



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.nic.in (Tender)

Reference No: J-11050(031)/2020-21/S&P

Dated: 25/09/2020

Sub: Procurement of Accessories & Consumables for Ultrasonic Surgical Aspirator (CUSA) (Make: Misonix Inc. USA) for the Department of Neuro Surgery at AIIMS, Bhubaneswar on Proprietary basis
- Inviting Comments thereon.

The Department of Neuro Surgery of AIIMS, Bhubaneswar has requested for Procurement of Accessories & Consumables for Ultrasonic Surgical Aspirator (CUSA) (Make: Misonix) for the Department of Neuro Surgery) from M/s Cure Surgical, New Delhi authorized business Associate of M/s Misonix Inc. USA (the PAC holder).

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to aso@aiimsbhubaneswar.edu.in, aso.jkbiswal@aiimsbhubaneswar.edu.in, spo@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 12-10-2020** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11050(031)/2020-21/S&P** dt:25-09-2020, due on dated:12-10-2020 should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer of Department of Neuro Surgery, AIIMS, Bhubaneswar. **Annexure-I**
2. PAC of M/s Misonix Inc. USA for the Accessories & Consumables for Ultrasonic Surgical Aspirator (CUSA) (Make: Misonix Inc. USA) **Annexure-II**
3. Certificate of Authorization & Price quotation for Accessories & Consumables for Ultrasonic Surgical Aspirator (CUSA) (Make: Misonix Inc. USA) **Annexure-III**
4. Technical Boucher of the items **(Annexure-IV)**

Copy to:

- | | | |
|---|---|------------------------------|
| 1. Indenting Officer, Department of Neuro Surgery | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer
AIIMS, Bhubaneswar

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference :			
1	Description of article	Consumable of "SONASTAR" Ultrasonic Surgical Aspirator	
2	Forecast of quantity / annual requirement	Proposed item will last for 2 years	
3	Approximate estimated value for above quantity	26 Lakh (approx.).	
4	Maker's name and address	Minonix, USA (Guerre Surgical)	
5	Name(s) of authorized dealers/ stockists	CURE SURGICALS.	
I approve the above purchase on PAC basis and certify that :- Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.			
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	All the items ordered are accessories parts of the main equipment & proprietary in nature	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR		
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR		
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR		
7	Reference of concurrence of finance wing to the proposal :		
History of PAC Purchase of this item for past three years may be given below :			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any

Signature of the Issuing Officer

Signature of Approving Authority

Date..... Designation of Officer

Dr. Ashis Pattnaik
Associate Professor
Department of Neurosurgery
AIIMS, Bhubaneswar



Date: 12th November, 2019

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Sonastar Ultrasonic Surgical Aspiration system with DTR Technology & its accessories and consumables are proprietary item of :

**Misonix Inc.,
1938 New Highway
Farmingdale N.Y. 11735**

Cure Surgicals, S-12, First Floor, Green Park Extension, New Delhi - 110016 is our Pan India business Associates.

Best Regards,

Scott Ludecker

Senior Vice President - Global Sales & Marketing Misonix, Inc.

LETTER OF AUTHORIZATION

May 10, 2019

To Whom It May Concern,

We, Misonix, Inc. located at 1938 New Hwy Farmingdale, NY 11735, U.S.A. herewith contractually authorize:

**CURE SURGICALS
5-12, 1ST FLOOR, GREEN PARK EXTENSION
NEW DELHI-110016, INDIA**

as our exclusive distributor in India for the purpose of commercialization, importation, promotion, technical support and sales for the following list of medical products:

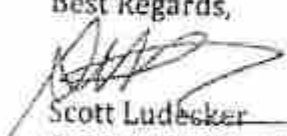
- SonaStar® Ultrasonic Surgical Aspiration System, Disposables and Accessories
- BoneScalpel® Ultrasonic Surgical Aspiration System, Disposables and Accessories

The above listed medical products are solely manufactured by Misonix, Inc. in the U.S.A.

This authorization is limited to the terms and conditions of the commercial distribution agreement between Misonix and **Cure Surgicals**, including agreements that may exist in the future, and cannot be considered as modification of any kind of said agreement(s).

This authorization is valid until May 6, 2022.

Best Regards,



Scott Ludecker

Senior Vice President - Global Sales & Marketing Misonix, Inc.

Ref: CS/Quotation/AJIMS BBSR/2020/23
Date: 23.09.2020

To
The Director
AJIMS Bhubaneswar

Quotation for Accessories and Consumables Make: Misonix Inc. USA

SonaStar List of Accessories & Consumables				
Part Number	Description	Unit	Unit Price	GST/IGST
SonaStar Handpieces - Autoclavable				
CFSX0-H121	SonaStar Short Straight Handpiece, High Flow (HF)	each	1,214,400.00	12%
CFSX0-H122	SonaStar Curved Extended Handpiece, High Flow (HF)	each	1,214,400.00	12%
SonaStar Electrosurgery Accessories				
CFSM4-M100	Brift Monopolar RF Cable Connector	each	15,382.40	12%
CFSM6-C140	Valley Lab Force 2, Electrosurgery Generator Umbilical Cable	each	28,336.00	12%
CFSM6-C141	Valley Lab Force 2, Electrosurgery Generator Umbilical Cable	each	28,336.00	12%
CFSM6-C142	Frax ICE 300 Electrosurgery Generator Umbilical Cable	each	28,336.00	12%
CFSM6-H050	Single Use Monopolar Hand Piece Cable (1 box = 5 cables)	box	34,003.20	12%
SonaStar Reusable Accessories				
CFSM2-T018	Autoclavable Torque Wrench	each	170,016.00	12%
CFSM6-T222	Autoclavable Torque Fixture	each	85,008.00	12%
CFSM5-H101	Suction Canister Holder Ring	each	4,048.00	12%
CFS2-C044	Shipping Container for SonaStar System (Reusable transport system with rollers on wheels, casters, storage ramp, etc.)	each		12%
CFSM6-H163	Osteoscut Long Front Housing for Short Handpiece	each	40,480.00	12%
CFSM6-H175	Aspiration Front Housing for Curved Extended Handpiece	each	72,864.00	12%
CFSM6-H152	Aspiration Mid Housing for Short Straight Handpiece	each	46,956.80	12%
CFSM6-H284	Aspiration Long Front Housing for Short Straight Handpiece	each	40,480.00	12%
CFSM6-H185	Aspiration Front Housing for Short Straight Handpiece	each	40,480.00	12%
CFSM6-H180	Laparoscopic Rigid Sheath for Short Straight Handpiece	each	52,000.00	12%
CFS2-S148	Silicon Sheath for Curved Extended Handpiece	each	4,048.00	12%
CFSX3-M200-Q**	2-Pedal Footswitch, Electrosurgery Compatible (If purchasing separately, frequency of existing unit must be provided at time of purchase.)	each	1,092,150.40	12%
CFSX3-M201	Remote RF Receiver	each	340,032.00	12%

HEAD OFFICE

S-12, 1st Floor, Green Park Extension I, New Delhi-110016
Tel: +91-11-26510059, 41550010
e-mail: cure@surgicalcure.com

BRANCH OFFICE: BENGALURU, KANPUR | SALES OFFICE: LUCKNOW, MUMBAI | WAREHOUSE: NEW DELHI

www.curesurgical.com

Part Number	Description	Unit	Unit Price	GST/IGST
ED702ARCD7	IV Pole			
CFSM2-T001	Sterilisation Tray	each	29,955.20	12%
CFSM6-SKIT	SonaStar Demo Sales Kit	each	477,766.00	12%
		each		12%
SonaStar Consumables				
SonaStar Tips for Short Straight and Curved Extended Handpiece				
MXA-D212	SonaStar Aspiration Tip 1.9mm Standard Short	each	29,000.00	12%
MXA-D214	SonaStar Aspiration Tip 1.6mm Micro Short	each	29,000.00	12%
MXA-D216	SonaStar Aspiration Tip 1.1mm Precision Short	each	29,000.00	12%
MXA-D218	SonaStar Notched Aspiration Tip 1.9mm Standard Short	each	29,000.00	12%
MXA-D218	SonaStar Aspiration Tip 1.9mm Standard Long Curved Tip	each	29,000.00	12%
MXA-S002	OsteoScript Tip Macro Short	each	32,000.00	12%
MXA-S004	OsteoScript Tip Long Curved	each	32,000.00	12%
MXA-D224	SonaStar Aspiration Tip 1.1mm Precision Long Curved	each	29,000.00	12%
MXA-D226	SonaStar Aspiration Tip 1.6mm Micro Long Curved	each	29,000.00	12%
MXA-D228	SonaStar Aspiration Tip 1.9mm Standard Long Curved	each	29,000.00	12%
MXA-D232	SonaStar Direct Access Aspiration Tip with Rigid Sheath 1.9mm Standard Long Straight	each	29,000.00	12%
MXA-D244	Macro Probe with two silicone sheaths, High Flow (HF) Only	each	29,000.00	12%
MXA-L002	SonaStar Endoscopic Probe, 1.9mm Standard Long, non-sterile	each	86,000.00	12%
	Tube Set			
MXA-PA	SonaStar Tubing Set	each	7,500.00	12%
MXA-HF	SonaStar Tubing Set - High Flow (HF) Only	each	7,500.00	12%
	System			
CFSM5-C136	Suction Canister, 2 liter		3,300.00	12%
CFSM5-T101	Suction Tubing, sterile		2,500.00	12%
C-BRSET	Handpiece & Probe Brush Set (3 Large Brushes & 3 Small Brushes)	set	5,800.00	12%
CFSS2-F019	External Vacuum Filter	each	7,200.00	12%
CFSS2-F021	Internal Vacuum Filter	each	12,000.00	12%

HEAD OFFICE

S-12, 1st Floor, Green Park Extension, New Delhi-110 016
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BRANCH OFFICE: BENGALURU, KANPUR | SALES OFFICE: LUCKNOW, MUMBAI | WAREHOUSE: NEW DELHI

www.curesurgical.com

Part Number	Description	Unit	Unit Price	GST/IGST
CFSS2-F219	External Vacuum Filter (with attached suction tubing and quick connect fitting), High Flow (HF) Only	each	7,700.00	12%
CFSS2-F115	Activated Carbon Filter with attached suction tubing and quick connect fitting, High Flow (HF) Only	each	60,800.00	12%

Terms & Conditions

- 1) Payment: 100% advance in favour of Cure Surgicals
- 2) Delivery: 4-6 Weeks
- 3) Validity: 90 Days
- 4) Prices are subject to change in case of any policy or measure introduced by Govt. of India / Change in pricing by our principals / Fluctuation in USD / Euro prices.
- 5) Subject to force majeure & Delhi jurisdiction

for Cure Surgicals,

Authorised Signatory.

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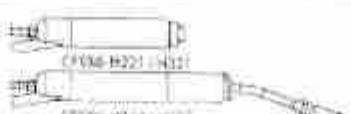
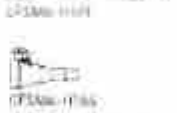
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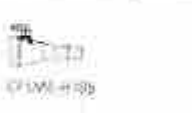
SonaStar Tip Selection Guide

sonastar®

Short Aspiration Tips for Short Straight and Curved Extended Handpieces

Tip	Handpiece	Front Housing	Uses
 MXA-D212 1.9 mm Standard, short Working length* = 3 in.	 CF3AB-H221-H322 CF3AB-H221-H322	 CF3AB-H182 CF3AB-H175	General soft or calcified tissue removal; (large tissue volume)
 MXA-D214 1.6 mm Micro, short Working length* = 3 1/2 in.	 CF3AB-H221-H322 CF3AB-H221-H322	 CF3AB-H182 CF3AB-H175	Smaller bore for more precise tissue removal (soft or calcified tissue)
 MXA-D216 1.1 mm Precision, short Working length* = 3 3/8 in.	 CF3AB-H221-H322 CF3AB-H221-H322	 CF3AB-H182 CF3AB-H175	Smallest bore for most precise tissue removal (near critical structures)
 MXA-D230 1.9 mm, Notched, standard, short Working length* = 3 in.	 CF3AB-H221-H322 CF3AB-H221-H322	 CF3AB-H182 CF3AB-H175	General soft or calcified tissue removal; esp. dense or fibrous tissue
 MXA-D234 2.6 mm, Macro, short Working length* = 3 in.	 CF3AB-H221-H322 CF3AB-H221-H322	 CF3AB-H182 CF3AB-H175	General soft or calcified tissue removal; (greater tissue volume/general surgery)

Long Aspiration Tips for Short Straight Handpiece

Tip	Handpiece	Front Housing	Uses
 MXA-D218 1.9 mm Standard, long curved PLUS Working length* = 2 1/4 in.	 CF3AB-H221-H322	 CF3AB-H182	General soft or calcified tissue removal; (large tissue volume/general surgery)
 MXA-D224 1.1 mm Precision, long curved Working length* = 6 5/8 in.	 CF3AB-H221-H322	 CF3AB-H182	Curved, smallest bore for the most precise tissue removal near critical structures.
 MXA-D226 1.6 mm Micro, long curved Working length* = 7 in.	 CF3AB-H221-H322	 CF3AB-H182	Curved, small bore for precise tissue removal (soft or calcified tissue)
 MXA-D228 1.9 mm Standard, long curved Working length* = 2 1/4 in.	 CF3AB-H221-H322	 CF3AB-H182	Curved, general soft or calcified tissue removal (large tissue volume/general surgery)
 MXA-D232 Deep Access Probe 1.9 mm Standard, long with Rigid Sleeve Working length* = 5.43 in.	 CF3AB-H221-H322	 CF3AB-H182	General soft calcified tissue removal from limited-access surgical site
 MXA-L002 Laparoscopic Probe 2.0 mm Standard long, reusable with (6) replacement sheath tips Working length* = 11.80 in.	 CF3AB-H221-H322	 CF3AB-H182	General soft or calcified tissue removal in laparoscopic surgery

*Approximate distance from typical index finger (placement to end of probe using a Short Straight Handpiece (CF3AB-H221-H322))
 Not available in all markets. Check on availability.

SonaStar Tip Selection Guide, Cont.

sonastar

OsteoSculpt® Bone Shavers for Short Straight Handpiece

Tip		Handpiece	Front Housing	Uses	
		MXA-5002 3.6 mm x 160° Standard, short Working length* = 3 in.	 CP500S-H221 / H221	 CXMM6-H181	For bone sculpting or dissection
		MXA-5004 1.8 mm x 1.2 mm Macro, long curved Working length* = 6 3/4 in.	 CP500S-H221 / H221	 CP500S-H181	For bone sculpting or dissection (minimally invasive or keyhole approaches)

*Approximate distance from typical index finger placement to end of probe using a Short Straight Handpiece (CP500S-H221 / H221).

MISONIX
BETTER MATTERS™

If you would like further information or would like to evaluate the SonaStar please contact us at +1.631.694.9555

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MISONIX, INC. | NASDAQ SYMBOL: MSON | MISONIX.COM

References available upon request and on file at the corporate offices