



**All India Institute of Medical Sciences, Bhubaneswar**  
**At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019**

To be uploaded in Website: [www.aiimsbhubaneswar.edu.in](http://www.aiimsbhubaneswar.edu.in) (Tender)

Reference No: **J-11057(011)/2017-18/S&P**

Dated: **21/02/2018**

**Sub: Purchase of Upper GI Endoscope (Adult) -150 Series & 190 Series as Proprietary basis-  
Inviting Comments thereon.**

The Department of Gastroenterology, AIIMS, Bhubaneswar has requested to purchase of **Upper GI Endoscope (Adult) -150 Series & 190 Series** from **M/s. Olympus Medical Systems India Private Limited, Haryana.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha)-751019, so as to reach on or before **date:08-03-2018** falling which it will be presumed that no any other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no.-**J-11057(011)/2017-18/S&P** dt: **21-2-18**, due on date:08-03-2018 should be superscripted on sealed envelope.

**Enclosure:**

1. Proprietary Article Certificate from User Dept. of Gastroenterology, AIIMS, Bhubaneswar.

**Annexure-I**

2. Specification of required item. **Annexure-II**

3. Rate Certificate of M/s. Olympus Medical Systems India Private Limited, Haryana.

**Annexure-III**

4. Authorization Certificate of M/s. Olympus Medical Systems India Private Limited, Haryana.

**Annexure-IV**

5. CMC Charges submitted by M/s. Olympus Medical Systems India Private Limited, Haryana.

**Annexure-V**

6. PAC of M/s. Olympus Medical Systems India Private Limited, Haryana. **Annexure-VI**

7. Specification of M/s. Olympus Medical Systems India Private Limited, Haryana.

**Annexure-VII**

8. Quotations of M/s. Olympus Medical Systems India Private Limited, Haryana. **Annexure-VIII**

Copy to:

- |                                   |   |                              |
|-----------------------------------|---|------------------------------|
| 1. HOD, Dept. of Gastroenterology | : | for information Please.      |
| 2. Accounts Officer               | : | for information Please.      |
| 3. IT Cell                        | : | for hoisting in the website. |

  
**ए. के. दाश चौधुरी**  
**A. K. Dash Choudhury**  
**वरिष्ठ क्रय सह भण्डार अधिकारी**  
**Sr. Procurement-cum-Stores Officer**  
**एम्स भुवनेश्वर - 751019**  
**AIIMS, Bhubaneswar - 751019**

## ANNEXURE-I

## Proprietary Article Certificate

Valid for the Current Financial Year

|                                                                                   |                                                                                                                                                                                                                                                         |                                               |                                     |
|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|-------------------------------------|
| File No. and Date Reference :                                                     |                                                                                                                                                                                                                                                         |                                               |                                     |
| 1                                                                                 | Description of article                                                                                                                                                                                                                                  | Upper GI Endoscope (Adult) - 150 Series       |                                     |
| 2                                                                                 | Forecast of quantity /annual requirement                                                                                                                                                                                                                | 01                                            |                                     |
| 3                                                                                 | Approximate estimated value for above quantity                                                                                                                                                                                                          | 9 LAKH (Nine LAKH)                            |                                     |
| 4                                                                                 | Maker's name and address                                                                                                                                                                                                                                | Olympus, Gurgaon                              |                                     |
| 5                                                                                 | Name's of authorised dealers/ stockists                                                                                                                                                                                                                 | Olympus, Gurgaon                              |                                     |
| 6                                                                                 | I approve the above purchase on PAC basis and certify that :-<br>Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others.<br>Please do confirm (a) by ticking it- without PAC certificate will be invalid. |                                               |                                     |
| 6 (a)                                                                             | This is the only firm who is manufacturing / stocking this item.<br>AND                                                                                                                                                                                 | <input checked="" type="checkbox"/>           |                                     |
| 6 (b)                                                                             | A Similar article is not manufactured / sold by any other firm, which could be used in lieu                                                                                                                                                             | <input checked="" type="checkbox"/>           |                                     |
| 6 (c-1)                                                                           | No other make/brand will be suitable for following tangible reasons (like OEM/Warranty spares.) : OR<br><u>Because in the dept there is existing 190 series Videoprocessor (CLR-190)</u>                                                                | <input checked="" type="checkbox"/> (Olympus) |                                     |
| 6 (c-2)                                                                           | No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) :                                                     | <input checked="" type="checkbox"/>           |                                     |
| 7                                                                                 | Reference of concurrence of finance wing to the proposal :                                                                                                                                                                                              |                                               |                                     |
| History of PAC Purchase of this item for past three years may be given below : NA |                                                                                                                                                                                                                                                         |                                               |                                     |
| Name of the Supplier                                                              |                                                                                                                                                                                                                                                         |                                               |                                     |
| Order/ Tender Reference & Date                                                    | Quantity Ordered                                                                                                                                                                                                                                        | Basic Rate on Order (Rs.)                     | Adverse Performance Reported if Any |
|                                                                                   |                                                                                                                                                                                                                                                         |                                               |                                     |
|                                                                                   |                                                                                                                                                                                                                                                         |                                               |                                     |
|                                                                                   |                                                                                                                                                                                                                                                         |                                               |                                     |

Signature of the Indenter/ User  
 Assistant Director  
 Dept. of Gas and Air  
 AIIMS, Enderbury

Signature of Approving Authority.....  
 Date..... Designation of Officer.....

**5. Upper GI Endoscope Adult :- 01 (one)**

- Slim Light weight fully immersible in disinfectant solution
- Built in High resolution compatible CCD with wide angle for more detailed examination and observation
- Field of View: 140 degree or more
- Depth of field must be: 3 mm – 100 mm or better
- Tip deflection: Up/Down 210/90 deg; Left/Right 100/100
- Rigid distal diameter: 9.2 mm or less
- Insertion tube diameter: 9.2 mm or less
- Instrument channel: 2.8 mm or more
- Working Length: 1030 mm or more
- Total Length: 1350 mm or more
- It should provide high resolution vision
- Standard accessories Standard accessories including
  - Compatible oval biopsy forceps- 5 in number
  - Reusable alligator biopsy forceps-5 in number
  - Cleaning brush - 5 in number
  - Extra suction and air water channel valves- 2 in number
  - Biopsy valve- 10 packets
- **The endoscope must be compatible with our existing light source & video processor (190 series) which are available in the Endoscopy Suite, Department of Gastroenterology, AIIMS, Bhubaneswar.**
- All equipment made by same manufacturer

**Terms and conditions:**

- The system must have a standard comprehensive warranty of 5 years with spares and should quote CMC for next 5 years.
  - It should be certified that if the instrument becomes non functional, it will be repaired within the shortest possible time period otherwise a penal charge will be levied on the company.
  - The vender should have service centre in Bhubaneswar.
-

**OLYMPUS®**

Your Vision, Our Future

**OLYMPUS MEDICAL SYSTEMS INDIA PRIVATE LIMITED.**

Ground Floor, Tower-C, SAS Tower, The Medicity Complex,

Sector - 38, Gurgaon 122001, Haryana, INDIA

Tel. : 0124-4999191 Fax : 0124-4999190

Website : [www.olympusmedical.co.in](http://www.olympusmedical.co.in)

CIN : U33110HR2009FTC039611

Date: 19.02.2018

To,  
The Director  
All India Institute of Medical Sciences,  
Bhubaneswar

Ref: - Mail Dtd 10-02-2018 regarding the purchase on PAC

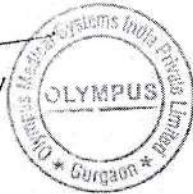
Sub: Rate Certificate.

Dear Sir,

We Olympus Medical Systems India Pvt. Ltd. Gurgaon do hereby confirm that the rates offered against the above reference number are reasonable and justified and are not marketing lower rates to other Institutions on the same conditions of the bid and contract.

Yours sincerely  
For Olympus Medical Systems India Pvt. Ltd.

Authorised Signatory



**OLYMPUS**

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**OLYMPUS CORPORATION**

**Headquarters**

Shinjuku Monolith, 3-1 Nishi-Shinjuku 2-chome, S hinjuku-ku,  
Tokyo 163-0914 Japan

**Technology Research Institutes**

2951 Ishikawa-machi, Hachioji-shi, Tokyo 192-8507 Japan  
2-3 Kuboyama-cho, Hachioji-shi, Tokyo 192-8512 Japan

Dated: 7<sup>th</sup> March 2017

**TO WHOMSOEVER IT MAY CONCERN**

**Sub.: Authorization letter**

Dear Sir,

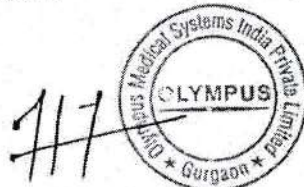
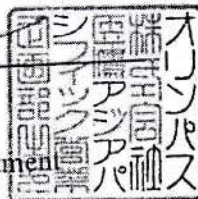
We, **Olympus Corporation** having our office at Shinjuku Monolith, 3-1 Nishi-Shinjuku 2 - Chome, Shinjuku-ku, Tokyo 163-0914, Japan, do hereby confirm that **Olympus Medical Systems India Private Limited** having their registered office at Ground Floor, Tower-C, SAS Tower, The Medicity Complex, Sector- 38, Gurgaon-122001, Haryana, India, is 100% subsidiary of **Olympus Corporation of Asia Pacific Ltd** having their offices at L43, Office Tower, Langham Place, 8 Argyle Street, Mongkok, Kowloon, Hong Kong.

Therefore, **Olympus Medical Systems India Private Limited** is authorized to undertake/execute any decision towards sales/service activities in India.

Thanking You,  
Olympus Corporation

Authorized Signatory

  
Rie Nakase  
General Manager  
Asia-Pacific Sales Marketing Department  
Marketing Division



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**OLYMPUS MEDICAL SYSTEMS INDIA PRIVATE LIMITED.**  
 Ground Floor, Tower-C, SAS Tower, The Medicity Complex,  
 Sector - 38, Gurgaon 122001, Haryana, INDIA  
 Tel. : 0124-4999191 Fax : 0124-4999190  
 Website : www.olympusmedical.co.in  
 CIN : U33110HR2009FTC039611

Ref: AIIMS/OMSI/17-18/1026

Date: 19.02.2018

To,  
 The Director  
 All India Institute of Medical Sciences,  
 Bhubaneswar, Odisha

Ref: - Offer for Upper GI Endoscope Adult against Mail Dtd 10-02-2018 regarding the purchase on PAC

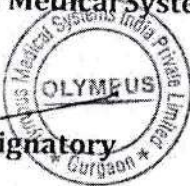
**CMC -COMPREHENSIVE ANNUAL MAINTENANCE CONTRACT AFTER WARRANTY PERIOD**

| YEARS                         | AMOUNT IN RS. | AMOUNT IN WORD                                      |
|-------------------------------|---------------|-----------------------------------------------------|
| Rate for 1 <sup>st</sup> year | 29902.00      | (Rupees Twenty Nine Thousand Nine Hundred Two only) |
| Rate for 2 <sup>nd</sup> year | 29902.00      | (Rupees Twenty Nine Thousand Nine Hundred Two only) |
| Rate for 3 <sup>rd</sup> year | 29902.00      | (Rupees Twenty Nine Thousand Nine Hundred Two only) |
| Rate for 4 <sup>th</sup> year | 29902.00      | (Rupees Twenty Nine Thousand Nine Hundred Two only) |
| Rate for 5 <sup>th</sup> year | 29902.00      | (Rupees Twenty Nine Thousand Nine Hundred Two only) |

Note: GST @ 18% extra as applicable. (Any change in Govt. Levies will be applied at the time of billing).

For Olympus Medical Systems India Pvt. Ltd.,

Authorised Signatory



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Ground Floor, Tower-C, SAS Tower, The Medicity Complex,  
Sector - 38, Gurgaon 122001, Haryana, INDIA  
Tel. : 0124-4999191 Fax : 0124-4999190  
Website : [www.olympusmedical.co.in](http://www.olympusmedical.co.in)  
CIN : U33110HR2009FTC039611

Dated: 19<sup>th</sup> Feb, 2018

Ref: OMSI/17-18/1039

To,  
The Director,  
ALL INDIA INSTITUTE OF MEDICAL SCIENCES,  
AIIMS Road, Patrapada,  
Bhubaneswar, (Odisha) - 751 019

Sub: Proprietary Article Certificate for Olympus 150 Series GI Scope  
(Model: GIF-Q150)

Dear Sir,

This is to certify that Olympus Upper GI Video Gastroscope (Model - GIF-Q150) is fully compatible with your existing Video Processor (Model : CV-190) & Xenon Light Source (Model CLV-190) are being solely manufactured by M/s. Olympus Corporation, Japan having its manufacturing factory at Shinjuku Monolith, 3-1, Nishi-Shinjuku 2-Chome, Shinjuku-ku, Tokyo 163-0914, Japan.

This product is a proprietary of Olympus Corporation, Japan.

Thanking you,

For Olympus Medical Systems India Pvt. Ltd.,

Authorized Signatory





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OLYMPUS MEDICAL SYSTEMS INDIA PVT. LTD.

Plot No - 5, 6,

GF Udyog Vihar, Phase IV,

GURGAON 122001

INDIA

CIN:U3310HR2009FTC039611

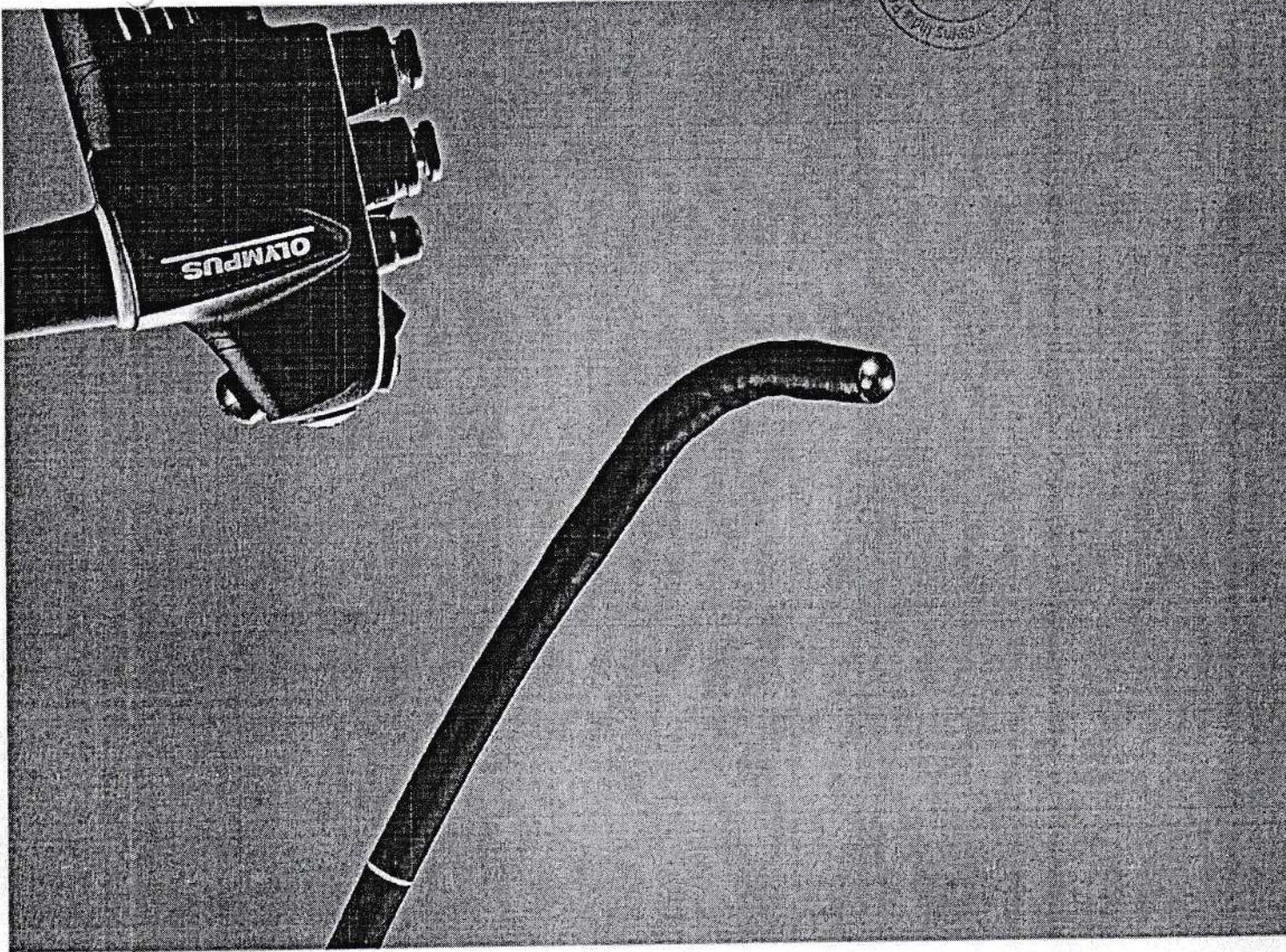
|   |                                                                                                                                                                                                |                                              |                      |
|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|----------------------|
| 5 | <b>Upper GI Endoscope Adult:- 01 (one)</b>                                                                                                                                                     | <b>GIF-Q150 + MAJ-1430</b>                   |                      |
|   | Slim Light weight fully immersible in disinfectant solution                                                                                                                                    | Light weight                                 | As per specification |
|   | Built in High resolution compatible CCD with wide angle for more detailed examination and observation                                                                                          | High resolution                              | As per specification |
|   | Field of View: 140 degree or more                                                                                                                                                              | 140 deg                                      | As per specification |
|   | Depth of field must be: 3 mm - 100 mm or better                                                                                                                                                | 3-100 mm                                     | As per specification |
|   | Tip deflection: Up/Down 210/90 deg: Left/Right 100/100                                                                                                                                         | Up/Down 210/90 deg:<br>Left/Right 100/100    | As per specification |
|   | Rigid distal diameter: 9.2 mm or less                                                                                                                                                          | 9.2 mm                                       | As per specification |
|   | Insertion tube diameter: 9.2 mm or less                                                                                                                                                        | 9.2 mm                                       | As per specification |
|   | Instrument channel: 2.8 mm or more                                                                                                                                                             | 2.8 mm                                       | As per specification |
|   | Working Length: 1030 mm or more                                                                                                                                                                | 1030 mm                                      | As per specification |
|   | Total Length: 1350 mm or more                                                                                                                                                                  | 1345 mm                                      | As per specification |
|   | It should provide high resolution vision                                                                                                                                                       | High resolution vision                       | As per specification |
|   | Standard accessories Standard accessories including                                                                                                                                            |                                              |                      |
|   | Compatible oval biopsy forceps- 5 in number                                                                                                                                                    | FB - 25K                                     | Standard type        |
|   | Reusable alligator biopsy forceps-5 in number                                                                                                                                                  | FB - 25K                                     | Standard type        |
|   | Cleaning brush - 5 in number                                                                                                                                                                   | BW-20T                                       | As per specification |
|   | Extra suction and air water channel valves- 2 in number                                                                                                                                        | MH-443, MH-438                               | As per specification |
|   | Biopsy valve- 10 packets                                                                                                                                                                       | MB-358                                       | As per specification |
|   | The endoscope must be compatible with our existing light source & video processor (190 series) which are available in the Endoscopy Suite, Department of Gastroenterology, AIIMS, Bhubaneswar. | Compatible                                   | As per specification |
|   | All equipment made by the same manufacturer                                                                                                                                                    | Olympus                                      | As per specification |
|   | Terms and conditions:                                                                                                                                                                          |                                              |                      |
|   | The system must have a standard comprehensive warranty of 5 years with spares and should quote CMC for next 5 years.                                                                           | 5 Years                                      | As per specification |
|   | It should be certified that if the instrument becomes non functional, it will be repaired within the shortest possible time period otherwise a penal charge will be levied on the company.     | repaired within shortest time                | As per specification |
|   | The vender should have service centre in Bhubaneswar.                                                                                                                                          | Local Service personnel based in Bhubaneswar |                      |

For Olympus Medical Systems India Pvt. Ltd

Authorized/Authorized



ANNEXURE-VII



Ideal for Routine Upper GI Endoscopy, This Slim 9.2 mm Scope Features High Image Quality and Large, Easy-view Display Size

# GIF-Q150

GASTROINTESTINAL VIDEOSCOPE

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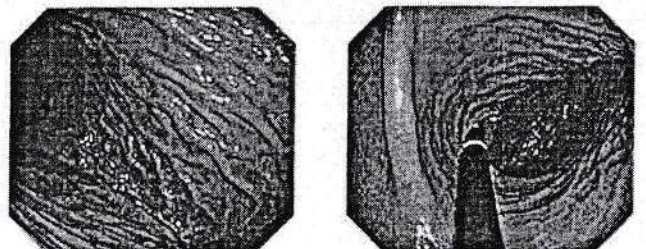


Actera

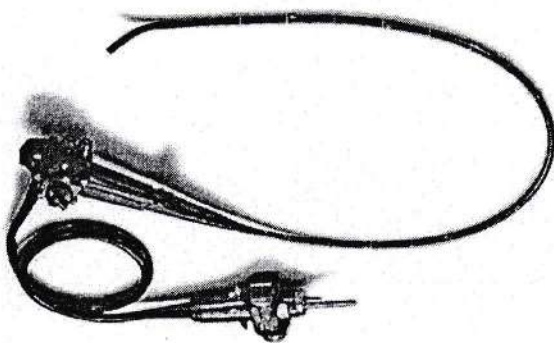
# GASTROINTESTINAL VIDEOSCOPE OLYMPUS GIF TYPE Q150

## Main Features

- Sharp, clear, high-quality images with true-to-life color reproduction and easy-view large display.
- Extra-wide 140° field of view enables accurate observation of a wide area.
- The grip has been ergonomically designed to enhance the scope maneuverability while easy-to-access hand controls and user-programmable switches improve operability.

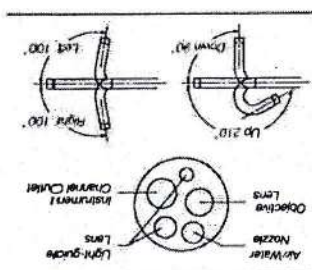


- Improved insertion capability with slim 9.2 mm diameter at both the distal end and insertion tube.
- Wide 2.8 mm diameter channel enables use of a wide range of endotherapy accessories.
- Four-way angulation (210° up, 90° down, and 100° right/left) enables complete and comprehensive examination of the upper gastrointestinal tract.



## Specifications

|                    |                                                               |                                                                                   |
|--------------------|---------------------------------------------------------------|-----------------------------------------------------------------------------------|
| Optical System     | Field of view                                                 | 140°                                                                              |
|                    | Direction of view                                             | Forward viewing                                                                   |
|                    | Depth of field                                                | 3 - 100 mm                                                                        |
| Distal End         | Outer diameter                                                | 9.2 mm                                                                            |
| Insertion Tube     | Outer diameter                                                | 9.2 mm                                                                            |
| Bending Section    | Angulation range                                              | Up 210°, Down 90°, Right 100°, Left 100°                                          |
|                    | Working Length                                                | 1030 mm                                                                           |
|                    | Total Length                                                  | 1345 mm                                                                           |
|                    | Inner diameter                                                | 2.8 mm                                                                            |
| Instrument Channel | Minimum visible distance                                      | 3 mm from the distal end                                                          |
|                    | Endotherapy accessory entrance/exit position in field of view |  |



For a complete listing of sales and distribution locations visit [www.olympus.com](http://www.olympus.com)

Printed in Japan F0041E2-102011

OLYMPUS MEDICAL SYSTEMS CORP.  
Shinjuku, Mookitoh, 2-3-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-0914, Japan



**OLYMPUS**

Specifications, design and accessories are subject to change without any notice or obligation on the part of the manufacturer.

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 Ground Floor, Tower-C, SAS Tower, The Medicity Complex,  
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Date : 19.02.2018

To,  
 The Director  
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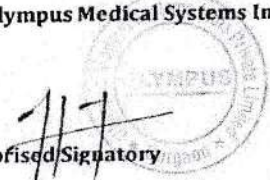
| MATERIAL                        | HSN CODE | PART CODE                     | DESCRIPTIONS                                           | QTY.   | PRICE (INR) | GST | FINAL PRICE IN CL GST |
|---------------------------------|----------|-------------------------------|--------------------------------------------------------|--------|-------------|-----|-----------------------|
| <b>Upper GI Endoscope Adult</b> |          |                               |                                                        |        |             |     |                       |
| N3813530                        | 9018     | GIF-Q150                      | GIF TYPE Q150 GASTROINTESTINAL VIDEOSCOPE STANDARD SET | 1      | 598048      | 12% | 669814                |
| <b>Consisting of</b>            |          |                               |                                                        |        |             |     |                       |
| N2485700                        | 8544     | MAJ-1430                      | VIDEO CABLE (180)                                      | 1      | 62065       | 18% | 73236                 |
| 4802330                         | 9018     | FB-25K-1                      | FB-25K-1 BIOPSY FORCEPS (FENESTRATED)                  | 5      | 65006       | 12% | 72806                 |
| 4802330                         | 9018     | FB-25K-1                      | FB-25K-1 BIOPSY FORCEPS (FENESTRATED)                  | 5      | 65006       | 12% | 72806                 |
| GV803800                        | 9018     | BW-20T CHANNEL CLEANING BRUSH | BW-20T CHANNEL CLEANING BRUSH                          | 5      | 20854       | 12% | 23356                 |
| GV394900                        | 8481     | MH-443                        | SUCTION VALVE                                          | 2      | 7817        | 18% | 9224                  |
| GV404200                        | 8481     | MH-438                        | A/W VALVE                                              | 2      | 9142        | 18% | 10787                 |
| GX0283                          | 8481     | MB-358                        | BIOPSY VALVE                                           | 10 Pkt | 14694       | 18% | 17338                 |
| <b>TOTAL PRICE</b>              |          |                               |                                                        |        |             |     | <b>949369</b>         |

RUPEES NINE LAKH FORTY NINE THOUSAND THREE HUNDRED SIXTY NINE ONLY

**TERMS & CONDITIONS :**

|                    |                                                                                                                                                                                                                                                                                                                                                                                                                |
|--------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Price              | Price quoted is FOR destination Hospital Site.                                                                                                                                                                                                                                                                                                                                                                 |
| Local Taxes        | Included (Any change in Govt. Levies will be applied at the time of billing).                                                                                                                                                                                                                                                                                                                                  |
| Octroi/Entry Taxes | Extra & to be borne by the customer                                                                                                                                                                                                                                                                                                                                                                            |
| Way Bill           | Way Bill wherever applicable has to be provided by the customer before dispatch of material.                                                                                                                                                                                                                                                                                                                   |
| Order Placement    | Order is to be placed in favour of: M/S Olympus Medical Systems India Pvt. Ltd., having office at Plot No. 536, GF Udyog Vihar, Phase - V, Gurgaon - 122001, India                                                                                                                                                                                                                                             |
| Payment Terms      | As per AIIMS Terms and Conditions                                                                                                                                                                                                                                                                                                                                                                              |
| Delivery           | As per AIIMS Terms and Conditions                                                                                                                                                                                                                                                                                                                                                                              |
| Warranty           | We warrant the equipment against manufacturing defects, if any for a period of 60 months from the date of installation or 61 months from the date of invoice to the customer whichever is earlier.<br>This warranty does not cover consumables, Accessories, normal wear, & tear, wrongful handling, not following the user instructions given in the literature and unauthorized attachments or modifications |
| Validity           | As per AIIMS Terms and Conditions                                                                                                                                                                                                                                                                                                                                                                              |

For Olympus Medical Systems India Pvt. Ltd.


 Authorised Signatory