



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751019

To be uploaded in website: www.aiimsbhubaneswar.nic.in (e-tender)

Reference No: STORE-22/13/2025-STPUR SEC / 30
Comp. No.: 13004

Dated: 24/09/2025

Sub- Procurement of 02 types of Reagents and Calibrators for the Department of Biochemistry on PAC basis at AIIMS, Bhubaneswar.

INVITING COMMENTS THEREON

Department of Biochemistry at AIIMS, Bhubaneswar has requested to Procure 02 types of Reagent and calibrators (Random Access High/Medium/Small Throughput Fully Automated Chemistry Analyzer, Model – AU 680, AU480 & AU 5811, Equipment under 01 years CMC up to 31.12.2025) from M/s. Koprana Laboratories Limited., (Authorized Distributor of M/s. Beckman Coulter.)

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.

In case the product of any manufacturer/Authorized distributor/Dealer conforms, they may submit their proposal for the supply of the same along with the brochures, for compliance and any documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to sp_helpdesk@aiimsbhubaneswar.edu.in so as to reach on or before date: 09/10/2025 failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. no. – STORE-22/13/2025-STPUR SEC Dated: 24/09/2025, due on dated: 09/10/2025 should be superscripted on sealed envelope.

Enclosure:

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar- **Annexure-I**
2. PAC of M/s. Beckman Coulter. - **Annexure-II**
3. OEM Authorisation Certificate - (M/s. Koprana Laboratories Limited) - **Annexure-III**
4. Budgetary Quotation - **Annexure- IV**

24/09/25

Sr. Procurement-cum-Store Officer (I/c)
AIIMS, Bhubaneswar
Ph.: 0674-2476035/669/044
Email: spo@aiimsbhubaneswar.edu.in

Copy to:

- | | |
|---------------------|--|
| 1. IO, Biochemistry | : for information please |
| 2. Accounts Officer | : for information please |
| 3. Help Desk, S&P | : for information & necessary action please. |

ANNEXURE-I

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference :		
1	Description of article	Reagents for reporting patient's samples in Hospital Biochemistry Lab
2	Forecast of quantity /annual requirement	The present requirement is for six months (As per Annexure 1, Table 1)
3	Approximate estimated value for above quantity	INR 31,05,194/- (Thirty-One Lakhs Five Thousand One Hundred Ninety-four only)
4	Maker's name and address	Beckman Coulter
5	Name(s) of authorized dealers/ stockist	M/s Kopran Laboratories Pvt Ltd, Kolkata
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	☒
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	☒
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR	
7	Reference of concurrence of finance wing to the proposal:	
History of PAC Purchase of this item for past three years may be given below:		
Name of the Supplier: M/s Kopran Laboratories Pvt Ltd, Kolkata		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
PO 131 (25-26), PAC May 2025	06 items	12,56,174.00
PO 521 (24-25) PAC, Dec 2024	03 items	11,38,715.00
PO 187 (24-25) PAC, July 2024	10 items	34,18,355.00
PO 52 (24-25) PAC Oct 24	03 items	11,38,715.00
PO 232 (24-25), PAC July 2024	22 items	9,86,600.00
PO 792 (22-23) PAC March 2023	31 items	1,31,38,469.00
		No Adverse performance
		No Adverse performance
		No Adverse performance
		No Adverse performance
		No Adverse performance
		No Adverse performance

Deleopriyab
22/11/25
Dr. Debanvya Bandyopadhyay
Signature of the indenting officer
Additional Professor
Department of Biochemistry
AIIMS, Bhubaneswar-751019

Signature of Approving Authority.....

Date..... Designation of officer.....

Dr. Ashutosh Biswas
डा. आशुतोष बिश्वास
Dr. Ashutosh Biswas
कार्यकारी निर्देशक / Executive Director
एम्स, भुवनेश्वर
AIIMS, Bhubaneswar-751019

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ANNEXURE-II

Beckman Coulter India Pvt. Ltd.

Regional Office:
DSM: 433-434 & 435
4th Floor, DLF Tower
15 Shivaji Marg, Najafgarh Road
New Delhi-110015
Tel: +91 11 40112931
Fax: +91 11 40112940

Ref.: BCIPL/GEN/N&W/332/2022

Dated: May 11, 2022

PROPRIETARY ARTICLE CERTIFICATE

To Whom It May Concern:

We hereby declare that Fully Automated Biochemistry Analyser (AU series of Analysers- Model: AU480ISE / AU680ISE/DxC700AU/AU5800) and all its reagents and consumables as per list below are proprietary product manufactured by our principal M/s Beckman Coulter Inc., USA.

S.No.	Item Code	Item Name	PACK SIZE
1	OSR6102	ALBUMIN	4X29 ML.
2	OSR6107	ALT	4X50 / 4X25 ML.
3	OSR6109	AST	2X4X25 ML.
4	OSR6004	ALK PHOS IFCC	2X4X12 ML.
5	OSR6182	AMYLASE IFCC	4X40 / 4X10 ML.
6	OSR6134	UREA / BUN	2X4X25 ML.
7	OSR6112	TOTAL BILIRUBIN	2X4X15 ML.
8	OSR6111	DIRECT BILIRUBIN	2X4X6 ML.
9	OSR60117	CALCIUM ARSENAZO	4X15 ML.
10	OSR6116	CHOLESTEROL	4X22.5 ML.
11	OSR61155	CK-MB	2X25 / 2X4 ML.
12	OSR6179	CK-NAC	4X22 / 4X4 ML.
13	OSR6178	CREATININE	2X4X51 ML.
14	OSR6121	GLUCOSE HEXOKINASE	4X25 / 4X12.5 ML.
15	OSR6020	GGT	2X4X18 ML.
16	OSR6187	HDL CHOLESTEROL	4X27 / 4X9 ML.
17	OSR6183	LDL CHOLESTEROL	4X27 / 4X9 ML.
18	OSR6193	LACTATE	4X10 ML.
19	OSR6130	LIPASE	4X10 / 4X3.3 ML.
20	OSR6128	LDH IFCC	4X40 / 4X20 ML.
21	OSR6189	MAGNESIUM	4X40 ML.
22	OSR6122	PHOSPHOROUS	2X4X15 ML.
23	OSR60118	TRIGLYCERIDE	4X20 / 4X5 ML.
24	OSR6132	TOTAL PROTEIN	2X4X25 ML.
25	OSR6186	IRON	2X4X15 ML.
26	OSR61205	UIBC	4X27/4X3/4X6/4X2 ML.
27	OSR6098	URIC ACID	4X12 / 4X5 ML.
28	OSR6170	URINARY CSF PROTEIN	4X19 / 4X3 ML.
29	OSR6142	APO A1	2X4X13 ML.
30	OSR6143	APO B	4X13 / 4X7 ML.
31	OSR6164	Ceruloplasmin	4X18 / 4X5 ML.
32	OSR6199	CRP (Normal Application)	2X4X30 ML.
33	OSR6199	CRP (High Sensitive Application)	2X4X30 ML.
34	OSR61105	RF LATEX	4X24 / 4X8 ML.
35	OSR6194	ASO	4X51 / 4X7 ML.



Beckman Coulter India Pvt. Ltd.

Registered Office: Unit Nos. TF-B-07(A) to 15, Third Floor, B Wing, Art Guild House, Phoenix Market City, L.B.S. Road, Kurla (West), Mumbai-400070. Tel: +91 22 68385000 Fax: +91 22 68385060

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36	OSR6165	HAPTOGLOBIN	4X16.5 / 4X4.5 ML.
37	OSR6159	C3	4X10 / 4X8 ML.
38	OSR6160	C4	4X10 / 4X8 ML.
39	OSR61171	IMMUNOGLOBULIN A	4x14 / 4x11 ml.
40	OSR61172	IMMUNOGLOBULIN G	4x22 / 4x20ml.
41	OSR61173	IMMUNOGLOBULIN M	4x14 / 4x11 ml.
42	OSR6175	PREALBUMIN	4X15 / 4X6.5 ML.
43	OSR6152	TRANSFERRIN	4X7 / 4X8 ML.
44	OSR6163	α-1 ANTITRYPSIN	4X20 / 4X6.5 ML.
45	OSR6151	β-2 MICROGLOBULIN	4X10 / 4X8 ML.
46	OSR6192	HBA1C	2X19/2X192X37.5 ML.
47	OSR6167	MICROALBUMIN	4X15 / 4X5 ML.
48	OSR60135	D-DIMER	2X12.5 / 2X12.5 ML.
49	OSR6162	α-1 ACIDGLYCOPROTEIN	4X20 / 4X4.5 ML.
50	OSR6414	CARBAMAZEPINE	2X16 / 2X16ML.
51	OSR6403	DIGITOXIN	2X21 / 2X12.8 ML.
52	OSR6404	DIGOXIN	2X17.6 / 2X12.8 ML.
53	OSR6420	GENTAMYCIN	2X12 / 2X9 ML.
54	OSR61202	PARACETAMOL	3X20 / 3X20/ 3X3 ML.
55	OSR6413	PHENOBARBITAL	2X16 / 2X16ML.
56	OSR6411	PHENYTOIN	2X16 / 2X16ML.
57	OSR6412	THEOPHYLLIN	2X16 / 2X16ML.
58	OSR6415	VALPROIC ACID	2X12 / 2X9 ML.
59	OSR6323	AMPHETAMINES / ECSTASY	
60	OSR6315	BARBITURATES	
61	OSR6316	BENZODIAZEPINES	
62	OSR6317	COCAINE	
63	OSR6318	EDDP	
64	OSR6319	METHADONE	
65	OSR6320	OPIATES	
66	OSR6322	THC	
ISE REAGENTS			
67	OE66320	ISE BUFFER	4X2 LTRS.
68	OE66319	ISE MID STANDARD	4X2 LTRS.
69	OE66318	ISE REFERENCE	4X1 LTRS.
70	OE66315	ISE STD HIGH + LOW URINE	2X100 ML.
71	OE66316	ISE SERUM STD HIGH	4X100 ML.
72	OE66317	ISE SERUM STD LOW	4X100 ML.
73	OE66313	ISE SELECTIVITY CHECK	2X25 ML.
74	OE66314	ISE INTERNAL REFERENCE	2X25 ML.
75	MU9194	NA ELECTRODE	1
76	MU9195	K ELECTRODE	1
77	MU9196	CL ELECTRODE	1
78	MU9197	REF ELECTRODE	1
CALIBRATORS			

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79	ODC0025	URINE CALBRATOR	6X8 ML.
80	OE66300	SYSTEM CALIBRATOR	20X5 ML.
81	ODC0011	HDL-CHOLESTEROL CALIBRATOR	2X3 ML.
82	ODC0012	LDL-CHOLESTEROL CALIBRATOR	2X1 ML.
83	ODR30034	CK-MB CALIBRATOR	6X1 ML.
84	ODR3022	APO A1&B CALIBRATOR	5X1X2 ML.
85	ODR3023	SERUM PROTEIN MULTI CALIBRATOR	5X1X2 ML.
86	ODC0026	CRP LATEX CALIBRATOR NORMAL SET	5X1X2 ML.
87	ODC0027	CRP LATEX CALIBRATOR HIGHLY SENSITIVITY SET	5X1X2 ML.
88	ODC0028	RF LATEX CALIBRATOR	5X1X1 ML.
89	ODR3021	SERUM PROTEIN MULTI CALIBRATOR	6X1X2 ML.
90	ODR3029	PREALBUMIN CALIBRATOR	5X1X2 ML.
91	ODR3032	HBA1C CALIBRATOR	1X8 + 5X2 ML.
92	ODR3024	MICROALBUMIN CALIBRATOR	5X2 ML.
93	ODR3033	D-DIMER CALIBRATOR	2X2.5 ML. CAL1 + 2X0.5 ML. CAL 2
94	ODC6411	MULTI CALIBRATOR CORE TDM	2X7.5 + 2X5 ML.
95	ODC6403	DIGITOXIN (TDM CALIBRATOR)	6X1X2.5 ML.
96	ODC6404	DIGOXIN CALIBRATOR	6X1X2.5 ML.
97	ODC6413	MULTI CALIBRATOR ANTIBIOTIC TDM	2X7.5 + 2X5 ML.
WASH & SOLUTIONS			
98	OSR0001	WASH SOLUTION	6X2 LTRS.
99	OE66039	CLEANING SOLUTION WEEKLY WASH	6X450 ML.
100	ODR20067	CLEANING SOLUTION (CONTAMINATION AVOIDANCE)	4X54 ML.
101	OSR0004	HEMOGLOBIN DENATURANT	2X250 ML.
CONTROLS			
102	ODC0003	CONTROL SERUM LEVEL 1	20X5 ML.
103	ODC0004	CONTROL SERUM LEVEL 2	20X5 ML.
104	ODR30035	CK-MB CONTROL SERUM LEVEL 1	9X2 ML.
105	ODR30036	CK-MB CONTROL SERUM LEVEL 2	9X2 ML.
106	ODC0005	HDL / LDL CHOLESTEROL CONTROL	2X3X5 ML.
107	ODC0014	ITA CONTROL SERUM LEVEL 1	6X2 ML.
108	ODC0015	ITA CONTROL SERUM LEVEL 2	6X2 ML.
117	ODC0016	ITA CONTROL SERUM LEVEL 3	6X2 ML.
118	ODC0013	CRP LATEX CONTROL SERUM (HIGH S	2X2X3 ML.
119	ODC0022	HBA1C CONTROL	2X0.25ML. + 2X0.25ML + 1X2 ML.



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120	ODC0029	D-DIMER CONTROL	2X0.5 ML. L1 + 2X0.5 ML. L2
DAU CALIBRATORS & CONTROLS			
121	ODC6314	NEGATIVE CALIBRATOR DAU	1X5 ML.
122	ODC6315	MULTI DRUG PRIMARY	1X5 ML.
123	ODC6316	MULTI DRUG SECONDARY	1X5 ML.
124	ODC6317	MULTI DRUG INTERMEDIATE	1X5 ML.
125	ODC6318	MULTI DRUG HIGH	1X5 ML.
126	ODC6319	METHADONE CUT OFF	1X5 ML.
127	ODC6320	METHADONE INTERMEDIATE	1X5 ML.
128	ODC6321	METHADONE HIGH	1X5 ML.
129	ODC6322	THC 25	1X15 ML.
130	ODC6323	THC 50	1X15 ML.
131	ODC6324	THC 75	1X15 ML.
132	ODC6325	THC 100	1X15 ML.
133	ODC0006	MULTIDRUG CONTROLS	2X3X5 ML.
134	ODC0007	SPECIALITY CONTROLS	2X3X5 ML.
137	ODC0008	THC 25 CONTROLS	2X1X15 ML.
138	ODC0009	THC 50 CONTROLS	2X1X15 ML.

Beckman Coulter India Private Limited is the sole entity to import, promote and market above products in India either directly or through its authorized distributors.

Thanking you,

For Beckman Coulter India Private Limited

Raghavendra S.R.



(Raghavendra S.R.)

Sales Head - Government Business, India

Clinical Diagnostics

Email id: SRAGHAVENDRA01@beckman.com

Beckman Coulter India Pvt. Ltd.

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ANNEXURE-III

Beckman Coulter India Pvt. Ltd.

Regional Office:

Building 6A, Unit 501 & 502
RMZ Ecoworld, Sarjapur, Marathalli
Outer Ring Road, Bengaluru-560103
Karnataka, India.
Tel: +91 080-67515700
Email: dxtendersindia@beckman.com

Ref.: BCIPL/GEN/216/2024

Dated: November 05, 2024

To,
The Director
All India Institute of Medical Sciences
Bhubaneswar 751019

Sub.: Authorization to M/s Kopran Laboratories Limited.

Dear Sir/Madam,

We, Beckman Coulter India Private Limited, are a fully owned Subsidiary of Beckman Coulter, Inc., USA, through its affiliates do hereby authorize M/s. Kopran Laboratories Limited, having registered office at 1076, Dr. E. Moses Road, Worli, Mumbai 400018 and their branch office at 60 - B, Chowringhee Road, Kolkata - 700020 and 361, Ground Floor, Patparganj Industrial Area, New Delhi - 110092, to quote, supply, install, service and provide application support for Beckman Coulter AU series of automated clinical biochemistry analyzers, its system pack reagents, accessories, consumables and spare parts.

We further confirm that no company, firm or individual other than M/s. Kopran Laboratories Limited, having registered office at 1076, Dr. E. Moses Road, Worli, Mumbai 400018 And their branch office at 60 - B, Chowringhee Road, Kolkata - 700020 are authorized to bid and conclude the contract for Beckman Coulter AU series of clinical biochemistry analyzers and its reagents with your institute for your all requirements.

This authorization is valid until revoked by us and informed to your office in writing.

Thanking you,

For Beckman Coulter India Private Limited



Signed by:

Raghavendra SR

Signer Name: Raghavendra SR

Signing Reason: I approve this document

Signing Time: 06-Nov-2024 | 3:41:03 PM IST

B8E63150BE214E19ADE2DE7229A78477

(Raghavendra S.R.)

Sales Head - Government Business, India
Clinical Diagnostics

Beckman Coulter India Pvt. Ltd.

Registered Office: Unit Nos. TF-B-07(A) to 15, Third Floor, B Wing, Art Guild House, Phoenix Market City, L.B.S. Road,
Kurla (West), Mumbai-400070. Tel: +91 22 68385000 Fax: +91 22 68385060

CIN: U33119MH2005PTC157177 www.beckmancoulter.com

ANNEXURE-IV



Date : 8th July, 2025

To,
Dr. Debapriya Bandyopadhyay
MBBS, MD, MNAMS, FIMSA
Additional Professor,
Department of Biochemistry,
All India Institute of Medical Sciences,
Bhubaneswar-751019

Subject: Request for quotation

Validity of the quotation : 31st December, 2025

GST No. 19AAACK4406H1ZP

Please find the quoted price of the items listed below :

S No	Parameter	Catalogue Number	HSN CODE NO	Qty	Price in Rs. per unit	GST%	Price inclusive of GST (Rs.)
1	hsCRP (1520T/pk)	OSR6199	30021900	1	78,236.00	12%	87,624.00
2	Micralbumin (500T/pk)	B38858	30021900	1	48,311.00	12%	54,108.00

Note: Prices are inclusive of taxes.

Thanking You,
For Kopran Laboratories Limited

Suganti Das

Authorized Signatory



KOPRAN LABORATORIES LTD.

CIN No. : U24230MH1986PLC040602

MUMBAI OFFICE

KOPRAN LABORATORIES LTD.

PARIJAT HOUSE, 1076, DR. E. MOSES ROAD,
WORLI, MUMBAI - 400 018.

TEL.: (022) - 24012521 / 2405 8368

E-mail : info@kopran.com

DELHI OFFICE

KOPRAN LABORATORIES LTD.

361, GROUND FLOOR, PATPARGANJ
INDUSTRIAL AREA, DELHI - 110 092.

TEL.: (011) - 4250 3315

E-mail : delhi@kopran.com

KOLKATA OFFICE

KOPRAN LABORATORIES LTD.

60, B, CHOWRINGHEE ROAD,
3RD FLOOR, KOLKATA - 700 020.

TEL.: (033) - 2283 2072 / 2283 2077 / 2289 0742

E-mail : info@kopran.com

