



**All India Institute of Medical Sciences, Bhubaneswar**  
**At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019**

To be uploaded in Website: [www.aiimsbhubaneswar.nic.in](http://www.aiimsbhubaneswar.nic.in)

Reference No: STORE-48/11/2026-STPUR SEC/13

Dated: 08-07-2026

Subject: Procurement of 03 types of Disposable & Consumable items (Make: Areogen) for the department of Pediatrics at AIIMS, BBSR on Proprietary basis.

**Notice Inviting Comments thereon.**

The Department of Pediatrics at AIIMS, Bhubaneswar has requested for Procurement 03 types of Disposable & Consumable items (Make: Areogen) from through their authorized Distributor M/s. J.J Surgical Bhubaneswar.

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item. In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections / comments / proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer I/C, AIIMS, Bhubaneswar (Odisha) – 751019 or through e-mail to [sp\\_helpdesk@aiimsbhubaneswar.edu.in](mailto:sp_helpdesk@aiimsbhubaneswar.edu.in) so as to reach on or before **date: 23-07-2026** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The reference of letter / e-Mail should be superscripted on sealed envelope /subject line of e-Mail as File No – STORE-48/11/2026-STPUR SEC/13 dtd: 08-07 -2026, due on dtd: 23-07 -2026 for the Procurement of 03 types of Disposable & Consumable items (Make: Areogen).

**Sr. Procurement-cum-Stores Officer (I/C)**

**AIIMS, Bhubaneswar**

**Email: [spo@aiimsbhubaneswar.edu.in](mailto:spo@aiimsbhubaneswar.edu.in)**

**Enclosure:**

1. Proprietary Article Certificate from Indenting department
2. OEM PAC
3. Price Quotation

**Copy to: -**

1. Indenting Officer : for information
2. Accounts Officer : for information
- 3 Help Desk, S&P : for information



## PURCHASE INDENT FORM

### All India Institute of Medical Sciences, Bhubaneswar.

#### Proprietary Article Certificate/ Single Source Valid for the Current Financial Year

File No. and Date Reference :			
1	Description of article	1. Solo Nebulizer 2. Solo Paediatric Tea Pieces 15 mm 3. 3 Ultra only	
2	Forecast of quantity /annual requirement	200 pieces each.	
3	Approximate estimated value for above quantity	Rs. 11,67,000.00 (Rupees Eleven Lakh and Sixty-Seven Thousand Only)	
4	Maker's name and address	M/s Areogen Medical Devices India Pvt. Ltd. 131, First Floor, ABW Rectangle One Building, D4 District Centre, Saket, New Delhi- 110017, India, T: +91 (11) 41422577	
5	Name(s) of authorized dealers/ stockists	M/s J.J. Surgicals, Plot No- 301/B, 1 <sup>st</sup> Floor, Kharavela Nagar, Bhubaneswar, Odisha	
6	I approve the above purchase on PAC basis and certify that: - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item.	√	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR		
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): PAC of Areogen Medical Devices India Pvt. Ltd. Is attached.	√	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR		
7	Reference of concurrence of finance wing to the proposal :	To be obtained.	
History of PAC Purchase of this item for past three years may be given below :			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any

Signature of Approving Authority.....

  
**डॉ. आशुतोष बिस्वास**  
**Dr. Ashutosh Biswas**  
 कार्यकारी निदेशक/Executive Director  
 मम्स, भुवनेश्वर  
**AIIMS, Bhubaneswar-751019**

Date..... Designation of Officer.....

Signature of the Indenting Officer

  
**Dr. Krishna Mohan Gulla**  
 Additional Professor  
 Department of Pediatrics  
 AIIMS, Bhubaneswar-751019

To

Dated: 09/03/2026

The Executive Director  
All India Institute of Medical Sciences, Bhubaneswar  
Sijua, Patrapada, Bhubaneswar  
Odisha 751019.

Dear Sir,

Greetings from Aerogen!

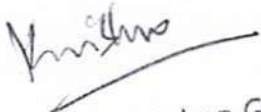
Aerogen Medical Devices India Pvt Ltd is a wholly owned subsidiary of Aerogen Ltd, headquartered in Galway, Ireland. As the global leader in aerosol drug delivery for over 25 years, Aerogen is present in 75+ countries, holds 300+ patents and is backed by 250+ clinical studies. Our advanced Vibrating Mesh technology ensures 4–6 times better drug penetration compared to other conventional methods, leading to superior clinical outcomes and reduced hospital stay

Some of the salient features are as follows-

- **Vibrating Mesh Technology:** Utilizes a vibrating mesh with 1,000 precision-formed holes to create a fine aerosol mist of 1-5 Micron, ensuring efficient drug delivery.
- **Virtually Silent Operation:** Operates quietly, making it suitable for use in various clinical settings without causing disturbance.
- **Closed-Circuit System:** Eliminates the need to open the circuit when administering medication, reducing the risk of contamination.
- **Versatile Use:** Compatible with invasive mechanical ventilation (IMV), non-invasive ventilation (NIV), high-flow (HF) therapies, and self-ventilation (SV).
- **Easy to Use:** Quick and easy to set up, with a refillable medication cup that can be accessed without opening the circuit.

Benefits –

- **Enhanced Medication Delivery:** Ensures effective delivery of aerosolized medication across multiple respiratory modalities.
- **Patient Comfort:** Virtually silent operation and no added flow required, providing a comfortable experience for patients.
- **Versatility:** Can be used throughout a patient's respiratory journey, supporting continuity of care.
- **Clinical Efficiency:** Simplifies the workflow for healthcare providers, making it easier to administer treatments.
- **Cost-Effective:** Reduces the overall cost of treatment by minimizing medication waste and improving drug delivery efficiency.
- **Reduced Treatment Time:** Shortens the time required to achieve symptom control

  
Dr. Krishna Mohan Gullu  
Additional Professor  
Department of Pediatrics  
AIIMS, Bhubaneswar-751019

# Aerogen

Enabling Airway Drug Delivery

In this context please find mentioned below the price for the items as requested-

Sr. No.	Description	Quantity	Quoted Price (Incl GST 5%)	MRP
1	Aerogen Solo Nebulizers	1pc	5150	6187.50
2	Aerogen Solo Paediatric Tee pieces 15mm	1Pc	125	262.50
3	3 Ultra-only	1Pc	560	628.10

The details of the distributor authorised for supply at your esteemed hospital is as mentioned below-

## M/s J.J.Surgicals

Plot No -301/B,1<sup>st</sup> Floor,  
Karavela Nagar,  
Bhubaheswar, Odisha,

Please do let us know in case of any further details needed.

Thanking you.  
Yours sincerely,

For Aerogen Medical Devices India Pvt Ltd

Signed by:

Mousumi Chatterjee

Signer Name: Mousumi Chatterjee  
Signing Reason: I am the author of this document  
Signing Time: 09-Mar-2026 | 11:55:55 AM GMT

5507486F02C04CC4BF901B444DCB2ABC

Mousumi Chatterjee  
Regional Sales Manager  
Mob# 9331043886



Dr. Krishna Mohan Gullu  
Additional Professor  
Department of Pediatrics  
AIIMS, Bhubaneswar-751019

11<sup>th</sup> April 2025

To Whom it Concerns

Reference : Proprietary Certificate

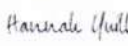
This is in continuity to the above certificate, we would further certify here that the Aerogen Drug Delivery System - Pro/Pro X / USB Controllers and Solo/ Pro Nebulizer and associated components, details as listed under Annexure -1 (enclosed), are **Proprietary Products manufactured by Aerogen Ltd.**, located at Galway Business Park, Dangan, Galway, H91 HE94, Co. Galway, Ireland.

"**AEROGEN**" is a registered trademark in India trademark and are also the registered service marks (included under form 10-K) having US patents and copywrites. The Protection of Aerogen patent has been granted by the Govt. of India Ministry of commerce and Industry, Department of Industrial Policy and Promotion, Controller General of Patents Design and Trademark through Approval Number 2875152, Class- 10 against application dated 26/08/2014.

Furthermore, relevant patents registered in India with Stamford Devices Ltd. Being the assignee:

- IN301994B. Title: 'Aerosol generators' with an expiry on 19 Dec 2032


Hannah Yuill

Signed by:  
  
Signer Name: Hannah Yuill  
Signing Reason: I approve this document  
Signing Time: 11-Apr-2025 | 6:59:47 AM BST  
78459726FDCD488DA31294FE29C4E820

Senior Commercial Director – APAC Region

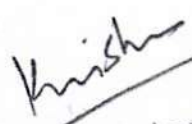
11-Apr-2025

Debabrata Bhowmick

Signed by:  
  
Signer Name: deb Bhowmick  
Signing Reason: I approve this document  
Signing Time: 22-Apr-2025 | 8:45:45 AM BST  
C37941E9802043E799E7E88706CF365A

Commercial Director – India

22-Apr-2025

  
Dr. Krishna Mohan Gulla  
Additional Professor  
Department of Pediatrics  
AIIMS, Bhubaneswar-751019

## Annexure -1

### List of items with product codes

#### Aerogen Solo

- Pack of 5 - AG-AS3100
- Pack of 10 -AG-AS3200
- Pack of 25 - AG-AS3600

#### Aerogen Solo Convenience Kit

- Aerogen Solo
- Adult T-piece with Silicone Plug
- Pack of 5 AG-AS3300
- Pack of 10 AG-AS3350

#### Aerogen Solo OR Convenience Kit AG-AS4300-EU

- 5 x Aerogen Solo
- 5 x Aerogen Paediatric T-Piece (15mm)

#### Aerogen Ultra AG-AS7000-EU

- Pack of 10 x Aerogen Ultra, Mouthpiece
- Pack of 10 x Oxygen Tubing

#### Aerogen Ultra Starter Kit AG-AS7500-EU

- Pack of 10 x Aerogen Ultra with Aerogen Solo, Mouthpiece
- Pack of 10 x Oxygen Tubing

#### Aerogen Ultra Starter Kit – Mask (*Adult*) AG-AS7501-EU

- Pack of 10 x Aerogen Solo, Aerogen Ultra, Oxygen Tubing, I-Guard™ Aerosol Mask (*Adult*), Mouthpiece

#### Aerogen Ultra Starter Kit – Mask (*Paediatric*) AG-AS7502-EU

- Pack of 10 x Aerogen Solo, Aerogen Ultra, Oxygen Tubing, I-Guard™ Aerosol Mask (*Paediatric*), Mouthpiece

#### Aerogen Ultra - Mask (*Adult*) AG-AS7001-EU

- Pack of 10 x Aerogen Ultra, Oxygen Tubing, I-Guard™ Aerosol Mask (*Adult*), Mouthpiece

#### Aerogen Ultra – Mask (*Paediatric*) AG-AS7002-EU


- Pack of 10 x Aerogen Ultra, Oxygen Tubing, I-Guard™ Aerosol Mask (*Paediatric*), Mouthpiece

#### Aerogen Pro-X Controller AG-PX1050-IN

- Aerogen Pro-X Controller with cable

#### Aerogen Solo Starter Kit AG-AS3000-XX\*

- Aerogen Pro-X Controller with cable
- 2 Aerogen Solo
- 2 Adult T-piece with Silicone Plug
- AC/DC Adapter
- Universal Mounting Bracket

  
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## Conti .. Annexure -1 List of items with product codes

### Aerogen Pro AG-AP1000

- Aerogen Pro with Filler Cap (autoclavable)

### Aerogen Pro Adult T-piece Kit

- Pack of 2 AG-AP1100

### Aerogen Pro Paediatric T-piece Kit

- Pack of 2 AG-AP1200

### Aerogen Pro Filler Cap

- Pack of 5 (autoclavable) AG-AP1030

### Aerogen Pro Adult (22mm) T-piece with Silicone Plug

- Pack of 5 AG-AP1010

### Aerogen Pro Paediatric (15mm) T-piece with Silicone Plug

- Pack of 5 (autoclavable) AG-AP1020

### Aerogen Pro Paediatric (15mm) T-piece & Adapter Kit

- 15mm T-piece and Adapter

- Pack of 5 AG-AP1015

### Aerogen Pro Paediatric Adapter Kit

For use with AG-AP1020

- Pack of 5 (autoclavable) AG-AP1025

### Aerogen Pro Paediatric (12mm) T-piece

- Fits Fisher & Paykel Paediatric Breathing Circuit

- Pack of 5 (autoclavable) AG-AP1035

### Aerogen Pro Paediatric (10mm) T-piece with Silicone Plug

- Pack of 5 AG-AP1036

### Aerogen Pro T-piece Plug

For use with AG-AP1010 / AG-AP1020/ AG-AP1036

- Pack of 5 (autoclavable) AG-AP1005

### Aerogen Pro Mask Kit

- INTL - Pack of 5 AG-AP1075

### Aerogen Pro Vented Elbow

- Pack of 5 (autoclavable) AG-AP1055

### Aerogen USB Controller Starter Kit AG-UC1600-XX\*\*

- Aerogen Pro
- Aerogen USB Controller
- Adult T-piece with Silicone Plug
- Pack of 8 x Clips
- AC/DC Adapter
- Instruction Manual

Note - \*Please see appropriate country suffix. & \*\*Please see appropriate country suffix.



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Additional Professor  
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AIIMS, Bhubaneswar-751019

- Instruction Manual

## Conti .. Annexure -1 List of items with product codes

### **Aerogen Solo Mask Kit**

- Pack of 5 AG-AS1075

### **Aerogen Solo Vented Elbow**

- Pack of 5 AG-AS1055

### **Aerogen AC/DC Adapter AG-AP1040-XX\***

### **Aerogen USB AC/DC Adapter**

AG-UC1040-XX\*

### **Aerogen Universal Mounting Bracket**

AG-AP1060

### **Aerogen Equipment Mount Adapter**

AG-AP1070

### **Aerogen Controller Cable AG-AP1085**

### **Aerogen Cable to GE Ventilator**

AG-AP1085-GE

### **Aerogen Cable to Hamilton Ventilator**

AG-AP1085-HM

### **Aerogen Cable to Maquet Servo-I**

AG-AP1085-MQ-I

Note: XX\* for the appropriate country suffix.

### **Aerogen Pro System AG-AP6000-XX\***

- Aerogen Pro Controller
- Aerogen Pro with Filler Cap
- Adult T-piece with Silicone Plug
- AC/DC Adapter
- Universal Mounting Bracket
- Equipment Mount Adapter
- Instruction Manual

### **Aerogen Pro Controller Kit AG-AP1500-XX\***

- Aerogen Pro Controller with cable
- AC/DC Adapter
- Universal Mounting Bracket
- Equipment Mount Adapter
- Instruction Manual



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