



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender)

Reference No: J-11022(021)/2019/S&P (PART FILE-I)

Dated: 28/10/2019

Sub: Procurement of Reagents & Chemicals for Coblation System (Coblator) (Make: Smith & Nephew) for the Department of ENT at AIIMS, BBSR on Proprietary basis - **Inviting Comments thereon.**

The Department of ENT of AIIMS, Bhubaneswar has requested for Procurement of Accessories & Consumables for Coblation System (Coblator) (Make: smith & Nephew) through their Authorized Indian Representative **M/s Rabindra Surgical Pvt. Ltd., BBSR**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 12-11-2019** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11022(021)/2019-20/S&P** dt:28-10-2019, due on dated: 12-11-2019 should be superscripted on sealed envelope.

Enclosure:

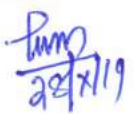
1. Proprietary Article Certificate from Indenting Officer of Department of ENT, AIIMS, Bhubaneswar. **Annexure-I**
2. PAC of M/s smith&nephew, USA for the Accessories & Consumables for Coblation System (Coblator) **Annexure-II**
3. Certificate of Authorization **Annexure-III**
4. Price Quotation of Accessories & Consumables for Coblation System (Coblator) **Annexure-IV**

Copy to:

- | | | |
|---|---|------------------------------|
| 1. Indenting Officer, Department of ENT | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer

To be uploaded in Website: www.aiimsbhubaneswar.nic.in (Tender)


28/11/19

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

284

File No. and Date Reference :		
1	Description of article	consumable for coablation system
2	Forecast of quantity /annual requirement	Attached as Annexure -1
3	Approximate estimated value for above quantity	24,67,000/-
4	Maker's name and address	Rabindra Surgical Pvt Ltd Smith & nephew coablation
5	Name(s) of authorized dealers/ stockists	Rabindra Surgical Pvt
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	✓
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	✓
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR	✓
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	
7	Reference of concurrence of finance wing to the proposal :	
History of PAC Purchase of this item for past three years may be given below :		
Name of the Supplier <u>Rabindra Surgical Pvt Ltd</u>		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
Purchase order No. 11032 (021)/201516 SAP dt 11-09-2018		
See page No. 268 in this file.		

Pradipta
Dr. P. K. Parida
Addl. Prof & Head
Dept. of ENT, Head & Neck Surgery
AIIMS, Bhubaneswar
Signature of Approving Authority
Date 13/09/2019
Designation of Officer

Dr. Shrip Kumar Samal
Signature of the Indenting Officer
Assistant Professor
Dept. of Otolaryngology & Head and Neck Surgery
AIIMS, Bhubaneswar

Signature of Approving Authority



April 13, 2018

Proprietary Certificate

To Whom It May Concern;

Coblation® Technology is used in the ArthroCare's ENT Coblator-II System. The Coblator-II System is a Bipolar, Radiofrequency Electrosurgical system which is used to perform tissue ablation, tissue coagulation and hemostasis via Controlled, Precise Plasma layer formation in ENT Surgery.

Coblation® is a registered Trademark of ArthroCare Corporation (U.S.A.) and such as the exclusive property of ArthroCare Corporation. ArthroCare is the only company which manufactures Coblation Devices. A similar article is not manufactured or sold by any other firm which could be used in lieu.

The ArthroCare ENT Coblator-II System is covered by US Patent.

Coblator II- is a USFDA Approved Product with 510k Certificate No_K070374.

Coblator II has a range of wands which are device specific and are designed for a specific need of the surgical procedure. No other make or model provider is acceptable for the following reasons:

- A) Proven Quality
- B) Proprietary Patents
- C) International recognized safety and efficacy

Catalog No. and Description
Catalog No. EIC4835-01 ReFlex Ultra PTR with Integrated Cable
Catalog No. EIC4845-01 ReFlex Ultra 45 with Integrated Cable
Catalog No. EIC4855-01 ReFlex Ultra 55 with Integrated Cable
Catalog No. EIC4857-01 ReFlex Ultra SP with Integrated Cable
Catalog No. EIC5874-01 EVac 70 Xtra HP with Integrated Cable
Catalog No. EIC6895-01 Turbinator™ Wand
Catalog No. EIC7070-01 PROcise™ LW Wand with Integrated Cable
Catalog No. EIC7071-01 PROcise® MLW with Integrated Cable
Catalog No. EIC8870-01 PROcise EZ Wand with Integrated Cable
Catalog No. EIC8872-01 PROcise XP with Integrated Cable
Catalog No. EIC8898-01 PROcise® Max with Integrated Cable
Catalog No. EIC9820-01 EXcise™ PDW with Integrated Cable
Catalog No. EIC5872-01 Evac 70 Xtra with Integrated Cable
Catalog No. EIC8875-01 PROcise EZ View
Catalog No. EIC4835-01 ReFlex Ultra PTR with Integrated Cable

If you need any additional information, please do not hesitate to contact the undersigned.

Sincerely,

Date: 4/13/2018

Melissa Ago

Melissa Ago
International Regulatory Affairs

Smith & Nephew Healthcare Pvt. Ltd.

B-501-509, Dynasty Business Park,
Andheri-Kurla Road, Andheri (E),
Mumbai-400 059.

CIN - U 24239MH1994PTC080271

Tel: +91 22 4005 5090
Fax: +91 22 4005 5089
www.smith-nephew.com

 smith&nephew

ANNEXURE - III

To,

The Director

All India Institute of Medical Sciences,

Sijua, Patrapada, Bhubaneswar.

Odisha.

Subject: Authorisation letter form Smith & nephew Healthcare Pvt Ltd

Dear Sir/ Madam,

On Behalf of the management of Smith & Nephew Healthcare Pvt. Ltd., we hereby wish to inform you that **M/S Rabindra Surgical Pvt Ltd** having its registered office as described below is the Authorised Distributor to deal on our behalf for ENT Range of product of our company in accordance with the term of the territory sales agreement executive by our company and the distributor.

M/S Rabindra Surgical Pvt Ltd

121, Bhimpur,

Near Airport Main Gate,

BBSR-20.

Tel No: 0674-2596644

Email ID: sales@rabindrasurgicals.com

The Scope of dealing includes quoting, negotiation, accepting and servicing orders on our behalf at your esteemed hospital.

This Authorisation is valid unless revoked by us in writing or up to 31 march 2020, whichever is earlier.

Should you have any further queries, please contact Mr. Biswajeet Mukherjee +91- 9163055720

Thanking you and assuring you of our best services at all times.

Yours Sincerely

For Smith & Nephew Healthcare Pvt Ltd.



Mr. TP Ghosh

Business Unit Manager - ENT – South Asia & South East Asia



RABINDRA SURGICALS PVT. LTD.

REGD. OFFICE : 121, BHIMPUR, NEAR AIRPORT MAIN GATE, BBSR-20
TEL. : 0674 - 2596644, 2596666, 2596677, FAX: 0674 - 2596622
E-mail : sales@rabindrasurgicals.com, Web : www.rabindrasurgicals.com
GST No.: 21AACCR9942B1ZO, D.L.No.KH-13738-WC and KH-4229-WD, KH-21211-R

ANNEXURE - IV

RSPL/2019-2020/K289

Dt.12/10/2019

To

The Director
All India Institute of Medical Sciences
Sijua, Patrapada,
Bhubaneswar.

Dear Sir,

With reference to your requirement of accessories of Coblation Unit (Smith & Nephew), we are submitting our best price offer for your kind consideration.

Sl. No.	Description of Item	Cat No.	HSN Code	Unit Rate	GST @12%	Total Amount	Qty.
1	Wands for Soft Palate Shrinkatge – Reflux Ultra SP.	EIC4857-01	90189029	Rs.19,000.00	Rs.2,280.00	Rs.21,280.00	1
2	Wands for Tonsil/ Adenoid – Evac Xtra HP	EIC5874-01	90189029	Rs.14,766.00	Rs.1,771.92	Rs.16,537.92	1
3	Wands for Angiofibromas, Nasal mass etc – Procise Max	EIC8898-01	90189029	Rs.18,000.00	Rs.2,160.00	Rs.20,160.00	1
4	Wands for laryngeal polyps, nodules, stenosis etc – Procise MLW	EIC 7071-01	90189029	Rs.28,547.00	Rs.3,425.64	Rs.31,972.64	1
5	Wands for Papilloma, arytenoidectomy etc. – Procise LW	EIC 7070-01	90189029	Rs.24,900.00	Rs.2,988.00	Rs.27,888.00	1
6	Wands for Turbinate Channeling – Reflux Ultra 45	EIC 4845-01	90189029	Rs.18,703.00	Rs.2,244.36	Rs.20,947.36	1
7	Wands for anterior tongue shrinkage – Reflux Ultra 55	EIC 4855-01	90189029	Rs.18,900.00	Rs.2,268.00	Rs.21,168.00	1
8	Wands for submucosal turbinate resection – Turbinator	EIC 6895-01	90189029	Rs.16,825.00	Rs.2,019.00	Rs.18,844.00	1

Contd.....



Authorised Distributor : Philips * Leica * ERBE * Janak * Pentax * Confident * BET Med.
* Promis * Konica * Staar * 3M * Smith * Halyard * Fresenius * Kabi * Shalya * Benq * Nat Steel
Branches at : CUTACK * BERHAMPUR * SAMBALPUR * KOLKATA

