
AIIMS, Bhubaneswar
Ph.: 0674-2476035/669/044
Email: spo@aiimsbhubaneswar.edu.in

Copy to:

- | | |
|-----------------------|----------------------------------------------|
| 1. HoD/ IO, Neurology | : for information please |
| 2. Accounts Officer | : for information please |
| 3. Help Desk, S&P | : for information & necessary action please. |

83733/2025/NEUROMED

Annexure-I

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference:		
1	Description of article	1. Scalp Disk Electrode 2. Elefix V Paste
2	Forecast of quantity / annual requirement	1. 20 Packet 2. 10 Packet
3	Approximate estimated value for above quantity	1. 2,35,200/- 2. 67,200/- = 3,02,400/-
4	Maker's name and address	Nihon Kohden Corporation, Japan
5	Name(s) of authorized dealers/ stockists	M/s Sreenath Engg. Sales and Service Pvt Ltd
6	I approve the above purchase on PAC basis and certify that: Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	YES
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	YES
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): OR	YES
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR	
7	Reference of concurrence of finance wing to the proposal:	
History of PAC Purchase of this item for past three years may be given below:		
Name of the Supplier		
Order/Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
		Adverse Performance Reported if Any

Signature of Approving Authority.....

Date..... Designation of Officer.....

Signature of the Identifying Officer

Dr. Sanjeev Kumar Bhoi

Professor / Professor

Neurology Department / Department of Neurology

Bh

Official Executive Director

AIIMS, Bhubaneswar

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Dr. Menka Jha

Associate Professor / Associate Professor

Neurology Department / Department of Neurology

AIIMS, Bhubaneswar-751019

Annexure-II



Ref. No. NKI/2024-25/PAC-Neuro/01

Dated: 30.01.2025

Proprietary article certificate .

To whom So ever It may concern

Dear Sir,

We, Nihon Kohden India Private Limited (100% Subsidiary of Nihon Kohden Corporation, Japan), an established manufacturer of ventilators having our office at 308, Tower-A, Spazedge, Sector-47, Sohna Road, Gurgaon, Haryana, India and manufacturing facilities at Nihon Kohden Corporation, Japan & Worldwide.

Nihon kohden India Private Limited has exclusive right to import and market Nihon Kohden Corporation, Japan products in India.

We hereby certify that following consumables/ accessories are the proprietary products of Nihon Kohden group owned by its holding company Nihon Kohden Corporation, Japan.

Sl. No.	Item Name	Quantity	Specification	Item code
1.	Scalp disk electrode (Nihon Kohden)	20 packets (1 packets-5 Electrodes)	Scalp Disk electrode for Evoked Electroencephalogram (Nihon Kohden)	H852A
2.	ELEFIX V Paste for EMG- EEG 400g jar (Nihon Kohden)	10 packets (1 packet- 3 pc 400g jar)	ELEFIX V Paste for EMG & EEG 400g jar. [code- ZV401E] (Nihon Kohden)	ZV-401E03

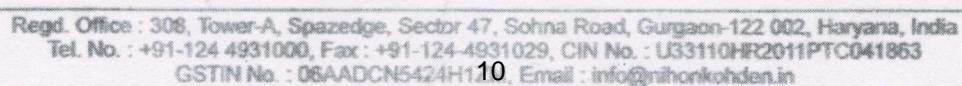
We hereby declare that above items/accessories supplied by Nihon Kohden India, or our authorized dealer are the only ones which should be used with our EMG Machine.

We are not certifying any other make/compatible accessories to be used with our products. If any compatible accessories are used, the company takes no responsibility for the performance and accuracy of its products resulting from use of uncertified accessories/consumable and we reserve the rights to void all warranty/AMC/CAMC terms.

डॉ. मेनका झा /Dr. Menka Jha
सहयोगी प्रोफेसर /Associate Professor

डॉ. संजीव कुमार भोई /Dr. Sanjeev Kumar Bhot
प्रोफेसर /Professor
न्यूरोलॉजी विभाग/Department of Neurology
आईएमएस, राणेश्वर-751019

Regd. Office: 308, Tower-A, Spazedge, Sector-47, Sohna Road, Gurgaon-122 002, Haryana, India
Tel. No. : +91-124 4931000, Fax : +91-124 4931029, CIN No. : U33110HR2011PTC041863
GSTIN No. : 0602025451012M, Email : info@nihonkohden.in



Annexure-III



Ref. No. NKI/2024-25/TBO/45

Date: -30-01-2025

Authorization Certificate

To,
The Director
AIIMS (Bhubneshwar)

Sub: Authorization letter for the supply of accessories and consumables for EMG.

Dear Sir/Madam

We Nihon Kohden India Private limited (100% subsidiary of Nihon Kohden Corporation, Japan) an established manufacturer of medical equipment having our registered office at 308, Tower-A, Spazedge, Sector-47, Gurgaon -122002. We hereby authorize to M/s Sreenath Engg. Sales and Service Pvt. Ltd., Nihar, 30A, C.I.T Road, Ground and First Floor, Kolkata - 700014, India as our authorized dealer.

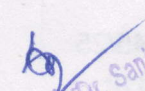
No company / firm or individual other than M/s Sreenath Engg. Sales and Service Pvt. Ltd. are authorized to quote for Nihon Kohden Nihon Kohden EEG, EMG & Polysomnography system range of products to your hospital / Institute.

This authorization letter is valid up to 31st of March 2026.

Thanking you and assuring the best services all the time.

Your Sincerely,


Sameer Sehgal
Chief Financial Officer
Nihon Kohden India Private Limited


Dr. Sanjeev Kumar Bhol
प्रोफेसर / Professor
मस्तिष्क विज्ञान विभाग / Department of Neurology

Annexure-IV

**SREENATH ENGG. SALES & SERVICE PVT. LTD.**

Healthcare Solution Group

Office : (033) 2249-4631

E-mail : webmaster@sreenathengineering.com

NIHAR 30(A) C.I.T Road, Ground & First Floor, Kolkata - 700 014

Ref.: SESSPL/MED/2024-25/AIIMS-BBSR-NEURO/DIR/K

Date: 14.02.2025

To
The Director
AIIMS Bhubaneswar
Sijua, Odisha, India

By Hand Delivery

Sub: Offer for Neuro Consumables

Dear Sir,

We hereby take reference to your said mentioned enquiry and as per advice we are pleased to offer our best possible pricing for Nihon Kohden Japan Neuro Consumables for your Department of Neurology.

Sir, it should not be out of place to mention that we are a Professionally Managed Organization handling High Value Medical Equipment Solutions, Hospital Projects and had catered to various Nursing Homes, Corporate Hospitals, Diagnostic Centers, Govt. Hospitals, Public Sector Hospitals as well as your Medical College Hospital. We have already executed substantial Orders/executed Turnkey Projects which are working in a very smooth and desired manner proving our commitment towards quality and Customer's satisfaction. Because of the said reason we got repeat Orders from various Govt. Bodies at West Bengal, Jharkhand, North East and Odisha. **WE ARE PROVEN.**

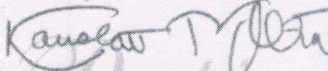
We and our Principal manufacturing Companies are backed up with a Team of Professionals, Application & Service Specialists for your total support.

As per your advice, we are pleased to furnish the following documents: -

1. Our Techno-Commercial Offer with Specifications and Pricing
2. Authorization Letters – Nihon Kohden and Ambu
3. Price Justification – Government Work Order Copies

Thanking you and look forward for your valued work order.

Regards,


Kaustav Mitra
Director and Chief Operating Officer

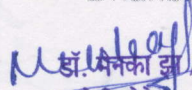
Encl: As above



Ranchi

Dhanbad

Bhubaneswar


Dr. Menka Jha
Associate Professor
Department of Neurology
AIIMS Bhubaneswar-751019


Dr. Sanjeev Kumar Bhoi
Professor
Department of Neurology

SREENATH ENGG. SALES AND SERVICE PVT. LTD.

OFFER

NEURO CONSUMABLES

Sl. No.	Description	Qty.	Unit Price (Rs.)	GST %	GST (Rs.)	Total Price (Rs.)
1.	<p>Nihon Kohden Japan</p> <p>Scalp Disk Electrode</p> <p>One Unit – 5 Electrodes</p> <p><u>Specifications:</u> Scalp Disk Electrode for Evoked Electroencephalogram</p> <p><u>Equipment Details:</u> Nihon Kohden 8 channel EMG EP machine Item (w.e.f. 10/09/20217)</p> <p>Item Code: H852A HSN Code: 901819</p>	One Unit	10,500.00	12%	1260.00	<p>11,760.00</p> <p>(Eleven Thousand Seven Hundred and Sixty Only)</p>
2.	<p>Nihon Kohden Japan</p> <p>Elefix V</p> <p>One Unit: 400 GM x 3 Jar</p> <p><u>Specifications:</u> ELEFIX V Paste for EMG & EEG</p> <p><u>Equipment Details:</u> Nihon Kohden 8 channel EMG EP machine Item (w.e.f. 10/09/20217)</p> <p>Item Code: ZV-401E03 HSN Code: 300670</p>	One Unit	6,000.00	12%	720.00	<p>6,720.00</p> <p>(Six Thousand Seven Hundred and Twenty Only)</p>

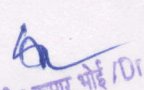


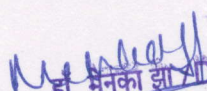
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Dr. Sanjeev Kumar B.
Professor / Pricessor
Neurology
Department of Neurology
AIIMS, Bhubaneswar-751019

SREENATH ENGG. SALES AND SERVICE PVT. LTD.

3.	<p>AMBU</p> <p>EMG Needle for Adult Patients</p> <p>One Unit: 25 Pieces of EMG Needles</p> <p><u>Specifications:</u> AMBU EMG Needle Size 50*0.45 mm (2" *26G)</p> <p><u>Equipment Details:</u> Nihon Kohden 8 channel EMG EP machine Item (w.e.f. 10/09/20217)</p> <p>Item Code: 74050 45/25 HSN Code: 901819</p>	One Unit	15,000.00	12%	1,800.00	<p>16,800.00</p> <p>(Sixteen Thousand Eight Hundred Only)</p>
4.	<p>AMBU</p> <p>EMG Needle for Child Patients</p> <p>One Unit: 25 Pieces of EMG Needles</p> <p><u>Specifications:</u> AMBU EMG Needle Size 25*0.30mm (1" *30G)</p> <p><u>Equipment Details:</u> Nihon Kohden 8 channel EMG EP machine Item (w.e.f. 10/09/20217)</p> <p>Item Code: 74050 45/25 HSN Code: 901819</p>	One Unit	15,000.00	12%	1,800.00	<p>16,800.00</p> <p>(Sixteen Thousand Eight Hundred Only)</p>


 डॉ. संजीव कुमार भोई / Dr. Sanjeev Kumar Bhoi
 प्रोफेसर / Professor
 न्यूरोलॉजी विभाग / Department of Neurology
 आयुष्मान् बिरला मेमोरियल हॉस्पिटल, कोलकाता-751019


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 सहायकी प्रोफेसर / Associate Professor
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