



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender)

Reference No: J-11083(001)/2019-20/S&P

Dated: 07/03/2020

Sub: Procurement of Reusable Power Stapling System (Make: Medtronic) for the Department of SURGICAL GASTRONETEROLOGY at AIIMS, Bhubaneswar on Proprietary basis - Inviting Comments thereon.

The Department of SURGICAL GASTROENTEROLOGY, AIIMS, Bhubaneswar has requested for procurement of Reusable Power Stapling System (Make: Medtronic) from **M/s India Medtronic Pvt. Ltd.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in, aso.jkbiswal@aiimsbhubaneswar.edu.in and stoke_lovneet@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 21-03-2020** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – J-11083(001)/2019-20/S&P dt: **07-03-2020**, due on dated: **21-03-2020** should be superscripted on sealed envelope.

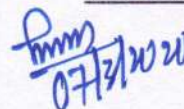
Enclosure:

1. Proprietary Article Certificate from Indenting Officer. **Annexure-I**
2. Proprietary Certificate of M/s India Medtronic Pvt. Ltd. **Annexure-II**
3. Authorization Letter stating their Authorized Dealer as M/s Mediplus, Bhubaneswar **Annexure-III**
4. Budgetary Proposal Dated 03-03-2020 **Annexure-IV**

Copy to:

- | | | |
|--|---|------------------------------|
| 1. Indenting Officer, Dept. of Surgical Gastroenterology | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer


07/3/2020

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference :			
1	Description of article	Reverse Power Stepping System	
2	Forecast of quantity /annual requirement	01	
3	Approximate estimated value for above quantity	14,00,000/-	
4	Maker's name and address	Medtronic	
5	Name(s) of authorized dealers/ stockists	Mediplus, Bhubaneswar	
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND		✓
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR		
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR Fully powered articulation.		
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR		
7	Reference of concurrence of finance wing to the proposal :		
History of PAC Purchase of this item for past three years may be given below :			
Name of the Supplier Medtronic			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any
	NA		

Signature of the indenting officer

Signature of Approving Authority.....

Date..... Designation of Officer.....

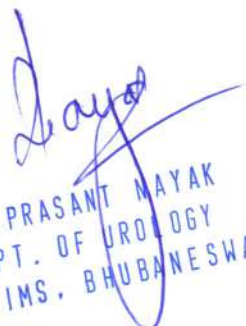
Dr. Bramhadatta Pattnaik
Assistant Professor
Surgical Gastroenterology
AIIMS, Bhubaneswar

Prof (Dr) Sachidananda Mohanty
Medical Superintendent
Bhubaneswar-751019

Reusable Power Stapling system

1. Should be reusable (Autoclavable) up to 300 procedures minimum.
2. Should be fully powered system with real time information.
3. Should have adoptive firing technology to deliver consistent staple lines across variable tissue thickness.
4. Should have fully powered articulation, rotation 360 degree, clamping and firing single handedly which provides greater precision.
5. Should have push button powered firing that decreases the strain of operation at the time of stapling.
6. Should have the capability to measure force and adjust the firing speed for variable tissue thickness with visual and audible real time feedback.
7. Should have easy to understand display screen.
8. Should be USFDA approved.
9. Should have the capability to fit in all sizes of cartridges like 30mm, 45mm and 60mm.
10. Should fit with both short adpater for open surgeries and Extra large adpater for laparoscopic surgeries in a single instrument.


Dr. Bramhadatta Pattnaik
Assistant Professor
Surgical Gastroenterology
AIIMS, Bhubaneswar


DR. PRASANT MAYAK
DEPT. OF UROLOGY
AIIMS, BHUBANESWAR

Medtronic

India Medtronic Pvt. Ltd.

CIN: U33110MH1993PTC20481

4th Floor, Tower A & B SAS Tower

Medanta The Medicity Complex

Sector 38, Gurugram 122001

Haryana, India

www.medtronic.co.in

Tel +91-124-4709800

Fax +91-124-4206850

10

PROPRIETARY ARTICLE CERTIFICATE

This is to Certify and confirm that the following items are the proprietary products of Covidien llc, 15 Hampshire Street, Mansfield, MA 02048 USA having manufacturing premises at Covidien 60 Middletown Ave North Haven, CT USA 06473

SIGPHANDLE	Signia™ Power Handle
SIGPSHELL	Signia™ Power Control Shell
SIGADAPTXL	Signia™ Linear Adapter XL
SIGSBCHGR	Signia™ Single-Bay Charger
SIGRIG	Signia™ Reusable Insertion Guide
SIGMRET	Signia™ Manual Retraction Tool
SIGTRAY	Signia™ Sterilization Tray
SIGPCORD1	Signia™ Power Cord 1 – US
SIGADAPTSTND	Signia™ Linear Adapter
SIGADAPTSHORT	Signia™ Linear Adapter Short

The product design and specification are proprietary of and controlled by Covidien llc

FOR INDIA MEDTRONIC PVT. LIMITED

Lipi Chakhaiyar
(Lipi Chakhaiyar)

Manager, Regulatory Affairs

Email id- lipi.chakhaiya@medtronic.com

Dr. Bramhadatta Pattnaik
Dr. Bramhadatta Pattnaik
MS, MCh
Assistant Professor
Surgical Gastroenterology
AIIMS, Bhubaneswar

Medtronic

India Medtronic Pvt.Ltd.

CIN:U33110MH1993PTC20481
4th Floor, Tower A & B SAS Tower
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SIGADAPTSHORT	Signia™ Linear Adapter Short

The product design and specification are proprietary of and controlled by Covidien llc

FOR INDIA MEDTRONIC PVT. LIMITED

Lipi Chakhaiya
(Lipi Chakhaiyar)

Manager, Regulatory Affairs

Email id- lipi.chakhaiya@medtronic.com

Medtronic

India Medtronic Pvt. Ltd.

CIN: U33110MH1993PTC204814

1241, Solitaire Corporate Park, Bldg.

No. 12, 4th Floor,

Andheri - Ghatkopar Link Road,

Andheri (East), Mumbai - 400093,

India. www.medtronic.co.in

tel +91-22 48810700/701

fax +91-22 48810704

March 02, 2020

To,

All India Institute of Medical Sciences
near AIIMS Hospital, Sijua, Patrapada,
Bhubaneswar- 751019, Odisha, India

Dear Sir/Ma'am,

We, India Medtronic Private Limited, having our registered office address at at 1241, Solitaire Corporate Park, Building No.12, 4th Floor Andheri-Ghatkopar Link Road, Andheri (East) Mumbai – 400 093, India ("India Medtronic"), are the subsidiary of Medtronic Inc, with address at 7000 Central Avenue NE, Minneapolis MN 55432, USA, who are the manufacturers of Medtronic range of medical devices, hereby certify that Mediplus, having its principal place of business at Flat Nob/108, Plot No. 574 1st Floor Madhab Nilaya Apt Lewis Road, Bhubaneswar, Orissa, India is as on today and until December 31, 2021, authorized distributor of India Medtronic Private Limited for the resale of all products sold under the classes of trade known as All products sold under the classes of trade known as Instruments & Ligation (LA), Access (AC), Endo Stapling (SP) and Open Stapling (OS) to your institution.

As a company policy, all our agreements with independent distributors are renewed once in two (2) years. Further, we wish to confirm to you that in case the distributor agreement with Mediplus, is not extended or terminated for any reason whatsoever, India Medtronic Private Limited undertakes to meet the servicing, importing, honoring guarantee/warranty and product quality related legal obligations incumbent on reputable suppliers with respect to supplies made.

We further certify the technical adequacy and expertise of the above products offered by us to Mediplus, and we will provide them with back up support for supplies, spare parts and technical updates.

Yours faithfully

For India Medtronic Private Limited


Arun Kaushik
Authorized Signatory



Medtronic

India Medtronic Pvt Ltd
CIN: U33110MH1993PTC204814
4th Floor, Tower A & B SAS Tower
Medanta The Medicity Complex
Sector 38, Gurugram 122001
Haryana, India
www.medtronic.com

Tel 91-1-4709800
Fax 91-124-4206850

To,
The Director
All India Institute of Medical Sciences
At-Sijua, Patrapada, Dumuduma,
Bhubaneswar-751019, Odisha

Date: - 03.03.2020

Sub: - Budgetary proposal for procurement of Reusable (Autoclavable) Powered Stapling System (Make-Medtronic) at AIIMS, Bhubaneswar.

Dear Madam,

Greetings from Medtronic!

Medtronic is among the world's largest medical technology, services, and solutions companies alleviating pain, restoring health, and extending life for millions of people around the world. Founded more than 60 years ago, today we serve patients in approximately 160 countries. Our therapies improve the lives of two people every second. Our purpose is to transform healthcare by creating meaningful innovation, expanding global access to therapies, aligning value, and being a trusted partner in healthcare care facilities.

Please find budgetary rate quotation for Reusable (Autoclavable) Powered Stapling System. The detail specification of the system as follows.

1. Should be reusable (Autoclavable) up to 300 procedures minimum.
2. Should be fully powered system with real time information.
3. Should have adoptive firing technology to deliver consistent staple lines across variable tissue thickness.
4. Should have fully powered articulation, rotation 360 degree, clamping and firing single handedly which provides greater precision.
5. Should have push button powered firing that decreases the strain of operation at the time of stapling.
6. Should have the capability to measure force and adjust the firing speed for variable tissue thickness with visual and audible real time feedback.
7. Should have easy to understand display screen.
8. Should be USFDA approved.
9. Should have the capability to fit in all sizes of cartridges like 30mm, 45mm and 60mm.
10. Should fit with both short adopter for open surgeries and Extra-large adopter for laparoscopic surgeries in a single instrument.

Product Code	Description	Unit	Offer Price Per Unit	GST Applicable	Total Price Including GST	HSN Code
SIGPHANDLE	Signia™ Power Handle	1	618919	12%	693189	90189099
SIGPSHELL	Signia™ Power Control Shell	1	30391	12 %	34038	90189029

Medtronic

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CIN: U33110MH1993PTC204814
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Sector 38, Gurugram 122001
Haryana, India
www.medtronic.com

Tel 91-1-4709800
Fax 91-124-4206850

SIGADPTXL	Signia™ Linear Adapter XL	1	279384	18%	329673	85366990
SIGSBCHGR	Signia™ Single-Bay Charger	1	100039	18%	118046	85044090
SIGRIG	Signia™ Reusable Insertion Guide	1	6715	12%	7521	90189029
SIGMRET	Signia™ Manual Retraction Tool	1	10927	12%	12238	90189029
SIGTRAY	Signia™ Sterilization Tray	1	100039	18%	118046	39269099
SIGPCORD1	Signia™ Power Cord 1 – US	1	1631	18%	1925	85444299
SIGADPTSHORT	Signia™ Linear Adapter Short	1	282583	18%	333448	85366990

Terms & Conditions: -

- The rates are F.O.R destination.
- Rates quoted are in INR and per unit basis only
- Total Prices are inclusive of GST as applicable
- Prices are valid till 31st March 2020
- Delivery within 7-15 days on receipt of confirmed order
- Supply will be through our authorized distributor M/S-Mediplus, Bhubaneswar
- Payment terms- Within 30 days from the date of submission of invoice

Looking forward for your kind consideration and assuring our very best as always.

For any queries or support please feel free to contact Mr.Rajendra Prasad Kantha (Mob-9337420140/ 8527194447) and email- rajendra.p.kantha@medtronic.com.

Thanks & Regards

Authorised Signatory

ARUN

KAUSHIK

Digitally signed
by ARUN KAUSHIK
Date: 2020.03.03
09:33:55 +05'30'

Arun Kaushik
Director - Surgical Innovations
India Medtronic Pvt. Ltd.



THE FUTURE OF STAPLING IS IN YOUR HANDS. TODAY.

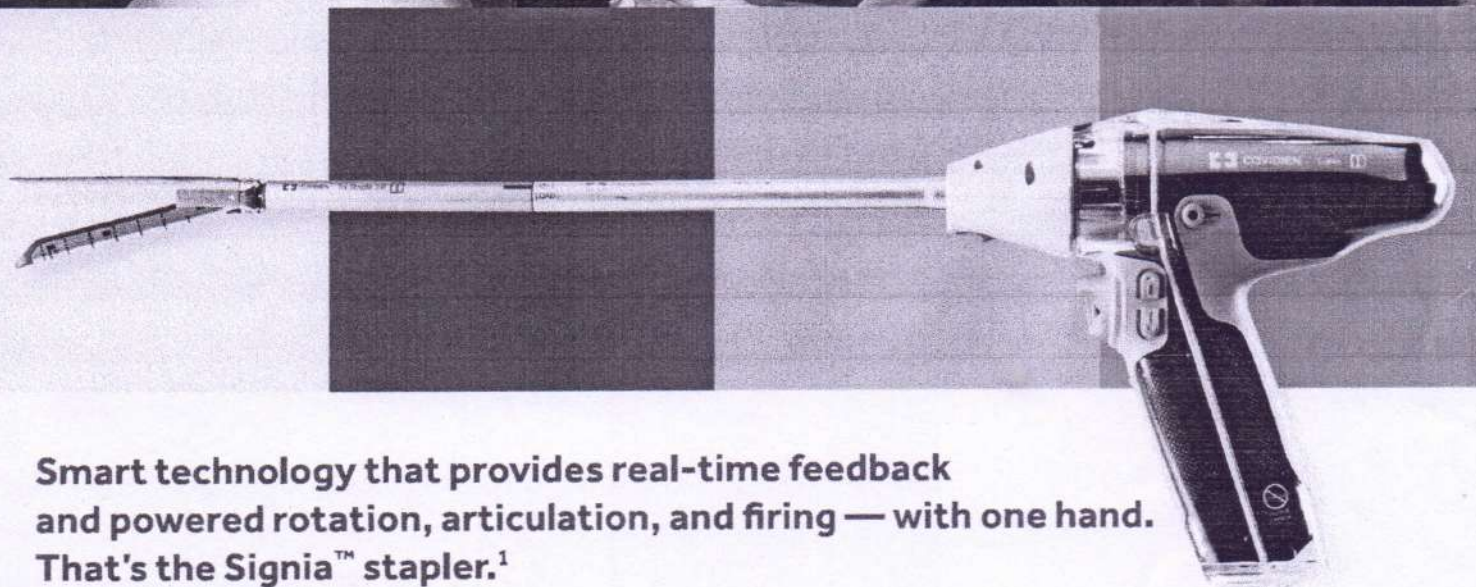
The world's first smart stapler

Signia™ Stapler
Product Information Guide



Medtronic
Further, Together

AN INTELLIGENT TOOL FOR HANDS THAT HEAL.



Smart technology that provides real-time feedback and powered rotation, articulation, and firing — with one hand. That's the Signia™ stapler.¹

Your hands and your expertise. They're among your most important tools in the OR. And our new stapler is designed to be the ultimate complement — by providing you real-time feedback and staple line consistency in a true one-handed design.^{1,2,3}

The Signia™ stapler gives you:

- Fully powered articulation, rotation, clamping, and firing, which provides greater precision and maneuverability compared to manual staplers.^{1,4}
- Push-button powered firing that decreases the strain of operation when stapling, compared to firing manually.¹
- Compatibility with our existing reload portfolio featuring the proven performance of Tri-Staple™ technology.
- Enhanced performance when paired with Tri-Staple™ 2.0 reloads and Signia™ loading units with Tri-Staple™ 2.0 cartridges.

And that's just the beginning.

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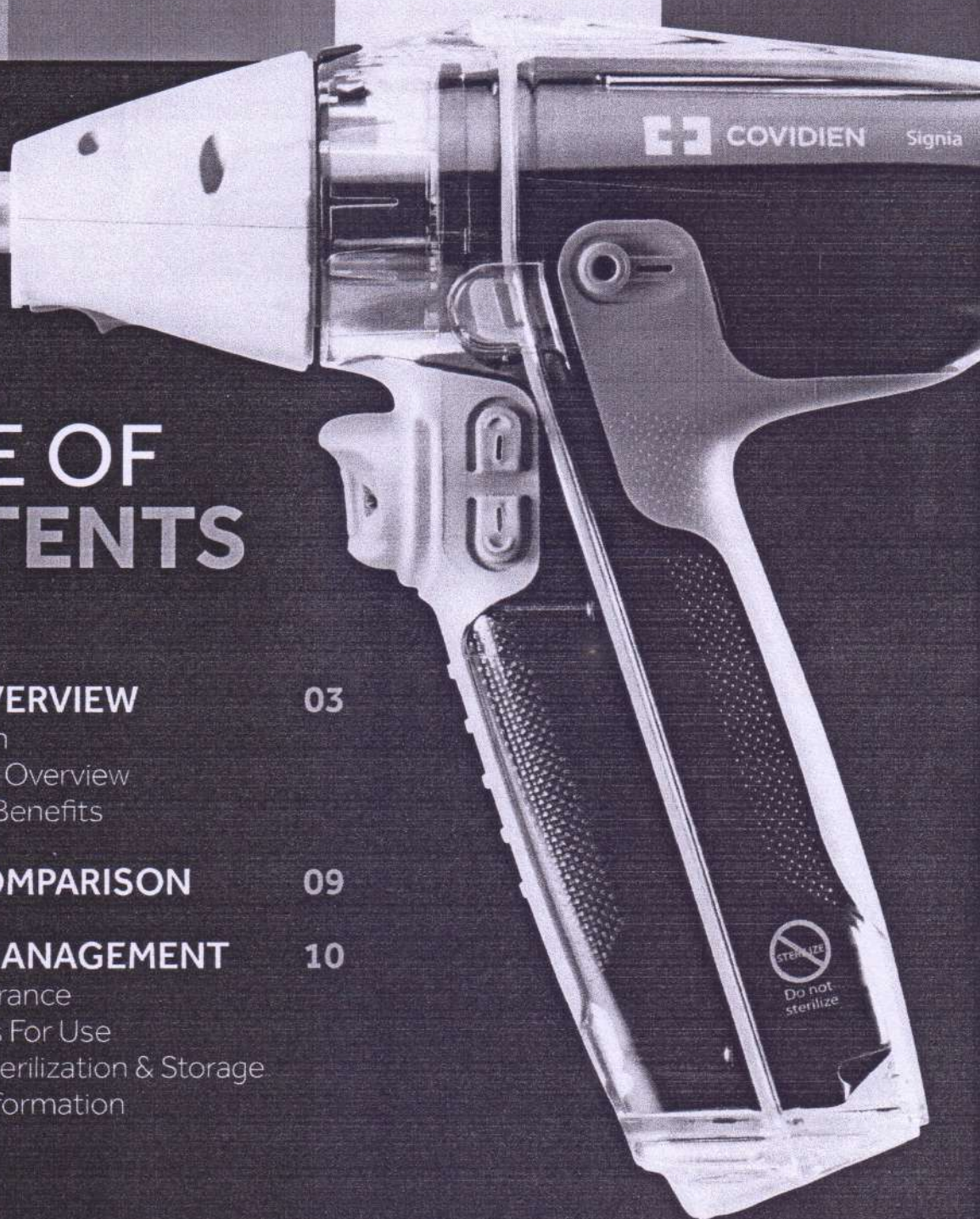
PRODUCT OVERVIEW 03

Introduction
Technology Overview
Features & Benefits

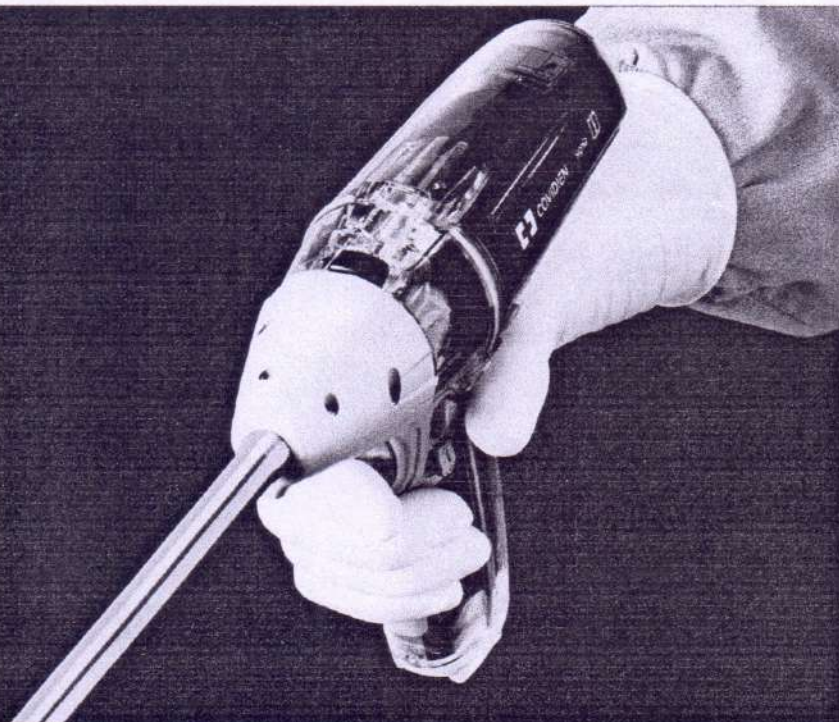
PRODUCT COMPARISON 09

MATERIALS MANAGEMENT 10

510(K) Clearance
Instructions For Use
Cleaning, Sterilization & Storage
Ordering Information



A POWERED STAPLER THAT EMPOWERS YOU.



All the information you need at your fingertips

To help you deliver consistent staple lines, the Signia™ stapler is equipped with state-of-the-art technology that automatically adjusts clamp force and firing speed.^{2,3} This information is provided to you in real-time on an easy-to-understand display screen¹ right on the stapler.

How it works

The smart features of the Signia™ stapler are only available when it's paired with Tri-Staple™ 2.0 reloads and Signia™ loading units with Tri-Staple™ 2.0 cartridges. That's because our new loading units have a chip which allow them to communicate meaningful information to the stapler — during your procedure.¹