



**All India Institute of Medical Sciences, Bhubaneswar**  
**At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751019**

To be uploaded in website: [www.aiimsbhubaneswar.nic.in](http://www.aiimsbhubaneswar.nic.in) (e-tender)

Reference No: STORE-60/9/2025-STPUR SEC  
Comp. No.: 14182

Dated: 12/09/2025

**Sub- Procurement of 20 packets of EEG Electrodes for the Department of Neurology on PAC basis at AIIMS, Bhubaneswar.**

**INVITING COMMENTS THEREON**

Department of Neurology at AIIMS, Bhubaneswar has requested for Procurement of 20 packets of EEG Electrodes (Equipment Name - Video EEG with Polysomnography, Make-Natus Neurology Incorporated, USA, Model - Nicolet V44, Equipment under 05 years CMC up to 25.06.2030) from M/s Alliance Biomedica Pvt. Ltd., (Authorized Distributor of M/s. Natus Manufacturing Limited (Natus Manufacturing Limited, Natus Medical Inc., and Natus Neurology Inc. are the same company)).

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.


In case the product of any manufacturer/Authorized distributor/Dealer conforms, they may submit their proposal for the supply of the same along with the brochures, for compliance and any documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) - 751019 or through E-mail to [sp\\_helpdesk@aiimsbhubaneswar.edu.in](mailto:sp_helpdesk@aiimsbhubaneswar.edu.in) so as to reach on or before date: 27/09/2025 failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. no. - STORE-60/9/2025-STPUR SEC Dated: 12/09/2025, due on dated: 27/09/2025 should be superscripted on sealed envelope.

**Enclosure:**

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar- **Annexure-I**
2. PAC of M/s. Natus Manufacturing Limited. - **Annexure-II**
3. OEM Authorisation Certificate - (M/s Alliance Biomedica Pvt. Ltd.) - **Annexure-III**
4. Budgetary Quotation - **Annexure- IV**

  
**Sr. Procurement-cum-Store Officer (I/c)**  
**AIIMS, Bhubaneswar**  
**Ph.: 0674-2476035/669/044**  
**Email: [spo@aiimsbhubaneswar.edu.in](mailto:spo@aiimsbhubaneswar.edu.in)**

**Copy to:**

- |                       |  |
|-----------------------|--|
| 1. HoD/ IO, Neurology | : for information please                     |
| 2. Accounts Officer   | : for information please                     |
| 3. Help Desk, S&P     | : for information & necessary action please. |

87894/2025/NEUROMED

## ANNEXURE-I

## AIIMS, BHUBANESWAR

Proprietary Article Certificate  
Valid for the Current Financial Year

File No. and Date Reference:		
1	Description of article	EEG Electrodes ✓
2	Forecast of quantity /annual requirement	20 Packet ✓
3	Approximate estimated value for above quantity	4,67,174.- ✓
4	Maker's name and address	Natus Medical Incorporated
5	Name(s) of authorized dealers/ stockists	M/s Alliance Biomedica Pvt Ltd
6	I approve the above purchase on PAC basis and certify that : Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing/ stocking this item. AND	Yes
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	Yes
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): OR <i>as the machine is only one in current use, so consumables required of PAC.</i>	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR	
7	Reference of concurrence of finance wing to the proposal:	
History of PAC Purchase of this item for past three years may be given below:		
Name of the Supplier		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
		Adverse Performance Reported if Any

Signature of Approving Authority.....

Date.....

Designation of Officer.....

*Neeraj*  
28.7.25  
कार्यवाहक कार्यकारी निदेशक  
Officiating Executive Director  
एम्स, भुवनेश्वर/AIIMS, Bhubaneswar

Signature of the Indenting Officer.....

*Dr. Priyanka Samal*  
04/4/25  
Dr. Priyanka Samal  
Assistant Professor  
Department Of Neurology  
AIIMS, Bhubaneswar-751019

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*409*  
डॉ. संजीव कुमार भोल / Dr. Sanjeev Kumar Bhol  
प्रोफेसर / Professor  
अनुरोध विभाग / Department of Neurology  
एम्स, भुवनेश्वर / AIIMS, Bhubaneswar-751019



## ANNEXURE-II

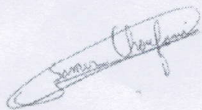
natus.

## PROPRIETARY CERTIFICATE

TO WHOMSOEVER IT MAY CONCERN

This is to certify, Natus Medical Incorporated, with registered address at, 3150 Pleasant View Road, Middleton, WI 53562 USA with manufactures at Natus Medical Incorporated 3150 Pleasant View Road, Middleton, WI 53562 USA, Natus Medical Incorporated, DBA Excel-Tech Ltd. 2568 Bristol Circle Oakville, ON L6H 5S1 CANADA and Natus Manufacturing Limited, IDA Business Park, Gort, Co. Galway, H91 PD92, Ireland are established and reputable manufacturers of the Proprietary item of "Natus/Nicolet EEG Cup Electrodes, Disc Electrodes, Ring Electrodes, XactTrace Universal Snap Sensor, Body Position Sensor, Air Flow Sensor" do hereby certify are proprietary in nature.

Yours faithfully,



NATUS MANUFACTURING LIMITED  
IDA BUSINESS PARK  
GORT, CO. GALWAY, IRELAND

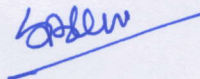
Natus Medical Incorporated

By: Samer Choufani

Its: Senior Director, International Sales - Neuro

Date: March 20, 2025

Dr. Priyanka Samal  
Assistant Professor  
Department of Neurology  
AIMS Bhubaneswar-751019




Dr. Jyoti Kumar Bhoi  
Professor & HOD  
Department of Neurology  
AIMS Bhubaneswar-751019



**natus.****Date: 04.07.2025****TO WHOMSOEVER IT MAY CONCERN**

We "**NATUS MANUFACTURING LIMITED, IRELAND**" who are proven and reputable manufacturers of Neurology products having registered office at IDA Business Park, Gort, Co.Galway, Ireland, Telephone No. : +353-(0)91-647416; Fax No. : +353-(0)91-630050 do hereby declare that Natus Manufacturing Limited, Natus Medical Inc., and Natus Neurology Inc. are the same Company.

Yours faithfully,

for and on behalf of M/s. **Natus Manufacturing Limited, Ireland.****SAMER CHOUFANI****Senior Director, International Sales****Natus Neurology Incorporated****3150 Pleasant View Road,****Middleton,****WI 53562 USA.****www.natus.com**

**Dr. Sanjeev Kumar Bhoi**  
**Professor**  
**Department of Neurology**  
**AIIMS, Bhubaneswar-751019**

**NATUS MANUFACTURING LIMITED**  
**IDA BUSINESS PARK**  
**GORT, CO. GALWAY, IRELAND**





## ANNEXURE-III

Natus Neurology Incorporated  
1850 Deming Way  
Middleton, WI 53562  
800.356.0007 toll free  
608.829.8768 fax

AUTHORIZATION

This is to certify that Natus Neurology Incorporated ("Natus") (formerly CareFusion 209, Excel-Tech Ltd., Astro-Med Inc., Natus Europe GmbH) with a registered address at 1850 Deming Way, Middleton, WI 53562 USA having manufacturing sites in Middleton, WI, USA; Oakville, ON, Canada; Skolvunde, Denmark and Planegg Germany has appointed M/s. Alliance Biomedica Pvt. Ltd., ("Distributor") with a registered address at Flat-15, ASHIRWAD, New No.30 (Old No.12) Puliur I Lane, Trustpuram, Chennai – 600024, TamilNadu, India as the exclusive distributor for South India -Andrapredsh, Karnataka, Tamilnadu and Eastern India for the following Natus products:

- Nicolet, Synergy & Viking Neurodiagnostic Systems and Accessories
- Excel-Tech (XLTEK) Neurodiagnostic Systems and Accessories
- Alpine Bio-med (Dantec) Neurodiagnostic Systems and Accessories
- Grass Neurodiagnostic Sysems and Accessories

This limited authorization is valid for 2 (two) years from the date stated below, unless revoked by Natus at its sole discretion.

Date: January 9, 2025

Natus Neurology Incorporated  
By: Thomas Dilworth  
Its: Director International Sales

Dr. Priyanka Samal  
Assistant Professor  
Department of Neurology  
AIIMS, Bhubaneswar-751019

Dr. Sanjeev Kumar Bhoi  
Professor & HOD  
Department of Neurology  
AIIMS, Bhubaneswar-751019



## ANNEXURE-IV

Our Ref : ER/NATUS(EEG)/AIIMS (Bhubaneswar)/250801	<b>Date :</b> 20 August 2025
Validity : 90 Days	<b>AIIMS,BHUBANESWAR</b> Sijua, Patrapada, Bhubaneswar - 751019.  <b>Kind Attention : Dr. Dr. Sanjeev Kumar Bhoi -</b> HOD, Neurology
<b>Payment Terms</b> : 100% Advance Payment vide NEFT/ RTGS/Cheque /Demand Draft in favour of M/s. Alliance Biomedica Pvt. Ltd., Chennai	
<b>Delivery</b> : The Delivery will take place <u>within upon receipt of your confirmed purchase order along with advance payment.</u>	
<b>Bank Details:</b> Name of the Bank : Kotak Mahindra Bank Account No. : 3913437536 Account Type : Current IFSC code : KKBK0000466	Spare parts/ Accessories are covered under 90 days warranty from the date of supply. Consumables are not covered under warranty.

**PROFORMA INVOICE**

S.No	Part Number	Description	Quantity ( No. )	Unit Price in Indian Rupees	Total Price in Indian Rupees
1.		EEG Gold Cup Electrodes 10mm, 1.5mm, 12/Pack (019-413900)	20	20,856	4,17,120
<b>Total Price</b>					<b>4,17,120</b>
Add: IGST 12.00%					50,054
<b>TOTAL PRICE IN INDIAN RUPEES</b>					<b>4,67,174</b>

( Total Price in Indian Rupees Four Lakh Sixty Seven Thousand One Hundred and Seventy Four only )

VIKASH KUMAR JHA  
Regional Manager-ER

Note: This is a System generated quote and it does not require signature.

***Alliance Biomedica Pvt. Ltd.***

Regd.Office : Flat No. 15, Ashirwad, 12 (New # 30), Puliyur I Lane, Trustpuram, Chennai - 600 024. TN. India.

Phone No : 044 – 24803704 / 23725299 Fax : +91-44-23725810

e-mail : info@alliancebiomedica.com Website : www.alliancebiomedica.com

CIN : U51397TN1999PTC041883