

**All India Institute of Medical Sciences, Bhubaneswar**  
**At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019**

To be uploaded in Website: <https://aiimsbhubaneswar.nic.in/tender.aspx> (Tender & Procurement)

**Reference No: J-11043(013)/2019-20/S&P**

**Dated: 30/03/2020**

**Sub:** Procurement of 39 Types of Consumables for Mechanised Cleaning Machine (Make: Eureka Forbes) for the Department of Sanitation at AIIMS, Bhubaneswar on Proprietary basis - **Inviting Comments thereon.**

The Department of Sanitation, AIIMS, Bhubaneswar has requested for procurement of 39 Types of Consumables for Mechanised Cleaning Machine from **M/s Eureka Forbes Ltd.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to [spo@aiimsbhubaneswar.edu.in](mailto:spo@aiimsbhubaneswar.edu.in), [aso.jpujari@aiimsbhubaneswar.edu.in](mailto:aso.jpujari@aiimsbhubaneswar.edu.in) and [stokee\\_patanjali@aiimsbhubaneswar.edu.in](mailto:stokee_patanjali@aiimsbhubaneswar.edu.in), so as to reach on or before **date: 08-04-2020** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11043(013)/2019-20/S&P** (Hospital Store)dt: **30-03-2020**, due on dated: **08-04-2020** should be superscripted on sealed envelope.

**Enclosure:**

1. Proprietary Article Certificate from Indenting Officer. (Ref Page-2/C)
2. Proprietary Certificate of **M/s Eureka Forbes Ltd.** (Ref Page-15/C)
3. Manufacturer's Authority Letter (Ref Page-17 to 20 /C)
4. Price Quotations Ref. No. EFL-FP/SM/114 Dated 24-02-2020. (Ref Page-5 &6/C)
5. Price Comparative Statement (Price quoted to AIIMS, VIS-À-VIS Price supplied to other Corporate. (Ref Page-07 to 14 & 16/C)

**Copy to:**

- |                                         |   |                              |
|-----------------------------------------|---|------------------------------|
| 4. Indenting Officer, Dept. of Sanitary | : | for information please       |
| 5. Accounts Officer                     | : | for information please       |
| 6. IT Cell                              | : | for hoisting in the website. |

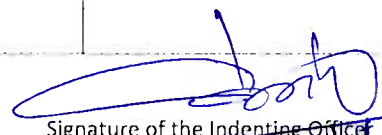
  
**Sr. Procurement-cum-Stores Officer**

# AIIMS, BHUBANESWAR

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## Proprietary Article Certificate Valid for the Current Financial Year

|                                                                                                                                                                                                                                                              |                                                                                                                                                                                                        |                                     |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|
| File No. and Date Reference :                                                                                                                                                                                                                                |                                                                                                                                                                                                        |                                     |
| 1                                                                                                                                                                                                                                                            | Description of article                                                                                                                                                                                 | As per Annexure - 1                 |
| 2                                                                                                                                                                                                                                                            | Forecast of quantity /annual requirement                                                                                                                                                               | As per Annexure - 1                 |
| 3                                                                                                                                                                                                                                                            | Approximate estimated value for above quantity                                                                                                                                                         | 6,50,000 (approx)                   |
| 4                                                                                                                                                                                                                                                            | Maker's name and address                                                                                                                                                                               | EUREKA FORBES                       |
| 5                                                                                                                                                                                                                                                            | Name(s) of authorized dealers/ stockists                                                                                                                                                               | Eureka Forbes Limited, BSK          |
| I approve the above purchase on PAC basis and certify that : -<br>Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid. |                                                                                                                                                                                                        |                                     |
| 6 (a)                                                                                                                                                                                                                                                        | This is the only firm who is manufacturing / stocking this item.<br>AND                                                                                                                                | Yes.                                |
| 6 (b)                                                                                                                                                                                                                                                        | A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR                                                                                                         |                                     |
| 6 (c-1)                                                                                                                                                                                                                                                      | No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) :<br>OR                                                                                              | ✓                                   |
| 6 (c)                                                                                                                                                                                                                                                        | No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR |                                     |
| 7                                                                                                                                                                                                                                                            | Reference of concurrence of finance wing to the proposal :                                                                                                                                             |                                     |
| History of PAC Purchase of this item for past three years may be given below :                                                                                                                                                                               |                                                                                                                                                                                                        |                                     |
| Name of the Supplier                                                                                                                                                                                                                                         |                                                                                                                                                                                                        |                                     |
| Order/ Tender Reference & Date                                                                                                                                                                                                                               | Quantity Ordered                                                                                                                                                                                       | Basic Rate on Order (Rs.)           |
|                                                                                                                                                                                                                                                              |                                                                                                                                                                                                        | Adverse Performance Reported if Any |
|                                                                                                                                                                                                                                                              |                                                                                                                                                                                                        |                                     |
|                                                                                                                                                                                                                                                              |                                                                                                                                                                                                        |                                     |

  
Signature of the Indenting Officer  
9/11/2014

Signature of Approving Authority.....

Date..... Designation of Officer.....

**Dr. Jawahar SK Pillai**  
Additional Professor & Head  
Dept. of Hospital Administration  
AIIMS, Bhubaneswar - 751019

Ref : EFL-FP/SM/121

Dtd. 05.03.2020

To,  
AIIMS  
BHUBANESWAR

**Subject: Proprietary of consumables for Mechanised cleaning machines of Eureka Forbes Limited**

Our Ref: Our offer for consumables submitted **Ref : EFL-FP/SM/114, Dtd. 24.02.2020**

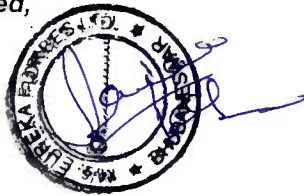
Dear Sir

This is to inform that that our offer for consumables submitted vide our earlier offer Ref: **EFL-FP/SM/114, Dtd. 24.02.2020** is intended for end use as consumables for smooth functioning of the mechanized cleaning equipments supplied by M/s Eureka Forbes Limited to AIIMS, Bhubaneswar.

The after sales service, genuine consumables required for smooth functioning of the mechanised cleaning equipments supplied to AIIMS rests solely with M/s Eureka Forbes Limited & any duplicate / non genuine consumables other than Eureka Forbes authorized genuine spares may lead to complete malfunctioning or breakdown of Eureka Forbes mechanised cleaning machines.

Yours Sincerely,

*For Eureka Forbes Limited,*



Sanjeev Mahapatro  
Divisional Head-Odisha  
Forbes Pro - Cleaning Solutions Division  
8270967461 / 9437617835  
sanjeev.mahapatro@eurekaforbes.com

Eureka Forbes Limited : Bharati Tower, Ground Floor, Forest Park, Bhubaneswar-751009. Phone: 0674-2595378 / 421 /603  
Helpline: 011-39883333 Website : www.eurekaforbes.com

**Dr. Jawahar SK Pillai**  
Additional Professor & Head  
Dept. of Hospital Administration  
AIIMS, Bhubaneswar - 751019

**COMET**

Date : 14 February 2018 of Bid Submission

Tender No. : 11043(013)/MACE/2017-18/IV-II/(Kayakalp)/35 dated 05 Feb 2018

To. : Director, All India Institute of Medical Sciences, Bhubaneswar 751 019

**WHEREAS**

We comet S.p.A., Who are official Manufacturers in Mechanized Floor Care equipment, having factories at Reggio Emilia, Italy do hereby authorize Eureka Forbes Limited to Submit a bid for the purpose of which

is to provide the following Goods, manufactured by us

**(a) High Pressure Jet Machine – Pro Jet 160**

and to subsequently negotiate and sign the contract.

We hereby extend our full warranty/Guaranty and servicing the Mechanized & Automated Cleaning Equipment & supply of spare parts & labour whenever required at least for 3 (Three) years.

Signed :

Name : Mr. Giampaolo Dall'Aglio

Duly authorised to sign this authorisation of behalf of: Eureka Forbes Limited

Date on 14 February 2018



COMET S.p.A. Via G.Dorso, 4 - 42124 Reggio Emilia (Italy) - Phone+39.0522.386.111 - Fax+39.0522.386.286  
e-mail: info@comet.re.it - www.comet.re.it - R.E.A. di RE n.181918 - Reg. Imprese di RE n.19133 N. Mecc. RE004460  
Cap.Soc. € 2.600.000,00 Cod. Fisc. e P.IVA IT 01392660351 - Società soggetta al controllo e coordinamento di EMAS S.p.A.



**Ing. O. Fiorentini spa**

www.fiorentinispaspa.com

Organizzazione con  
Sistema di Gestione Certificato  
ISO 9001:2008



Date : 14<sup>th</sup> of February 2018

Tender No. : **11043(013)/MACE/2017-18/V-II/(Kayakalp)/35 dated 05 Feb 2018**

To. : Director, All India Institute of Medical Sciences, Bhubaneshwar 751 019

**WHEREAS**

We Ing. O. Fiorentini Spa, Who are official Manufacturers in Mechanized Floor Care equipment, having factories at Via Piancaldoli, 1896 Firenzuola (FI) zip code 50030 – Italy

do hereby authorize Eureka Forbes Limited to Submit a bid for the purpose of which is to provide the following Goods, manufactured by us

**(a) Ride On Scrubber Drier Machine – Pro Auto Scrub R 85B** and to subsequently negotiate and sign the contract.

We hereby extend our full support to Eureka Forbes Limited for servicing the Mechanized & Automated Cleaning Equipment by supply of spare parts whenever required at least for 3 (Three) years.

Signed :

Name :

Angelica Maria Cerutti

**ING. O. FIORENTINI S.p.A.**  
VIA PIANCALDOLI, 1896  
50033 FIRENZUOLA (FI)  
C.F./P.I. 06113160482

Date 14.02.2018



Date : 19/02/2018

Tender No. : 11043(013)/MACE/2017-18/V-II/(Kayakalp)/35 dated 05 Feb 2018

To. : Director, All India Institute of Medical Sciences, Bhubaneswar 751 019

**WHEREAS**

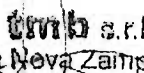
We **TMB SRL** Who are official Manufacturers in Mechanized Floor Care equipment , having factories at **S.Giovanni Lupatoto (Verona) – Italy** do hereby authorize **Eureka Forbes Limited** to Submit a bid for the purpose of which is to provide the following Goods, manufactured by us

- (a) **Single Disc Scrubbing Machine – Pro Disc 43**
- (b) **Wet & Dry Vacuum Cleaner – Pro Vac WD 35**
- (c)

and to subsequently negotiate and sign the contact.

We hereby extend our full warranty/Guaranty and servicing the Mechanized & Automated Cleaning Equipment & supply of spare parts & labour whenever required at least for 3 (Three) years.

Signed :

  
**TMB s.r.l.**  
**Via Ca' Nova Zampieri n. 5**  
**37057 S. GIOVANNI LUPATOTO (VR)**  
**P. IVA e Cod. Fisc.: 10580510153**

Name : **ANDREA VECCHIATO**

Duly authorised to sign this authorisation of behalf of: **EUREKA FORBES LIMITED**

S.Giovanni Lupatoto, 19/02/2018



Tender No. : 11043(013)/MACE/2017-18/V-II/(Kayakalp)/35 dated 05 Feb 2018

To. : Director, All India Institute of Medical Sciences, Bhubaneshwar 751 019

WHEREAS

We (FIMAP SPA), Who are official Manufacturers in Mechanized Floor Care equipment , having factories at (do hereby authorize Eureka Forbes Limited to Submit a bid for the purpose of which is to provide the following Goods, manufactured by us

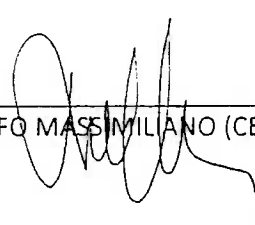
(a) Walk Behind Scrubber Drier – MY 50E – Pro Auto Scrub ES 50B

(b) Ride On Road Sweeper – FS 90B – Pro Sweep R 90B

and to subsequently negotiate and sign the contract.

We hereby extend our full warranty/Guaranty and servicing the Mechanized & Automated Cleaning Equipment & supply of spare parts & labour whenever required at least for 3 (Three) years.

Santa Maria di Zevio (VR), 15.02.2018

  
\_\_\_\_\_  
RUFFO MASSIMILIANO (CEO)

Ref : EFL-FP/SM/114

Dtd. 24.02.2020

To,  
AIIMS  
BHUBANESWAR

**Subject: Price List of consumables for Mechanised cleaning machines of Eureka Forbes Limited**

Dear Sir

Please find the special discounted price list of Consumables of mechanised cleaning machines.

| SL NO. | DESCRIPTION                | MODEL                 | PARTS DESCRIPTION                   | QTY | UNIT PRICE (INR) | TOTAL AMOUNT (INR) |
|--------|----------------------------|-----------------------|-------------------------------------|-----|------------------|--------------------|
| 1      | RIDE ON SCRUBBER DRIER     | PRO AUTO SCRUB R85B   | FRONT SQUEEGEE RUBBER               | 12  | 1635             | 19620              |
|        |                            |                       | REAR SQUEEGEE RUBBER                | 12  | 3480             | 41760              |
|        |                            |                       | BRUSH                               | 2   | 4055             | 8110               |
|        |                            |                       | CASTOR WHEEL (FOR SQUEEGEE SUPPORT) | 12  | 540              | 6480               |
|        |                            |                       | SUCTION HOSE                        | 6   | 2875             | 17250              |
|        |                            |                       | DRAIN HOSE                          | 6   | 2145             | 12870              |
|        |                            |                       | SQUEEGEE ADJUSTING PIN (VERTICAL)   | 2   | 1655             | 3310               |
|        |                            |                       | SQUEEGEE ADJUSTING PIN (HORIZONTAL) | 2   | 1655             | 3310               |
|        |                            |                       | KNOB                                | 2   | 1040             | 2080               |
|        |                            |                       | RECOVERY TANK DRAIN PIPE CAP        | 6   | 690              | 4140               |
| 2      | WALK BEHIND SCRUBBER DRIER | PRO ES 50 E           | FRONT SQUEEGEE RUBBER               | 10  | 3295             | 32950              |
|        |                            |                       | REAR SQUEEGEE RUBBER                | 10  | 3885             | 38850              |
|        |                            |                       | WHEEL                               | 6   | 2150             | 12900              |
|        |                            |                       | CASTOR WHEEL (FOR SQUEEGEE SUPPORT) | 9   | 600              | 5400               |
|        |                            |                       | BRUSH                               | 2   | 10345            | 20690              |
|        |                            |                       | SUCTION HOSE                        | 12  | 2405             | 28860              |
|        |                            |                       | REAR BLADE CENTRAL                  | 2   | 920              | 1840               |
|        |                            |                       | REAR BLADE SIDE                     | 4   | 555              | 2220               |
|        |                            |                       | FRONT BLADE CENTRAL                 | 2   | 780              | 1560               |
|        |                            |                       | FRONT BLADE SIDE                    | 4   | 305              | 1220               |
|        |                            |                       | SQUEEGEE LIFTING WIRE               | 9   | 1035             | 9315               |
|        |                            |                       | DRAIN HOSE                          | 12  | 1120             | 13440              |
| 3      | RIDE ON SWEEPER            | PRO AUTO SWEEP R 90 B | WHEEL SIDE RUBBER(SET)              | 4   | 1340             | 5360               |
|        |                            |                       | INTERNAL SIDE RUBBER FLAP           | 4   | 4125             | 16500              |
|        |                            |                       | EXTERNAL SIDE RUBBER FLAP           | 4   | 1605             | 6420               |
|        |                            |                       | FLAP DUST COLLECTING TANK           | 2   | 910              | 1820               |
|        |                            |                       | REAR RUBBER FLAP                    | 2   | 2195             | 4390               |
| 4      | SINGLE DISC SCRUBBER       | PRO DISC 43           | BRUSH                               | 3   | 4430             | 13290              |
|        |                            |                       | GREEN PAD                           | 20  | 3735             | 74700              |

|   |                         |            |                       |    |      |       |
|---|-------------------------|------------|-----------------------|----|------|-------|
|   |                         |            | BLACK PAD             | 20 | 3735 | 74700 |
|   |                         |            | RED PAD               | 20 | 3735 | 74700 |
|   |                         |            | WHITE PAD             | 10 | 3735 | 37350 |
| 5 | HIGH<br>PRESSURE<br>JET | PROJET 160 | LANCER                | 2  | 2495 | 4990  |
|   |                         |            | INLET FILTER          | 10 | 150  | 1500  |
|   |                         |            | SPRAY GUN             | 2  | 3475 | 6950  |
|   |                         |            | NOZZLE                | 5  | 1165 | 5825  |
|   |                         |            | SUCTION/DELIVER VALVE | 2  | 2245 | 4490  |
|   |                         |            | PR SWITCH             | 4  | 2825 | 11300 |
|   |                         |            | COMPLETE STOP         | 2  | 5085 | 10170 |

6,42,630/-

**Commercial Terms & Condition :**

- Price : F.O.R. Site, P&F Inclusive..
- Sales tax : Presently **GST @ 18% Inclusive.**
- Validity : Our offer is valid till 28/03/2020.
- Delivery : Within 4-6 weeks from the date of receipt of Purchase Order.
- Payment terms : 100% on delivery.

Yours Sincerely,

For Eureka Forbes Limited,

  
Sanjeev Mahapatro  
Divisional Head-Odisha  
Forbes Pro - Cleaning Solutions Division  
8270967461 / 9437617835  
sanjeev.mahapatro@eurekaforbes.com



  
7/3/2020.

**Dr. Jawahar SK Pillai**  
Additional Professor & Head  
Dept. of Hospital Administration  
AIIMS, Bhubaneswar - 751019

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| MODEL                                                 | PARTS DESCRIPTION                  | PRICE QUOTED TO<br>AIIMS BY EUREKA<br>FORBES | PRICE SUPPLIED TO<br>OTHER CORPORATES<br>BY EUREKA FORBES | REMARKS                                             |
|-------------------------------------------------------|------------------------------------|----------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------|
| Ride on Scrubber Drier, Model:<br>PRO AUTO SCRUB R85B | FRONT SQUEEGEE RUBBER              | 1635                                         | 1696                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | REAR SQUEEGEE RUBBER               | 3480                                         | 3609                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | BRUSH                              | 4055                                         | 4306                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | CASTOR WHEEL (FOR SQUEZEE SUPPORT) | 540                                          | 573                                                       | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | SUCTION HOSE                       | 2875                                         | 3053                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | DRAIN HOSE                         | 2145                                         |                                                           |                                                     |
|                                                       | SQUEEGEE ADJUSTING PIN             | 1655                                         |                                                           |                                                     |
|                                                       | SQUEEGEE ADJUSTING PIN             | 1655                                         |                                                           |                                                     |
|                                                       | KNOB                               | 1040                                         | 1917                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | RECOVERY TANK DRAIN PIPE CAP       | 690                                          |                                                           |                                                     |
| Walk Behind Scrubber Drier,<br>Model: PRO ES 50 E     | FRONT SQUEEGEE RUBBER              | 3295                                         | 3499                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | REAR SQUEEGEE RUBBER               | 3885                                         | 4126                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | WHEEL                              | 2150                                         | 2573                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | CASTOR WHEEL (FOR SQUEZEE SUPPORT) | 600                                          |                                                           |                                                     |
|                                                       | BRUSH                              | 10345                                        | 12207                                                     | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | SQUEEGEE LIFTING CABLE             | 1035                                         | 1221                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | SUCTION HOSE                       | 2405                                         | 2838                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | REAR BLADE CENTRAL                 | 920                                          |                                                           |                                                     |
|                                                       | REAR BLADE SIDE                    | 555                                          |                                                           |                                                     |
|                                                       | FRONT BLADE CENTRAL                | 780                                          |                                                           |                                                     |
| Ride on sweeper, Model: PRO<br>SWEEP R 90 B           | FRONT BLADE SIDE                   | 305                                          |                                                           |                                                     |
|                                                       | DRAIN HOSE                         | 1120                                         |                                                           |                                                     |
|                                                       | WHEEL SIDE RUBBER(SET)             | 1340                                         | 1581                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | INTERNAL SIDE RUBBER FLAP          | 4125                                         | 4868                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | EXTERNAL SIDE RUBBER FLAP          | 1605                                         | 1894                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | FLAP DUST COLLECTING TANK          | 910                                          |                                                           |                                                     |
|                                                       | REAR RUBBER FLAP                   | 2195                                         | 2590                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | BRUSH                              | 4430                                         | 4705                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | BLACK PAD                          | 3735                                         | 4407                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | GREEN PAD                          | 3735                                         | 4407                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
| Single Disc Scrubber, Model:<br>PRO DISC 43           | RED PAD                            | 3735                                         | 4407                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | WHITE PAD                          |                                              |                                                           |                                                     |
|                                                       | HOSE                               | 10260                                        | 10896                                                     | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | LANCER                             | 2480                                         | 2495                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | INLET FILTER                       | 150                                          |                                                           |                                                     |
|                                                       | SPRAY GUN                          | 3020                                         | 3475                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | NOZZLE                             | 1165                                         | 1165                                                      | SAME PRICE                                          |
|                                                       | SUCTION/DELIVER VALVE              | 2040                                         | 2245                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
|                                                       | COMPLETE STOP                      | 5085                                         |                                                           |                                                     |
|                                                       | POWER SWITCH                       | 2825                                         | 2999                                                      | PRICE QUOTED TO AIIMS IS LOWER THAN OTHER CORPORATE |
| High Pressure Jet, Model:<br>PROJET 160               |                                    |                                              |                                                           |                                                     |