



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender)

Reference No: **J-11057(012)/2017-18/S&P**

Dated : **21/02/2018**

Sub: Purchase of **Paediatric Colonoscope** as Proprietary basis-**Inviting Comments thereon.**

The Department of Gastroenterology, AIIMS, Bhubaneswar has requested to purchase of **Paediatric Colonoscope** from **M/s. Olympus Medical Systems India Private Limited, Haryana.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha)-751019, so as to reach on or before **date:08-03-2018** falling which it will be presumed that no any other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no.-**J-11057(012)/2017-18/S&P** dt: **21.2.18**, due on date:08-03-2018 should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from User Dept. of Gastroenterology, AIIMS, Bhubaneswar.

Annexure-I

2. Specification of required item. **Annexure-II**

3. Rate Certificate of M/s. Olympus Medical Systems India Private Limited, Haryana.

Annexure-III

4. Authorization Certificate of M/s. Olympus Medical Systems India Private Limited, Haryana.

Annexure-IV

5. CMC Charges submitted by M/s. Olympus Medical Systems India Private Limited, Haryana.

Annexure-V

6. PAC of M/s. Olympus Medical Systems India Private Limited, Haryana. **Annexure-VI**

7. Specification of M/s. Olympus Medical Systems India Private Limited, Haryana.

Annexure-VII

8. Quotations of M/s. Olympus Medical Systems India Private Limited, Haryana. **Annexure-VIII**

Copy to:

- | | | |
|-----------------------------------|---|------------------------------|
| 1. HOD, Dept. of Gastroenterology | : | for information Please. |
| 2. Accounts Officer | : | for information Please. |
| 3. IT Cell | : | for hoisting in the website. |


ए. के. दाश चौधुरी
A. K. Dash Choudhury
वरिष्ठ क्रय सह भण्डार अधिकारी
Sr. Procurement-cum-Stores Officer
एम्स भुवनेश्वर - 751019
AIIMS, Bhubaneswar - 751019

Proprietary Article Certificate

Valid for the Current Financial Year

File No. and Date Reference :		
1	Description of article	Pediatric Colonoscope (Lower GI Endoscopy Ultrason)
2	Forecast of quantity /annual requirement	01
3	Approximate estimated value for above quantity	Rs 18 Lakh
4	Maker's name and address	Olympus, Gurgaon
5	Name's of authorised dealers/ stockists	Olympus, Gurgaon
6	I approve the above purchase on PAC basis and certify that :- Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it- without PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	☒
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu	☒
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/Warranty spares.) : OR Because in the dept there is existing 190 series (C-24-190) videoprocessor	☒ (Olympus)
6 (c-2)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) :	☒
7	Reference of concurrence of finance wing to the proposal :	

History of PAC Purchase of this item for past three years may be given below : NA

Name of the Supplier

Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Advers Rej

Signature of Approving Authority.....

Date..... Designation of Officer.....

DIRECTOR, AIIMS, BSR

Signature of the Indenter/ User
Dr. Manish Kumar
Assistant Professor
Dept. of Gastroenterology
AIIMS, Bhubaneswar-75

1. Pediatric Colonoscope (Lower GI Endoscope Ultra Slim – 01 (one))

- Field of view : 140 deg or more
- Direction of view : 0 degree, forward viewing
- Depth of field : 2-100 mm or better
- Distal end outer diameter : 9.7 mm or less
- Insertion tube outer diameter : 9.5 mm or less
- Tip Bending range : Up & Down 180 deg, Left & Right 160 deg.
- Working length : 1680 mm or more
- Channel inner diameter : 3.2 mm or more
- Built in HDTV compatible CCD with wide angle for more detailed examination and observation
- The endoscope should be compatible with a processor capable of optical chromo endoscopy
- Inbuilt features like High force transmission & passive bending for ease of insertion.
- Fully immersible in disinfectant solution (no need to attach water resistant cap) & one touch connectivity
- It should provide high resolution vision.
- It must be latest and using high-end technology
- Standard accessories Standard accessories including
 - i. compatible biopsy forceps- 5 in number
 - ii. cleaning brush - 5 in number
 - iii. extra suction and air water channel valves- 2 in number
 - iv. Biopsy valve- 10 packets
- **The endoscope must be compatible with our existing light source & video processor (190 series) which are available in the Endoscopy Suite, Department of Gastroenterology, AIIMS, Bhubaneswar.**
- Should provide with minimum 5 years of warranty
- All equipments made by same manufacturer

Terms and conditions:

- The system must have a standard comprehensive warranty of 5 years with spares and should quote CMC for next 5 years.

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- It should be certified that if the instrument becomes non-functional, it will be repaired within the shortest possible time period otherwise a penal charge will be levied on the company.
 - The vender should have service centre in Bhubaneswar
-

OLYMPUS®

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OLYMPUS MEDICAL SYSTEMS INDIA PRIVATE LIMITED.
Ground Floor, Tower-C, SAS Tower, The Medicity C omplex,
Sector - 38, Gurgaon 122001, Haryana, INDIA
Tel. : 0124-4999191 Fax : 0124-4999190
Website : www.olympusmedical.co.in
CIN : U33110HR2009FTC039611

Date: 19.02.2018

To,
The Director
All India Institute of Medical Sciences,
Bhubaneswar

Ref: - Mail Dtd 10-02-2018 regarding the purchase on PAC

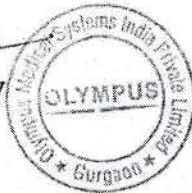
Sub: Rate Certificate.

Dear Sir,

We Olympus Medical Systems India Pvt. Ltd. Gurgaon do hereby confirm that the rates offered against the above reference number are reasonable and justified and are not marketing lower rates to other Institutions on the same conditions of the bid and contract.

Yours sincerely
For Olympus Medical Systems India Pvt. Ltd.

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Authorised Signatory



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OLYMPUS CORPORATION**Headquarters**Shinjuku Monolith, 3-1 Nishi-Shinjuku 2-chome, Shinjuku-ku,
Tokyo 163-0914 Japan**Technology Research Institutes**2951 Ishikawa-machi, Hachioji-shi, Tokyo 192-8507 Japan
2-3 Kuboyama-cho, Hachioji-shi, Tokyo 192-8512 JapanDated: 7th March 2017**TO WHOMSOEVER IT MAY CONCERN****Sub.: Authorization letter**

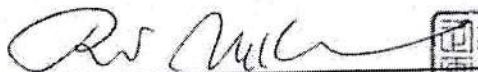
Dear Sir,

We, **Olympus Corporation** having our office at Shinjuku Monolith, 3-1 Nishi-Shinjuku 2 - Chome, Shinjuku-ku, Tokyo 163-0914, Japan, do hereby confirm that **Olympus Medical Systems India Private Limited** having their registered office at Ground Floor, Tower-C, SAS Tower, The Medicity Complex, Sector- 38, Gurgaon-122001, Haryana, India, is 100% subsidiary of **Olympus Corporation of Asia Pacific Ltd** having their offices at L43, Office Tower, Langham Place, 8 Argyle Street, Mongkok, Kowloon, Hong Kong.

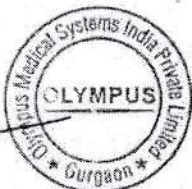
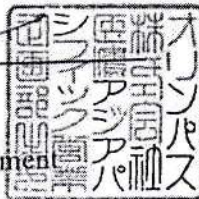
Therefore, **Olympus Medical Systems India Private Limited** is authorized to undertake/execute any decision towards sales/service activities in India.

Thanking You,
Olympus Corporation

Authorized Signatory



Rie Nakase
General Manager
Asia-Pacific Sales Marketing Department
Marketing Division



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 Ground Floor, Tower-C, SAS Tower, The Medicity Complex,
 Sector - 38, Gurgaon 122001, Haryana, INDIA
 Tel. : 0124-4999191 Fax : 0124-4999190
 Website : www.olympusmedical.co.in
 CIN : U33110HR2009FTC039611

Ref: AIIMS/OMSI/17-18/1009

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To,
 The Director
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 Bhubaneswar, Odisha

Ref: - Offer for Peadiatric Colonoscope against Mail Dtd 10-02-2018 regarding the purchase on PAC

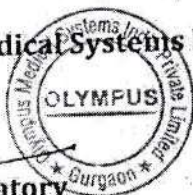
CMC - COMPREHENSIVE ANNUAL MAINTENANCE CONTRACT AFTER WARRANTY PERIOD

YEARS	AMOUNT IN RS.	AMOUNT IN WORD
Rate for 1 st year	106883.00	(Rupees One Lakh Six Thousand Eight Hundred Eighty Three only)
Rate for 2 nd year	106883.00	(Rupees One Lakh Six Thousand Eight Hundred Eighty Three only)
Rate for 3 rd year	106883.00	(Rupees One Lakh Six Thousand Eight Hundred Eighty Three only)
Rate for 4 th year	106883.00	(Rupees One Lakh Six Thousand Eight Hundred Eighty Three only)
Rate for 5 th year	106883.00	(Rupees One Lakh Six Thousand Eight Hundred Eighty Three only)

Note: GST @ 18% extra as applicable. (Any change in Govt. Levies will be applied at the time of billing).

For Olympus Medical Systems India Pvt. Ltd.,

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 Authorised Signatory



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Ground Floor, Tower-C, SAS Tower, The Medicity Complex.
Sector - 38, Gurgaon 122001, Haryana, INDIA
Tel. : 0124-4999191 Fax : 0124-4999190
Website : www.olympusmedical.co.in
CIN : U33110HR2009FTC039611

Dated: 19th Feb, 2018

Ref: OMSI/17-18/1034

To,
The Director,
ALL INDIA INSTITUTE OF MEDICAL SCIENCES ,
AIIMS Road, Patrapada,
Bhubaneswar, (Odisha) – 751 019

**Sub: Proprietary Article Certificate for Olympus Evis Exera III Paediatric Colono-
videoscope 190 Series - Models : PCF-PH190L & Compatibility certificate.**

Dear Sir,

This is to certify and confirm that Evis Exera III Gastrointestinal Videoscopy System & scopes, Model No. **PCF-PH190L (with Dual Focus & Narrow Band Imaging) and Scope Guide System** is being solely manufactured by Olympus Corporation, Japan having its manufacturing office at Shinjuku Monolith, 3-1 Nishi-Shinjuku 2 – chome, Shinjuku-ku, Tokyo 163-0914, Japan.

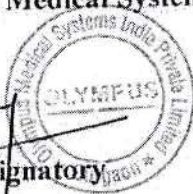
We also confirm that the above scopes is compatible with only Olympus Video Processor & Xenon Light Source (Model : CV-190 & CLV-190).

These item is proprietary of Olympus Corporation, Japan.

Thanking you,

For Olympus Medical Systems Indian Pvt. Ltd.,

Authorized Signatory

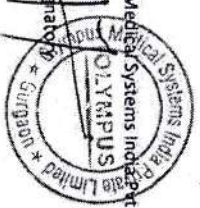


TECHNICAL COMPLIANCE

S.No	Specifications	Model Nos.	Remarks
1	Pediatric Colonoscope (Lower GI Endoscope Ultra Slim - 01 one)	PCF-PH190L	
	Field of view : 140 deg or more	140 deg	As per specification
	Direction of view: 0 degree, forward viewing	0 deg	As per specification
	Depth of field: 2-100 mm or better	2-100 mm	As per specification
	Distal end outer diameter : 9.7 mm or less	9.7 mm	As per specification
	Insertion tube outer diameter: 9.5 mm or less	9.5 mm	As per specification
	Tip Bending Range: Up & Down 180 deg, Left & Right 160 deg.	U&D 180 deg, L&R 160 deg	As per specification
	Working length: 1680 mm or more	1680 mm	As per specification
	Channel inner diameter: 3.2 mm or more	3.2 mm	As per specification
	Built in HDTV compatible CCD with wide angle for more detailed examination and observation	HDTV	As per specification
	The endoscope should be compatible with a processor capable of optical chromo endoscopy	Compatible	As per specification
	Inbuilt features like High force transmission & passive bending for ease of insertion.	HFT & PB available	As per specification
	Fully Immersible in disinfectant solution (no need to attach water resistant cap) & one touch connectivity	Fully Immersible	As per specification
	It should provide high resolution vision.	High Definition	As per specification
	It must be latest and using high-end technology	Latest & High end	As per specification
	Ø Standard accessories Standard accessories including		
	i. compatible biopsy forceps- 5 in number	FB - 24U	As per specification
	ii. cleaning brush - 5 in number	BW-20T	As per specification
	iii. extra suction and air water channel valves- 2 in number	MH-443, MH-438	As per specification
	iv. Biopsy valve- 10 packets	MB-358	As per specification
	The endoscope must be compatible with our existing light source & video processor (190 series) which are available in the Endoscopy Suite, Department of Gastroenterology, AIIMS, Bhubaneswar.	Compatible	As per specification
	Should provide with minimum 5 years of warranty	5 years	As per specification
	All equipments made by same manufacturer	Olympus	As per specification
	Terms and conditions:		
	The system must have a standard comprehensive warranty of 5 years with spares and should quote CMC for next 5 years.	5 years CMC quoted	As per specification
	It should be certified that if the instrument becomes non-functional, it will be repaired within the shortest possible time period otherwise a penal charge will be levied on the company.	repaired within shortest time	As per specification
	The vender should have service centre in Bhubaneswar	Local Service personnel based in Bhubaneswar	

For Olympus Medical Systems India Pvt Ltd

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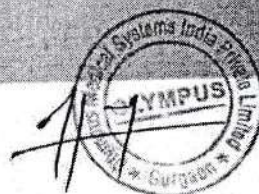
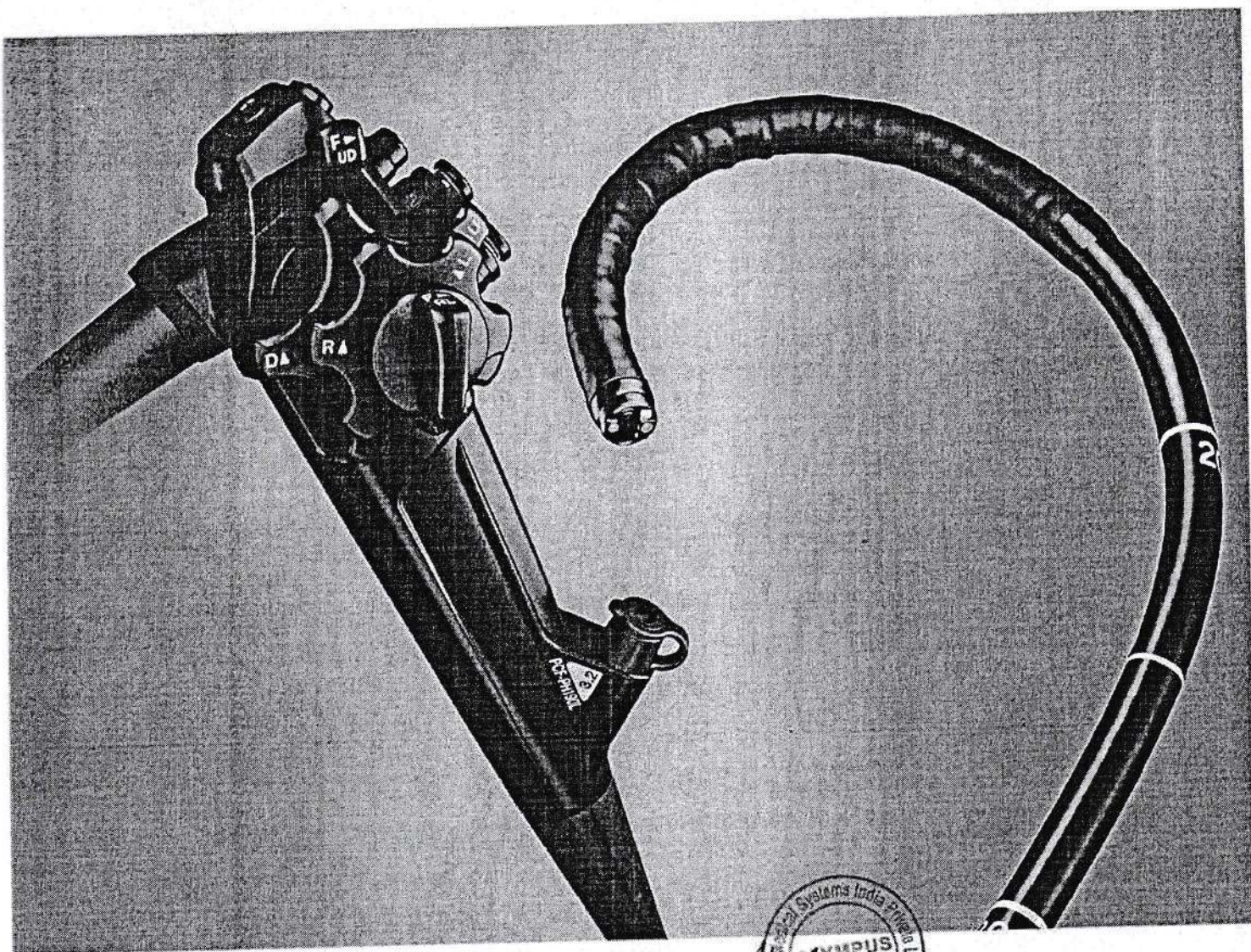
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EVIS EXERA III

EVIS EXERA III COLONOVideoscope

PCF-PH190L/I

An innovative series of ultra-slim colonoscopes featuring HDTV image quality

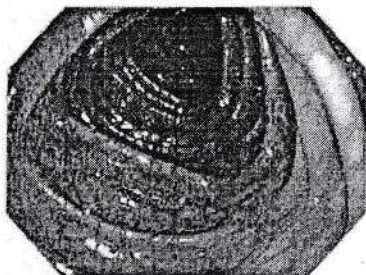


OLYMPUS PCF-PH190L/I**New ultra-slim colonoscope design**

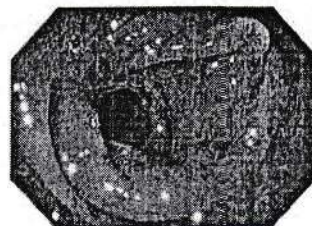
With an ultra-slim scope diameter of only 9.7 mm, the PCF-PH190 features our new RIT colonoscope technology, which combines effective PB (Passive Bending) and HFT (High Force Transmission). PB helps EVIS EXERA III 190 Series scopes move through acute bends in the colon. HFT provides improved operator control for both pushing and twisting maneuvers. The slim diameter and these superb functions help insertion go more smoothly for quicker procedures with less discomfort.

HDTV Image Quality

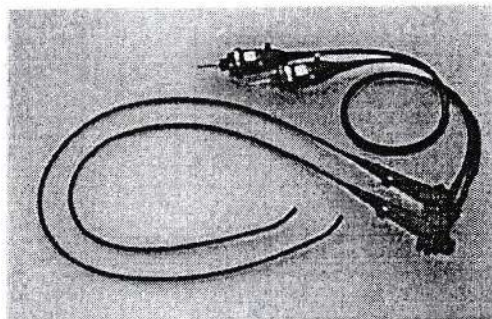
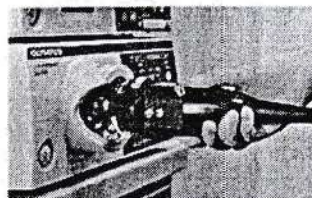
Even with its ultra-slim diameter, the PCF-PH190 offers HDTV image quality that greatly assists close mucosal observation. The EVIS EXERA III System and endoscopes provide superior image quality, enabling observation with greater detail.

**NBI (Narrow Band Imaging)**

NBI in EVIS EXERA III 190 Series scopes provides twice the viewable distance of EVIS EXERA II 180 Series scopes and is significantly brighter.

**Waterproof One-touch Connector**

A new connector design minimizes the effort required for setup prior to and in between cases. In addition, it is fully submersible and eliminates the need for a water-resistant cap and the associated risk of an expensive repair due to accidental immersion.



Optical System	Field of view	140°
	Direction of view	Forward viewing
	Depth of field	2-100 mm
Insertion Section	Distal end outer diameter	9.7 mm
	Distal end enlarged	
	Insertion tube outer diameter	9.5 mm
	Working length	L: 1680 mm I: 1330 mm

Instrument Channel	Channel inner diameter	3.2 mm
	Minimum visible distance	3.0 mm from the distal end
Bending Section	Direction from which endotherapy accessories enter and exit the endoscopic image	
	Angulation range	Up 180° Down 180° Right 160° Left 160°
Total Length	L: 2000 mm I: 1650 mm	
Compatible EVIS EXERA System	Video System Center OLYMPUS CV-190 Xenon Light Source OLYMPUS CLV-190	

HDTV image courtesy of Horst Neuhaus, MD.
NBI image courtesy of Roy Soetikno, MD.

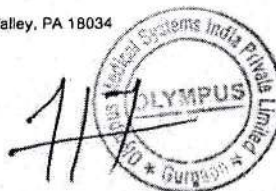
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OLYMPUS

OLYMPUS AMERICA INC.
3500 Corporate Parkway, PO Box 610, Center Valley, PA 18034

For more information, contact your local Olympus sales representative, or call 800-848-9024.
www.olympusamerica.com

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OLYMPUS MEDICAL SYSTEMS INDIA PRIVATE LIMITED.

Ground Floor, Tower-C, SAS Tower, The Medicity Complex,
Sector - 38, Gurgaon 122001, Haryana, INDIA
Tel. : 0124-4999191 Fax : 0124-4999190
Website : www.olympusmedical.co.in
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Ref: AIIMS/OMSI/17-18/1009

Date : 19.02.2018

To,
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Ref: - Offer for Peadiatric Colonoscope against Mail Dtd 10-02-2018 regarding the purchase on PAC

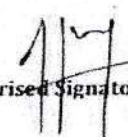
MATERIAL	HSN CODE	PART CODE	DESCRIPTIONS	QTY.	PRICE (INR)	GST	FINAL PRICE INCL GST
Peadiatric Colonoscope							
N3802730	9018	PCF-PH190L W/BR (EN)	PCF TYPE PH190L EVIS EXERA III COLONOVIDEOSCOPE	1	2137662	12%	2394182
Consisting of							
4802030	9018	FB-24U-1	FB-24U-1 BIOPSY FORCEPS (FENESTRATED ELLIPSOID WITH NEEDLE)	5	117784	12%	131919
GV803800	9018	BW-20T CHANNEL CLEANING BRUSH	BW-20T CHANNEL CLEANING BRUSH	5	20854	12%	23356
GV394900	8481	MH-443	SUCTION VALVE	2	7817	18%	9224
GV404200	8481	MH-438	A/W VALVE	2	9142	18%	10787
GX0283	8481	MB-358	BIOPSY VALVE	10 Pkt	14694	18%	17338
TOTAL PRICE							2586807

RUPEES TWENTY FIVE LAKH EIGHTY SIX THOUSAND EIGHT HUNDRED SEVEN ONLY

TERMS & CONDITIONS :

Price	Price quoted is FOR destination Hospital Site.
Local Taxes	Included (Any change in Govt. Levies will be applied at the time of billing).
Octroi/Entry Taxes	Extra & to be borne by the customer
Way Bill	Way Bill wherever applicable has to be provided by the customer before dispatch of material.
Order Placement	Order is to be placed in favour of : M/S Olympus Medical Systems India Pvt. Ltd., having office at Plot No. 536, GF Udyog Vihar, Phase - V, Gurgaon - 122001, India
Payment Terms	As per AIIMS Terms and Conditions
Delivery	As per AIIMS Terms and Conditions
Warranty	We warrant the equipment against manufacturing defects, if any for a period of 60 months from the date of installation or 61 months from the date of invoice to the customer whichever is earlier. This warranty does not cover consumables, Accessories, normal wear, & tear, wrongful handling, not following the user instructions given in the literature and unauthorized attachments or modifications
Validity	As per AIIMS Terms and Conditions

For Olympus Medical Systems India Pvt. Ltd.


 Authorised Signatory




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OLYMPUS MEDICAL SYSTEMS INDIA PRIVATE LIMITED.

Ground Floor, Tower-C, SAS Tower, The Medicity Complex,
Sector - 38, Gurgaon 122001, Haryana, INDIA
Tel. : 0124-4999191 Fax : 0124-4999190
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Peadiatric Colonoscope							
N3802730	9018	PCF-PH190L W/BR (EN)	PCF TYPE PH190L EVIS EXERA III COLONOVIDEOSCOPE	1	2137662	12%	2394182
Consisting of							
4802030	9018	FB-24U-1	FB-24U-1 BIOPSY FORCEPS (FENESTRATED ELLIPSOID WITH NEEDLE)	5	117784	12%	131919
GV803800	9018	BW-20T CHANNEL CLEANING BRUSH	BW-20T CHANNEL CLEANING BRUSH	5	20854	12%	23356
GV394900	8481	MH-443	SUCTION VALVE	2	7817	18%	9224
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Delivery	As per AIIMS Terms and Conditions
Warranty	We warrant the equipment against manufacturing defects, if any for a period of 60 months from the date of installation or 61 months from the date of invoice to the customer whichever is earlier. This warranty does not cover consumables, Accessories, normal wear, & tear, wrongful handling, not following the user instructions given in the literature and unauthorized attachments or modifications
Validity	As per AIIMS Terms and Conditions

For Olympus Medical Systems India Pvt. Ltd.

Authorised Signatory

