



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

Reference No: STORE-64/18/2024-STPUR SEC/61

Dated: 30-03-2026

Subject: Procurement of 01 Set of Microscope Magnification Extension (Upgradation of ZEISS OPMI Pentero 800) for the Dept. of Burn & Plastic Surgery of OEM – ZESSIS on Proprietary basis.

Notice Inviting Comments thereon.

The Dept. of Burn & Plastic Surgery & Anesthesiology at AIIMS, Bhubaneswar have requested for Procurement of **01 Set of Microscope Magnification Extension (Upgradation of ZEISS OPMI Pentero 800)** from **M/s. Sushruta Hospital Solutions, BBSR** who is an authorized dealer of OEM - ZEISS on PAC basis.

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item. In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections / comments / proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer I/C, AIIMS, Bhubaneswar (Odisha) – 751019 or through e-mail to sp_helpdesk@aiimsbhubaneswar.edu.in so as to reach on or before **date: 14 -04 -2026** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The reference of letter / e-Mail should be superscripted on sealed envelope /subject line of e-Mail as "e-File No – **STORE-64/18/2024-STPUR SEC/61** dtd: **30 -03 -2026**, due on dtd: **14 -04 -2026** for the Procurement of **01 Set of Microscope Magnification Extension (Upgradation of ZEISS OPMI Pentero 800)** from **M/s. Sushruta Hospital Solutions, BBSR** who is an authorized dealer of OEM - ZEISS on PAC basis.

Sr. Procurement-cum-Stores Officer (I/C)
AIIMS, Bhubaneswar

Enclosure:

1. Proprietary Article Certificate from Indenting department
2. OEM PAC
3. Price Quotation
4. Authorization letter

Copy to: -

1. Indenting Officer : for information
2. Accounts Officer : for information
3. IT Cell : for hoisting in the website

**Proprietary Article Certificate
Valid for the Current Financial Year**

| File No. and Date Reference : | | |
|-------------------------------|--|--|
| 1 | Description of article | Microscope Magnification Extension (Upgradation of Zeiss OPMI Pentero 800) |
| 2 | Forecast of quantity /annual requirement | N/A |
| 3 | Approximate estimated value for above quantity | Rs 67,88,600 /- Including GST of Accessories and CMC. |
| 4 | Maker's name and address | <u>Germany Address-</u> Carl Zeiss Meditec AG, Goeschwitzer Str.51-52, DE-07745,Jena, Germany <u>INDIA Address-</u> Carl Zeiss India (Bangalore) Pvt. Ltd. Plot No 3. Jigani Link Road Bommasandra Industrial Area Banglore -560099, India |
| 5 | Name(s) of authorized dealers/ stockists | Sushruta Hospital Solution Flat No-B/2, Lewis Plaza ,Lewis Road,Bhubaneswar- 751014, Odisha |
| 6 | I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid. | |
| 6 | This is the only firm who is manufacturing / stocking this item. | Yes |
| (a) | AND | |
| 6 | A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR Some points- 1-The Equipment was initially Procured by the HLL according to their specification. | Compatible Based Equipment PAC |
| (b) | 2.At present Some Upgradation required to enhance its digital capabilities and improve user experience in digital vessels anastomosis and super micro surgery procedures and Advanced Visualization options like assessing blood flow, higher magnification and resolution is required for complex | |

Core Purchase Section
Recd. on... 27/03/2026...
Desp. on.....

AIIMS, BHUBANESWAR

| | | | |
|--|---|-----------------------------|-------------------------------------|
| | reconstructive surgeries. Which is essential for Emergency patient care. 3.The upgradation system offers higher magnification capabilities, allowing surgeon to visualize fine small vessels and lymphatic with greater clarity which is essential for super micro surgical procedures. 4.The accessories for upgradation required needs to be compatible with existing equipment ZEISS PENTERO 800 | | |
| 6 (c-1) | No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR | | |
| 6 (c) | No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR _____ | PAC of the concern attached | |
| 7 | Reference of concurrence of finance wing to the proposal : | | |
| History of PAC Purchase of this item for past three years may be given below : | | | |
| Name of the Supplier | | | |
| Order/ Tender Reference & Date | Quantity Ordered | Basic Rate on Order (Rs.) | Adverse Performance Reported if Any |
| | | | |
| | | | |
| | | | |


 Dr. Syama Sundar
 9-7-23
 AIIMS, Bhubaneswar-751

Signature of the Indenting Officer

Signature of Approving

Authority.....

Date.....

Designation of Officer.....


 डॉ. अशुतोष रीवास
 Dr. Ashutosh Riewas
 कार्यकारी निर्देशक, Executive Director
 एम्स, भुवनेश्वर
 AIIMS



Ref : CZI/MED/SER/AIIMS.B/01/2025
Date : April 11th, 2025

To
The Executive Director
All India Institute of Medical Sciences
Sijua, Patrapada,
Bhubaneswar-751019

Carl Zeiss India (Bangalore) Pvt. Ltd.
Regd. Office
Plot No. 3, Jigani Link Road
Bommasandra Industrial Area
Bangalore - 560 099, INDIA
Tel. : 91-80-43438000
Fax. : 91-80-43438229
E-mail : info.in@zeiss.com
Web : www.zeiss.co.in
CIN: U33125KA2009PTC049465

Subject : Manufacturer's Authorization for Supply & Installation of Lamp
Container for ZEISS OPMI PENTERO – 900

Reference : Procurement of Lamp Container for ZEISS OPMI PENTERO 900 under PAC

Dear Sir,

We, **Carl Zeiss India (Bangalore) Private Limited**, who are 100% subsidiary company of **Carl Zeiss AG**, Germany who are proven and reputable manufacturers of the above equipment having registered office at **Carl Zeiss Meditec AG**, Goeschwitzer Str. 51 – 52, DE-07745, Jena, Germany and having factories at Germany, China and Singapore do hereby authorize **M/s. Sushruta Hospital Solutions**, F. No: B/2, Pl No: 387, 1st Floor, Lewis Plaza Apartment, Lewis Road, BJB Nagar, Bhubaneswar 751014, Odisha to submit quotation, and subsequently negotiate and sign the contract with you for above mentioned procurement..

No company or firm or individual other than **M/s. Sushruta Hospital Solutions**, F. No: B/2, Pl No: 387, 1st Floor, Lewis Plaza Apartment, Lewis Road, BJB Nagar, Bhubaneswar 751014, Odisha is authorized to bid, negotiate, and conclude the contract in regard to this business against this specific tender.

We, **Carl Zeiss India** hereby undertake to provide full guarantee/warranty /Comprehensive Annual Maintenance Contract as agreed by the bidder in the event the bidder is changed as the dealers, or the bidder fails to provide satisfactory after sales and service during such period of Comprehensive Warranty /Comprehensive Annual Maintenance Contract and to supply all the spares/ accessories etc. during the said period.

We, **Carl Zeiss India** hereby declare that Carl Zeiss Meditec AG, Germany has the capacity to manufacture and supply, install and commission the quantity of the equipment tendered within the stipulated time.

We, **Carl Zeiss India** further hereby undertake that the required spares are available for purchase at least for 6 years from the date of supplies.

Yours truly,

For Carl Zeiss India (Bangalore) Private Limited


Authorized Signatory



Ahmedabad :
101, 1st Floor
Sun Square Building
Near Nest Hotel
Off C. G. Road, Navrangpura
Ahmedabad-380009., INDIA
Tel. : 91-79-40320301
Fax. : 91-79-40320303

Chennai :
New No. 119, II Floor
Opp. Savera Hotel
Dr. Radhakrishnan Salai
Mylapore
Chennai - 600 004, INDIA
Tel. : 91-44-28112600
Fax. : 91-44-28112700

Hyderabad :
Krishnama House, No, 8-2-418
5th Floor, Road No 7
Banjara Hills
Hyderabad - 500 034, INDIA
Tel. : 91-40-23354191
Tel. : 91-40-23354196
Fax. : 91-40-23354077

Kolkata :
Victoria Park
Plot 37/2, Block GN
2nd Floor, Sector V, Salt Lake
Kolkata 700 091, INDIA
Tel. : 91-33-40612800
Fax. : 91-33-40612831

Mumbai :
Solitaire Corporate Park
Bldg. No. 2, Unit No. 1, 151
M. Vasanji Road, Chakala
Andheri (East)
Mumbai - 400 093, INDIA
Tel. : 91-22-28316793/94/95
Fax. : 91-22-28316760

New Delhi :
A-26/6, Mohan Co-operative
Industrial Estate
Mathura Road
New Delhi – 110044, India
Tel. : 91-11-45156000
Fax. : 91-11-45156010 / 11

Pune :
CTS No. 4270
Elpro Campus
Chinchwad Gaon
Chinchwad
Pune - 411033, INDIA
Tel. : + 91 20 27353926 / 27



Ref : CZI/MCS/AIIMS.BBSR/02/2025
Date : June 26th, 2025

To
The Director
All India Institute of Medical Sciences
Bhubaneswar
Odisha - 751019

Carl Zeiss India (Bangalore) Pvt. Ltd.
Regd. Office
Plot No. 3, Nagari Link Road
Bottmasandra Industrial Area
Bangalore - 560149, INDIA
Tel : 91 80 43438000
Fax : 91 80 43438229
E-mail : info.in@zeiss.com
Web : www.zeiss.co.in
CIN : U33125KA2009PTC049465

Ref: PAC- Supply of Zeiss OPMI PENTERO 800 accessories

Dear Sir/Madam,

This is to certify & confirm that Zeiss OPMI PENTERO 800 accessories model below are being solely manufactured by M/s Carl Zeiss Meditec, Germany is our proprietary item and compatible for use.

- Zeiss OPMI PENTERO 800 Accessories
Consisting of the following items
 - Upgrade Co-observation face-to-face with foldable tube and 2xeyepieces for Operating microscope Zeiss OPMI PENTERO 800
 - 3-step magnification changer for operating microscope Zeiss OPMI PENTERO
 - Folding tube f170/260 incl. ProMag & related attachments

However, should you require any further information / clarification, please feel free to contact us.

Thanking you and assuring you of our best services always.

Yours sincerely,

For CARL ZEISS INDIA (BANGALORE) PVT. LTD.

Authorized Signatory



डॉ. रीना मोज / Dr. Reena
सहायक प्रोफेसर / Assistant F
सर्जनी एवं प्लास्टिक सर्जरी / Dept. of B
एनएस / AIIMS Bhuban

DR. AKARNA KANUNGO
Assistant Professor
Burns & Plastic Surgery
AIIMS, Bhubaneswar

Dr. Sanjay Kumar Giri
Additional Professor & Head
Dept. of Burns & Plastic Sur
AIIMS, Bhubaneswar, 751019

SUSHRUTA

Hospital Solutions



To,
The Director
AIIMS, Bhubaneswar.

Date :-08.07.2025

Sub :- upgrade quote for Zeiss Pentero 800 Surgical operating Microscope

Dear sir,

Please find herewith the price quotation for Zeiss surgical operating microscope upgradation

| Sl.no. | Description | Qty | Total |
|--|--|-------|--------------|
| 1 | 000000-2387-468 ; Consisting of the following items: | 1 set | 49,83,050.85 |
| | Widefield, push-in eyepiece 12.5x asph., for all tubes | | |
| | Upgrade Coobservation face-to-face with foldable tube and 2x | | |
| | eyepieces , 3-step magnification changer (max 1,6x) | | |
| 2 | Folding tube f170/260 incl. ProMag (1pc) | 1 pc | 8,96,949.15 |
| 3 | 12.5x widefield push-in eyepiece, asph. (2pc) | 2 pcs | |
| 4 | 3-step magnification changer (1 pc) | 1 pc | |
| | GST @ 18% | | |
| | Grandsd Total amount with one year warranty without CMC | | 58,80,000.00 |
| Rupees Fifty Eight Lakh Eighty Thousand Only. | | | |

Terms & conditions of supply.

1. GST :- @ 18 % currently applicable , any change at the time of invoice will be aplicable.
2. Delivery :- F.O.R hospital Delivery within eight weeks of receiving Purchase order .
3. Order in the name of Sushruta Hospital solutions , Lewis plaza apartment , lewis Road, BBSR-14.
4. Payment terms :- 100% against delivery of the materials.
5. Bank details :- Union Bank Account , Bapuji Nagar , Bhubaneswar branch .
Name : Sushruta Hospital solutions, CC no- 004815010000001, IFSC- UBIN0800481.
6. Warranty :- one year from the date of supply against any manufacturing defects as per Zeiss policy.
7. CMC charges :- Valid till the main unit is under CMC.

| Sl.No. | Particulars | CMC | GST @ 18% | Total |
|--------------|-------------|--------------------|--------------------|--------------------|
| 1 | 1st Year | 1,80,000.00 | 32,400.00 | 2,12,400.00 |
| 2 | 2nd Year | 1,88,000.00 | 33,840.00 | 2,21,840.00 |
| 3 | 3rd Year | 1,96,000.00 | 35,280.00 | 2,31,280.00 |
| 4 | 4th Year | 2,06,000.00 | 37,080.00 | 2,43,080.00 |
| Total | | 7,70,000.00 | 1,38,600.00 | 9,08,600.00 |

Thanking You

For Sushruta Hoospital Solutions.



Suresh Agrawal (7381051952)

Dr. Anurag Kanungo
Assistant Professor
Burns & Plastic Surgery
AIIMS, Bhubaneswar

Dr. Santanu Das
Assistant Professor
Dept. of Burns & Plastic Surgery
AIIMS, Bhubaneswar

Dr. Santanu Das
9-7-25

Dr. Reena
सहायक प्रोफेसर / Assistant Prof
सर्ज एवं प्लास्टिक सर्जरी विभाग / Dept. of Burns
एम्स, भुवनेश्वर / AIIMS Bhubaneswar

Dr. Santanu Kumar Giri
Additional Professor & Head
Dept. of Burns & Plastic Surgery
AIIMS, Bhubaneswar