



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751019

To be uploaded in website: www.aiimsbhubaneswar.nic.in (e-tender)

Reference No: STORE-30/6/2025-STPUR SEC/42
Comp. No.: 12901

Dated: 06/12/2025

Sub- Procurement of 02 types of consumable items (Video Endoscope) for the Department of Anesthesiology and Critical Care on PAC basis at AIIMS, Bhubaneswar.

INVITING COMMENTS THEREON

Department of Anesthesiology and Critical Care at AIIMS, Bhubaneswar has requested to Procure 02 types of consumable items (Flexible Intubation Video Endoscope 5.3 x 65, direction of view 0°, angle of view 90°, working length 65 cm, outer diameter 5.3 mm, working channel diameter 2.5 mm, deflection up/down 180°/180°, sterile, for single use for use with E-BOX TP 012 and TELECAM C3 (TP100) from M/s. Vishal Surgical Equipment Company, (Authorized Distributor of M/s. Karl Storz.)

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.

In case the product of any manufacturer/Authorized distributor/Dealer conforms, they may submit their proposal for the supply of the same along with the brochures, for compliance and any documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to sp_helpdesk@aiimsbhubaneswar.edu.in so as to reach on or before date: 21/12/2025 failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. no. – STORE-30/6/2025-STPUR SEC Dated: 06/12/2025, due on dated: 21/12/2025 should be superscripted on sealed envelope.

Enclosure:

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar- **Annexure-I**
2. PAC of M/s. Karl Storz. - **Annexure-II**
3. OEM Authorisation Certificate - (M/s. Vishal Surgical Equipment Company) - **Annexure-III**
4. Budgetary Quotation - **Annexure- IV**

Sr. Procurement-cum-Store Officer (I/c)
AIIMS, Bhubaneswar
Ph.: 0674-2476035/669/044
Email: spo@aiimsbhubaneswar.edu.in

Copy to:

1. IO, Anaesthesiology and Critical Care: for information please
2. Accounts Officer : for information please
3. Help Desk, S&P : for information & necessary action please.

77082/2025/ANAES

ANNEXURE-I

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference:		
1	Description of article	1.Flexible intubation video endoscope 5.3*65 2. Flexible intubation video endoscope 3.5*65
2	Forecast of quantity /annual requirement	6(ADULT SCOPE),(6PED SCOPE CM)
3	Approximate estimated value for above quantity	10,78,761.80/RS Rs. 8,46,720
4	Maker's name and address	KARL STORZ-ENDOSKOPE
5	Name(s) of authorized dealers/ stockiest	VISHAL SURGICAL EQUIPMENT COMPANY
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	✓
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	✓
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR To standardization of printers, the cartridge to be compatible.	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	
7	Reference of concurrence of finance wing to the proposal :	
History of PAC Purchase of this item for past three years may be given below :		
Name of the Supplier		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
		Adverse Performance Reported if Any

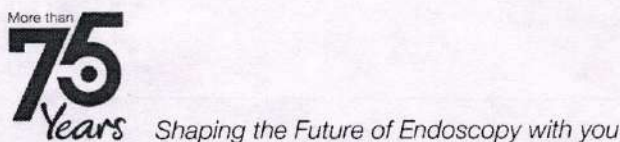
Signature of Approving Authority.....

Date..... Designation of Officer.....

डॉ. आशुतोष बिश्वास
Dr. Ashutosh Biswas
कार्यकारी निर्देशक /Executive Director
एम्स, भुवनेश्वर
AIIMS, Bhubaneswar-751019

Dr. Jayanta Kumar Mitra
Signature of the Indentor
Dept. of Anaesthesiology & Critical Care
AIIMS Bhubaneswar

ANNEXURE-II



KARL STORZ SE & Co. KG • PO Box 230 • 78503 Tuttlingen/Germany

TO WHOM IT MAY CONCERN

Your ref.

Date of your letter

Our ref.

Date

SOP/MHi

07.03.2024

To whomsoever it may concernProprietary Certificate

This is to certify that M/S KARL STORZ SE & Co. KG, Dr.-Karl-Storz-Str. 34 D-78532 Tuttlingen, Germany is the legal holders of Proprietary Rights of 'Flexible Intubation Video Endoscope (FIVE)' & 'Flexible Intubation Video Endoscope Single Use (FIVE S)' brand and manufacturer of 'Flexible Intubation Video Endoscope (FIVE)' & 'Flexible Intubation Video Endoscope Single Use (FIVE S)' with integrated camera-chip and LED Light source'.

The design and specifications of 'Flexible Intubation Video Endoscope (FIVE)' & 'Flexible Intubation Video Endoscope Single Use (FIVE S)' range are exclusive rights of M/S KARL STORZ SE & Co. KG, Tuttlingen, Germany. No individual or company is authorized to use 'Flexible Intubation Video Endoscope (FIVE)' & 'Flexible Intubation Video Endoscope Single Use (FIVE S)' with integrated camera-chip and LED Light source' brand and manufacture 'Flexible Intubation Video Endoscope (FIVE)' & 'Flexible Intubation Video Endoscope Single Use (FIVE S)' range.

For and on behalf of

KARL STORZ SE & CO.KG

i.v.

Margarete Schäuble-Knittel
Director Special Order Processing
Global Order Management

Dr. Jayanta Kumar Mishra
Professor
Dept. of Anaesthesiology & Critical Care
AIIMS, Bhubaneswar

Office Address:
KARL STORZ SE & Co. KG
Dr.-Karl-Storz-Straße 34
78532 Tuttlingen/Germany
Phone: +49 7461 708-0
Fax: +49 7461 708-105
E-Mail: info@karlstorz.com
www.karlstorz.com

Bank Accounts:
UniCredit Bank AG
SWIFT: HYVEDEMM473
IBAN: DE62 6002 0290 0034 5326 05
Kreissparkasse Tuttlingen
SWIFT: SOLADES1TUT
IBAN: DE79 6435 0070 0000 0013 22

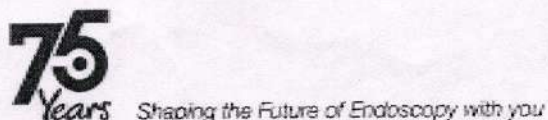
Deutsche Bank AG Tuttlingen
SWIFT: DEUTDE33HAN
IBAN: DE09 6537 0075 0211 6390 00
Volksbank Schwarzwald-Donau-Neckar eG
SWIFT: GENODE31TUT
IBAN: DE97 6439 0130 0000 7720 03

Limited Partnership:
KARL STORZ SE & Co. KG
Dr.-Karl-Storz-Straße 34
78532 Tuttlingen/Germany
Place of Business: Tuttlingen
Commercial Register:
Stuttgart HRA 450442
VAT-ID-No. DE 142931059
WEEE Reg.-No. DE 74465658

Unlimited Partner:
KARL STORZ Verwaltungs SE
Dr.-Karl-Storz-Straße 34
78532 Tuttlingen/Germany
Place of Business: Tuttlingen
Commercial Register: Stuttgart HRB 762524
Managing Director:
Karl-Christian Storz
Chair of the Supervisory Board:
Dr. h. c. mult. Sybille Storz

9370321 v4.1

ANNEXURE-III



KARL STORZ Endoscopy India Private Ltd. • 28, Barakhamba Road • New Delhi-110 00

Date: 19-12-2024

MANUFACTURER'S AUTHORIZATION

To,
The Director,
All Indian Institute of Medical Sciences
Bhubaneshwar - 751019
Odisha.

Dear Sir/Madam,

Sub.: Authorization for Single Use Scopes for Anesthesia.

Ref: Quotation No: 919A/2024-2025/RW, dated 20.11.2024

We, KARL STORZ Endoscopy India Pvt. Ltd., a 100% wholly owned subsidiary of KARL STORZ SE & Co. KG Germany, who are established and reputable manufacturers of Single Use Scopes for Anesthesia, having factories at Germany, USA, Switzerland and Estonia, do hereby authorize M/s. Vishal Surgical Equipment Co., D.No 1-8-304 to 307 /2, "Shakuntala Square", Patigadda Road, Near NTR Statue Secunderabad 500 003 to bid, negotiate and conclude the contract with you against the goods manufactured by us.

No company or firm or individual other than M/s. Vishal Surgical Equipment Co. are authorized to bid, negotiate and conclude the contract in regard to this business.

This authorization is valid till 30/09/2025.

For KARL STORZ ENDOSCOPY INDIA PVT LTD



AUTHORIZED SIGNATORY

Corporate & Registered Office:
KARL STORZ Endoscopy India Private Ltd.
11th Floor, Dr. Gopal Das Bhawan
28, Barakhamba Road New Delhi-110 001 / India
CIN No.: U33119DL1998PTC09206 Fax: +91 11 2589 6866
www.karlstorz.com

Phone: +91 1143 7430 00
Toll free: 1800 1234 698
Fax: +91 11 4374 3010
E-Mail: corporate@karlstorz.in

Branch Office :
B- 100, Ground Floor
Naraina Industrial Area Phase-I
New Delhi 110 028 / India

**Vishal Surgical Equipment Company**

"SHAKUNTALA SQUARE" D No. 1-8-304 to307/2,
Patigadda,Begumpet, Near NTR Statue,
Secunderabad - 500 016. A.P. INDIA.
Busi. : 091-40-2790 4748, 2790 4749,
Fax : 091-40-2790 5252
E-mail : vishalhy@vishalsurgical.co.in

Quotation No : 919B/ 2024 - 2025 / RW

Date : 05.04.2025

To

THE DIRECTOR**All India Institute of Medical Sciences,**

Bhubaneswar - 751019

(Odisha)

M/S. KARL STORZ, GERMANY MAKE							
CAT NO.	DESCRIPTION	QTY	HSN Code	GST %	UNIT RATE IN Rs.	TOTAL PRICE IN Rs.	
1	0915612-	"Flexible Intubation Video Endoscope 5.3 x 65, direction of view 0°, angle of view 90°, working length 65 cm, outer diameter 5.3 mm, working channel diameter 2.5 mm, deflection up/down 180°/180°, sterile, for single use for use with E-BOX TP 012 and TELECAM C3 (TP100)"	6	901890	12%	70,000.00	420,000.00
2	091361-	Flexible Intubation Videoendoscope 3.5 x 65, direction of view 0°, angle of view 90°, working length 65 cm, outer diameter 3.5 mm, working channel diameter 1.2 mm, deflection up/down 180°/180°, sterile, for single use for use with E-Box TP 012	6	901890	12%	70,000.00	420,000.00
Value of the goods						840,000.00	
Add : GST @12%						100,800.00	
Total value of the goods including GST						940,800.00	

*** PLEASE NOTE "ITEMS CAN BE ORDERED IN MINIMUM QUANTITY OF 6 EACH"**

TERMS & CONDITIONS :**1. The above rates are inclusive of GST.**

2. GST Registration for State (ODISHA) : 21AA BFV 8934 F1Z9

3. Validity : This offer is valid for May 31st 2025, subject to further extension.

4. Supply : In 12 - 18 weeks time (Subject to availability).

5. Payment :As per your Terms

6. Warranty : 1 year due to any manufacturing defects,warranty will not be applicable for accessories,spares & inserts.

7. Supply will be made against your confirmed written order.

8. Order once placed can not be cancelled or altered.

9 .Note : Our MSME number TS02E0005564

with warm Regards

RAJAT KAPOOR

99893 00090

*DP



Debashish Paital <aso_debashish@aiimsbhubaneswar.edu.in>

Revised and final offer.

raman.wadhera@vishalsurgical.co.in <raman.wadhera@vishalsurgical.co.in>

Tue, Jun 10, 2025 at 10:52 PM

To: Debashish Paital <stokee_debashish@aiimsbhubaneswar.edu.in>, "spo@aiimsbhubaneswar.edu.in" <spo@aiimsbhubaneswar.edu.in>, SO AIIMS <so@aiimsbhubaneswar.edu.in>, Tapan Kumar Behera <stokee_tapan@aiimsbhubaneswar.edu.in>, Satyajeet Misra <anaes_satyajeet@aiimsbhubaneswar.edu.in>
Cc: wadhera67 <wadhera67@rediffmail.com>

Dear Mr. Debashish Paital

As per discussions with you, pls find attached herewith copy of Purchase Order of ESI Super Speciality Hospital, Hyderabad for Single Use Flexible Intubation Endoscopes @ Rs 63000.00 and taxes extra as applicable.

You are requested to consider the same and arrange to release your valuable order asap.

With Regards,

Raman Wadhera
Sales Manager - Odisha
Mob : 9937012326
Email id : raman.w@vishalsurgical.co.in

VISHAL SURGICAL EQUIPMENT COMPANY

Unit 508, 5th Floor, Forum Mart, Unit - 3
Bhubaneswar - 751001
Odisha

VISHAL SURGICAL EQUIPMENT COMPANY

D.No 1-8-304 to 307 /2, Shakuntala Square
Patigadda Road, Begumpet, Near NTR Statue
Secunderabad - 500003
Telengana
Ph: +91 40 2790 4748 / 2790 4749
Email id: vishalhy@vishalsurgical.co.in
admin.hyd@vishalsurgical.co.in

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ESIC PO to kalyan enterprises for FIVE S 5.3mm.pdf
129K



Debashish Paital <aso_debashish@aiimsbhubaneswar.edu.in>

Request for Extension of Quotation Validity - Reg.

2 messages

Debashish Paital <aso_debashish@aiimsbhubaneswar.edu.in>

Thu, Sep 18, 2025 at 12:20 PM

To: vishalhy@vishalsurgical.co.in, raman.wadhera@vishalsurgical.co.in

Cc: Swagata Tripathy <anaes_swagata@aiimsbhubaneswar.edu.in>, Jayanta Mitra

<anaes_jayanta@aiimsbhubaneswar.edu.in>, Anil Kumar Dash Choudhury <spo@aiimsbhubaneswar.edu.in>, Patanjali

Mohanta <so.patanjali@aiimsbhubaneswar.edu.in>, Store & Purchase <sp_helpdesk@aiimsbhubaneswar.edu.in>,

skcc_deepak@aiimsbhubaneswar.edu.in

With reference to Quotation No. 919B/2024-2025/RW dated 05.04.2024, for the procurement of 02 types of consumable items (Video Endoscope), the validity period of the quotation has expired.

You are kindly requested to extend the validity (Minimum 3 months) of the quotation to enable further processing.

Regards,

देबाशीश पाइटल/ Debashish Paital**सहायक भंडार अधिकारी/ Asst. Store Officer****भंडार एवं खरीद विभाग / Department of Stores & Procurement****एम्स, भुवनेश्वर / AIIMS, Bhubaneswar****(O) 0674 -2476044**

raman.wadhera@vishalsurgical.co.in <raman.wadhera@vishalsurgical.co.in>

Tue, Sep 23, 2025 at 4:08 PM

To: Debashish Paital <aso_debashish@aiimsbhubaneswar.edu.in>

Cc: Swagata Tripathy <anaes_swagata@aiimsbhubaneswar.edu.in>, Jayanta Mitra

<anaes_jayanta@aiimsbhubaneswar.edu.in>, Anil Kumar Dash Choudhury <spo@aiimsbhubaneswar.edu.in>, Patanjali

Mohanta <so.patanjali@aiimsbhubaneswar.edu.in>, Store & Purchase <sp_helpdesk@aiimsbhubaneswar.edu.in>,

"skcc_deepak@aiimsbhubaneswar.edu.in" <skcc_deepak@aiimsbhubaneswar.edu.in>

Dear Sir

Refer to your mail dated Sept 18, 2025 Quotation under reference no. 919B/2024-2025/RW dated 05.04.2024, mention date as 05.04.2024 may be by oversight, it should be 05.04.2025 (Quote enclosed for your reference) and we hereby extend the validity up to Dec 31, 2025.

Hope you will find the above in line with your requirements and release your valuable order at the earliest.

With Regards,**Raman Wadhera****Sales Manager - Odisha****Mob : 9937012326****Email id : raman.w@vishalsurgical.co.in****VISHAL SURGICAL EQUIPMENT COMPANY****Unit 508, 5th Floor, Forum Mart, Unit - 3****Bhubaneswar - 751001****Odisha****VISHAL SURGICAL EQUIPMENT COMPANY****D.No 1-8-304 to 307 /2, Shakuntala Square****Patigadda Road, Begumpet, Near NTR Statue****Secunderabad - 500003****Telengana****Ph: +91 40 2790 4748 / 2790 4749**