



**All India Institute of Medical Sciences, Bhubaneswar**  
**At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019**

Reference No: STORE-32/46/2024-STPUR SEC/64

Dated: 30-03-2026

**Subject: Procurement of 04 types of Consumable items towards Coblation Systems (Make- Smith & Nephew) for the Dept. of ENT on Proprietary basis.**

**Notice Inviting Comments thereon.**

The Dept. of ENT at AIIMS, Bhubaneswar have requested for Procurement of **04 types of Consumable items towards Coblation Systems (Make- Smith & Nephew)** from **M/s. Rabindra Surgicals Pvt. Ltd., BBSR, who is an authorized dealer of OEM – Smith & Nephew on PAC basis.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item. In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections / comments / proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer I/C, AIIMS, Bhubaneswar (Odisha) – 751019 or through e-mail to [sp\\_helpdesk@aiimsbhubaneswar.edu.in](mailto:sp_helpdesk@aiimsbhubaneswar.edu.in) so as to reach on or before **date: 14 - 04 -2026** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The reference of letter / e-Mail should be superscripted on sealed envelope /subject line of e-Mail as "e-File No – **STORE-32/46/2024-STPUR SEC/64** dtd: 30 - 03 -2026, due on dtd: 14 - 04 -2026 for the Procurement of **04 types of Consumable items towards Coblation Systems (Make- Smith & Nephew)** from **M/s. Rabindra Surgicals Pvt. Ltd., BBSR, who is an authorized dealer of OEM – Smith & Nephew on PAC basis.**

  
**Sr. Procurement-cum-Stores Officer (I/C)**  
**AIIMS, Bhubaneswar**

**Enclosure:**

1. Proprietary Article Certificate from Indenting department
2. OEM PAC
3. Price Quotation
4. Authorization letter

**Copy to: -**

1. Indenting Officer : for information
2. Accounts Officer : for information
3. IT Cell : for publishing in the website

**AIIMS, BHUBANESWAR**

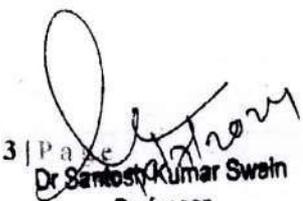
Proprietary Article Certificate  
Valid for the Current Financial Year

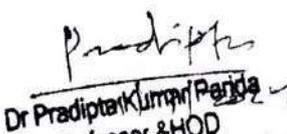
File No. and Date Reference:			
1	Description of article	Coblation Consumables FOR RC)	
2	Forecast of quantity /annual requirement	<del>250</del> 232	
3	Approximate estimated value for above quantity	<del>60509377</del> 53,41,833/-	
4	Maker's name and address	Smith & Nephew Health Care Private Limited / Professor & H B-501-509, Dynasty Business Park, Andheri East, Mumbai-400059	
5	Name(s) of authorized dealers/ stockists	Rabindra Surgical Private Limited ENT and Head & Neck Sur Regd office: 121, Bhimpur, Near Airport, AIIMS Bhubaneswar-75 BBSR-20 एम्स, भुवनेश्वर (ओ.पी.एस.) Regd. No.14045	
6	I approve the above purchase on PAC basis and certify that: - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	Yes	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	No	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): OR <b>No other company consumable will not compatible to the equipment Department of ENT, AIIMS Bhubaneswar have.</b>	✓	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR	PAC copy attached	
7	Reference of concurrence of finance wing to the proposal:		
History of PAC Purchase of this item for past three years may be given below:			
Name of the Supplier			
Order/Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any
27.04.2022 PO NO-21/2022-23(PAC) attached	PO Copy attached	PO Copy attached	

Store Purchase Section  
 Recd. on... 27/03/2026  
 Resp. on.....

Signature of Approving Authority.....  
 Date..... Designation of Officer.....

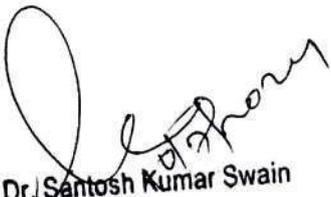
  
 Dr. Ashutosh Biswas  
 कार्यकारी निर्देशक / Executive Director  
 एम्स, भुवनेश्वर  
 AIIMS, Bhubaneswar 751019

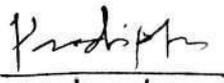
  
 Dr. Sanjay Kumar Swain  
 Professor  
 Department of ENT & Head and Neck Surgery  
 AIIMS, BHUBANESWAR

  
 Dr. Pradipt Kumar Panda  
 Professor & HOD  
 Department of ENT & Head and Neck Surgery  
 AIIMS, BHUBANESWAR

**ANNEXURE - I  
CONSUMABLES FOR COBLATION**

Sr. No.	Ref. No.	Product Details	Price Per Unit	Qty	Amount
1	EIC 5874-01	Wands for tonsil and adenoid-Evac	14,766.00	40	590640/-
2	EIC-8898-01	Wands for angiofibromas, Nasal mass etc - Procise Max	18,000.00	72	1296000/-
3	EIC-7070-01	Wands for Papillomas, Arytenoidectomy etc. - Procise LW	24,900.00	80	1728000/-
4	EIC-7071-01	Wands Laryngeal Polyps, Nodules, Stenosis etc.- Procise MLW	28,547.00	40	1141880/-
5					
Total =					4756520/-
Less Special Discount @5%					237826/-
Amount (After Discount) =					4518694/-
GST @ 12% =					542243/-
Total (Including Taxes) rounded off (in Rs.)=					5060937/-

  
**Dr. Santosh Kumar Swain**  
 Professor  
 Department of ENT, Head & Neck Surgery  
 AIIMS, BHUBANESWAR

  
**Dr Pradipta Kumar Parida**  
 Professor & HOD  
 Department of ENT  
 AIIMS BHUBANESWAR  
  
**Dr Pradipta Kumar Parida**  
 Professor & HOD  
 Department of ENT & Head and Neck Surg  
 AIIMS, BHUBANESWAR



# RABINDRA SURGICALS PVT. LTD.

REGD. OFFICE: 121, BHIMPUR, NEAR AIRPORT MAIN GATE, BBSR-20  
CONTACT: 8895997342 & 7655070794 (SALES), 9438200200 (RECEPTION)  
E-mail: sales@rabindrasurgicals.com, Web: www.rabindrasurgicals.com  
GST No.: 21AACCR9942B1ZO, D.L. No. KH-13738-WC and KH-4229-WD, KH-21211-R

RSPL/2025-2026/QTN/R93

Date: 06.06.2025

To  
The Director  
All India Institute of Medical Sciences  
Bhubaneswar

Dear Sir,

With reference to your requirement of accessories of Coblation Unit (Smith & Nephew), we are submitting our best price offer for your kind consideration.

Sl. No.	Description of Item	Cat No.	Qty.	Unit Rate
1	Wands for Tonsil/ Adenoid – Evac Xtra HP	EIC5874-01	1	Rs.14,766.00
2	Wands for Angiofibromas, Nasal mass etc – Procise Max	EIC8898-01	1	Rs.18,000.00
3	Wands for laryngeal polyps, nodules, stenosis etc – Procise MLW	EIC 7071-01	1	Rs.28,547.00
4	Wands for Papilloma, arytenoidectomy etc. – Procise LW	EIC 7070-01	1	Rs.24,900.00
			Total	Rs. 86,213.00
			Less Special Discount@5%	Rs. 4,310.65
			Amount (After Discount)	Rs. 81,902.35
			GST@12%	Rs. 9,828.28
			Total (Incl. Taxes) round off	Rs. 91,730.00

## Terms & Condition

- **GST** : Inclusive.
- **Price** : Valid for 90 days.
- **Supply** : Within 3-4 weeks after receive of order.
- **Payment** : As per your terms & conditions.

For RABINDRA SURGICALS PVT.LTD.



Authorized Signatory

**Authorized Distributor:** Philips \* Leica \* Medtronic\* Midmark \* Pentax\* Confident \* Dr. Mach  
\* Smith & Nephew \* Siemens \* Staan \*Smith\* Halyard\* FreseniusKabi\* Osypka \* Fanem  
**Branches at:** CUTTACK \* BERHAMPUR \* SAMBALPUR \* BALASORE





Smith+Nephew

19 May 2023

**Proprietary Certificate**

To Whom It May Concern;

Coblation Technology is used in the ArthroCare's ENT Coblator-II Surgical System (Model No. EC 8001-01). The Coblator-II Surgical System is a Bipolar, Radiofrequency Electrosurgical system which is used to perform tissue ablation, tissue coagulation and hemostatis via Controlled, Precise Plasma layer formation in ENT Surgery.

Coblation is a registered Trademark of ArthroCare Corporation(U.S.A.) and such as the exclusive property of ArthroCare Corporation. ArthroCare is the only company which manufactures Coblation Devices. A similar article is not manufactured or sold by any other firm which could be used in lieu.

The ArthroCare ENT Coblator-II Surgical System is covered by US Patent.

Coblator II Surgical System- is a USFDA Approved Product with 510k Certificate No\_K070374.

Coblator II has a range of wands which are device specific and are designed for a specific need of the surgical procedure. No other make or model provider is acceptable for the following reasons:

- a) Proven Quality
- b) Proprietary Patents
- c) International recognized safety and efficacy

Catalog No	Indication	Description
EIC4835-01	Sinus Turbinate Reduction Paediatric	ReFlex Ultra PTR with Integrated Cable
EIC4845-01	Sinus Turbinate Reduction	ReFlex Ultra 45with Integrated Cable
EIC4855-01	Sleep Surgeries without irrigation	ReFlex Ultra 55 with Integrated Cable
EIC4857-01	Sleep Surgeries with irrigation	ReFlex Ultra SP with Integrated Cable
EIC5874-01	Tonsillectomy Extra Capsular	EVac 70 Xtra HP with Integrated Cable
EIC 9820-01	Tonsillectomy Extra Capsular	Excise PDW with Integrated Cable
EIC6895-01	Sinus Routine Work	Turbinator Wand
EIC7070-01	Routine Laryngeal Work	PROcise LW Wand with Integrated Cable
EIC7071-01	Paediatric Laryngeal Work	PROcise MLW with Integrated Cable
EIC8898-01	Adenoidectomy	PROcise max with integrated Cable
EIC8875-01	Sinus Turbinate Reduction with Suction Irrigation	PROcise EZ View
EC8000-01		Coblator II Controller 110V

For further information, the undersigned can be contacted.

*Melissa f ago*

Melissa Ago  
Senior Regulatory Affairs Specialist

*Dr. Santosh Kumar Swain*  
Professor

Department of ENT, Head & Neck Surgery  
AIIMS, BHUBANESWAR

*Pradip Kumar Panda*  
Professor & Head  
Department of ENT & Head and Neck Surgery  
AIIMS, BHUBANESWAR

**Smith & Nephew Healthcare Private Limited**

B-501-509, Dynasty Business Park

Andheri Kurla Road, Andheri (E)

Mumbai – 400059.

CIN - U 24239MH1994PTC080271

Tel: +91 22 4005 5090

Fax: +91 22 4005 5089

[www.smith-nephew.com](http://www.smith-nephew.com)

To,  
The Director  
AIIMS  
Bhubaneswar

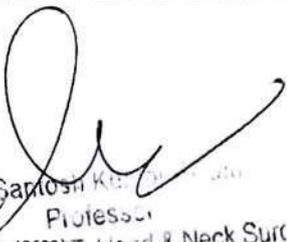
Dear Sir / Madam,

1. We Smith and Nephew Healthcare Pvt. Ltd. who are established and reputable manufacturers of Coblation System with ENT Wands with Accessories having factories at Arthrocare Corporation, B32.1, S12, Zona Franca Coyol, Coyol, Alajuela, CostaRica-20101 and proven and reputable importers of ENT range of products have commercial agreement with Spiggle & Theis Medizintechnik having factories at Burghof 14.51491 Overath. Germany, Phone: +49 2206 90 81-0, Fax: +49 2206 90 81-13, mail – info@spiggle-theis.com, to market and sell products across India and SAARC countries do hereby authorize M/s. Rabindra Surgicals Pvt. Ltd., 121, Bhimpur, Near Airport Main Gate, Bhubaneswar - 751020 Odisha as Distributor to submit offers, bids, and subsequently negotiate and sign the contract with you.
2. No Company or Firm or Individual other than M/s. Rabindra Surgicals Pvt. Ltd. are authorized to bid, negotiate and conclude the contract in regard to this business.

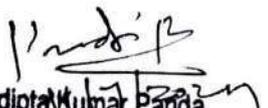
For and Behalf of Smith and Nephew Healthcare Pvt. Ltd.



Raj Naidu  
Smith & Nephew Healthcare Pvt Ltd  
B-501-509, Dynasty Business Park  
Andheri – Kurla Road, Andheri East Mumbai – 400059  
Phone: 9163055720  
Email: [Biswajeet.Mukherjee@smith-nephew.com](mailto:Biswajeet.Mukherjee@smith-nephew.com)

  
Dr. Santosh Kumar  
Professor  
Department of ENT, Head & Neck Surgery  
AIIMS, BHUBANESWAR

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Dr Pradipta Kumar Panda  
Professor & HOD  
Department of ENT & Head and Neck  
AIIMS, BHUBANESWAR