



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.nic.in (Tender)

Reference No: J-11086(001)/2020-21/S&P

Dated: 28/09/2020

Sub: Procurement of EPOC BGEM++ Test Card for Blood Gas Analyser (Make: Epocal Inc. a Siemens Healthneers Company) for the Department of COVID ICU at AIIMS, Bhubaneswar on Proprietary basis - **Inviting Comments thereon.**

The Department of COVID ICU of AIIMS, Bhubaneswar has requested for Procurement of EPOC BGEM++ Test Card for Blood Gas Analyser (Make: Epocal Inc. a Siemens Healthneers Company) from M/s Rabindra Sugical Pvt. Ltd., BBSR authorized distributor of M/s Siemens Healthcare Pvt. Ltd (the PAC holder).

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to aso@aiimsbhubaneswar.edu.in, aso.jkbiswal@aiimsbhubaneswar.edu.in, spo@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 09-10-2020** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11086(001)/2020-21/S&P** dt:28-09-2020, due on dated:09-10-2020 should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer of Department of COVID ICU, AIIMS, Bhubaneswar. **Annexure-I**
2. PAC of **M/s Epocal Inc. (a Siemens Healthneers Company)** for the EPOC BGEM++ Test Card for Blood Gas Analyser) **Annexure-II**
3. Certificate of Authorization & Price quotation for EPOC BGEM++ Test Card for Blood Gas Analyser (Make: Epocal Inc. (a Siemens Healthneers Company) **Annexure-III**

Copy to:

1. Indenting Officer/ I/C COVID ICU
2. Accounts Officer
3. IT Cell

: for information please
: for information please
: for hoisting in the website.


Sr. Procurement-cum-Stores Officer

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

23

File No. and Date Reference:			
1	Description of article	EPOC BGEM ++ Test Card for Blood Gas Analyzer	
2	Forecast of quantity /annual requirement	10 pkts (for one month)	
3	Approximate estimated value for above quantity	210500	
4	Maker's name and address	EPOC Inc 2060 walkey Road Ottawa, ON, KG3P5 Canada	
5	Name(s) of authorized dealers/ stockiest	M/S Rabindra Surgical Pvt.Ltd Regd. Office :121 bhimpur Near airport main Gate Bhubaneswar -20	
6	I approve the above purchase on PAC basis and certify that: - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	Yes	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR		
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): OR	OEM	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR		
7	Reference of concurrence of finance wing to the proposal:		
History of PAC Purchase of this item for past three years may be given below:			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any

Signature of Approving Authority.....

Date..... Designation of Officer.....

Signature of the Indenting Officer
Mr. Binim Suresh Babu
Senior Nursing Officer
CVSU Incharge
AIIMS Bhubaneswar-751019

Dr. Swagata Tripathy
Associate Professor
Dept. of Anaesthesiology
AIIMS Bhubaneswar-751019

January 24, 2020

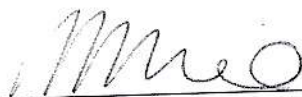
To Whom It May Concern:

Proprietary Certificate

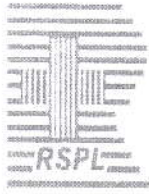
This letter is to certify that the following ranges of products are Proprietary products of Epocal Inc. (a Siemens Healthineers Company), 2060 Walkley Road, Ottawa, ON K1G 3P5, Canada. Epocal Inc. authorizes Siemens Healthcare Private Limited, Plot No. 78, JIL Building, Tower A, Sector-18, Gurgaon-122015, Haryana, India to register these products in INDIA.

SMN	REF	Product Name
10736380	AT00060000	epoc Care-Fill Capillary Tubes
10736382	CT10060000	epoc BGEM Test Cards (w/ CREA & CL)
10736387	HH10090000	epoc Host 2
10736393	HH1R090000	epoc Host 2, Refurbished
10736398	HR10020000	epoc Reader
10736401	HR1R020000	epoc Reader, Refurbished
10736404	HR1R040000	epoc Reader, Refurbished, RoHS Compliant
10736515	10736515	epoc BGEM Test Cards (w/ BUN & TCO2)

Sincerely,



Sarah Lavoie
Director, Quality Assurance



RABINDRA SURGICALS PVT. LTD.

REGD. OFFICE : 121, BHIMPUR, NEAR AIRPORT MAIN GATE, BBSR-20
TEL. : 0674 - 2596644, 2596666, 2596677, FAX: 0674 - 2596622
E-mail : sales@rabindrasurgicals.com, Web : www.rabindrasurgicals.com
GST No.: 21AACCR9942B1ZO, D.L.No.KH-13738-WC and KH-4229-WD, KH-21211-R

RSPL/2020-2021/K227

Date: 25/09/2020

To

The Director
All India Institute of Medical Sciences
Sijua, Patrapada, Bhubaneswar

Respected Madam,

With reference to the above enquiry notice, we are submitting our offer for Cartridge for Blood Gas Analyzer for your kind approval..

Sl.No.	Description of Item	Qty.	Unit Rate	Total Rate
1	EPOC BGEM ++ Test Card for Blood Gas Analyzer Measuring of Following parameter: pH, Carbon Dioxide, Partial pressure, Oxygen, Partial pressure, Sodium, Potassium, Ionized calcium, Lactate, Glucose, Hematocrit, Creatinine, Chloride, Hemoglobin, Actual Bicarbonate, Total Carbon Dioxide, Base excess of extra cellular fluid, base excess of blood, Oxygen saturation, Estimated Glomerular Filtration Rate, Estimated Glomerular filtration rate if african american, Anion Gap, Anion Gap, K+	1 Pkts. (50 Cartridge)	Rs.21,000.00	Rs.21,000.00

Terms & Conditions

1. GST@12% will be charged extra
2. Price valid for a period of 30 days
3. Supply will be made within 30 days.
4. Payment 100% against delivery.

Thanking you

Yours faithfully

For RABINDRA SURGICALS PVT.LTD.



Authorized Signatory

Authorised Distributor : Philips * Leica * ERBE* Janak * Pentax* Confident * BET Med.

* Promis * Konica * Staan* 3M *Smith* Halyard* FreseniusKabi* Shalya * Benq * Nat Steel

Branches at : CUTACK * BERHAMPUR * SAMBALPUR * KOLKATA



SIEMENS
Healthineers

Name : Sayantani Roy
Dept : Sales - Point of Care
Tel : 033-30289528
Date : 1/08/2020

TO WHOMEVER IT MAY CONCERN

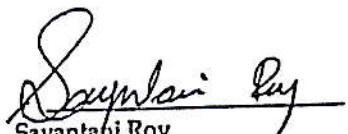
Sub: - Authorization letter for supply of Siemens ABG Instrument and Consumables

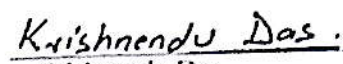
Dear Madam/Sir,

This is to certify that Rabindra Surgical Pvt Ltd of Plot No. 121, Bhimpur, Near Airport Main Gate, Bhubaneswar, Odisha 751020, is our authorized distributor for supply of Siemens Arterial Blood Gas Analyzer, Model : EPOC Blood Gas System and related all Consumables and spares at your esteemed hospital.

We further certify that our above-mentioned Business Partner is authorized to quote & supply on our behalf against your enquired products to your institution and Invoice will be raised for the supply made by them and collect payments thereof.

Yours faithfully,
For Siemens Healthcare Pvt. Ltd.


Sayantani Roy
Regional Business Manager
91 9874033378
POC, EAST


Krishnendu Das
Area Sales Manager
9831182862
POC, WB and Odisha

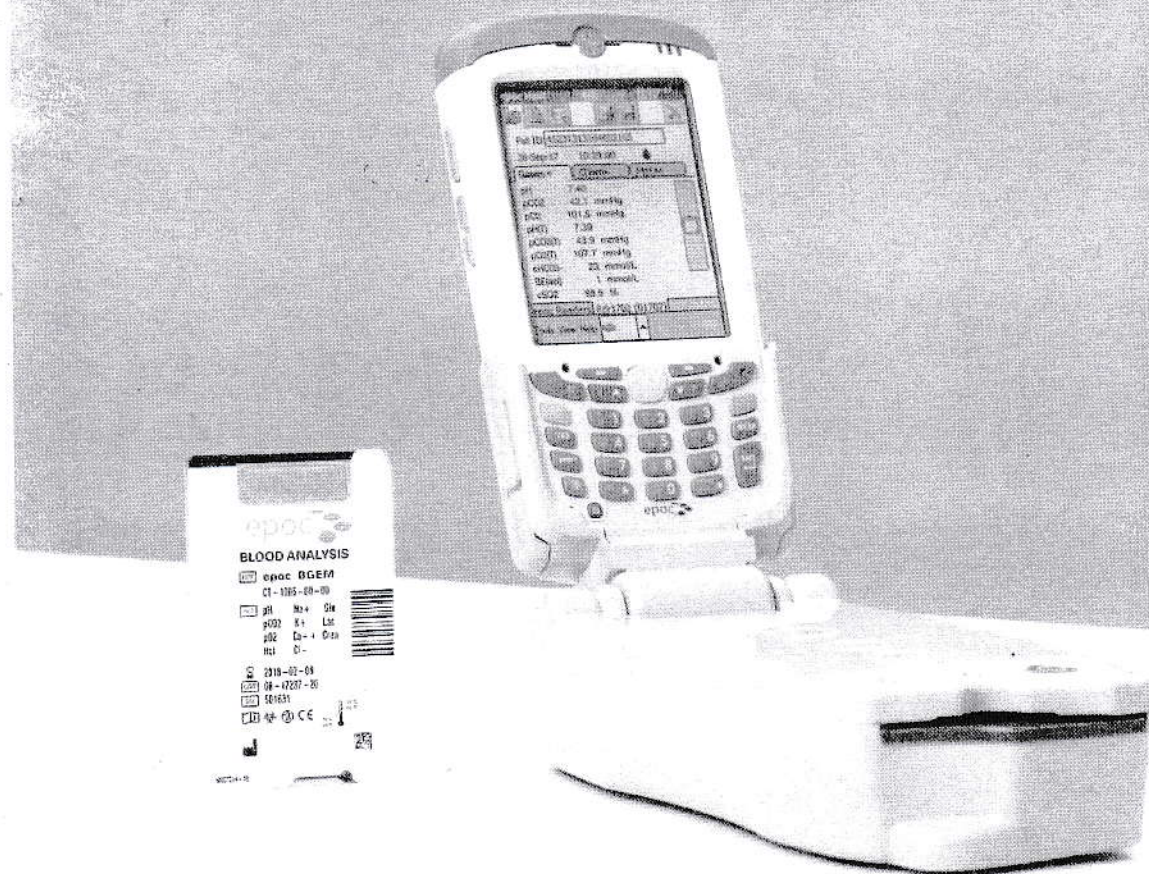
Siemens Healthcare Pvt. Ltd.

43, Shantipally,
R.B. Connector, Kolkata-700 042
West Bengal, India

Tel: +91 33 24449016
Fax: +91 33 24449000
Email: hc_contact.india@siemens.com
www.siemens.co.in/healthcare

Registered Office: 130, Pandurang Budhkar Marg, Worli, Mumbai 400 018. Telephone +91 22 24987000. Fax +91 22 24987500.

Sales Office: Ahmedabad, Bangalore, Chandigarh, Chennai, Coimbatore, Hyderabad, Kharghar, Kolkata, Lucknow, Mumbai, Nagpur, New Delhi, Pune, Vadodara.



Product Specifications

epoc Blood Analysis System



Improve outcomes and workflow, while enhancing care delivery across clinical pathways. The epoc® Blood Analysis System gives you lab quality results here and now.

www.siemens-healthineers.co.in

SIEMENS
Healthineers

epoc[®] Blood Analysis System Product Specifications

System Specifications		Measured Parameters			Calculated Parameters		
System Description	Point of care blood gas, electrolytes, metabolites and hematocrit analyzer	Parameter	Unit of Measure	Measurement Range	Parameter	Unit of Measure	Measurement Range
Sample Types	Whole blood; arterial, venous, mixed venous, capillary	pH	pH units	6.5–8.0	CHgb	g/dL mmol/L g/L	3.3–25 2.0–15.5 33–250
Sample Size	92 µL	pCO ₂	mmHg kPa	5–250 0.7–33.3	CHCO ₃ ⁻	mmol/L mEq/L	1–85
Time to Result	Approximately 35 seconds	pO ₂	mmHg kPa	5–750 0.7–100	cTCO ₂	mmol/L mEq/L	1–85
Calibration	Automatically performed prior to every test	Na ⁺	mmol/L mEq/L	85–180	BE(ecf)	mmol/L mEq/L	-30–+30
Quality Control	Eurotrol GAS-ISE Metabolite control; Eurotrol Hematocrit control	K ⁺	mmol/L mEq/L	1.5–12.0	BE(b)	mmol/L mEq/L	-30–+30
Integrated Bar-code Scanner	Patient ID and Operator ID; 1D and 2D bar-code format	Ca ⁺⁺	mmol/L mg/dL mEq/L	0.25–4.00 1.0–16.0 0.5–8.0	cSO ₂	%	0–100
External Interfaces	HL7	Cl ⁻	mmol/L mEq/L	65–140	eGFR	mL/min/ 1.73m ²	2–60 or >60*
Power Requirements	100–240 VAC; 50–60 Hz (Reader)	Glu	mmol/L mg/dL g/L	1.1–38.5 20–700 0.20–7.00	eGFR-a	mL/min/ 1.73m ²	2–60 or >60*
Battery	Yes, with typical use up to 70 test cards	Lac	mmol/L mg/dL g/L	0.30–20.00 2.7–180.2 0.03–1.80	AGap	mmol/L mEq/L	-14–+95
Safety	IEC 61010-1, IEC 61010-2-81, IEC 61010-2-101, CSA/UL 601 (Reader)	Crea	mg/dL µmol/L	0.30–15.00 27–1326	AGapK	mmol/L mEq/L	-10–+99
EMC	IEC60601-1-2 (Reader with AC adapter); IEC 61326-1, IEC 61326-2-6	Hct	% PCV L/L	10–75 0.10–0.75	A	mmHg kPa	5–800 0.67–106.64
Operating System	MICROSOFT Windows Mobile 6.5 Classic				A-a	mmHg kPa	1–800 0.13–106.64
Communication	Real Time Wireless, LIS/HIS via data management system, POC Informatics Solutions				a/A	% fraction	0–100 0–1
Test Card							
Storage	15–30°C						
Shelf Life	Up to 5 months						
Size	3.39 in (L) × 2.13 in (W) × 0.06 in (H) 86 mm (L) × 54 mm (W) × 1.4 mm (H)						
System Dimensions		Host		Reader			
Length		5.78 in 147 mm		8.46 in 215 mm			
Width		3.03 in 77 mm		3.35 in 85 mm			
Height		1.06 in 27 mm		2 in 51 mm			
Weight		12.5 oz 359 g		<1.1 lb 354 g			
Display		3.5 in LCD		—			
Environmental Requirements		Operating Temperature		Humidity		Barometric Pressure	
		0°C–50°C (Host)	15°C–30°C (Reader)	Up to 95% relative humidity, non-condensing		400–825 mmHg (53.33–110 kPa)	

Institutions should establish and set their own normal range values.

"The smart card technology of epoc reduces cost and maximizes efficiency in the hospital setting."[†]

Agarwal, S et al. Evaluation of the analytical performance of the modified enterprise point-of-care blood gas and electrolyte analyzer in a pediatric hospital. Point of Care 13(4): Dec 2014.

*Values >60 will be reported as >60 mL/min/1.73 m².

†The outcomes obtained by the Siemens customer described here were realized in the customer's unique setting. Since there is no typical laboratory, and many variables exist, there can be no guarantee that others will achieve the same results.

epoc and all associated marks are trademarks of Siemens Healthcare Diagnostics Inc., or its affiliates. All other trademarks and brands are the property of their respective owners.

Product availability may vary from country to country and is subject to varying regulatory requirements. Please contact your local representative for availability.

Local Contact Information

Siemens Healthcare Private Limited
Unit No. 9A, 9th Floor, North Tower
Godrej One, Pirojshanagar
Eastern Express Highway
Vikhroli East, Mumbai – 400 079
Tel.: +91 22 33700600
E-mail: hc-contact.india@siemens-healthineers.com
Helpline for business queries: 1800-209-1800
CIN: U74999MH2015PTC264859

Siemens Healthineers Headquarters

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