

Tender for
Supply & Installation of
PAEDIATRIC AND NEONATAL BRONCHOSCOPE SET



File No : J-11036 (001)/2013/S&P
Issue Date : 10.09.2013
Last Date of Submission : 09.10.2013, 11.00 AM
Tender opening date (Technical bid): 09.10.2013, 02.30 PM

All India Institute of Medical Sciences,
Bhubaneswar

All India Institute of Medical Sciences, Bhubaneswar

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All India Institute of Medical Sciences (AIIMS), Bhubaneswar, Odisha, an apex healthcare institute, established by an Act of Parliament under aegis of Ministry of Health & Family Welfare, Government of India, invites sealed tenders in two-bid system for supply & installation of the following items at the institute. You are requested to quote your best offer along with the complete details of specifications, terms & conditions.

S.No.	Item Description	Quantity
1.	PAEDIATRIC AND NEONATAL BRONCHOSCOPE SET	01 (One)

(Refer Details as per Annexure-'I')

Quotation should be sealed and superscribed with tender number and address to:

“Administrative Officer
All India Institute of Medical Sciences,
Patrapada,
Bhubaneswar- 751019

The sealed quotations should reach the Institute, latest by 09.10.2013 at 11.00 hrs and the price bid will be opened on 09.10.2013 at 02.30 PM in the Administrative Office, AIIMS, Bhubaneswar of the Institute in the presence of the bidder(s) or their authorized representative(s), who will be present at the scheduled date and time. The list of technically qualified bidders with the date of opening of financial bid shall be hoisted in the website of AIIMS, Bhubaneswar on 14.10.2013.

Terms & Conditions:

- 1. Earnest Money Deposit:** The bidder shall be required to submit the Earnest Money Deposit (EMD) for an amount of Rs. 60,000/- (Rupees sixty thousand only) by way of demand drafts only. The demand drafts shall be drawn in favour of “All India Institute of Medical Sciences, Bhubaneswar”. The demand drafts for earnest money deposit must be enclosed in the envelope containing the technical bid. In case a firm quotes more than one items, they may do so in separately or at least furnish a separate EMD for each item. **In case of more than one items quoted with a single EMD, the first item only will be considered for comparison.**

The EMD of the successful bidder shall be returned after the successful completion of contract / order and for unsuccessful bidder(s) it would be returned after award of the contract. Bid(s) received without demand drafts of EMD shall be liable for rejection.

The firms who are registered with National Small Industries Corporation (NSIC) / OR Small Scale Industrial (SSI) are exempted to submit the EMD (Copy of registration must be provided along with).

2. **Rate:** Rates should be quoted in Indian Rupees (INR) on FOR Basis at AIIMS, Bhubaneswar, Odisha, Inclusive of all the Charges, with break-ups as:

- Basic Cost.
- VAT /CST as applicable.
- Insurance charge (if any).
- Total Cost (F.O.R at AIIMS Bhubaneswar).

3. **Validity:** The quoted rates must be valid for a period for 180 days from the date of closing of the tender. The overall offer for the assignment and bidder(s) quoted price shall remain unchanged during the period of validity. If the bidder quoted the validity shorter than the required period, the same will be treated as unresponsive and it may be rejected.

In case the tenderer withdraws, modifies or change his offer during the validity period, bid is liable to be rejected and the earnest money deposit shall be forfeited without assigning any reason thereof. The tenderer should also be ready to extend the validity, if required, without changing any terms, conditions etc. of their original tender.

4. **Warranty / Guarantee:** Bid must be quoted with five (05) year comprehensive on-site warranty / guarantee and it will be started from the date of the satisfactory installation / commissioning of goods, against the defect of any manufacturing, workmanship and poor quality of the components. Warranty would be followed by 5 year CMC (Comprehensive maintenance contract with spares) @ 3% of the cost of the Machine with 5% increment every year. Vendor would submit list of consumables required for running the machine along with its cost. During the warranty and CMC period the supplier/ company should provide a minimum of 04 (four) preventive maintenance as routine services. After sales services must be provided in the city of installation. In situations requiring service or repair of the unit outside the city of installation, the expenditure on the account of this will have to be borne by the supplier.
5. **Uptime guarantee:** The firm should provide uptime guarantee of 95% during warranty and CMC period, with acceptance of the penalty clause in case of failure to do so.

6. **Downtime penalty Clause**

During the comprehensive warranty period, the guarantee uptime of 95% of 365 days will be ensured. In case the down time exceeds the 5% limit penalty of extension of guaranty period by two days for each additional day of down time will be enforced. The vendor must undertake to supply all spares for optimal upkeep of the equipment for at least FIVE YEARS after handing over the unit to the Institute.

If accessories/other attachment of the system are procured from the third party, then the vendor must produce cost of accessory/other attachment and the CMC from the third party separately along with the main offer and the third party will have to sign the CMC with the Institute if required.

The principal supplier or their service partners are required to submit a certificate that they have satisfactory service arrangements and fully trained staff available to support the uptime guarantee.

7. FALL CLAUSE

If, at any time, during the said period, the supplier reduce the said prices of such Stores/Equipment or sales such stores to any other person/organization/Institution at a price lower than the chargeable, he shall forthwith notify such reduction or sale to the Director, All India Institute of Medical Sciences (AIIMS) Bhubaneswar and the price payable for the Stores supplied after the date of coming into force of such reduction or sale shall stand correspondingly reduced.

The supplier shall furnish the following certificate to the Accounts Officer (TC) along with each bill for payment for supplies made against in Rate Contract Tender.

"I/We certify that the Stores of description identical to the Stores supplied to the government under the contract against Tender herein have not been offered/sold by me/us to any other person/organization/Institution up to date of bill/the date of completion of supplies against all supply orders placed during the currency of the tender/rate contract at the price lower than the institute under contract /against tender".

- 8. Delivery & Installation:** All the goods ordered shall be delivered & installed within 4 weeks from the date of issuing purchase order. All the aspects of safe delivery, installation and commissioning shall be the exclusive responsibility of the supplier.

If the supplier fails to delivered, installation and commissioning of the goods on or before the stipulated date, then a penalty at the rate of 2% per week of the total order value shall be levied subject to maximum of 10% of the total order value.

- 9. Performance Security:** The supplier shall require to submit the performance security in the form of irrevocable Bank Guarantee (BG) / or Fixed Deposit Receipt (FDR) issued by any Nationalised Bank for an amount of which is equal to the 10% of the order value and should be kept valid for a period of 30 day beyond completion of all the contractual obligation including CMC period.

Payment Term:

- 70% payment of the total order value shall be released after the successful installation/ commissioning of the ordered goods against the submission of the test report.

- Balance 30% of the order value shall be released within one month after successful installation, commissioning & functioning of the equipment and the submission of the performance security.
10. Bidder shall submit a copy of the tender document and addenda thereto, if any, with each page of this document should be signed and stamped to confirm the acceptance of the entire terms & conditions as mentioned in the tender enquiry document.
 11. Signed & stamped compliance sheet of the technical specification of the goods with technical printed literature must be enclosed with the bid. The compliance sheet should specifically mention the page and the place where the proof of the compliance is mentioned for each item.
 12. After due evaluation of the bid(s) Institute will award the contract to the lowest evaluated responsive tenderer.
 13. Conditional bid will be treated as unresponsive and it may be rejected.
 14. The Institute reserves the right to accept in part or in full or reject any or more quotation(s) without assigning any reasons or cancel the tendering process and reject all quotations at any time prior to award of contract, without incurring any liability, whatsoever to the affected bidder or bidder(s).

15. **TENDER EVALUATION**

Tenders evaluation will be done in **two stages**:

- a. Technical bid and
- b. Price bid.

Each bid to be submitted in separate sealed envelopes super-scribed as “Technical Bid” and “Price Bid” respectively. All these 2 envelopes should be put in another envelope marked as **“Tender for PAEDIATRIC AND NEONATAL BRONCHOSCOPE SET for AIIMS, Bhubaneswar”** sealed with sealing wax.

TECHNICAL BID:

The firm should submit the technical bid in a sealed cover separately super-scribing **“Technical Bid for PAEDIATRIC AND NEONATAL BRONCHOSCOPE SET”** along with Name and address of the Bidder. Technical bid should contain:

- a. The name of items with specification and makes/brands of the items, indigenous or imported with name of manufacturer & address must be enclosed.
- b. Literature and catalogues in support of items quoted must be enclosed.
- c. Whether the items quoted is as per specification, if not the statement of deviation (Parameter wise) from the tender technical specification must be enclosed.
- d. Details about the

- i. Past experience (in years).
- ii. Spares & services after the sale of the equipment.
- e. Undertaking for providing CMC for 5 years after 5 years Warranty
- f. Undertaking by manufacturer of equipment for servicing the equipment & supply of spare parts whenever required at least for 5 years after completion of warranty/Guaranty.
- g. Name, Address, Phone & Fax No. of Service Centre at Bhubaneswar or nearby.

The Committee constituted by the Director will technically evaluate the items on the basis of specification as per Annexure I, make/brand quoted; literature enclosed, sample submitted wherever asked, the authority from manufacturer for the item etc. The items accepted technically will only be considered for price evaluation (price bid). Price should not be quoted with technical bid, otherwise the tender will be rejected without any correspondence.

PRICE BID:

Should be submitted in a separate sealed envelope super-scribing the word **“Price Bid for PAEDIATRIC AND NEONATAL BRONCHOSCOPE SET ”** along with Name and address of the Bidder.

The price should indicate all inclusive lump sum price including cost of the item, freight, insurance, transit insurance, packing, forwarding, sales tax, excise duty, VAT, Octroi etc. and charges for installation and commissioning. No other charges in addition will be payable on any account over and above the lump sum price quoted. Offers with price variation clause will not be accepted. The rates quoted in ambiguous terms such as “Freight on actual basis” or “Taxes as applicable extra” or “Packing forwarding extra” will render the bid liable for rejection irrespective of its gradation in respect of lump sum prices quoted.

Bidders shall indicate the actual rate of octroi, excise duty, sales tax, VAT, etc. which will be payable.

Price quoted should be in Indian currency (INR).

16. Applicable Law:

- The contract shall be governed by the laws and procedures established by Govt. of India, within the framework of applicable legislation and enactment made from time to time concerning such Commercial dealings / processing.
- Any disputes are subject to exclusive jurisdiction of Competent Court and Forum in Bhubaneswar, Odisha, India only.
- The Arbitration shall be held in accordance with the provisions of the Arbitration and Conciliation Act, 1996 and the venue of arbitration shall be at Bhubaneswar. The decision of the Arbitrator shall be final and binding on both the parties.
- Force Majeure: Any delay due to Force Majeure will not be attributable to the supplier.

Annexure - I

PAEDIATRIC AND NEONATAL BRONCHOSCOPE SET

PAEDIATRIC RIGID BRONCHOSCOPE SET

The technical specifications and the qty. required are as follows –

Item	Qty.
Straight Forward Tele- scope 0°, diameter 2.9 mm, working length 36 cm,auto- clavable. Fiber optic light transmission incorporated.	ONE
Forward –oblique telescope 30 degree, diameter 2.7 mm/2.9 mm, autoclavable, fiberoptic light transmission incorporated	ONE
Bronchoscope sheath , length 26 cm, size 3	ONE
Bronchoscope sheath, length 30 cm, size 3.5	ONE
Bronchoscope sheath, length 30 cm, size 4.5	ONE
Bronchoscope sheath, length 30 cm, size 6	ONE
Optical Alligator forceps for Pediatric Broncho-Esophagoscopes, for use with telescope , forced controlled handle, for removal of hard foreign bodies	ONE
Optical Peanut Forceps (bean jaws), for Pediatric Broncho-Esophagoscopes, for use with telescope, forced controlled handle, for removal of peanuts / soft foreign bodies	ONE
Optical Forceps, for use with telescope for biopsy.	ONE
Rubber Telescope Guide for use with telescopes or optical forceps	ONE
Adaptor with sliding glass window plug,sealing cap, notched lens and keyhole opening, movable.	ONE
Guiding Piece, short, for suction catheter for children and suckling bronchoscope	ONE
Adaptor from bronchoscope to any type of pediatric respiratory equipment.	ONE
Plug for Ventilation Attachment of Bronchoscopes	ONE
Injection Cannula for positive pressure assisted ventilation system,O.D. 2.7 mm, for use with bronchoscopes and tracheoscopes with LUR-lock female fitting	ONE

NEONATAL RIGID BRONCHOSCOPE SET

The technical specifications and the qty. required are as follows -

ITEM	QTY
Bronchoscope, length 18,5 cm,size 2.5	ONE
Straight Forward telescope 0 °, diameter 1.9/ 2.1 mm, length 18 cm, auto-clavable, fiber optic light transmission incorporated,	ONE
Telescope bridge	ONE
Adaptor from bronchoscope to any type of pediatric respiratory equipment.	ONE
Plug for Ventilation Attachment of Bronchoscopes	ONE
Irrigator and Aspirator	ONE
Atomizer with bulb, length 40 cm	ONE

- All products offered should be from same manufacturer of international standing so as to ensure technical compliance
- The product must be CE / FDA approved
- Onsite physical demonstration should be provided at AIIMS,BBSR if required by the technical evaluation committee of the Institute

Annexure-II

Inviting of sealed quotations for supply and installation of PAEDIATRIC AND NEONATAL BRONCHOSCOPE SET at AIIMS, Bhubaneswar

TECHNICAL BID

Name of Firm/Contractor/Supplier	
Complete Address & Telephone No.	
Name of Proprietor/Partner/Managing Director/Director.	
Phone & Mobile No.	
Name and address of service centre near by Bhubaneswar.	
Whether the firm is a registered firm Yes/No (attached copy of certificate)	
PAN No. (enclose the attested copy of PAN Card)	
Sales/Service Tax No. (enclose the attested copy of Service Tax Certificate)	
VAT No. (enclose the attested copy of VAT Certificate)	
Whether the firm has enclosed the Bank Draft/Pay Order/Banker's cheque of Rs 60,000/- as Earnest Money Deposit. Rs 1,000 as Tender Fees	
Whether the Firm/Agency has signed each and every page of Tender/NIT	
Please provide full list of consumables.	
Any other information, if necessary	

Authorized signatory of the bidder with seal.

Annexure-III

Financial Bid

(To be submitted on the letterhead of the company / firm)

Sl. No	Name of Item	Quantity	Rate	Vat/Taxes etc	Amount
1.	PAEDIATRIC AND NEONATAL BRONCHOSCOPIC SET	1			

1. I/We have gone through the terms & conditions as stipulated in the tender enquiry document and confirm to accept and abide the same.
2. No other charges would be payable by the Institute.

Authorized signatory of the bidder with seal.