



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender) and www.eprocure.gov.in (CPPP)

Reference No: J-11039(040)/2019-20/S&P

Dated: 07/05/2021

Sub: Procurement of Anterior Segment OCT (Make- Carl Zeiss Meditec, Inc, USA, Model – Zeiss Cirrus 500 Anterior Segment) for upgradation of existing Oct-Cirrus 500 Machine for the Department of Ophthalmology at AIIMS, BBSR on Proprietary basis - Inviting Comments thereon.

The Department of Ophthalmology of AIIMS, Bhubaneswar has projected for **Procurement of Anterior Segment OCT (Make- Carl Zeiss Meditec, Inc, USA, Model – Zeiss Cirrus 500 Anterior Segment) for upgradation of existing Oct-Cirrus 500 Machine from Medi Plus, Bhubaneswar, the Authorised Dealer of Carl Zeiss India (Bangalore) Private Limited (PAC of Carl Zeiss Meditec, Inc, USA).**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments if any, on proprietorship of the item. In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in & aso.dkmahana@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 22.05.2021** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. No. – J-11039(040)/2019-20/S&P dt: 07-05-2020, due on dated: 22.05.2021 should be superscripted on sealed envelope.

Enclosure:

Sr. Procurement-cum-Stores Officer

1. Proprietary Article Certificate from Indenting Officer of Department of Ophthalmology, AIIMS, Bhubaneswar. **Annexure-I**
2. PAC of **Carl Zeiss Meditec, Inc, USA. Annexure-II**
3. Authorisation letter for **Carl Zeiss India (Bangalore) Private Limited. Annexure-III**
4. Manufacturers Authorisation form from **Carl Zeiss India (Bangalore) Private Limited- Annexure-IV**
5. Quotation from authorised dealer **Medi Plus, Bhubaneswar. Annexure-V**
6. Technical Brochure. **Annexure-VI**

Copy to:

1. Indenting Officer, Department of Ophthalmology
2. Accounts Officer
3. IT Cell

:
:
:
for information please
for information please
for hoisting in the website.

Sr. Procurement-cum-Stores Officer

AIIMS, BHUBANESWAR

**Proprietary Article Certificate
Valid for the Current Financial Year**

Annexure-1

(116) (123)

File No. and Date Reference :		
1	Description of article	Anterior Segment OCT
2	Forecast of quantity /annual requirement	1
3	Approximate estimated value for above quantity	8 lakhs / -
4	Maker's name and address	Carl Zeiss Pvt Ltd.
5	Name(s) of authorized dealers/ stockists	Mediplus, BBH-751014
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	Yes ✓
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	No
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR The OCT Corvis SW (Carl Zeiss Pvt Ltd) is present and this can be integrated with it only.	Yes ✓
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	No
7	Reference of concurrence of finance wing to the proposal :	
History of PAC Purchase of this item for past three years may be given below :		
Name of the Supplier		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)

Sucheta Parija
Signature of the Indenting Officer

Signature of Approving Authority..... (Dr. Sucheta Parija)
Date..... Designation of Officer..... Addl. Prof, 2400
Dept. of Ophthalmology

Annex-11
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Date: 2021-02-02

The Head
Department of Ophthalmology
All India Institute of Medical Sciences
Orisha
Bhubaneswar-751019
India

PROPRIETARY CERTIFICATE FOR Premier Anterior Segment Module

Whomsoever it may concern,
We hereby certify that the **Cirrus HD OCT Premier Anterior Segment Module** is the proprietary product of **Carl Zeiss Meditec, Inc, USA.**

The latest is designed to satisfy the needs of practitioners, technical professionals, institutions and organizations whose primary focus requires the most cost-effective standard of care for clinically validated, high degree of testing flexibility and universal understood analysis output for marking and management decisions in diseases and conditions resulting in Anterior Segment imaging.

Validated by more than 10 years of research, design and clinical experience, it is the accepted standard of care to aid in Anterior Segment management. The **Cirrus Premier Segment Anterior Module** and continues to set the gold standard for quality, precision and innovation worldwide.

The **Premier Anterior Segment Module** provides a streamlined and faster workflow with an array of new features designed to :

- Comprehensive anterior segment imaging with new magnetic external lenses
- Quick switching to anterior segment scanning
- First-in-class full anterior chamber imaging from a retinal OCT



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Assess the Cornea in Detail

- HD Cornea Scan (9 mm)
High-definition view for documentation and assessment of corneal pathology
- Easily visualize all major corneal layers

HD Cornea Scan

Post-LASIK Cornea

- Stromal distance tool to assess residual stromal bed thickness for Lasik enhancement decision
- Caliper tool for measuring structures such as Corneal flap thickness

Visualize Critical Angle Structures

HD Angle Scan (6 mm)

Scleral Spur
Schlemm's canal
Schwalbe's line

- The scleral spur, Schlemm's canal, and Schwalbe's line can clearly be identified

OCT Goniometry

Objective Measurement Tools to Quantify Angle Opening

- New CIRRUS OCT Goniometry supplements gonioscopy to help objectively quantify angle anomalies with established measurement parameters

Thanking you,

Yours truly

Wana Durani
Carl Zeiss Meditec, Inc.
Dublin, CA 94568 USA



Anexu - III
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Carl Zeiss Meditec AG 07740 Jena

To whom it may concern

Division/Dept.: Finance

Your contact: Michael Holzner

Carl Zeiss Meditec AG

Goeschwitzer Straße 51 - 52

07745 Jena, Germany

Fax: +49 (0) 36 41 / 220 282

Our ref.: MHZ / KSt

Date: 13 October 2020

AUTHORISATION LETTER

We, Carl Zeiss Meditec AG, Goeschwitzer Str. 51 – 52, DE-07745, Jena, Germany, herewith confirm, that

Carl Zeiss India (Bangalore) Pvt. Ltd.
Plot No. 03, Jigani Link Road
Bommasandra Industrial Area
Bangalore - 560 099 –
India

is an appointed dealer authorized to sell in its own name the following product lines – manufactured by our 100% subsidiary Carl Zeiss Meditec, Inc., 5160 Hacienda Drive, Dublin, CA 94568, USA – in the territory of India:

Ophthalmological instruments for Diagnosis and Therapy which include:

- Cirrus HD-OCT
- Visante OCT
- Stratus OCT
- HFA 720i, 740i, 745i, 750i
- HFA3 830, 840, 850, 860
- FDT 710
- Matrix 715
- Matrix 800
- Atlas 9000
- CLARUS 500 /700

Address of Record:
Goeschwitzer Strasse 51 - 52
07745 Jena, Germany

Address for Delivery:
Carl Zeiss Meditec AG
Carl-Zeiss-Promenade 10
07745 Jena, Germany

Banks:
Deutsche Bank Jena
Account: 624536900 (BLZ 820 700 00)
IBAN: DE90 8207 0000 0624 5369 00
BIC/ SWIFT: DEUT DE 8EXXX

Commerzbank Jena
Account: 258072800 (BLZ 820 400 00)
IBAN: DE31 8204 0000 0258 0728 00
BIC/ SWIFT: COBADEFFXXX

Commercial Register:
Local Court Jena HRB 205623
VAT-ID No.: DE 811 922 737
WEEE-Reg.-No.: DE55298748

Chairman of the Supervisory Board:
Dr. Michael Kaschke

Board of Management:
Dr. Ludwin Monz (CEO)
Justus Felix Wehmer
Jan Willem de Cler

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Carl Zeiss India (Bangalore) Pvt. Ltd. has branch offices at New Delhi, Mubai, Kolkata, Chennai, Ahmedabad and Hyderabad, and is an affiliate of Carl Zeiss Meditec AG.

This letter of authorization is subject to German law and valid until September 30, 2021, unless terminated earlier by either party upon three months written notice.

All the commercial activities must ensure compliance with the requirements and regulations of German and other applicable export control legislation and with US re-export control legislation.

Carl Zeiss Meditec AG

i.V. Michael Holzner
Head of Finance & Accounting



i.V. Katja Dornheim
Assistant Sales
Distribution Partners EMEA /LATAM

Address of Record:
Goeschitzer Strasse 51 - 52
07745 Jena, Germany

Address for Delivery:
Carl Zeiss Meditec AG
Carl-Zeiss-Promenade 10
07745 Jena, Germany

Banks:
Deutsche Bank Jena
Account: 624536900 (BLZ 820 700 00)
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Account: 258072800 (BLZ 820 400 00)
IBAN: DE31 8204 0000 0258 0728 00
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Justus Felix Wehmer
Jan Willem de Cler



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Annexure-III

Manufacturers' Authorisation Form

To
The Director
AIIMS Bhubaneswar
Sijua, Odisha, India

Carl Zeiss India (Bangalore) Pvt. Ltd.
Regd. Office
Plot No. 3, Jigga Link Road,
Bommasandra Industrial Area
Bangalore - 560 088, INDIA
Tel. : 91-80-43432000
Fax : 91-80-43438228
E-mail : info.in@zeiss.com
Web : www.zeiss.co.in
CIN: U33125KA2008PTC049485

WHEREAS

We **Carl Zeiss India (Bangalore) Private Limited**, Victoria Park, 2nd Floor, Plot 37/2, Block GN, Sector V, Salt Lake, Kolkata-700091, who are official manufacturer in Anterior Segment OCT (**Our Model: Zeiss Cirrus 500 Anterior Segment**), having factories at **Carl Zeiss Meditec INC, 5160 Hacienda DR Dublin, CA, USA 94568**, do hereby authorise **Medi Plus, 574, Lewis Road, FL. No. B/108, 1st Floor, Madhab Nilaya Apartment, Bhubaneswar-751014** to submit a bid the purpose of which is to provide the following equipment, manufactured by us Anterior Segment OCT (**Our Model: Zeiss Cirrus 500 Anterior Segment**), and to subsequently negotiate and sign the contract.

We accept the Warranty condition mentioned in the tender documents of AIIMS Bhubaneswar.

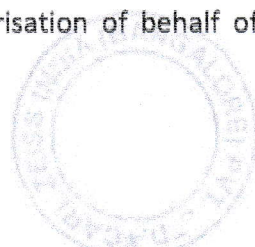
We also hereby confirm that we would be responsible for the satisfactory execution of contract placed on the authorized agent including availability of spare parts & consumables for the period of 10 years for supplied equipment to AIIMS Bhubaneswar.

Signed:

Name: Amit Kumar Chakraborty, Regional Sales Manager – East, Medical Technology

Duly authorised to sign this authorisation of behalf of: **Carl Zeiss India (Bangalore) Private Limited**

Date on **4th February 2021**



Ahmedabad :
101, 1st Floor
Sun Square Building
Near Nest Hotel
Off C. G. Road, Navrangpura
Ahmedabad-380009, INDIA
Tel. : 91-79-40320301
Fax. : 91-79-40320303

Chennai :
SP 76, Ambattur Industrial
Estate, Ambattur Taluk
Tiruvallur District, Tiruvallur
Chennai - 600058, INDIA
Tel. : 91-44-61750100

Hyderabad :
Krishnama House, No. 8-2-418
5th Floor, Road No. 7
Banjara Hills
Hyderabad - 500 034, INDIA
Tel. : 91-40-23354191
Tel. : 91-40-23354196
Fax. : 91-40-23354077

Kolkata :
Victoria Park
Plot 37/2, Block GN
2nd Floor, Sector V, Salt Lake
Kolkata 700 091, INDIA
Tel. : 91-33-40612800
Fax. : 91-33-40612831

Mumbai :
Unit No. 331 & 332
Solitaire Corporate Park
Building No. 03
Andheri Kurla Road
Andheri (East)
Mumbai - 400059 INDIA
Tel. : 91 22 68392222

New Delhi :
A-26/6, Mohan Co-operative
Industrial Estate
Mathura Road
New Delhi - 110044, India
Tel. : 91-11-45156000
Fax. : 91-11-45156010 / 11

Pune :
CTS No. 4270
Elpro Campus
Chinchwad Gaon
Chinchwad
Pune - 411033, INDIA
Tel. : + 91 20 27353926 / 27

Ref: MP/HOD.AIIMS/BBSR/2020-21
Date: 16.03.2021



MEDj PLUS

Annexure - V
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MEDj PLUS

574, Lewis Road, FL.No.B/108,1st Floor
Madhab Nilaya Apartment
Bhubaneswar-751014, Ph. : 0674 - 2432417
Mob: 9437549455 / 9437036192
E-mail : mediplus.bbsr15@gmail.com

To,
The Head of Department
Dept. of Ophthalmology
All India Institute of Medical Sciences,
Patrapada, Sijua,
Bhubaneswar.

(Reference your mail date.09.03.2021)

Sub: Submission of Quotation for Procurement of Anterior Segment OCT on PAC basis.

Respected Madam/ Sir,

We are pleased to offer our lowest possible price for the above mention product with 5years warranty and 5 years CMC after warranty. Hope the price will be accepted by your institution.

OFFER

Sl No.	Item Code	Model	Qty.	Price
1	Anterior Segment OCT	Cirrus 500 Anterior Segment	1	Rs.11,34,000.00
Total Price Excluding GST				Rs.11,34,000.00
Total GST Price				Rs.1,36,080.00
Total Price Including GST				Rs.12,70,080.00
(Rupees.Twelve Lacs Seventy Thousand & Eighty) only Including GST include five year comprehensive warranty.				

CMC after 5 Years Warranty

1 ST Year	74,152.00
2 nd Year	76,377.00
3 rd Year	78,668.00
4 th Year	81,028.00
5 th Year	83,459.00
TOTAL	3,93,684.00

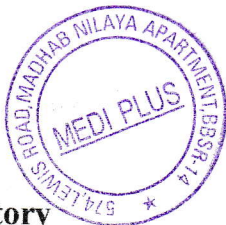
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Terms & Conditions.

1. The above prices are with 5 years comprehensive warranty.
2. GST @ 18% extra as applicable on CMC prices.
3. Payment terms shall be 100% advance along with confirm order.

Thanking You,

Yours Faithfully,
For Medi Plus,



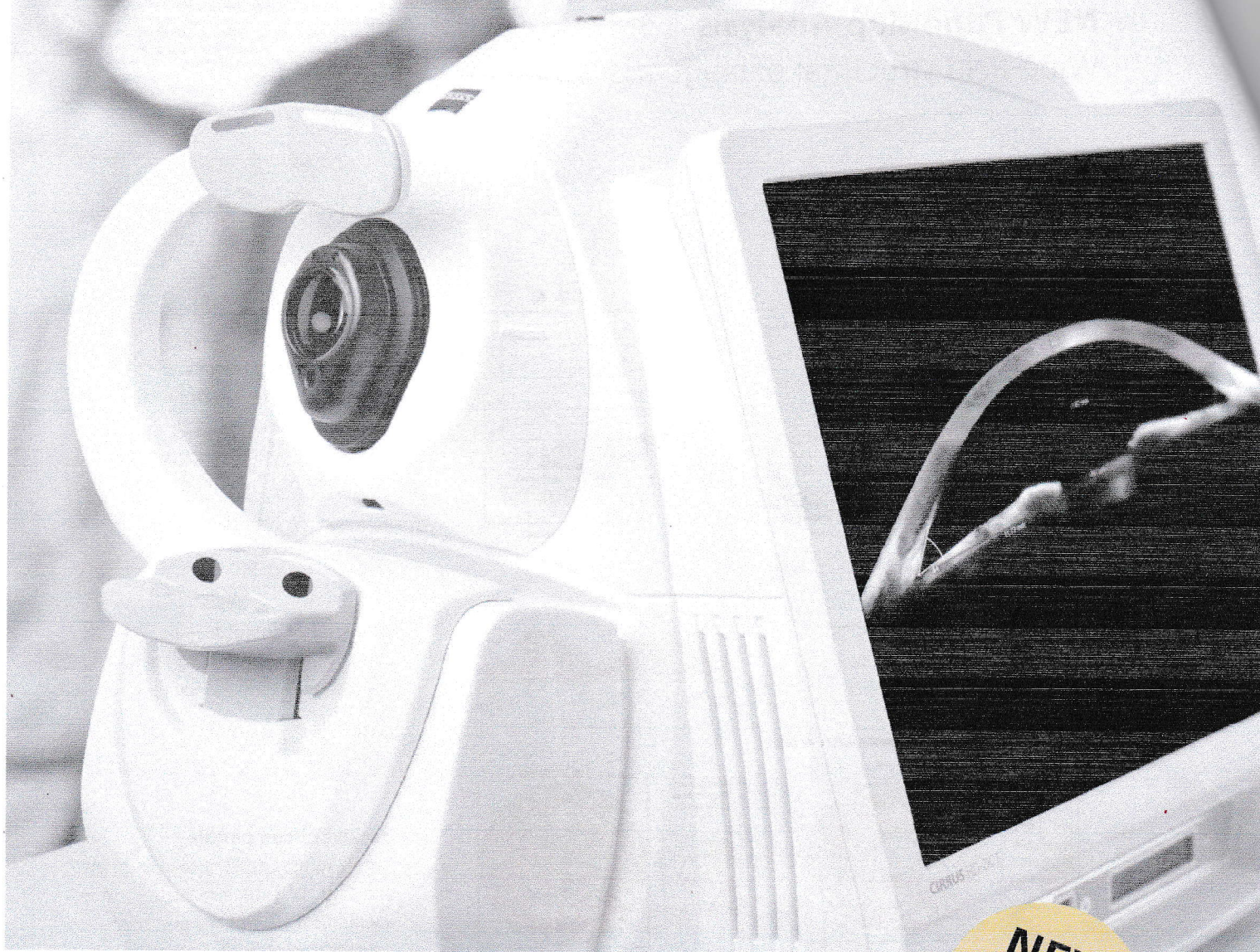
Authorized Signatory

Deals in : Drugs,Laboratory, Reagent, Surgical Goods,
Medical Equipments, & Instruments, Hospital Furniture
& all Hospital Supply products.

GSTIN : 21ABKPM7659N1Z1
Drug Licence No. KH-17319-W, KH-17320-WC & KH-6000-WX

Annexure - VI

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CIRRUS HD-OCT 5000/500
Advancing Smart OCT

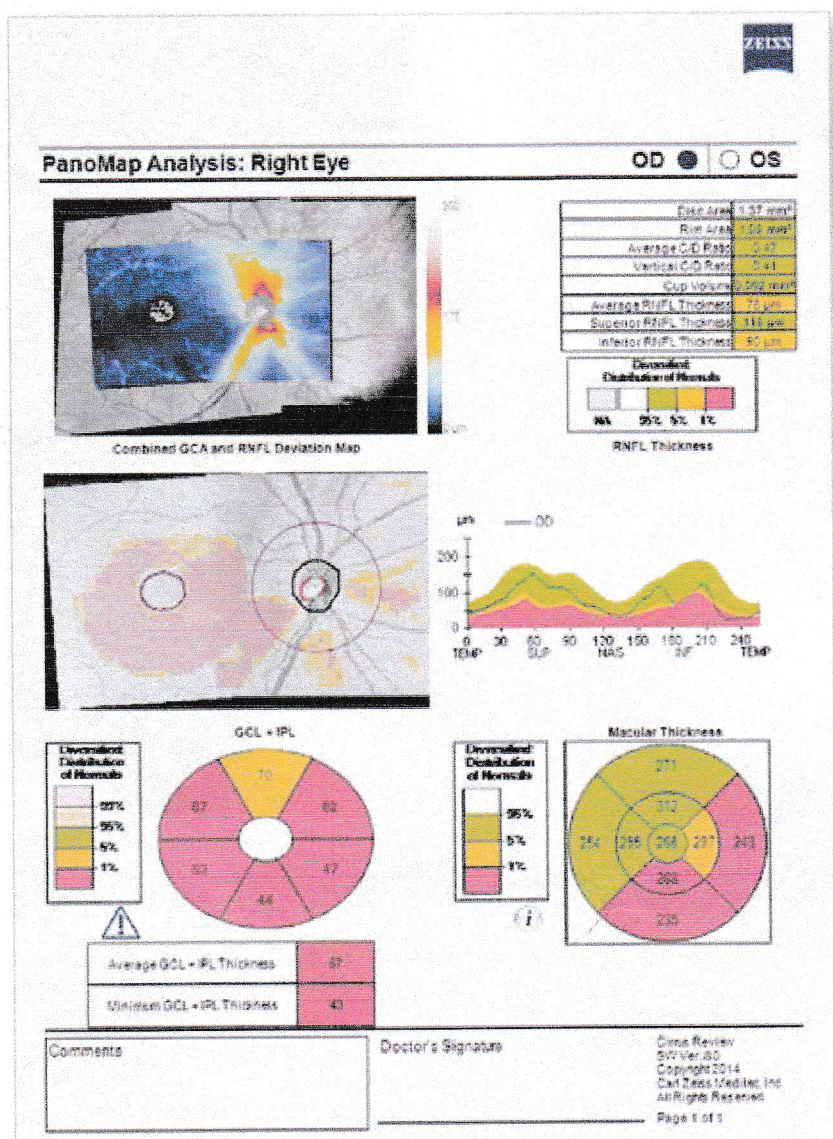


International Version

We make it visible.

NEW PanoMap Analysis

Wide-field structural damage assessment for glaucoma



PanoMap Report with Combined GCA and RNFL Deviation Map

NEW PanoMap™ wide field analysis displays structural data for the entire posterior pole —

RNFL, ONH, and GCA metrics show the extent of structural damage

At-a-glance insight —

A single analysis for integrated insights into early pathologies

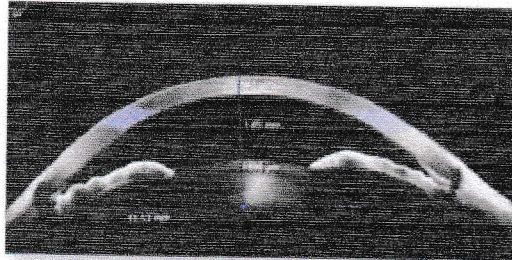
Backward-compatible —

PanoMap uses existing Macular Cube and Optic Disc Cube scans to provide a wide-field view of the posterior pole without altering scan protocols

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NEW Anterior Segment Premier Module from ZEISS

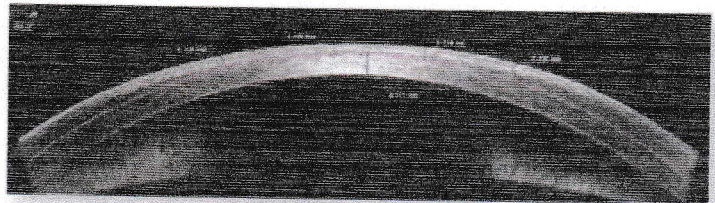
The first retinal OCT with full anterior chamber imaging and measurements



ChamberView™

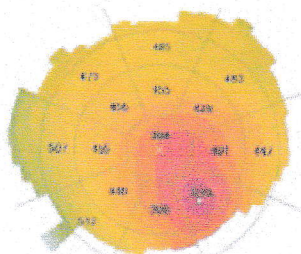
ChamberView image* — ChamberView provides an expansive 15.5 mm wide view of the entire anterior chamber with objective tools for measuring anterior segment ocular structures

*Patent pending



HD Cornea

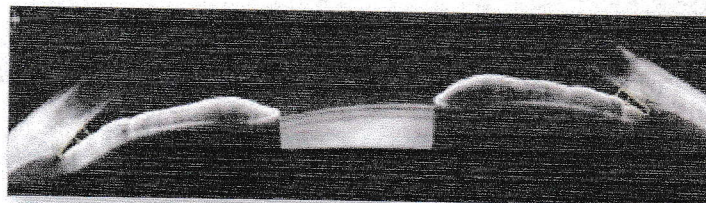
HD Cornea Scan — 9 mm high-resolution scan, including versatile tools for measuring thickness of residual stromal bed, LASIK flap, and other corneal structures



Pachymetry Map — 9 mm pachymetry map highlights corneal irregularities and identifies thinnest point for refractive surgery screening

NEW OCT Goniometry

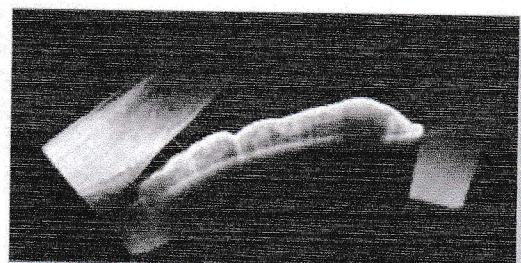
A non-contact method to help identify patients at risk of angle closure glaucoma



Wide Angle to Angle Scan

Wide Angle-to-Angle scan and HD Angle Scan —

Provide exquisite detail of the iridocorneal angle and include measurement tools for Angle Opening Distance (AOD500/750) and Trabecular Iris Space Area (TISA500/750) to quantify and track degree of angle closure



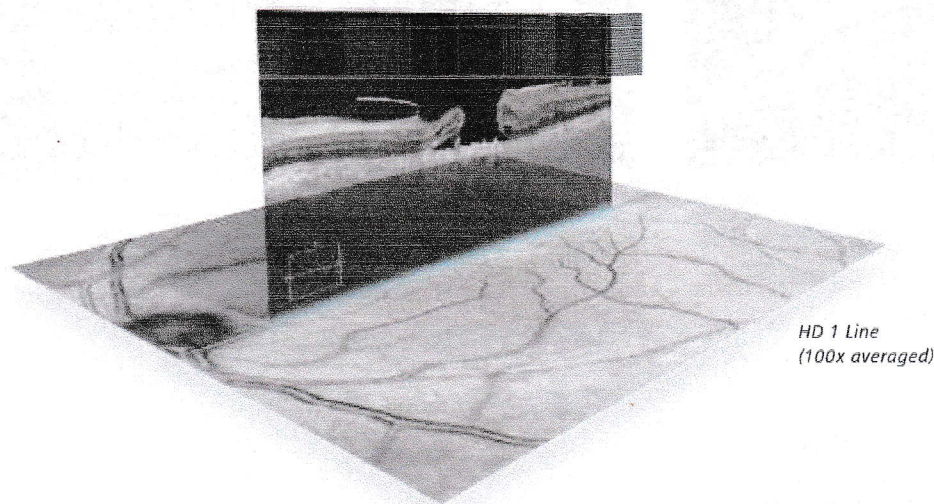
IC Measurements:	Value:
AOD500	0.18 mm
AOD750	0.22 mm
TISA500	0.07 mm
TISA750	0.11 mm
SSA	19.69

HD Angle Scan with Measurement Table

NEW Smart HD Scan Patterns

Targeted visualizations of critical anatomy

Automatic centering of scans ensures you see the fovea in each patient.



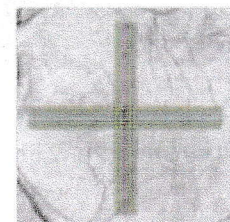
HD 1 Line
(100x averaged)

Details matter — Add flexible HD scans to your macular scanning protocol for an efficient visual assessment of macular status

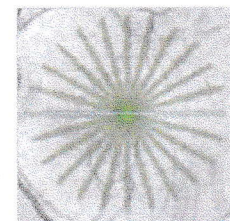
Get it right the first time — Improves clinic flow by helping to eliminate rescans due to missed fovea



HD 2 Line



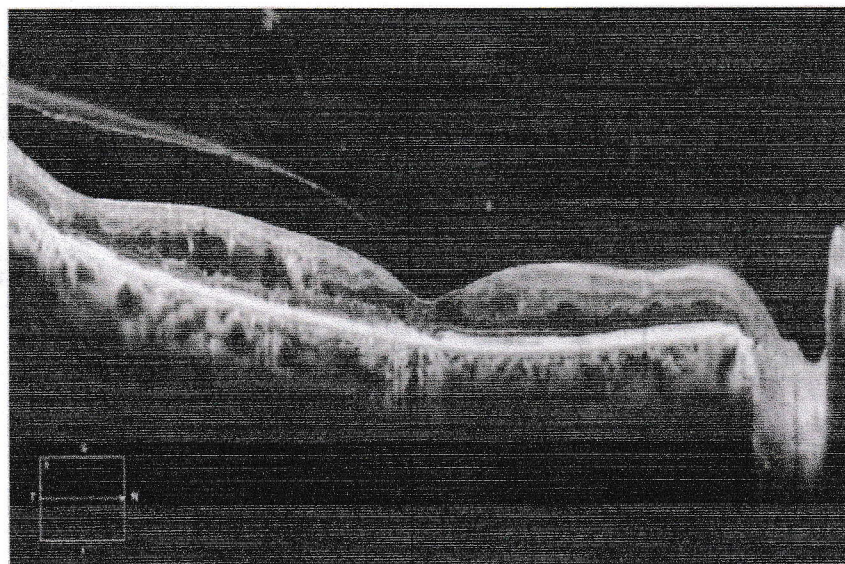
HD Cross



HD Radial

New Smart HD 1 Line scan —

Captures and averages 100 b-scan images with automatic centering at the fovea or region of interest. The result is a brilliant image that simultaneously highlights detail in the vitreous, retina, and choroid.

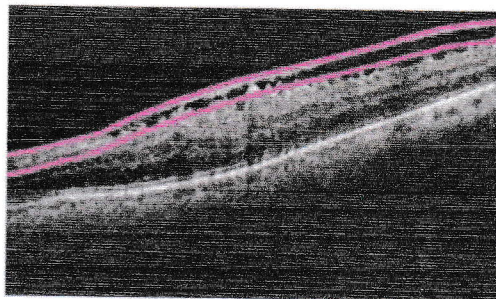
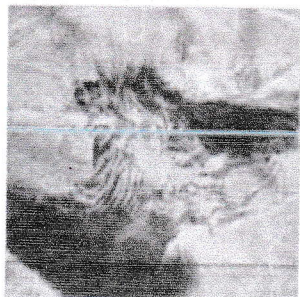


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NEW Layer by Layer En Face Views

Reveal what lies beneath the surface

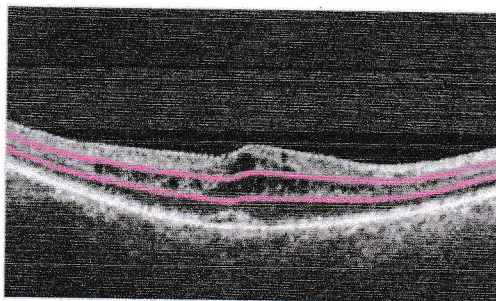
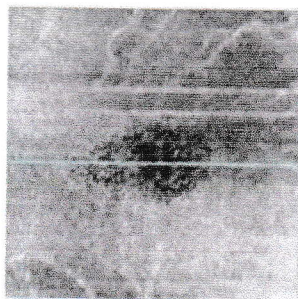
En Face VRI View



VRI en face preset display:

Epiretinal membrane (ERM) example where the dark areas indicate membrane detachment

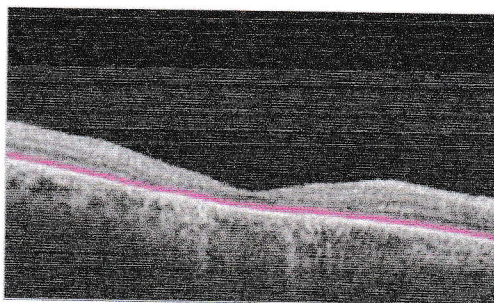
En Face Mid-Retina View



Mid-Retina en face preset display:

Cystoid macular edema (CME) example with the hallmark flower petal pattern

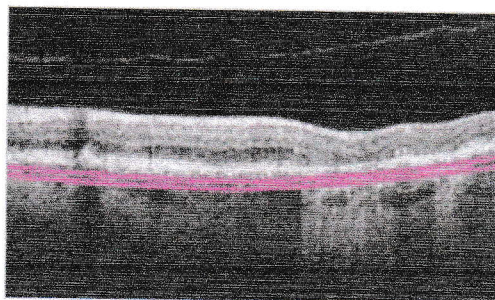
En Face IS/OS-Ellipsoid View



IS/OS-Ellipsoid en face preset

display: Hydroxychloroquine toxicity example with the classic bull's eye maculopathy

En Face Choroid View



Choroid en face preset display:

Geographic Atrophy (GA) example where the bright regions highlight the RPE loss

Technical Data

CIRRUS™ HD-OCT 5000/500

New Software Version 8.0* includes:

En Face Analysis

PanoMap

Optional licensed features:

Smart HD Scans

HD 1 Line 100x	1 Line (100x averaged)
HD 21 Line	21 Lines (4 or 8x averaged)
HD Radial	12 Lines (8x averaged)
HD Cross	10 Lines - 5 horizontal, 5 vertical (8x averaged)

Anterior Segment Premier Module with External Lens Kit

Measurement Capabilities

ChamberView™	15.5 mm x 5.8 mm (max.)	Anterior Chamber Depth, Angle to Angle Distance, Lens Vault, Chamber Area, Corneal Thickness, Angle and Caliper Tools
Wide Angle to Angle	15.5 mm x 2.9 mm	Angle Opening Distance (AOD500/750), Trabecular Iris Space Area (TISA 500/750), Scleral Spur Angle, Angle and Caliper Tools
HD Cornea	9 mm x 2 mm	Residual Stromal Thickness, Caliper Tool
HD Angle	6 mm x 2.9 mm	Angle Opening Distance (AOD500/750), Trabecular Iris Space Area (TISA 500/750), Scleral Spur Angle, Angle and Caliper Tools
Pachymetry Map	9 mm diameter	Sector Thickness Values, Minimum Thickness

Two interchangeable lenses expand CIRRUS HD-OCT with corneal, anterior chamber, and wide angle to angle imaging



CIRRUS 5000 Hardware/Computer Updates

Operating system/processor	Windows® 7, i7 processor (4th generation)
Memory	16 GB
Hard drive/internal storage	2 TB

*Version 8.0 is compatible with CIRRUS Models HD-OCT 5000 and 500 only. Model 500 is available with all listed features except Smart HD Scans. CIRRUS Review Software supported operating systems: Windows 8.1, Windows 7, Windows Server 2008 R2



Carl Zeiss Meditec, Inc.

5160 Hacienda Drive

Dublin, CA 94568

USA

www.meditec.zeiss.com/cirrus



Carl Zeiss Meditec AG

Goeschwitzer Str. 51-52

07745 Jena

Germany

www.meditec.zeiss.com/cirrus