



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender)

Reference No: **J-11037(009)/2016/S&P**

Dated: **24** /03/2020

Sub: Procurement of **Echo tip Ultra Endobronchial HD Ultrasound Needle** and **Echo tip Procure Endobronchial HD Biopsy Needle** for Pentax Medical EBSU Scope EB1970UK (Make: Cook Medical) for the Department of Pulmonary Medicine at AIIMS, BBSR on Proprietary basis - **Inviting Comments thereon.**

The Department of Pulmonary Medicine of AIIMS, Bhubaneswar has requested for Procurement of **Echo tip Ultra Endobronchial HD Ultrasound Needle** and **Echo tip Procure Endobronchial HD Biopsy Needle** for Pentax Medical EBSU Scope EB1970UK (Make: Cook Medical) from **M/s Cook Ireland Ltd, Ireland, USA** through their Authorized Indian Representative **M/s Cook India Medical Devices Private Ltd, Chennai** and Authorized distributor / supplier **M/s JJ Surgicals, Bhubaneswar**.

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item. In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) - 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 04-04.2020** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. - **J-11037(009)/2016/S&P** dt: **24.03.2020**, due on dated: **04.04.2020** should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer of Department of Pulmonary Medicine, AIIMS, Bhubaneswar. **Annexure-I**
2. Authorisation Certificate from OEM of EBUS- EB1970UK, M/s Pentax Medical for compatibility of Cook Medical EBUS-TBNA Needle with EBUS Scope EB1970UK. **Annexure-II**
3. Proprietary Article Certificate of Cook Ireland Ltd. **Annexure-III**
4. Distributor Authorisation Letter for M/s JJ Surgicals, Bhubaneswar issued by Cook India Medical Devices Pvt. Ltd. **Annexure-IV**
5. Quotation from Cook India Medical Devices Pvt. Ltd. **Annexure-V**

Copy to:

- | | | |
|--|---|------------------------------|
| 1. Indenting Officer, Department of Pulmonary Medicine | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |

Sr. Procurement-cum-Stores Officer

Handwritten: 23/03

Handwritten: 24/3/20

Proprietary Article Certificate
Valid for the Current Financial Year

File and Date Reference			
1.	Description of Article	(a) Eco tip Ultra Endobronchial HD ultrasound Needle – 40 Nos (b) Biopsy Needle – 10 Nos	
2.	Forecast of quantity/annual requirement	As above	
3.	Approximate estimated value for above quantity	Rs 6,75,920.00	
4.	Maker's name and address	M/s Cook India Medical Devices Pvt Ltd, Chennai	
5.	Name(s) of the authorized dealers/stockists	M/s JJ Surgical, 301/B 1 st floor (Behind Keshari Talkies) Kharavel Nagar Bhubaneswar-751001	
6.	I approve the above purchase on PAC basis and certify that:- Note – Tick to retain only one out of (b), C-1) or C-2) whichever is applicable and cross out others. Please do confirm(a) by ticking it – without which PAC certificate will be invalid.		
6(a)	This is the only firm who is manufacturing/stocking this item and		
6(b)	A similar article is not manufactured/sold by any other firm, which could be used in lieu, OR ☒		
6(c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/Warranty, spares) : <i>OR OEM recommended this brand for its equipment</i> ☒		
6(c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR ☒		
7.	Reference of concurrence of finance wing to the proposal :		
History of PAC purchase of this item for past three years may be given below: -		NIL	
Name of the Supplier :			
Order/Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs)	Adverse Performance Reported if any

Signature of Approving Authority
Dr. Prasanta R. Mohapatra
4.3.2020
Head
Pulmonary Medicine & Critical Care

Signature of the Indenting Officer
Dr. Mohan Kumar Panigrahi
Associate Professor
Pulmonary Medicine & Critical Care
AIIMS, Bhubaneswar

Dated _____ Designation of Officer _____

(173)

PENTAX MEDICAL

Date: 06th January 2020

To,
Head of Department
Pulmonary Medicine
All India Institute of Medical Sciences,
Bhuvneshwar
India.

Subject: Compatibility of Pentax Medical EBUS Scope EB1970UK with Cook EBUS-TBNA Needle.

Dear Sir,

This is to kindly inform you that Pentax Medical EBUS scope- EB1970UK is fully compatible with Cook EBUS-TBNA Needle. The EBUS-TBNA needle from other manufacturer are not compatible and can cause damage to the EBUS Scope.

Hence, Pentax Medical recommend using only Cook Medical EBUS- TBNA Needle with our EBUS Scope.

For, Pentax Medical

Authorized Signatory.



Nitika Sharma
Product Manager
Pentax Medical




Pentax Medical India Private Limited

Regd. Office: 502, 503, 5th Floor, Magnum Towers, Tower-1, Golf Course Extension Road, Sector 58, Gurgaon - 122011. GSTIN-06AAGCP9091H2Z1
Warehouse Address: Khasra Number 12/14, Revenue Estate, Village Kapashera, New Delhi- 110037. GSTIN-07AAGCP9091H120
CIN U51909HR2012FTC047584



195

COOK IRELAND LTD.
O'HALLORAN ROAD
NATIONAL TECHNOLOGY PARK
LIMERICK, IRELAND
TEL: +353 61 334440 FAX: +353 61 334441
WWW.COOKMEDICAL.COM

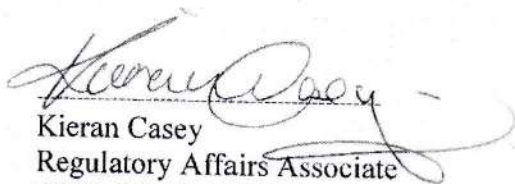
Date: 29th June 2018

Proprietary Certificate

To Whomsoever It May Concern

This is to state that the product EchoTip ProCore Endobronchial High Definition Ultrasound Biopsy Needle are proprietary Product of Cook Ireland Limited, O'Halloran Road, National Technology Park, Limerick, Ireland and is exclusively developed and manufactured by us.

Yours Sincerely


Kieran Casey
Regulatory Affairs Associate
COOK IRELAND LTD.

Cook Ireland Ltd.,
O'Halloran Road,
National Technology Park
Limerick, Ireland.
Company Registration No. 230176
VAT Registration No. IE 8203176 0

02nd March 2020

The Pulmonology Department,
AIIMS Hospital,
Sijua, Patrapada,
Bhubaneshwar,
Odisha-751 019.

Dear Sir/Madam.

Sub: Authorization letter for Cook Endoscopy Products.

With reference to the above subject, we hereby authorize,

M/s. J.J.Surgicals,
Plot No : 301/B, 1st Floor,
Kharvela Nagar,
Bhubaneshwar-751 001.
Ph: +91-9437004847.
Email: jj_surgicals@yahoo.com

To quote and supply on our behalf. This letter is valid till **31st December 2020.**

The above authorization is subject to as per our terms & conditions and subject to not selling any competitor products and not violating MRP Prices.

Thanking You,

For **COOK INDIA MEDICAL DEVICES PRIVATE LTD.,**



Tamilarasan Jayaraman
Supply Chain Manager
Mob: +91-73977 59485
Email: india.orders@cookmedical.com



22nd Jan 2020

The Pulmonogy Department
AIIMS Hospital,
Sijua, Patrapada,
Bhubaneswar, Odisha 751019.

Dear Sir/Madam,

Please find below our quotation which is self-explanatory.

CI/QUO/ESC/007/2020-21

K/A:Dr. Manoj Kumar Panigrahi

S.No.	Product Description	Catalogue Number (RPN)	HSN Code	Current Unit Price In Rs (exclusive of tax)	MRP(Inclusive of all taxes)
1	Echotip Ultra Endobronchial HD Ultrasound Needle	ECHO-HD-22-EBUS-P	90183220	11,400.00	19,700.00
2	Echotip Procure Endobronchial HD Biopsy Needle	ECHO-HD-22-EBUS-P-C	90183220	14,750.00	23,600.00

TERMS AND CONDITIONS

- 1 GST-12% WILL BE CHARGED EXTRA.
- 2 QUOTATION IS VALID TILL MARCH 2020.
- 3 PLEASE FURNISH COMPLETE & CORRECT CATALOGUE NUMBERS IN YOUR ORDERS.
- 4 DELIVERY WILL BE IMMEDIATE IF THE GOODS ARE AVAILABLE IN READY STOCK OR ELSE WITHIN 4-6 WEEKS FROM THE DATE OF RECEIPT OF CONFIRMED ORDER.

Thanks & Regards,
For COOK INDIA MEDICAL DEVICES PRIVATE LTD.,

Digitally signed by Tamilarasan Jayaraman
Date: 2020.01.22 16:33:47 +05'30'
Supply Chain Manager.
E-mail:india.orders@cookmedical.com
Mob:+91- 73977 59485.

①

11400
12% = 1368
GST =

TOTAL = 12768 x 40 = 5,10,72

②

6,75,920/-

14750
12% = 1770
GST = 16,520 x 1 = 165,200.00