



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

Reference No: J-11077(09)/S&P/19-20

Dated: 29/01/2020

Sub: Procurement of ENT Raviw-Digital Otoscope (Make: Medtronic) for the Department of ENT (Project) at AIIMS, BBSR on Proprietary basis - Inviting Comments thereon.

The Department of ENT (Project) of AIIMS, Bhubaneswar has requested for Procurement of ENT Raviw-Digital Otoscope (Make: Medtronic) from M/s India Medtronic Pvt. Ltd., Gurgaon, Haryana.

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through e-mail to spo@aiimsbhubaneswar.edu.in, aso.rnpattnaik@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 12-02-2020** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no.- **J-11077(09)/S&P/19-20** dt: 29-01-2020, due on dated: 12-02-2020 should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer of Department of ENT, AIIMS, Bhubaneswar. **Annexure-I**
2. PAC of M/s M/s India Medtronic Pvt. Ltd., Gurgaon, Haryana for the ENT Raviw-Digital Otoscope (Make: Medtronic) **Annexure-II**
3. Price Quotation of ENT Raviw-Digital Otoscope (Make: Medtronic) **Annexure-III**

Copy to:

- | | | |
|---------------------------|---|-----------------------------|
| 1. Indenting Officer, ENT | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website |

Sr. Procurement-cum-Stores Officer

Proprietary Article Certificate

Valid for the Current Financial Year

Asst. I (A) (88)

32/5/19

File No. and Date Reference :			
1	Description of article	ENT Review - Digital otoscope	
2	Forecast of quantity /annual requirement	2/3 years (ICMR Project)	
3	Approximate estimated value for above quantity	Rs. 1,29,997/- C2 Nos + head phone	
4	Maker's name and address	M/S India Medtronic Pvt Ltd, 1241, Solitaire Park, Bldg No. 13, 4th Floor, Mumbai	
5	Name's of authorised dealers/ stockists	India Medtronic Pvt Ltd.	
6	I approve the above purchase on PAC basis and certify that :- Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it- without PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	☒	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu	☒	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/Warranty spares.): OR	No other brand is available in market for similar purpose/examination	
6 (c-2)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) :	"	
7	Reference of concurrence of finance wing to the proposal :		
History of PAC Purchase of this item for past three years may be given below : NIL			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any

Signature of the Indenter/ User

Associate Professor

Dept. of ENT, Head & Neck Surgery
AIIMS, Bhubaneswar-751019

Signature of Approving Authority.....

Date..... Designation of Officer.....

Medtronic

India Medtronic Private Limited,

CIN: U33110MH1993PTC204814

4th Floor, Tower A & B SAS Tower

Medanta The Medicity Complex

Sector 38, Gurgaon 122001

Haryana, India

www.medtronic.com tel 91-124-4709800 fax 91-124-4206850

Proprietary Article Certificate

TO WHOM IT MAY CONCERN

This is to certify and confirm that below mentioned product is a **proprietary product owned by:**

M/s India Medtronic Pvt Ltd 1241, Solitaire Park, Bldg. No.13,4th floor, Andheri-Ghatkopar Link Road, Andheri(East), Mumbai-400093.

1. ENTraview – smartphone enabled digital otoscope with network-based field screening solution

ENTraview is a CE certified equipment consisting of following core components: an otoscope, a smartphone, a light source for the otoscope, and a mobile data SIM card. A telemedicine application is loaded onto the device to record an entire case, including images of the ear and provisional diagnosis. The completed case is then transmitted to a cloud server over 3G, which can be accessed by the ENT surgeon. Key features of ENTraview:

- 3G/WiFi network connectivity
- Enables Field Otology and Audiometry examination
- Rechargeable batteries for prolonged usage
- Portable and robust design for field use

The above-mentioned product is **manufactured for India Medtronic Pvt. Ltd by:-**

M/s Sanmina SCI India Pvt Ltd. (Oragadam Sriperumbudur OZ-1, Sipcot Hitech Sez 631105 Kancheepuram)

Authorized Signatory

Digitally signed by Kaustubh
Bhatnagar
Date: 2019.11.12 12:54:11 +05'30'

Kaustubh Bhatnagar

Strategic Planning Director, Medtronic Labs


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Dr. C. Preetam
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Regd. Office: 1241, Solitaire Park, Bldg. No.13,4th floor, Andheri-Ghatkopar Link Road, Andheri(East), Mumbai-400093, India. Tel.: +92233074700 Fax: +912233074704

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4th Floor, Tower A & B SAS Tower

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Sector 38, Gurgaon 122001

Haryana, India

www.medtronic.com tel 91-124-4709800 fax 91-124-4206850

Quotation

Date: 21/11/ 2019

To,

Dr. C Preetam

AIIMS, Bhubaneswar

Description	Quantity	Unit Price	Total (INR) (incl. GST)	MRP per unit
Smartphone Enabled Digital Otoscope (ENTRAVIEW)	2	55,137.00	123,507.00	80,000.00
VIC -FIRTH (Head Phone set)	1	5500.00	6490.00	20,000.00
Total			129,997.00	



Kaustubh Bhatnagar

Country Sales Manager – ENT and Shruti

India Medtronic Pvt. Ltd.

Kaustubh.Bhatnagar@medtronic.com

Phone: 0124-4709800

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Mumbai-400093, India. Tel.: +92233074700 Fax: +912233074704

ENT review

Make: M/S India Medtronic Pvt. Ltd, Solitaire park, Bldg. No.13, 4th floor, Andheri-Ghatkopar link road, Andheri (East), Mumbai-400093

Specifications:

Smartphone enabled digital otoscope

Inbuilt light source

Uploaded telemedicine software

Inbuilt network connectivity (Sim based and /or wifi)

Ability to take and store patient details, clinical photograph's and stores them on the device and uploads them onto the server (cloud based)

Simple use for community workers

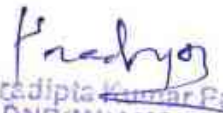
Rechargeable batteries

Ability to perform field based audiometry

Protected data storage in the cloud with access to only the ENT doctor


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