



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender)

Reference No: J-11083(010)/2020-21/S&P /167

Dated: 18 May 2020

Sub: Procurement of Thrombo Elastograph(TEG) Analyzer System Qty-01 (Make: Haemonetics (USA) , Model- TEG-5000 Hemostasis analyzer System)) for the Department of Surgical Gastroenterology at AIIMS, BBSR on Proprietary basis - **Inviting Comments thereon.**

The Department of Surgical Gastroenterology of AIIMS, Bhubaneswar has requested for Procurement of Thrombo Elastograph(TEG) Analyzer System Qty-01 01 (Make: Haemonetics (USA) , Model- TEG-5000 Hemostasis analyzer System) from **M/s Haemonetics, USA** through their Indian Distributor **M/s Steranco Health Care Pvt. Ltd, Andheri(E), Mumbai-400093.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in, aso.rnpattnaik@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 02 Jun 2020** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

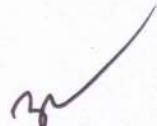
The ref. no. – J-11083(010)/2020-21/S&P dt: 18 May 2020, due on dated: 02 Jun 2020 should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate along with Technical specification from Indenting Officer of Department of Surgical Gastroenterology, AIIMS, Bhubaneswar- **Annexure-I & II**
2. PAC of M/s. **Haemonetics, USA- Annexure-III**
3. OEM Authorization Certificate- **Annexure-IV**
4. Brochure - **Annexure-V**
5. Price Quotation of Thrombo Elastograph(TEG) Analyzer System - **Annexure-VI**
6. Price Quotation of Disposables for Thrombo Elastograph(TEG) Analyzer System - **Annexure-VII**

Copy to:

- | | |
|---|------------------------------|
| 1. Indenting Officer, Department of Surgical Gastroenterology : | for information please |
| 2. Accounts Officer : | for information please |
| 3. IT Cell : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

Annexure I
72
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File No. and Date Reference :		
1	Description of article	THROMBO-ELASTOGRAPH (TEG) ANALYZER SYSTEM
2	Forecast of quantity /annual requirement	01.
3	Approximate estimated value for above quantity	Rs. 15,08,000 / -
4	Maker's name and address	HAEMONETICS CORPORATION
5	Name(s) of authorized dealers/ stockists	Steyanco Health Care Pvt. Ltd.
6	I approve the above purchase on PAC basis and certify that :- Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it- without which PAC certificate will be invalid.	
✓ 6 (a)	This is the only firm who is manufacturing / stocking this item. AND	✓
✓ 6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	✓
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/Warranty, spares.) : OR	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	
7	Reference of concurrence of finance wing to the proposal :	
History of PAC Purchase of this item for past three years may be given below :		
Name of the Supplier		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
		Adverse Performance Reported if Any

Signature of the Identifying Officer

Signature of Approving Authority.....

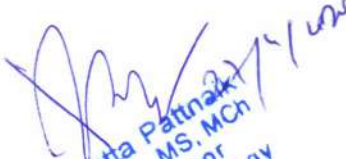
Date..... Designation of Officer.....

Dr. Bramhadatta Pattnaik
MS, MCh
Assistant Professor
Surgical Gastroenterology
AIIMS, Bhubaneswar

16/3

**TECHNICAL SPECIFICATION FOR
THROMBELASTOGRAPH ANALYZER**

- 1) The equipment must be based on Hartert Principle.
- 2) Different phases of clot formation and clot breakdown will be detected through electromagnetic sensor.
- 3) Two (2) independent measuring channels per analyser, eight (8) channels per computer.
- 4) Each channel should provide complete information from a single test (instead of multiple testing) from clot formation till clot lysis under one roof & not in isolation.
- 5) Should be able to work on various types of blood samples like:
 - a. Native Whole Blood sample
 - b. Citrated whole Blood sample
 - c. Heparinised Whole Blood sample/ citrated Heparinase whole blood.
- 6) Should have an Analog to Digital converter box for flawless data transfer from analyser to PC.
- 7) Should perform the Platelet Mapping Test (AA/ADP) and monitor the adequacy of LMWH though same channels without any additional module or software requirement.
- 8) Each channel should be individually temperature controlled and can be adjustable as per patient's core body temperature for accuracy of results.
- 9) Should provide results for R time, K time, Alpha/Angle, MA/Maximum Amplitude, Lysis Percentage, C.I .
- 10) User/operator must be able to handle (print/view) all previous data when equipment in use.
- 11) Equipment should have small size and lesser weight < 6 Kg for easy transportation.
- 12) Equipment should be CE or US FDA certified.
- 13) Equipment should perform Electronical, Mechanical and Biological Calibration.
- 14) All reagents or consumables should have longer storage self-life as well as usable self-life and will be supported by product insert/literature.
- 15) Company must quote for all tests / reagents / consumables required to perform the following tests:
 - a. Kaolin Test
 - b. Heparinase Test
 - c. Functional Fibrinogen Test
 - d. Rapid TEG Test
 - e. Platelet Mapping Test
 - f. Company must provide 20 kaolin tests and 20 Heparinase test on Free-of-cost as basic kit along with quoted equipment.


Dr. Bramhadatta Pattnaik
Assistant Professor
Surgical Gastroenterology
AIIMS, Bhubaneswar


22-4-2020
Manoj Kumar Mohanty
Additional Professor
Pediatric Surgery
Bhubaneswar

PROPRIETARY ARTICLE CERTIFICATE

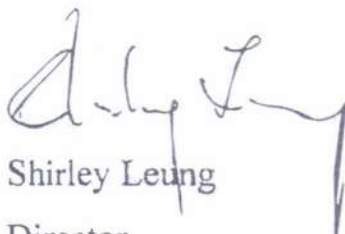
This is to bring to your kind attention that THROMBELASTOGRAPH® and TEG® are trademarks and brand names of Haemonetics Corporation.

Haemonetics Corporation (USA) is the sole manufacturer of TEG Hemostasis analyzer (US patent number 6,225,126) products. Steranco Health Care Pvt. Ltd. (with address at Medley House D-2, MIDC Area, 16th Road, Andheri (E), Mumbai 400093) is the authorized distributor in India, which distributes TEG Hemostasis analyzer products manufactured by Haemonetics.

Thank you,

Haemonetics (Hong Kong) Limited

(wholly-owned subsidiary of Haemonetics Cooperation)


Shirley Leung
Director



HAEMONETICS®

April 28, 2020

To whom it may concern,

We, Haemonetics Corporation, confirm that Haemonetics Corporation is the sole legal manufacturer of TEG® 5000 Hemostasis Analyzer System including its accessories and consumables.

The TEG® 5000 Hemostasis Analyzer System technology was patented under patent number US 6,225,126 (expired). Details of the technology and its prior patent can be found on the US Patent Database.

Performing TEG® PlateletMapping® Assay is possible only on the TEG® 5000 Hemostasis Analyzer System. TEG® PlateletMapping® Assay technology was patented under US 6,613,573 (expired) which was a continuation-in-part of U.S. patent number US6,225,126. Details of the technology and its prior patent can be found on the US Patent Database.

Sincerely,



Andrew Sette
VP, Regulatory Affairs & Quality Assurance International

TEG and PlateletMapping are trademarks or registered trademarks of Haemonetics Corporation in the US, other countries or both.



To:
Steranco Health Care Pvt. Ltd.
Medley House, D-2, MIDC Area
16th Road, Andheri (East)
Mumbai-400093
India

April 5, 2019

LETTER OF AUTHORIZATION

We, **Haemonetics Hong-Kong Ltd.** (hereinafter Haemonetics), authorized distributor for Haemonetics Corporation, manufacturer of TEG® hemostasis analyzers and Cell Saver® autologous blood recovery systems, with registered offices at 400 Wood Road, Braintree, Massachusetts (USA), hereby confirm that **Steranco Health Care Pvt. Ltd. Medley House, D-2, MIDC Area, 16th Road, Andheri (East), Mumbai-400093, India** (hereinafter Distributor) is an authorized Haemonetics distributor for the territory of India for the products listed in this letter.

In this capacity Distributor has the right to participate in private and public tenders in the territory of India, to issue offers, to conduct related negotiations and execute contracts for the supply of the products listed in this letter and related services, in its own name and behalf.

We hereby confirm that the equipment and disposables are guaranteed against manufacturing defects as per Haemonetics' applicable manufacturer's warranties.

Products list:

Product line	Item n°	Item description
TEG - Equipment		
TEG	07-033 / 5000	TEG ANALYZER, 5000, 50HZ, FG
TEG	07-047	TEG 5000, KIT, SET-UP FG
TEG6	07-690	TEG 6S UNIT PACK
TEG - Disposables		
TEG	07-004 / 6300	KAOLIN KIT
TEG	07-006 / 6212	CUPS & PINS, HEPARINASE
TEG	07-007 / 8001	BIOLOGICAL QC LEVEL I KIT
TEG	07-008 / 8002	BIOLOGICAL QC LEVEL II KIT
TEG	07-012 / 7003	CALCIUM CHLORIDE, 0.2M, 5 ML
TEG	07-052 / 6211	KIT, CUPS & PINS, NATURAL
TEG	07-014	PLATELET MAPPING FULL ASSAY KIT
TEG	07-015	PLATELET MAPPING ADP ASSAY KIT
TEG	07-016	PLATELET MAPPING AA ASSAY KIT
TEG	07-032	RAPID TEG KIT
TEG	07-034	FUNCTIONAL FIBRINOGEN KIT
TEG6	07-601	CITRATED: K, KH, RT, FF
TEG6	07-615	PLATELET MAPPING® ADP
TEG6	07-650	QC LEVEL 1
TEG6	07-651	QC LEVEL 2
TEG MANAGER		

Haemonetics (Hong Kong) Limited c/o
Regus HK
Unit 1615-20, 16/F., Tower II, Grand Century
Place, 193 Prince Edward Road West,
Mongkok, Kowloon, Hong Kong
Tel: 352 2222 2218

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27/04/2019

HAEMONETICS®

Cell Saver - Equipment

Cell Saver	CSE-EA-1000	SHIP PACK ASSY, ELITE CART
Cell Saver	CSE-EW-XX	UNIT SHIP PACK ASSEMBLY, ELITE+

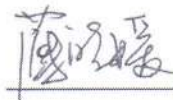
Cell Saver - Disposables

Cell Saver	00205-00	RESERVOIR, HARDSHELL, 150 U
Cell Saver	00208-00	ASPIRATION/ANTICOAGULATION SETS
Cell Saver	00220-00	RESERVOIR, HARD-SHELL, 20U
Cell Saver	00245-00	RBC BAG W/TWIST-LOCK, 1000ML
Cell Saver	00261-00	CELL SAVER 5/5+ BOWL KIT-125ML
Cell Saver	00263-00	CELL SAVER 5/5+ BOWL KIT-225ML
Cell Saver	0291E-00	CELL SAVER 5/5+ BOWL KIT-70ML
Cell Saver	CSE-B-1000	WASTE BAG 10L
Cell Saver	CSE-FP-225V	CS ELITE FASTPACK, 225ML, 150U
Cell Saver	CSE-FP-125V	CE ELITE FASTPACK, 125mL, 150u
Cell Saver	CSE-P-125	CS ELITE PROCESSING KIT, 125ML
Cell Saver	CSE-P-225	CS ELITE PROCESSING KIT, 225ML
Cell Saver	CSE-P-70	CS ELITE PROCESSING KIT, 70ML
Surgical	HAR-A-1000	VACUUM LINE, FILTERED
Surgical	HAR-A-1001	VACUUM LINE, UNFILTERED
Surgical	HAR-A-1003	ASPIRATION & ANTICOAG LINE

This authorization is personal to the Distributor and may not be assigned. This authorization shall not entitle Distributor to enter into, or agree to enter into any binding commitment or agreement on behalf of Haemonetics. Nothing in this Letter of Authorization shall constitute an agreement by Haemonetics to take any action or refrain from taking any action that is prohibited or penalized by the laws of the United States.

This authorization shall be valid until March 31, 2020 unless earlier terminated. It shall automatically cancel and replace any previous authorizations granted to Distributor on this subject matter.

Haemonetics Hong-Kong Ltd.



Stella Bo
Director



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07

EG® 5000

Hemostasis Analyzer System

The new standard of care in hemostasis management

INTEGRATED DEVICES



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Traditional coagulation testing is proven, but limited



How often are platelets or fresh frozen plasma (FFP) transfused without a complete picture of the patient's coagulation status?

What's your cost to treat an infection caused by an avoidable allogeneic transfusion?

How often is your patient at risk for thrombosis?

Traditional coagulation testing is proven, but limited

Routine coagulation tests are used as a starting place when investigating the cause of bleeding. They indicate the time of fibrin formation through the intrinsic and extrinsic pathways of the coagulation cascade.

While standard tests like PT, PTT, and platelet count have limited capacity to reveal a patient's risk for bleeding, they don't reveal the patient's risk for thrombosis. Nor do standard tests provide specific data about clot quality or

stability. The power of the TEG® System is that it reveals the nature of the patient's coagulopathy—such as whether the patient is hemorrhagic, hypercoagulable, or fibrinolytic.

Effective hemostasis and treatment require that physicians have the most complete information to make medical decisions on how to best maintain a patient's coagulation equilibrium.

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The core of every quality blood management program

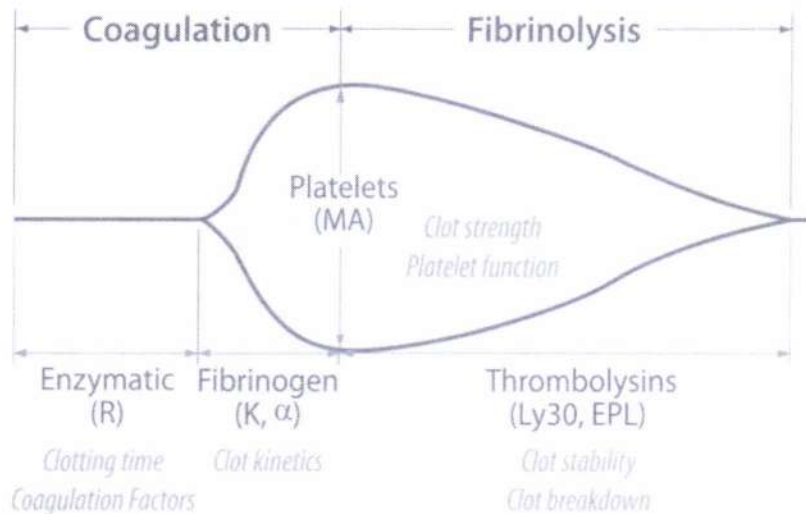
A new standard of care

The TEG® 5000 Hemostasis Analyzer System provides a more complete picture of patients' hemostasis, thus helping you deliver more targeted treatment. The TEG System facilitates your understanding of hemorrhagic or thrombotic risk by revealing:

- Rate of clot formation
- Strength and stability of clot
- Effect of platelet, coagulation factor, and cellular interactions
- Maximum platelet function
- Risk of hemorrhage and thrombosis, and identification of fibrinolysis
- If a patient has been inhibited too much or too little

The process is simple:

- Small sample of whole blood is collected and placed in the TEG analyzer
- Torsion wire and pin is suspended in sample
- Sample cup rotates
- Clot begins to form and bind the cup and pin
- Time to clot, maximum clot strength, and clot breakdown are measured and analyzed



The TEG System provides visual representation of your patient's hemostasis

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27 Oct 2010

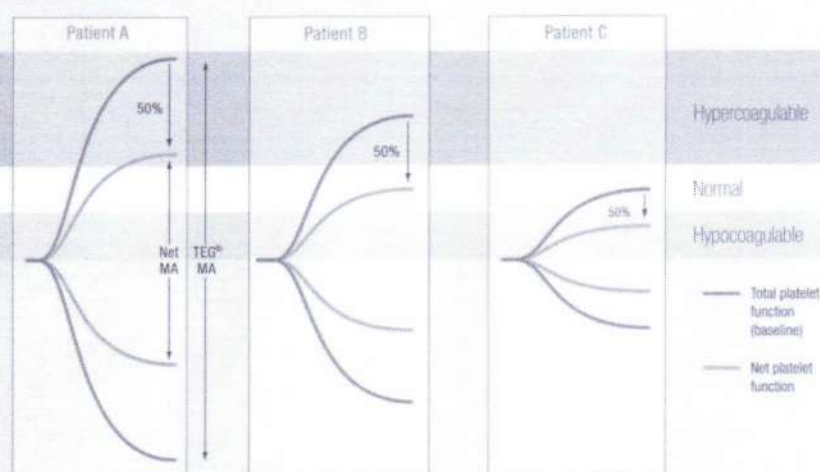
Added Value — Understanding platelet inhibition through the PlateletMapping® Assay

How do you know if 50% inhibition is good or bad, if you don't know the patient's baseline risk?

Many protocols require patients to come off Plavix® and aspirin prior to surgery in order to minimize the risk of bleeding. But what if you interrupt anti-platelet medication on a patient who is already predisposed to thrombotic events?

Facilitating or inhibiting platelet function before surgery—without understanding the patient's baseline function—could put your patient at risk for a thrombotic or hemorrhagic event, and increase the cost of patient care: administering too little could lead to clotting, while administering too much could lead to bleeding.

The TEG PlateletMapping® Assay measures platelet function and tells you the patient's level of inhibition as it relates to his baseline function, providing insight into his relative thrombotic or hemorrhagic risk. With this information at hand, you can be more confident making treatment decisions.



The TEG System tells you more than the level of inhibition

Patient A's PlateletMapping baseline shows that he was hypercoagulable. The results show that even though he has been inhibited 50%, he remains hypercoagulable.

Patient B's PlateletMapping baseline shows that he was hypercoagulable. At 50% inhibition, he is now within the normal coagulation range.

Patient C's PlateletMapping baseline shows that he was normal. But after 50% inhibition, he is now hypocoagulable.

PlateletMapping Assays can show you the patient's baseline coagulopathy BEFORE inhibition, and compares that baseline to his current coagulation state. The PlateletMapping Assay enables you to deliver personalized treatment that is based on empirical data specific to that patient.

Improving patient outcomes

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\$5

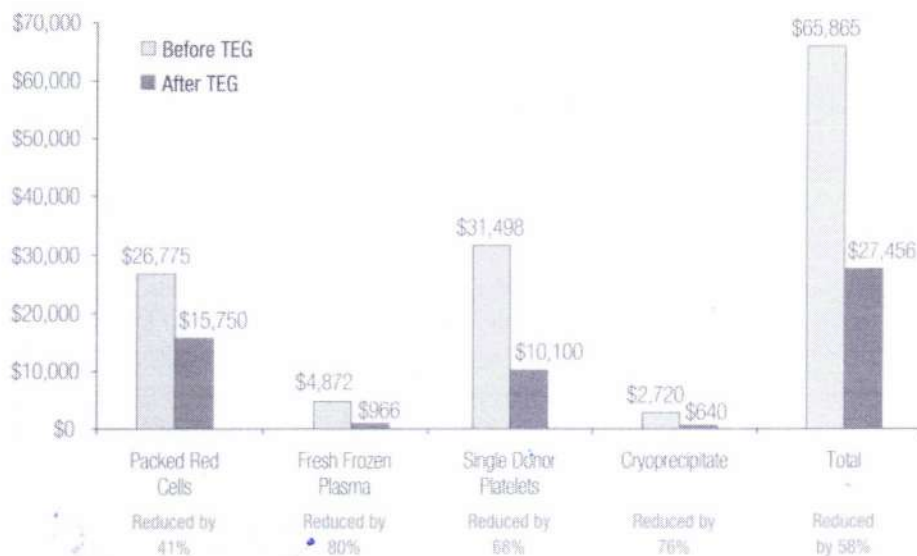
Adding the TEG® 5000 Hemostasis Analyzer System to your hemostasis management can help improve patient outcomes and may decrease healthcare costs.

Patients regularly treated with red blood cells (RBCs) because of bleeding—are then also administered both FFP and platelets because the underlying reason for the bleeding is unknown. By simply having a more thorough understanding of patients' hemostasis, unnecessary allogeneic transfusions could be avoided.

Given that a TEG analysis can aid the prediction of a surgical bleed greater than 95% of the time,¹ you can more appropriately decide whether to re-explore or administer component therapy.

Hospitals can realize cost savings based simply on the reduction of unnecessary blood component transfusions. However, since allogeneic transfusions are associated with greater infection rates, greater complication risks, and longer lengths of stay,^{2,3} actual savings may be even more significant.

58% Total Cost Reduction after TEG® Implementation



Transfused Product Cost: 30 patients before TEG_® monitoring vs. 30 patients after TEG monitoring.
Data obtained from a 710-bed hospital in the southwestern United States.
Data on file at Haemonetics (COL-COPY-000196)

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TEG[®] 5000

Technical Specifications

Device Specifications

- Two (2) independent measuring channels per analyzer, up to eight (8) channels per computer
- Cables included; software sold separately
- **Cup drive** — Line-synchronized, with synchronous motor
- **Temperature control** — Individual temperature control for each channel
- **Measuring technique** — Shear elasticity of a coagulating sample, determined by motion of the pin
- **Transducer** — Electrical-mechanical transducer of movement of torsion wire connected to the suspended pin
- **Sample volume** — 360 μ L
- **Power** — External power supply, CSA listed, 120V model @ 60 Hz or 220V model @ 50 Hz
- **Initial warm-up time** — Less than five (5) minutes to warm sample
- **Operating position** — Setting verified with spirit level
- **Dimensions** — 11.4 in. $\times$ 8.6 in. $\times$ 7.0 in. (29 cm $\times$ 22 cm $\times$ 18 cm)
- **Weight** — 12 lbs (5.4 kg)

Computer Hardware/Software Requirements

Computer required for TEG system operation to be obtained from your IT department or purchasing departments or through another external source. To be configured as follows:

Supported configurations

A. TEG enabled version (e.g. Laboratory, OR, ICU/CCU, ER, etc.)

- Monitor resolution: 1024 $\times$ 768 or greater
- 1.6 GHz Pentium 4 processor or higher
- 1 GB RAM or higher
- 10 GB hard drive
- Available COM port (RS232 9-pin serial port)
- SVGA video adapter running 24-bit color settings in Windows
- CD-ROM drive for installation; recommend CD-RW instead for backup and data transfer
- Network adapter, if network access required
- Windows 2000 Professional – SP4 or higher
- Windows XP Professional – SP2 or higher
- Windows-compatible printer, if hard copy is required
- Uninterruptible power supply (UPS)
- Optional: Touch screen interface (requires either additional COM port or USB port)
- Bar code scanner for patient ID and operator ID information (requires additional COM port)
- TCP/IP connection required if LIS interface is anticipated

B. TEG remote version (e.g. Laboratory, OR, ICU/CCU, ER, etc.)

- To install and use TEG Analytical Software on a TEG remote version, all of the above is needed except for having an available com port and UPS



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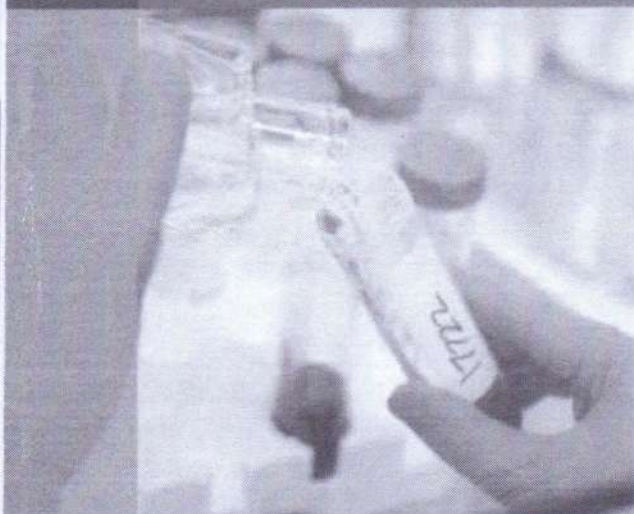
contact Customer Service...

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Phone: (800) 225-5297 • Fax: (800) 860-1512
Email: CustomerServiceNA@haemonetics.com

Description	List Number	Quantity per "Each" Ordered
TEG® 5000 Hemostasis Analyzer	07-022	1
Installation Kit	07-047	1
Up to four (4) TEG Analyzers can be attached to a single installation kit. Includes analog-to-digital converter, cables, software, clinical aid booklet, laminated decision tree, and user's manual		
Analytical Software, Remote Version	07-031	1
For remote network viewing of live or stored data/signature graphics, interpretation assistance, and reporting, along with many other features. Includes user's manual		
Reagent Starter Kit	07-044	1
Kit is comprised of: 6211 (2 boxes), 6300 (1 box), 6212 (1 box), 7003 (1 vial), 8001 (1 box), 8002 (1 box)		
Validation Kit	07-045	1
Order one kit per analyzer. Kit is comprised of: 8001 (1 box), 8002 (1 box), 6211 (2 boxes)		
Kaolin	6300	25
A standardized reagent that activates the blood sample through the intrinsic pathway for clot activation		
Calcium Chloride	7003	1 vial
Each vial contains 5 mL of 0.2M calcium chloride solution		
RapidTEG™ Reagent	07-032	14
A reagent that activates and accelerates the clotting process. Produces earlier TEG ACT		
Functional Fibrinogen Test	07-034	15
Reagent used to measure the functional fibrinogen contribution to clot strength. Produces TEG parameter results and estimated fibrinogen level (FLEV)		
PlateletMapping® Assay, ADP & AA	07-014	1 test/Kit
PlateletMapping® Assay, ADP	07-015	1 test/Kit
PlateletMapping® Assay, AA	07-016	1 test/Kit
Reagents to measure platelet inhibition and total platelet function. Aids in antiplatelet therapy decisions for arachidonic acid and glycoprotein IIb/IIIa receptor inhibitors		
Level I Control	8001	12 vials
Whole blood coagulation control formulated to produce normal results		
Level II Control	8002	12 vials
Whole blood coagulation control formulated to produce abnormal results		
Disposable Cups and Pins	6211	20
Disposable Cups and Pins with Heparinase	6212	20
User's Manual	06-510-US	1
Site Administrator's Guide	06-520	1
PlateletMapping® Guide	06-504	1

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FOR SCIENTIFIC INFORMATION AND TRADE ENQUIRY:

Mr. Minhaj Khan (Vice-President)
Steranco Health Care Pvt. Ltd.
Medley House, D-2, MIDC Area,
16th Road, Andheri (East),
Mumbai- 400 093. (India)

RxOnly

Copyright © 2008-2011 Haemonetics Corporation. Haemonetics, RapidTEG and TEG are trademarks or registered trademarks of Haemonetics Corporation in the USA, other countries, or both. PlateletMapping is a trademark of Cora Healthcare.

Phone: (022) 6875 7575
Fax: (022) 2820 4453



Annexure-V
09

Steranco Health Care Pvt Ltd

D-2, MID C Area, 16th Rd., Andheri (East), Mumbai - 400 093.
Tel. : 022-6875 7575 / 6875 7546 • Fax : 022- 2820 4453
CIN No.: U33110MH1997PTC110023

GST No: 27AABCS6144B1Z0

To,
The Director,
All India Institute of Medical Sciences,
Bhubaneswar.

SH/TEG/2019-20/40

Date: 16.03.2020.

Sub: BUDGETARY QUOTATION FOR THROMBELASTOGRAPH (TEG-5000)

Respected Sir,

We are pleased to quote our best rates for the following:

Sl. No	Description	Rate per unit	Qty Required	Unit Price (in INR)
1.	Thrombelastograph Haemonetics Model: TEG-5000 Hemostasis Mfd by: Haemonetics Corporation (USA)	14,48,000	01	14,48,000.00
A	Cost of TEG 5000 Start-up Kit			60,000.00
B	Cost of Local Accessories / Reagents / Consumables			3,95,928.00
2	Total Cost inclusive of Start-up Kit, accessories/reagents/ consumables			19,03,928.00

Rupees: Nineteen Lakh Three Thousand Nine hundred Twenty Eight Only GST EXTRA AS APPLICABLE

- Warranty Period : Five Years
- CAMC for five years after expiry of warranty of five years

6 th Year	Rs. 85000.00 Tax as applicable
7 th Year	Rs. 85000.00 Tax as applicable
8 th Year	Rs. 85000.00 Tax as applicable
9 th Year	Rs. 85000.00 Tax as applicable
10 th Year	Rs. 85000.00 Tax as applicable
Total Amount	Rs. 425000.00 Tax as applicable

The CMC will be automatically implemented just after expiry of warrantee without any approval from the hospital.
The Payments will be made on production of bill in triplicate along with duly verified service report on half yearly basis.

- Country of Origin : USA
- Manufacturer/Maker : Haemoscope/Haemonetics S.A.,
- Delivery : within 7 Days from the date of receipt of Confirmed Purchase order.
- Validity : 31st March 2020.
- Payment Terms : 100% with PO

Hope you will find our offer quite competitive and favour us with your valuable orders.

Thanking you,

For STERANCO HEALTH CARE PVT. LTD.



29/04/2020
Babu
Garghavi
Garghavi



Steranco Health Care Pvt Ltd

D-2, MIDC Area 16th Rd., Andheri (East), Mumbai - 400 093.
Tel. : 022-6875 7575 / 6875 7546 • Fax : 022- 2820 4453
CIN No.: U33110MH1997PTC110023

GST NO: 27ABBCS6144B1ZO

To,
The Director,
All India Institute of Medical Sciences (AIIMS)
Bhubaneshwar.

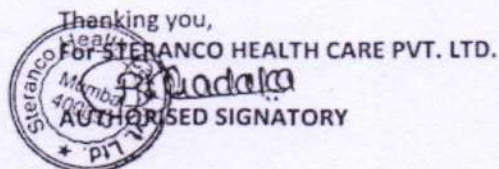
Date: 28.04.2020.

Sub: Quotation for Thrombelastograph (TEG-5000) Disposables

Respected Sir,
We are pleased to quote our best rate for the following:

Sr. No.	Item Description	Price/ Unit (In Rs.)	Price for 200 Qty (In Rs.)
1.	Kaolin Vial	428.64 + GST@12%	85,728.00 + GST@12%
2.	Heparinase Blue Cup & Pin	1067.00 + GST@12%	2,13,400.00 + GST@12%
3.	Natural Cup & Pin	498.00 + GST@18%	99,600.00 + GST@18%
		Total Price	3,98,728.00 + GST as Applicable

Hope you will find our offer quite competitive and favor us with valuable orders.



[Handwritten signature]
28/04/2020