



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.nic.in (Tender)

Reference No: J-11029(055)/2020-21/S&P

Dated: 24/09/2020

Sub: Procurement of Reagents & Consumables for Matrix Gel System (Make: Tulip) for the Department of Transfusion Medicine & Blood Bank at AIIMS, Bhubaneswar on Proprietary basis - **Inviting Comments thereon.**

The Department of Transfusion Medicine & Blood Bank of AIIMS, Bhubaneswar has requested for Procurement of Reagents & Consumables for Matrix Gel System (Make: Tulip) from M/s Sayoni, Cuttack authorized distributor of M/s Tulip Diagnostics (P) Ltd, (the PAC holder).

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to aso@aiimsbhubaneswar.edu.in, stokee_loveneet@aiimsbhubaneswar.edu.in, aso.jkbiswal@aiimsbhubaneswar.edu.in, spo@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 09-10-2020** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11029(055)/2020-21/S&P** dt:24-09-2020, due on dated:09-10-2020 should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer of Department of Transfusion Medicine & Blood Bank, AIIMS, Bhubaneswar. **Annexure-I**
2. PAC of **M/s Tulip Diagnostics (P) Ltd.** for the Reagents for Matrix Gel System (Make: Tulip) **Annexure-II**
3. Certificate of Authorization & Price quotation for Reagents for Matrix Gel System (Make: Tulip) **Annexure-III**

Copy to:

1. Indenting Officer, Department of TM&BB
2. Accounts Officer
3. IT Cell

: for information please
: for information please
: for hoisting in the website.


Sr. Procurement-cum-Stores Officer

AIIMS, BHUBANESWAR

**Proprietary Article Certificate
Valid for the Current Financial Year**

ANNEXURE -1

File No. and Date Reference :		
1	Description of article	As per attached annexure-1
2	Forecast of quantity /annual requirement	Annual requirement mentioned in annexure-1
3	Approximate estimated value for above quantity	23,00,000 INR
4	Maker's name and address	M/S Tulip Diagnostic Pvt. Ltd.
5	Name(s) of authorized dealers/ stockists	M/S Sayoni, Cuttack
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	Yes, Certificate attached
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): OR	Reagents and consumables are proprietary for available Matrix Gel system/equipment in the Department
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR _____	
7	Reference of concurrence of finance wing to the proposal :	
History of PAC Purchase of this item for past three years may be given below :		
Name of the Supplier: M/s Sayoni, Cuttack		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
P.O: 290/2020-21(R/C) dated 23-07-2020	As per attached annexure-2	As per attached annexure-2
		Adverse Performance Reported if Any
		Nil

Signature of Approving Authority.....

Date..... Designation of Officer.....

Satyak Prakash
18/08/2020

Dr. Satya Prakash
Assistant Professor

Dept. of Transfusion Medicine and Blood Bank
AIIMS, Bhubaneswar
MCI Regd. No. MP- 7638

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Somnath Mukherjee
18/08/20
Dr. Somnath Mukherjee
Associate Professor
AIIMS, Bhubaneswar-751019
Regd. No-57906(WB)

Ansuman Sahu
18/08/2020
Dr. Ansuman Sahu
Assistant Professor
Dept. of Transfusion Medicine and Blood Bank
AIIMS, Bhubaneswar-751019
Regd. No. (OCMR)-17410/2010



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PROPRIETARY CERTIFICATE

This is to certify that **Matrix™ Gel System** is registered trademark of Tulip Diagnostics Pvt. Ltd. Matrix™ Gel System based on Gel Column Agglutination Technology (Gel Technology) is manufactured by Tulip Diagnostics Pvt. Ltd. in India. Matrix™ Gel System is a proprietary product of Tulip Diagnostics Pvt. Ltd. and we are the only manufacturer in India.

Thanking you,

For, Tulip Diagnostics Pvt. Ltd.

Dheeraj Joshi
Marketing Services Manager



T TULIP DIAGNOSTICS (P) LTD.

a PerkinElmer company

Kolkata Office:

Flat No. 9A, 9th Floor, 3A,

Auckland Place, Kolkata - 700 017, INDIA

Tel.: (033) 22837919-23. Telefax: (033) 22837924

E-mail: tulipkol@gmail.com

Ref. No. : TDPL/05-08/20-21

Dated : 17/08/2020, Kolkata

To

The Senior Procurement Officer

AIIMS

Bhubaneswar

Kind attention : Dr. S. Mukherjee

Subject : Quotation of Matrix reagents for Matrix Card Centrifuge (Model No. CC-1600) SI. No. CGCC-328/13-14

Dear Sir,

With reference to the above mentioned subject we are pleased to quote our lowest rate for the following product as follows :-

SI. No.	PRODDUCT	PRODUCT DESCRIPTION	PACK SIZE	RATE IN Rs.	G.S.T. EXTRA
01.	MATRIX FORWARD & REVERSE GROUPING CARD WITH AUTOCONTROL	For ABD forward grouping and reverse grouping with auto-control	24 cards	1368.00	5 %
02.	MATRIX FORWARD GROUPING CONFIRMATION CARD	For Confirmation of ABO and Rho (D) blood group systems.	24 cards	2385.00	5 %
03.	MATRIX NEONATE GROUP CARD	For forward grouping and direct antiglobulin tests of Neonates	24 cards	1912.00	5 %
04.	MATRIX AHG (COOMBS) TEST CARD	For Direct Coombs Test, Indirect Coombs Test, Indirect Antibody test, Antibody Screening and Identification	24 cards	4233.00	5 %
05.	MATRIX COOMBS ANTI -IgG CARD	For all Coombs tests where Anti-C3d activity is not required. Can be used for Direct Coombs tests, indirect Coombs tests including Antibody Screening, Antibody identification, Compatibility testing and Weak D testing.	24 cards	5020.00	5 %
06.	MATRIX DIRECT ANTIGLOBULIN TEST CARD	For differentiation IgG and C3d sensitization for DAT positive samples.	24 Cards	2808.00	5 %
07.	MATRIX NEUTRAL GEL CARD	For saline and Enzyme phase tests including compatibility testing, Antibody Screening and Antibody Identification.	24 cards	4147.00	12 %
08.	MATRIX COOMBS AND NEUTRAL GEL CARD	For testing in Coombs and Enzyme/Saline phase in single card	24 Cards	4838.00	5 %
09.	MATRIX FORWARD GROUPING DAT CARD	For forward grouping using two clones of Anti-D in separate microtubes along with Direct Coombs tests	24 Cards	2629.00	5 %
10.	MATRIX FORWARD GROUPING & CROSSMATCH CARD	For forward grouping of both patient and donor, Saline or Enzyme phase major crossmatch, Coombs phase major crossmatch and a Coombs phase autocontrol for patient	24 Cards	3686.00	5 %
11.	MATRIX ABO SUBGROUPING CARD ANTI-A1	For confirmation of A1 subgroup of A	24 Cards	4838.00	5 %
12.	MATRIX ABO SUBGROUPING CARD ANTI-H	For determination of H antigen in red cells	24 Cards	4838.00	5 %
13.	MATRIX RH PHENOTYPE CARD WITH ANTI-D	For determination of Phenotypes of Rh blood group system along with Anti-D	24 Cards	4608.00	5 %

Corporate Office: Gitanjali, Tulip Block, Dr. Antonio De Rego Bagh, Alto Santacruz, Bambolim Complex, Goa - 403 202, INDIA

Tel.: (0832) 2458546-51, Fax: (0832) 2458544. E-mail: sales@tulipgroup.com, Website: www.tulipgroup.com

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T TULIP DIAGNOSTICS (P) LTD.

a PerkinElmer company

.....2..... Kolkata Office:
Flat No. 9A, 9th Floor, 3A,
Aurobindo Place, Kolkata - 700 017, INDIA
Tel: (033) 22857919-23, Telefax: (033) 22857924
E-mail: tulipkol@gmail.com

CIN: U85195GA1997PTC029711

Sl. No.	PRODDUCT	PRODUCT DESCRIPTION	PACK SIZE	RATE IN Rs.	G.ST. EXTRA
14	MATRIX RH PHENOTYPE CARD WITH ANTI-K	For determination of Phenotypes of Rh blood group system along with Anti-K	24 Cards	1920.00	5 %
15	MATRIX OCTOPLUS COMPLETE GROUPING CARD	8 Microtube gel cards for forward and Reverse grouping including Anti-AB and O cells microtube for reverse grouping	24 Cards	1580.00	5 %
16	MATRIX OCTOPLUS FORWARD AND REVERSE GROUPING CARD WITH SUBGROUPING	8 Microtube gel cards for forward and Reverse grouping including subgrouping with Anti-A1 lectin and Anti-H lectin	24 Cards	1580.00	5 %
17	MATRIX DILUENT - 2 (LISS)	Modified Low Ionic Strength Saline Solution for preparation of red cell suspension	250 ml	490.00	12 %
18	MATRIX ANTI D IgG	For weak D testing in Matrix Gel Cards	5 ml	661.00	5 %
19	MATRIX CONTAVOID	Disposable devices for piercing the aluminium foil seal of Matrix Gel Cards to avoid contamination	100 Nos	298.00	5 %
20	MATRIX OCTOPLUS CONTAVOID	Disposable devices for piercing the aluminium foil seal of Matrix Octoplus Gel Cards to avoid contamination	100 Units	298.00	5 %
21	MATRIX QAS LEVEL-I	For quality assurance testing in Matrix Gel Cards containing Coombs reagent	2 ml	340.00	0 %
22	MATRIX QAS LEVEL-II	For quality assurance of reagents and techniques related to Matrix Gel System and Classical tube techniques	1 pack	723.00	5 %
23	MATRIX ERYGEN-ABO	0.8% reagent red blood cells for reverse grouping on Matrix™ Gel Cards	3 x 2 ml	350.00	0 %
24	MATRIX ERYGEN-PO	0.8% reagent red blood cells for Antibody Screening in Matrix Gel Cards	1 x 5 ml	640.00	0 %
25	REACELL I, II, III	0.8% Cell panel for Antibody Screening	3 x 5 ml	2200.00	0 %
26	REACELL PANEL	0.8% Cell panel for Antibody identification.	11 x 5 ml	12000.00	0 %

Please Note the following terms and conditions:

Supply: Supplies will be effected within seven to fifteen days from the date of receipt of your confirmed order through our authorized distributor **M/s. Sayoni, Side of Mangalabag Post office, Mangalabag, Cuttack - 753001**

F.O.R. : Destination

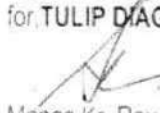
Validity : Rates quoted are valid for a period of six months from the date of quotation.

Payment : Payment should be made directly to our distributor as per your terms.

We hope that you will find our above rates competitive and will place your valuable order to us.

Thanking you and assuring you of our best services at all times.

Yours faithfully,
for **TULIP DIAGNOSTICS PVT. LTD.**


Manas Kr Roy
District Manager

Corporate Office: Gitanjali, Tulip Block, Dr. Antonio Do Rego Bagh, Alto Santacruz, Bambolim Complex P.O., Goa - 403 202, INDIA
Tel: (0832) 2458546-51, Fax: (0832) 2458544, E-mail: sales@tulipgroup.com, Website: www.tulipgroup.com

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E-mail: tulipkol@gmail.com

CIN: U25195KA 1986PT0000117

Ref. No. : TDPL/032-08/20-21
Dated : 17/08/2020, Kolkata

To
The Sr. Procurement Officer
All India Institute of Medical Sciences
Bhubaneswar – 751019, Odisha

Subject : Authorization

Dear Sir,

This is to Certify that **M/s. SAYONI** is our authorized distributor to your institution, having the following address :-

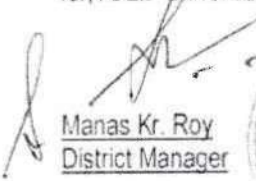
M/s. SAYONI
SIDE OF MANGALABAG POST OFFICE,
MANGALABAG, CUTTACK- 753001, ODISHA
PH: 0671-2614733/2414162
Mob : 9437020172/9437020209

They can quote and supply our products on behalf of us, for the year **2020 – 2021**, raise their bills and collect payments thereof.

On your approval kindly place your valuable order to **M/s. SAYONI**.

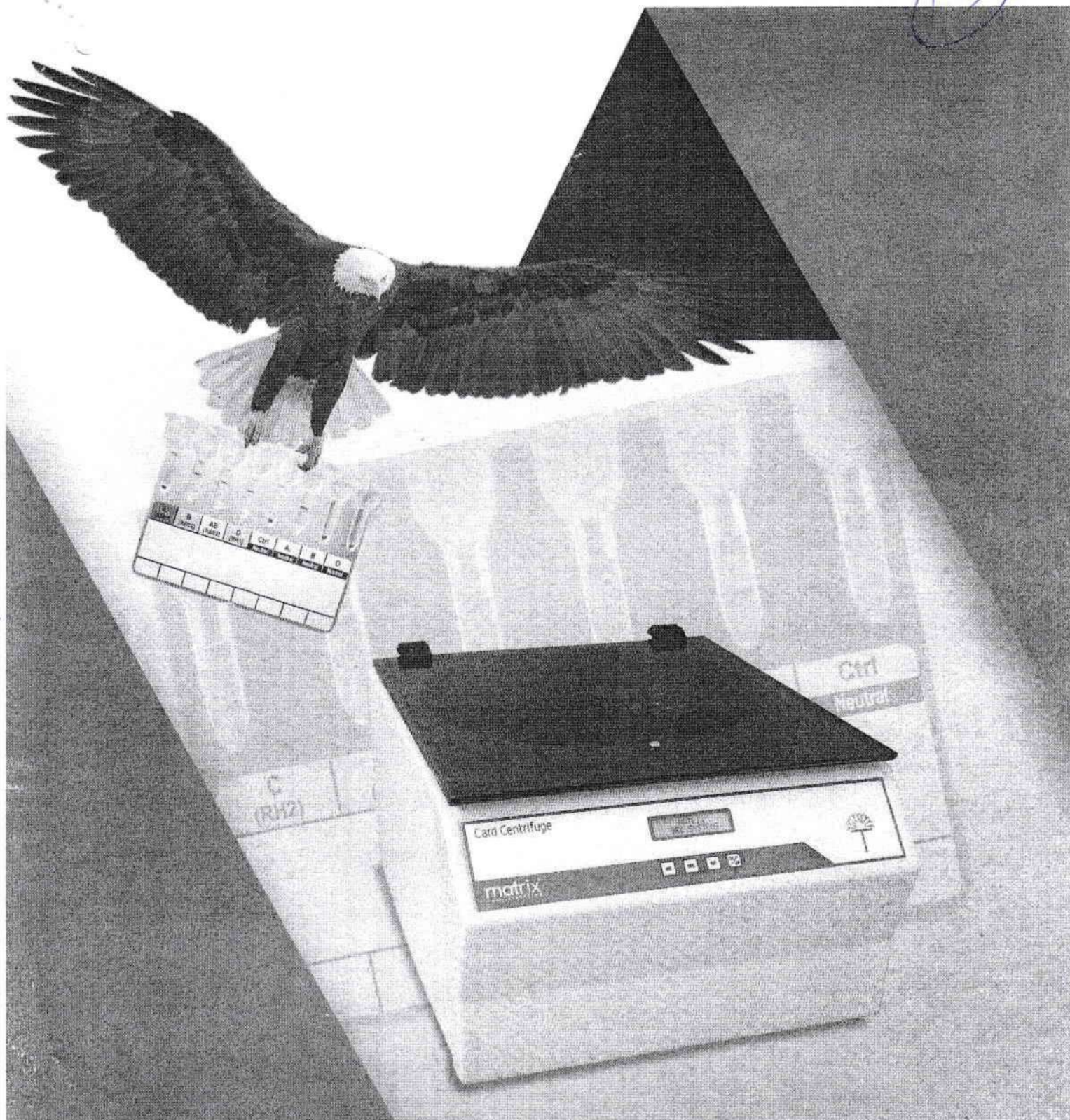
Thanking you & assuring you of our best services and quality products at all times.

Yours faithfully,
for, **TULIP DIAGNOSTICS PVT. LTD.**


Manas Kr. Roy
District Manager



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Engineering Safe Transfusion

matrix[™]
— GEL • SYSTEM
Column Agglutination Technology

- Simple
- Sensitive
- Standardized



Matrix™ Gel System based on Column Agglutination Technology is developed and manufactured by Tulip Diagnostics (P) Ltd. in India. Matrix™ Gel System is designed to meet day to day requirements of immunohematology laboratories.

Matrix™ Gel System

- Matrix™ Card Centrifuge : For centrifugation of Matrix gel cards.
- Matrix™ Card Warmer : For incubation of Matrix gel cards.
- Matrix™ Bottle Top Dispenser : For dispensing Matrix Diluent-2 LISS for preparation of red cell suspension.
- Matrix™ Sample Dispensing Pipettes : 10µl, 25µl, 50µl Fixed Volume Pipettes and one Variable volume 5-50µl pipette.
- Matrix™ Micropipette Tips : Micropipette tips for Matrix Sample Dispensing Pipettes.
- Matrix™ Work Station : For systematic arrangement of Matrix gel cards and samples or red cell dilution tubes.

Specifications

- Microprocessor controlled gel card centrifuge.
- Capacity to centrifuge 24 Matrix gel cards at 85g for prefixed 10 minutes.
- Compatible with 6 microtubes and 8 microtubes Matrix gel cards.
- Back illuminated LCD to display RPM and Time.
- Electronic door lock with open lid detection for centrifuge.
- Incubator for incubating 24 Matrix gel cards with two independent timers.
- Prefixed temperature at 37° C and programmable timers at 15 minutes with audible alarm.



Matrix™ Gel System - Card Parameters

- Matrix™ Forward and Reverse Grouping Card with Autocontrol
- Matrix™ Forward Grouping Confirmation Card
- Matrix™ Forward Grouping DAT Card
- Matrix™ Neonate Group Card
- Matrix™ AHG (Coombs) Test Card
- Matrix™ Coombs Anti-IgG Card
- Matrix™ Forward Grouping Crossmatch Card
- Matrix™ Octoplus Complete Grouping Card



- Matrix™ Neutral Gel Card
- Matrix™ Coombs and Neutral Gel Card
- Matrix™ Rh Phenotype Card with Anti-D
- Matrix™ Rh Phenotype Card with Anti-K
- Matrix™ ABO Subgrouping Card Anti-A1
- Matrix™ ABO Subgrouping Card Anti-H
- Matrix™ Direct Antiglobulin Test Card
- Matrix™ Octoplus Forward and Reverse Grouping Card with Sub Grouping

orchid



Microexpress

Coral Clinical Systems

BioShields

Viola



TULIP DIAGNOSTICS (P) LTD.

For further information contact :

CE

ISO 13485:2003

Gitanjali, Tulip Block, Dr. Antonio do Rego Bagh, Alto Santacruz, Bambolim Complex Post Office, Goa - 403 202, INDIA.
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