

Re-Tender for
Supply & Installation of
PAN ENDOSCOPY INSTRUMENTS SET



File No : J-11032 (013)/2013/S&P
Re-Issue Date : 29.01.2014
Last Date of Submission : 19.02.2014, 12.00 NOON
Tender opening date (Technical bid): 19.02.2014, 03.00 PM

All India Institute of Medical Sciences,
Bhubaneswar

All India Institute of Medical Sciences, Bhubaneswar

Email: info@aiimsbhubaneswar.edu.in
www.aiimsbhubaneswar.edu.in

All India Institute of Medical Sciences (AIIMS), Bhubaneswar, Odisha, an apex healthcare institute, established by an Act of Parliament under aegis of Ministry of Health & Family Welfare, Government of India, invites sealed tenders in two-bid system for supply & installation of the following items at the institute. You are requested to quote your best offer along with the complete details of specifications, terms & conditions.

S.No.	Item Description	Quantity
1.	PAN ENDOSCOPY INSTRUMENTS SET	01 SET (One)

(Refer Details as per Annexure-'I')

Quotation should be sealed and superscribed with tender number and address to:

“Administrative Officer
All India Institute of Medical Sciences,
Patrapada,
Bhubaneswar- 751019

The sealed quotations should reach the Institute, latest by 19.02.2014 at 12.00 hrs and the technical bid will be opened on 19.02.2014 at 03:00 PM in the Administrative Office, AIIMS, Bhubaneswar of the Institute in the presence of the bidder(s) or their authorized representative(s), who will present at the scheduled date and time. The list of technically qualified bidders with the date of opening of financial bid shall be hoisted in the website of AIIMS, Bhubaneswar.

Terms & Conditions:

- 1. Earnest Money Deposit:** The bidder shall be required to submit the Earnest Money Deposit (EMD) for an amount of Rs. 45,000/- (Rupees FORTY FIVE THOUSAND only) by way of demand drafts only and Rs. 1,000/- as tender fees drawn in favour of the “AIIMS Bhubaneswar”. (TENDERS NOT ACCOMPANIED WITH EMD/BID SECURITY AND TENDER FEES ALONGWITH THE TECHNICAL BID SHALL BE SUMMARILY REJECTED). The demand drafts shall be drawn in favour of “All India Institute of Medical Sciences, Bhubaneswar”. The demand drafts for earnest money deposit must be enclosed in the envelope containing the technical bid.

The EMD of the successful bidder shall be returned after the successful completion of contract / order and for unsuccessful bidder(s) it would be returned after award of the contract. Bid(s) received without demand drafts of EMD shall be liable for rejection.

The firms who are registered with National Small Industries Corporation (NSIC) / OR Small Scale Industrial (SSI) are exempted to submit the EMD (Copy of registration must be provided along with).

2. **Rate:** Rates should be quoted in Indian Rupees (INR) on F.O.R Basis at AIIMS, Bhubaneswar, Odisha, Inclusive of all the Charges, with break-ups as:

- Basic Cost.
- VAT /CST as applicable.
- Insurance charges if any
- Total Cost (F.O.R at AIIMS Bhubaneswar).

3. **Validity:** The quoted rates must be valid for a period for 180 days from the date of closing of the tender. The overall offer for the assignment and bidder(s) quoted price shall remain unchanged during the period of validity. If the bidder quoted the validity shorter than the required period, the same will be treated as unresponsive and it may be rejected.

In case the tenderer withdraws, modifies or change his offer during the validity period, bid is liable to be rejected and the earnest money deposit shall be forfeited without assigning any reason thereof. The tenderer should also be ready to extend the validity, if required, without changing any terms, conditions etc. of their original tender.

4. **Warranty / Guarantee:** Bid must be quoted with five (05) year comprehensive on-site warranty / guarantee and it will be started from the date of the satisfactory installation / commissioning of goods, against the defect of any manufacturing, workmanship and poor quality of the components. Warranty would be followed by 5 year CMC (Comprehensive maintenance contract with spares) @ 3% of the cost of the Machine with 5% increment every year. Vendor would submit list of Consumables required for running the machine along with its cost. During the warranty and CMC period the supplier/ company should provide a minimum of 04 (four) preventive maintenance as routine services. After sales services must be provided in the city of installation. In situations requiring service or repair of the unit outside the city of installation, the expenditure on the account of this will have to be borne by the supplier.
5. **Uptime guarantee:** The firm should provide uptime guarantee of 95% during warranty and CMC period, with acceptance of the penalty clause in case of failure to do so.

6. **Downtime penalty Clause**

During the comprehensive warranty period, the guarantee uptime of 95% of 365 days will be ensured. In case the down time exceeds the 5% limit penalty of extension of guaranty period by two days for each additional day of down time will be enforced. The vendor must undertake to supply all spares for optimal upkeep of the equipment for at least FIVE YEARS after handing over the unit to the Institute.

If accessories/other attachment of the system are procured from the third party, then the vendor must produce cost of accessory/other attachment and the CMC from the third party separately along with the main offer and the third party will have to sign the CMC with the Institute if required.

The principal supplier or their service partners are required to submit a certificate that they have satisfactory service arrangements and fully trained staff available to support the uptime guarantee.

7. FALL CLAUSE

If, at any time, during the said period, the supplier reduce the said prices of such Stores/Equipment or sales such stores to any other person/organization/Institution at a price lower than the chargeable, he shall forthwith notify such reduction or sale to the Director, All India Institute of Medical Sciences (AIIMS) Bhubaneswar and the price payable for the Stores supplied after the date of coming into force of such reduction or sale shall stand correspondingly reduced.

The supplier shall furnish the following certificate to the Accounts Officer (TC) along with each bill for payment for supplies made against in Rate Contract Tender.

"I/We certify that the Stores of description identical to the Stores supplied to the government under the contract against Tender herein have not been offered/sold by me/us to any other person/organization/Institution upto date of bill/the date of completion of supplies against all supply orders placed during the currency of the tender/rate contract at the price lower than the institute under contract /against tender".

- 8. Delivery & Installation:** All the goods ordered shall be delivered & installed within 4 weeks from the date of issuing purchase order. All the aspects of safe delivery, installation and commissioning shall be the exclusive responsibility of the supplier.

If the supplier fails to delivered, installation and commissioning of the goods on or before the stipulated date, then a penalty at the rate of 2% per week of the total order value shall be levied subject to maximum of 10% of the total order value.

- 9. Performance Security:** The supplier shall require to submit the performance security in the form of irrevocable Bank Guarantee (BG) / or Fixed Deposit Receipt (FDR) issued by any Nationalised Bank for an amount of which is equal to the 10% of the order value and should be kept valid for a period of 30 day beyond completion of all the contractual obligation including CMC period.

10. Payment Term:

- 70% payment of the total order value shall be released after the successful installation/ commissioning of the ordered goods against the submission of the test report.
- Balance 30% of the order value shall be released within one month after successful installation, commissioning & functioning of the equipment and the submission of the performance security.

- 11.** Bidder shall submit a copy of the tender document and addenda thereto, if any, with each page of this document should be signed and stamped to confirm the acceptance of the entire terms & conditions as mentioned in the tender enquiry document.

- 12.** Signed & stamped compliance sheet of the technical specification of the goods with technical printed literature must be enclosed with the bid.

- 13.** After due evaluation of the bid(s) Institute will award the contract to the lowest evaluated responsive tenderer.

14. Conditional bid will be treated as unresponsive and it may be rejected.

15. The Institute reserves the right to accept in part or in full or reject any or more quotation(s) without assigning any reasons or cancel the tendering process and reject all quotations at any time prior to award of contract, without incurring any liability, whatsoever to the affected bidder or bidder(s).

16. TENDER EVALUATION

Tenders evaluation will be done in **two stages**:

- a. Technical bid and
- b. Price bid.

Each bid to be submitted in separate sealed envelopes super-scribed as "Technical Bid" and "Price Bid" respectively. All these 2 envelopes should be put in another envelope marked as "**Tender for PAN ENDOSCOPY INSTRUMENTS SET for AIIMS, Bhubaneswar**" sealed with sealing wax.

Comment [A1]:

TECHNICAL BID:

The firm should submit the technical bid in a sealed cover separately super-scribing "**Technical Bid for PAN ENDOSCOPY INSTRUMENTS SET**" along with Name and address of the Bidder. Technical bid should contain:

- a. The name of items with specification and makes/brands of the items, indigenous or imported with name of manufacturer & address must be enclosed.
- b. Literature and catalogues in support of items quoted must be enclosed.
- c. Whether the items quoted is as per specification, if not the statement of deviation (Parameter wise) from the tender technical specification must be enclosed.
- d. Details about the
 - i. Past experience (in years).
 - ii. Spares & services after the sale of the equipment.
- e. Undertaking for providing CMC for 5 years after 5 years Warranty
- f. Undertaking by manufacturer of equipment for servicing the equipment & supply of spare parts whenever required at least for 5 years after completion of warranty/Guaranty.
- g. Name, Address, Phone & Fax No. of Service Centre at Bhubaneswar or nearby.

The Committee constituted by the Director will technically evaluate the items on the basis of specification as per Annexure I, make/brand quoted; literature enclosed, sample submitted wherever asked, the authority from manufacturer for the item etc. The items accepted technically will only be considered for price evaluation (price bid). Price should not be quoted with technical bid, otherwise the tender will be rejected without any correspondence.

PRICE BID:

Should be submitted in a separate sealed envelope super-scribing the word "**Price Bid for PAN ENDOSCOPY INSTRUMENTS SET**" along with Name and address of the Bidder.

The price should indicate all inclusive lump sum price including cost of the item, freight, insurance, transit insurance, packing, forwarding, sales tax, excise duty, VAT, Octroi etc. and charges for installation and commissioning. No other charges in addition will be payable on any account over and above the lump sum price quoted. Offers with price variation clause will not be accepted. The rates quoted in ambiguous terms such as "Freight on actual basis" or "Taxes as applicable extra" or "Packing forwarding extra" will render the bid liable for rejection irrespective of its gradation in respect of lump sum prices quoted.

Bidders shall indicate the actual rate of octroi, excise duty, sales tax, VAT, etc. which will be payable.

Price quoted should be in Indian currency (INR).

17. Applicable Law:

- The contract shall be governed by the laws and procedures established by Govt. of India, within the framework of applicable legislation and enactment made from time to time concerning such Commercial dealings / processing.
- Any disputes are subject to exclusive jurisdiction of Competent Court and Forum in Bhubaneswar, Odisha, India only.
- The Arbitration shall be held in accordance with the provisions of the Arbitration and Conciliation Act, 1996 and the venue of arbitration shall be at Bhubaneswar. The decision of the Arbitrator shall be final and binding on both the parties.
- Force Majeure: Any delay due to Force Majeure will not be attributable to the supplier.

Annexure - I**SPECIFICATIONS FOR PAN ENDOSCOPY INSTRUMENTS SET**

S.NO.	EQUIPMENT	NOS.
1.	Infant operating laryngoscope , length 9.5cm with fibre optic light carrier	1
2.	Anterior commissure laryngoscope with fibre optic light carrier paediatric	1
3.	Anterior commissure laryngoscope with fibre optic light carrier Medium	1
4.	Anterior commissure laryngoscope with fibre optic light carrier Large	1
5.	Hypopharyngoscope with fibre optic carrier child	1
6.	Hypopharyngoscope with fibre optic carrier adult medium	1
7.	Hypopharyngoscope with fibre optic carrier adult large	1
8.	Kleinsasser operating laryngoscope, length 17cm	1
9.	Laryngoscope holder and chest support	1
10.	Monopolar Laryngeal Needle	1
11.	Laryngeal Suction Tubes 24-25cm 1 No.	1
12.	Laryngeal Suction Tubes 24-25cm 2 No.	1
13.	Laryngeal Suction Tubes 24-25cm 3 No	1
14.	Laryngeal Suction Tubes 24-25cm 4 No.	1
15.	Monopolar Laryngeal Suction Tube	1
16.	Micro Laryngeal Forceps Serrated Jaw Straight 24-25cm	1
17.	Micro Laryngeal Forceps Serrated Jaw Straight 34-35cm	1
18.	Micro Laryngeal Forceps Serrated Jaw Curved Right 24-25cm	1
19.	Micro Laryngeal Forceps Serrated Jaw Curved Left 24-25cm	1
20.	Micro Laryngeal Forceps Serrated Jaw Upward 24-25cm	1
21.	Micro Laryngeal Forceps Cup Jaw Straight 24-25cm	1
22.	Micro Laryngeal Forceps Cup Jaw Straight 34-35cm	1
23.	Micro Laryngeal Forceps Cup Jaw Curved Right 24-25cm	1
24.	Micro Laryngeal Forceps Cup Jaw Curved Left 24-25cm	1

25.	Micro Laryngeal Forceps Cup Jaw Upward 24-25cm	1
26.	Micro Laryngeal Scissors Straight 24-25cm	1
27.	Micro Laryngeal Scissors Curved Right 24-25cm	1
28.	Micro Laryngeal Scissors Curved Left 24-25cm	1
29.	Patterson Biopsy Forceps 24-25cm	1
30.	Patterson Biopsy Forceps 34-35cm	1
31.	Patterson Biopsy Forceps 44-45cm	1
32.	Patterson Biopsy Forceps 54-55cm	1
33.	Jackson Grasping Forceps 24-25cm	1
34.	Jackson Grasping Forceps 34-35cm	1
35.	Jackson Grasping Forceps 44-45cm	1
36.	Jackson Grasping Forceps 54-55cm	1
37.	Jackson Foreign Body Forceps 24-25cm	1
38.	Jackson Foreign Body Forceps 34-35cm	1
39.	Jackson Foreign Body Forceps 44- 45cm	1
40.	Jackson Foreign Body Forceps 54-55cm	1
41.	Vocal Nodule Forceps 24-25cm	1
42.	Biopsy Punch Forceps 24-25cm	1
43.	Biopsy Punch Forceps 44-45cm	1
44.	Biopsy Punch Forceps 54-55cm	1
45.	Micro Laryngeal Swab Holder	1
46.	Micro Laryngeal Knife Straight sickle 3-1mm tapered shaft length 20-25cm	1
47.	Micro Laryngeal Probe 90 degree	1
48.	Micro Laryngeal Round Knife 450	1
49.	Micro Laryngeal Peeling Knife	1
50.	Micro Laryngeal universal Handle	1
51.	Micro Laryngeal Probe Straight	1
52.	Suction elevator angular with grip plate and cut off hole, working length 21cm, total length 23cm	1
53.	Fehland needle holder, angled 90 degree to right, working length	1

	20cm	
54.	Fehland needle holder, angled 90 degree to left, working length 20cm	1
55.	Bronchoscope Tube Universal, without distal fiber optic light carrier for use with proximally insertable prismatic light deflector and plugs length 43 cm, size 8.5,7.5,6.5	1 each
56.	Bronchoscope length 30cm, size 5,4.5	1 each
57.	Prismatic Light Deflector, autoclavable, with connection fibre optic light cable	
58.	Glass Window Plug for all bronchoscopes	
59.	Rubber Telescope Guide	
60.	Adaptor with sliding glass window plug, sealing cap, notched lens and keyhole opening, movable, for use with Full Lumen Tracheoscopes and Bronchoscopes	
61.	Injection Cannula, for positive pressure assisted ventilation system, O.D. 3.5 mm for use with bronchoscopes and tracheoscopes with LUER-lock	
62.	Instrument Guide, for suction catheter	
63.	Adaptor from bronchoscope to respirator	
64.	Rigid Suction Tube, diameter 4mm, working length 50 cm	
65.	Rigid Suction Tube, diameter 2.5mm, working length 50 cm	
66.	Injection Cannula for possitive pressure assisted ventilation system,O.D. 3.5 mm and 2.7mm with LUER-lock	1 each
67.	Compatible Suction tube, straight, with rubber tip, diameter 2mm Working length 35cm	
68.	Universal Oesophagoscope with Distal or Proximal illumination Adult 250mm length 12x8 mm diameter	1
69.	Universal Oesophagoscope with Distal or Proximal illumination Adult 300mm length 14x10 mm diameter	1

70.	Universal Oesophagoscope with Distal or Proximal illumination Adult 300mm length 16x12 mm diameter	1
71.	Universal Oesophagoscope with Distal or Proximal illumination Adult 500mm length 12x8 mm diameter	1
72.	Illumination system, cap, magnifier and telescope sealing cap for adult scopes	1 set
73.	Universal Oesophagoscope with Distal or Proximal illumination Child 270mm length 5.5 mm diameter	1
74.	Illumination system, cap, magnifier and telescope sealing cap for child scope	1 set
75.	Optical forceps for Oesophagoscope Alligator Foreign body to fit in 300 mm Oesophagoscope	1
76.	Optical forceps for Oesophagoscope biopsy forcep to fit in 300 mm Oesophagoscope	1
77.	Jackson esophageal forcep standard shaft, deep serrated upper moving jaw, 400mm length	2
78.	Foreign body forcep for cutting of denture hooks with good cutting power 450mm length	2
79.	Foreign body forcep alligator jaw with deep serration 350mm length 2.0mm shaft diameter	2
80.	Peanut grasping jaw 350-355mm length 2.0mm shaft diameter	2
81.	Cut biopsy forcep 350-355mm length 2.0mm shaft diameter	2
82.	Rotation Forcep for hard Foreign bodies 450-455mm length	2
83.	Aspiration tubes rigid 350-355mm length 2.5mm diameter	4
84.	Aspiration tubes rigid 500 mm length 4.0mm diameter	2
85.	Cotton carrier working length 350mm	2
86.	Cotton carrier working length 350mm	1

- ONE COMPLETE SET SHOULD BE FROM SINGLE VENDOR

SPECIFICATION FOR TITANIUM INSTRUMENTS:

1. All Instruments should be of international quality and made from surgical grade titanium.
2. The "Hinges" should be rust proof
3. The instruments should be guaranteed against metal fatigue and rust for at least 02 years.
Further repair should be available for next 5 years.
4. The instruments surface should be non-reflective.
5. The brand name along with catalogue number should be etched on the instruments.

6. The other instruments should be made of high grade titanium, they should not magnetize with Use and the surface should be non-reflective and glare free under OT light.
7. Satisfactory Performance Certificate from a Central Government Hospital (AIIMS, PGI, SGPGI Etc.) Is mandatory.
8. The instruments might be call for demonstration and approval. It is the sole discretion of the Department to approve or disapprove the quality.

SPECIFICATION FOR STAINLESS STEEL INSTRUMENTS:-

1. All Instruments should be of imported and made from surgical grade stainless steel.
Documentary evidence required for grade of material.
2. The "Hinges" should be rust proof
3. The instruments should be guaranteed against metal fatigue and rust for 02 years.
4. The instruments surface should be non-reflective.
5. The brand name along with catalogue number should be etched on the instruments.
6. The instrument should be CE & FDA approved.
7. The instruments might be call for demonstration and approval. It is the sole discretion of the Department to approve or disapprove the quality.

The instruments quoted should be of high quality and standard.

The Instruments should be imported and of CE or FDA certification.

Copy of the CE certicate or US FDA certificate must be enclosed

The instruments must be ISO certified and copy to be enclosed

Sterilisation Container should be quoted along with Instrument set.

Sterilisation Container and Instruments should be of the same parent company.

It should also consist of tray and silicon matt (for micro instruments).

The Sterilisation containers should offer superior filtration efficiency of 99.99997%

It should have an indicator wherein colour green means the container is "sterile" and when the container is opened, the indicator should automatically change to red colour indicating "unsterile"

The Sterilisation containers should meet international standards and approved for steam sterilisation procedures.

Annexure-II

Inviting of sealed quotations for supply and installation of PAN ENDOSCOPY SET at AIIMS, Bhubaneswar

TECHNICAL BID

Name of Firm/Contractor/Supplier	
Complete Address & Telephone No.	
Name of Proprietor/Partner/Managing Director/Director.	
Phone & Mobile No.	
Name and address of service centre near by Bhubaneswar.	
Whether the firm is a registered firm Yes/No (attached copy of certificate)	
PAN No. (enclose the attested copy of PAN Card)	
Sales/Service Tax No. (enclose the attested copy of Service Tax Certificate)	
VAT No. (enclose the attested copy of VAT Certificate)	
Whether the firm has enclosed the Bank Draft/Pay Order/Banker's cheque of Rs.45,000/- as Earnest Money Deposit. Rs 1,000/- as Tender Fees	
Whether the Firm/Agency has signed each and every page of Tender/NIT	
Please provide full list of consumables.	
Any other information, if necessary	

Authorized signatory of the bidder with seal.

Annexure-III

Financial Bid

(To be submitted on the letterhead of the company / firm)

Sl. No	Name of Item	Quantity	Rate	Vat/Taxes etc	Amount
1.	PAN ENDOSCOPY INSTRUMENTS SET	1 SET			

1. I/We have gone through the terms & conditions as stipulated in the tender enquiry document and confirm to accept and abide the same.
2. No other charges would be payable by the Institute.

Authorized signatory of the bidder with seal.