



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender)

Reference No: J-11032(022)/2019-20/S&P

Dated: 21/06/2019

Sub: Procurement of Consumables for ENT Facial Nerve Monitoring System (Make: Medtronic Xomed) (Model: NIM Neuro 3.0) for the Department of ENT at AIIMS, Bhubaneswar on Proprietary basis - **Inviting Comments thereon.**

The Department of ENT of AIIMS, Bhubaneswar has requested for procurement of Various Consumables for ENT Facial Nerve Monitoring System (Make: Medtronic Xomed) (Model: NIM Neuro 3.0) from **M/s India Medtronic Pvt. Ltd. through their Authorized Dealer i.e. M/s Helios Medical Systems, Kolkata.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in and stoke_loveneet@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 06-07-2019** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11032(022)/2019-20/S&P** dt: **22-06-2019**, due on dated: **06-07-2019** should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificates from Indenting Officer of Department of ENT, AIIMS, Bhubaneswar. **Annexure-I**
2. Proprietary Certificate of M/s India Medtronic Pvt. Ltd. for Consumables of ENT Facial Nerve Monitoring System **Annexure-II**
3. Brochure & Literature for Consumable of ENT Facial Nerve Monitoring System **Annexure-III**
4. Authorization Letter of M/s India Medtronic Pvt. Ltd. stating their Authorized Dealer as M/s HELIOS MEDICAL SYSTEMS, Kolkata **Annexure-IV**
5. Price Quotation of M/s HELIOS MEDICAL SYSTEMS for Consumables of ENT Navigation System **Annexure-V**

Copy to:

- | | | |
|---|---|------------------------------|
| 1. Indenting Officer, Department of ENT & HNS | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer

07/07/2019

Proprietary Article Certificate

Valid for the Current Financial Year

File No. and Date Reference :		
1	Description of article	CONSUMABLES OF FACIAL NERVE
2	Forecast of quantity / annual requirement	Reb No- 8227412 - 30, 8227134 - 20 8227137 - 20
3	Approximate estimated value for above quantity	Rs 899000/- (5 lacs)
4	Maker's name and address	medsonic
5	Name's of authorised dealers/ stockists	M/S Health Care Associates Pvt Ltd. / Medsonic Medical Systems
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it- without PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	Yes
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu	Yes
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/Warranty spares.) : OR	Yes.
6 (c-2)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) :	-
7	Reference of concurrence of finance wing to the proposal :	

History of PAC Purchase of this item for past three years may be given below :

Name of the Supplier

Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any
PO No- 289 2017-18 dt 26/10/17	04	Rs 46000/-	NA
289 2017-18 dt 26/10/17	02	Rs 27500/-	NA
289 2017-18 dt 26/10/17	02	Rs 27500/-	NA

Signature of the Approving Authority.....
Date..... Designation of Officer.....
Signature of the Approving Authority.....
Date..... Designation of Officer.....
Signature of the Approving Authority.....
Date..... Designation of Officer.....

Medtronic

India Medtronic Pvt. Ltd.
CIN: U33110MH1993PTC204814
1241, Solitaire Corporate Park,
Bldg. No. 12, 4th Floor,
Andheri - Ghatkopar Link Road,
Andheri (East), Mumbai - 400093, India.
www.medtronic.co.in

Tel +91-22 33074700/1/2/3
Fax +91-22 33074704

31st May 2019.

To
The Director
All India Institute of Medical Sciences,
Patrapada, Sijua
Bhubaneswar- 751019

Sub : PROPRIETARY ARTICLE CERTIFICATE FOR CONSUMABLES OF FACIAL NERVE
MONITORING SYSTEM.

Dear Sir,

This is to certify that the consumables listed below for Medtronic Facial Nerve Monitoring System, are the proprietary items of Medtronic Inc. 710 Medtronic Parkway, ms LC300, Minneapolis, MN55432.5604, USA. They are being manufactured at Medtronic Xomed, 6743, Southpoint Drive North, Jacksonville, FL - 32216, U.S.A

Sl. No.	Ref No.	HSN Code	Product Details	Qty
1	8225825	90181990	PROBE 8225825 3PK INCREMT STD PRASS ROHS	1
2	8227412	90181990	ELECTRODE 8227412 PAIRED 8 CHANNEL SET	1
3	8227134	90181990	ELECTRODE 8227134 25PK NDL 1.5MM GN ROHS	1
4	8227137	90181990	ELECTRODE 8227137 25PK NDL 1.5MM WH ROHS	1
5	8229960	90181990	ENDOTRACH TUBE 8229960 5PK 6MM EMG FLEX	1
6	8229970	90181990	ENDOTRACH TUBE 8229970 5PK 7MM EMG FLEX	1
7	8229980	90181990	ENDOTRACH TUBE 8229980 5PK 8MM EMG FLEX	1

All the above accessories tools are compatible with Medtronic Facial Nerve Monitoring System. All these items are propitiatory products of Medtronic Inc, USA and no other company's consumables are compatible (not recommended as per Medtronic policy) with Medtronic Micro Motor System.

Yours faithfully,
For and on behalf of India Medtronic Pvt. Ltd

Digitally signed by ABHAY DIXIT
DN: cn=ABHAY DIXIT, o=INDIA
MEDTRONIC PRIVATE LIMITED,
ou=ENT XOMED,
email=abhay.dixit@medtronic.com,
c=IN
Date: 2019.06.03 13:10:17 +05'30'

Abhay Dixit
Regional Manager, North & Eastern India, ENT
Cell: +918130647003
e-mail: abhay.dixit@medtronic.com

MONOPOLAR PROBES

STANDARD PRASS FLUSH-TIP MONOPOLAR STIMULATOR PROBE

The single-use Standard Prass Monopolar Stimulating Probe is used for locating and mapping cranial nerves in the surgical field. It features a flush 0.5 mm tip and is insulated to the tip to prevent current shunting. Individually sterile packaged.

Product	Description	Qty
8225101	TIPS AND HANDLES	5
8225110	TIPS ONLY	10

BALL-TIP MONOPOLAR STIMULATOR PROBE

With a flexible tip and shaft, the single-use Ball-Tip Monopolar Stimulating Probe enables greater access to neural structures. The 1 mm tip diameter allows atraumatic contact to larger neural structures. To prevent current shunting, the probe is insulated to the tip. Individually sterile packaged.

Product	Description	Qty
8225275	TIP AND HANDLE, 1 MM	1
8225277	TIPS ONLY, 1 MM	10
8225276	TIP AND HANDLE, 2.3 MM	1
8225278	TIPS ONLY, 2.3 MM	10

YINGLING FLEX TIP MONOPOLAR STIMULATOR PROBE

The highly flexible, single-use Yingling Monopolar Stimulating Probe allows stimulation in areas outside the surgeon's field of view. The platinum-iridium wire of the probe is fully insulated to the ball tip to prevent current shunting. Individually sterile packaged with one green subdermal electrode.

Product	Description	Qty
8225251	TIPS AND HANDLES	5

INCREMENTING PROBE*

The Incrementing Probe allows you to easily adjust the stimulus level from within the surgical field and to print or save the screen display.

Product	Description	Qty
8225825	PRASS STANDARD TIP	3
8225490	BALL TIP, 1 MM	3

*For use with NIM-Response™ and NIM-Neuro™ models 2.0 and later.

MONOPOLAR PROBE HANDLES, STERILE

Product	Description	Qty
8225051	HANDLES	10



ELECTRODES

EMG HOOKWIRE ELECTRODES

Hookwire Electrodes may be ordered individually or in pairs. Each is silicone-coated to within 3 mm of the tip. The electrodes are designed for intramuscular placement to obtain a more specific response. Each electrode is 25 mm long with a 1 m wire. Packaged sterile with one green and one white subdermal needle. Single use.

Product	Description	Qty
8226326	 PAIRED ELECTRODES	1 SET
8226626	 SINGLE ELECTRODES	5

PAIRED SUBDERMAL ELECTRODES

Designed for optimal performance, the Paired Subdermal Electrodes are color-coded for easy patient setup. They feature twisted wires to provide noise shielding. These electrodes are available for 2-channel, 4-channel, and 8-channel monitoring procedures. Sterile packaged with one green and one white subdermal electrode. Single use.

Product	Description	Qty
8227410	 2-CHANNEL, 12 MM	1 SET
8227411	 4-CHANNEL, 12 MM	1 SET
8227412	 8-CHANNEL, 12 MM	1 SET
8227465	 MIX 1: RED, BLUE, ORANGE, VIOLET, GRAY	25
8227466	 MIX 2: YELLOW, GREEN, TAN, BLACK, WHITE	25

PRASS PAIRED ELECTRODES

Muscle-specific and single-use, the Prass Paired Electrodes are insulated to within 5 mm of the tip with 5 mm spacing between electrodes. The color-coded cables are twisted pair. Individually sterile packaged.

Product	Description	Qty
8227304	 2-CHANNEL, 18 MM, 1 M	5 SETS
8227301	 2-CHANNEL, 25 MM, 1 M	5 SETS
8227307	 2-CHANNEL, 38 MM, 1 M	5 SETS
8227500	 4-CHANNEL, 18 MM, 2 M	1 SET
8227505	 4-CHANNEL, 25 MM, 2 M	1 SET
8227510	 2-CHANNEL, 18 MM, 2 M	5 SETS
8227515	 2-CHANNEL, 25 MM, 2 M	5 SETS

PRASS PAIRED ELECTRODES WITH SMALL HUB

Muscle-specific and single-use, the Prass Paired Electrodes are insulated to within 5 mm of the tip with 2.5 mm spacing between electrodes. These electrodes feature a longer needle length for deeper access to the targeted muscle. Individually sterile packaged.

Product	Description	Qty
8227414	 2-CHANNEL, 12 MM	5
8227415	 4-CHANNEL, 12 MM	5
8227418	 2-CHANNEL, 18 MM	5
8227419	 4-CHANNEL, 18 MM	5

SUBDERMAL NEEDLE ELECTRODES

Subdermal Needle Electrodes are 12 mm long with a 0.4 mm diameter. The EMG electrodes are stainless steel with a one-meter cable. Each set is color-coded. Sterile, single use.

Product	Description	Qty
8227103	 2-CHANNEL, 12 MM	6



EMG ENDOTRACHEAL TUBES

The NIM™ EMG endotracheal tube monitors electromyography (EMG) activity during surgery and functions as a normal endotracheal tube, except that it contains bipolar contact electrodes for continuously monitoring both vocal cords during surgery.

A properly positioned NIM™ EMG Tube can reduce the risk of patient injury by helping to:

- Identify the recurrent laryngeal or vagus nerves
- Control manipulation during dissection
- Verify nerve integrity prior to surgical closure

Only NIM™ EMG Tubes are clinically proven and validated for use with NIM™ Systems.

NIM TRIVANTAGE™ EMG ENDOTRACHEAL TUBE

A standard-sized DEHP-free PVC non-reinforced tube with an inflatable high-volume, low-pressure cuff. Each tube is imprinted with two pairs of bipolar conductive silver ink electrodes. Its innovative low profile and smooth surface design allows for enhanced EMG recordings and helps optimize contact with the vocal cords, even upon tube rotation and movement.

Product	ID	OD	Qty
8229705	.5 MM	6.5 MM	1
8229706	.6 MM	8.2 MM	1
8229707	.7 MM	9.5 MM	1
8229708	.8 MM	10.7 MM	1
8229709	.9 MM	12 MM	1
8229735	.5 MM	6.5 MM	3
8229736	.6 MM	8.2 MM	3
8229737	.7 MM	9.5 MM	3
8229738	.8 MM	10.7 MM	3
8229739	.9 MM	12 MM	3

NIM CONTACT™ REINFORCED EMG ENDOTRACHEAL TUBE

Vocal cords are easily visible against the white band. Recording electrode leads are twisted pair. Packaged sterile with one green and one white subdermal needle. Single use.

Product	ID	OD	Qty
8229506	.6 MM	9 MM	1
8229507	.7 MM	10.5 MM	1
8229508	.8 MM	11.5 MM	1

NIM FLEX™ REINFORCED EMG ENDOTRACHEAL TUBE

Dual-channel design allows the tube to maintain contact with the vocal cords, even upon rotation. Recording electrode leads are twisted pair. Packaged sterile with one green and one white subdermal needle. Single use.

Product	ID	OD	Qty
8229960	.6 MM	8.4 MM	5
8229965	.6.5 MM	8.9 MM	5
8229970	.7 MM	9.7 MM	5
8229975	.7.5 MM	10.3 MM	5
8229980	.8 MM	10.8 MM	5
8229985	.8.5 MM	11.2 MM	5



Medtronic

India Medtronic Pvt. Ltd.
CIN: U33110MH1993PTC204814
1241, Solitaire Corporate Park,
Bldg. No. 12, 4th Floor,
Andheri - Ghatkopar Link Road,
Andheri (East), Mumbai - 400093, India.
www.medtronic.co.in

Tel: +91-22 33074700/1/2/3
Fax: +91-22 33074704

31st May 2019.

To
The Director
All India Institute of Medical Sciences,
Patrapada, Sijua
Bhubaneswar - 751019

Sub: Authorization Letter for supply of Consumables for ENT Department, manufactured by Medtronic Inc., USA.

Dear Sir,

We, India Medtronic Private Limited - a fully owned Subsidiary of Medtronic Inc. 710 Medtronic Parkway, ms LC300, Minneapolis, MN 55432.5604, USA, who are established and reputable manufacturers of following equipment

Sr. No.	Name of Equipment	Manufacturer
01	Medtronic Nerve Monitoring System	Medtronic Xomed, 6743, Southpoint Drive North, Jacksonville, FL - 32216, USA
02	Medtronic Image Guided ENT Navigation System	Medtronic Navigation, 826, Coal Creek Circle, Louisville, CO - 80027, Colorado, USA

We hereby authorize M/s. HELIOS MEDICAL SYSTEMS, having its principal place of business at 105/1, Bidhan Nagar Road, Suncity Commercial Complex, Kolkata-700067 to submit a bid and subsequently negotiate and sign the contract with you against the goods manufactured by us as listed above.

No company or firm or individual other than M/s. HELIOS MEDICAL SYSTEMS is authorized to bid, negotiate and conclude the contract in regard to this business.

We hereby extend our full guaranty and warranty as per general conditions of contract for the goods and services offered by the above firm.

Yours faithfully,
For and on behalf of India Medtronic Pvt. Ltd

Digitally signed by ABHAY DIXIT
DN: cn=ABHAY DIXIT, o=INDIA MEDTRONIC
PRIVATE LIMITED, ou=ENT XOMED,
email=abhay.dixit@medtronic.com, c=IN
Date: 2019.06.04 13:09:13 +05'30'

Abhay Dixit
Regional Manager, North & Eastern India,
ENT Cell: +918130647003
e-mail: abhay.dixit@medtronic.com



HELIOS MEDICAL SYSTEMS

105/1, Bidhan Nagar Road, Sundity Commercial Complex
Block-A, Office No. : F4, 2nd Floor, Kolkata-700 067, Ph. : 033 6501 0646 / 99039 69242

Memo No. : HMS/266/19-20

Date – 04.06.2019

To
The Director
All India Institute of Medical Sciences,
Patrapada, Sijua
Bhubaneswar- 751019

Sub : PRICE QUOTATION FOR CONSUMABLES OF ENT FACIAL NERVE MONITORING SYSTEM,
MANUFACTURED BY MEDTRONIC INC. USA.

Dear Sir,

Thank you very much for your kind interest in our range of products. On behalf of our Principal MEDTRONIC USA, we authorized channel partner are furnishing our best possible price quotation for consumables of Facial Nerve Monitoring System as here under :

Sl. No.	Ref No.	HSN Code	Product Details	Qty	Price
1	8225825	90181990	PROBE 8225825 3PK INCREMT STD PRASS ROHS	1	Rs.28,750/-
2	8227412	90181990	ELECTRODE 8227412 PAIRED 8 CHANNEL SET	1	Rs.11,500/-
3	8227134	90181990	ELECTRODE 8227134 25PK NDL 1.5MM GN ROHS	1	Rs.13,750/-
4	8227137	90181990	ELECTRODE 8227137 25PK NDL 1.5MM WH ROHS	1	Rs.13,750/-
5	8229960	90181990	ENDOTRACH TUBE 8229960 5PK 6MM EMG FLEX	1	Rs.56,500/-
6	8229970	90181990	ENDOTRACH TUBE 8229970 5PK 7MM EMG FLEX	1	Rs.56,500/-
7	8229980	90181990	ENDOTRACH TUBE 8229980 5PK 8MM EMG FLEX	1	Rs.56,500/-
G.S.T. @ 12% will be charged extra.					

All the above monitoring accessories tools are compatible with Medtronic Facial Nerve Monitoring System. All these items are propitiatory products of Medtronic Inc, USA and no other company's consumables are compatible (not recommended as per Medtronic policy) with Medtronic Facial Nerve Monitoring System.

Yours faithfully,
For and on behalf of HELIOS MEDICAL SYSTEMS

(Authorized Signatory)
