



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender)

Reference No: J-11030(080)/2020-21/S&P

Dated: 12 Mar 2021

Sub: Procurement of Disposables Pads for Defibrillator {(Make: Nihon Kohden Corporation(Japan)) for the Department of Anaesthesiology at AIIMS, BBSR on Proprietary basis - Inviting Comments thereon.

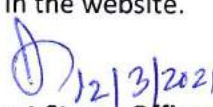
1. The Department of Anaesthesiology of AIIMS, Bhubaneswar has requested for Procurement of Disposables Pads for Defibrillator {(Make: Nihon Kohden Corporation(Japan)) from M/s Nihon Kohden India Pvt. Ltd, 308, Tower-A, Spazedge, Sec-47, Sohna Road, Gurgaon-122002 through its authorized Distributer M/S JK Medical System Plot No. 3000/5059, M. N Building, Ravi Talkies, Bhubaneswar-751002.
2. The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.
3. **Defibrillator was purchased from M/s Nihon Kohden India Pvt. Ltd with 05(Five) year warranty followed by 05(Five) year CMC. Subject Disposables Pads are compatible with above Equipment.**
4. In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence and **it should compatible with above Equipment(Defibrillator).Secondly, warranty and CMC clause should not be jeopardized after using different OEM's product.** One quotation of the product may also be submitted.
5. The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to stokee_debashish@aiimsbhubaneswar.edu.in, aso.rnpattnaik@aiimsbhubaneswar.edu.in, spo@aiimsbhubaneswar.edu.in so as to reach on or before **date: 26 Mar 2021** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.
6. The ref. no. – J-11030(080)/2020-21/S&P dt: 12 Mar 2021, due on dated: 26 Mar 2021 should be superscripted on sealed envelope.

Enclosure:

- (i) User Proprietary Article Certificate from HOD, Department of Anaesthesiology, AIIMS, Bhubaneswar- **Annexure-I**
- (ii) PAC of OEM i.e **Nihon Kohden India Pvt. Ltd - Annexure-II**
- (iii) Price Quotation along with General Term and Condition for supply of Disposables Pads for Defibrillator - **Annexure-III.**
- (iv) Distributer Autorisation Certificate From OEM- **Annexure- IV**

Copy to:

- | | | |
|---------------------------------------|---|------------------------------|
| 1. HOD, Department of Anaesthesiology | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |


Assistant Stores Officer

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

21

File No. and Date Reference :			
1	Description of article	Disposable Pads P-711 for Defibrillator	
2	Forecast of quantity /annual requirement	300 Nos.	
3	Approximate estimated value for above quantity	Rs 5,95,800/(Rupees Five Lakhs Ninety Five Thousand Eight Hundred Only)	
4	Maker's name and address	M/s Nihon Kohden India PVT. Ltd, Japan	
5	Name(s) of authorized dealers/ stockists	JK Medicals , Bhubaneswar	
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item.		
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR		
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR- <u>OEM</u>		
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR		
7	Reference of concurrence of finance wing to the proposal :		
History of PAC Purchase of this item for past three years may be given below :			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any
1 st Time	1 st Time		

Signature of the Indenting Officer

Signature of Approving Authority.....

Date..... Designation of Officer.....

Dr. Sritam Swarup Sen
Associate Professor
Dept. of Anesthesiology
IIMS, Bhubaneswar-75101

(17)

Proprietary Certification

To whom it may concern

Nihon Kohden India Private Limited with registered office at 308, Tower-A, Spazedge, Sector-47, Sohna Road, Gurgaon- 122002, Haryana, India is wholly owned subsidiary of Nihon Kohden Corporation, Japan who are the manufacturer of Patient monitors, Defibrillator, ECG, EEG, EMG, IOM machines and various accessories used by these systems.

Nihon Kohden India Private Limited has exclusive right to import and market Nihon Kohden Corporation, Japan products in India.

We hereby certify that our Defibrillator: TEC 5621k, TEC 5631k and following accessories are the proprietary products of Nihon Kohden Group owned by its holding company Nihon Kohden Corporation, Japan.

Item Description and Part Code

- | | |
|---------------------------------------|----------------|
| 1. Disposable pads, P-711, 1 pair/set | Part Code-H329 |
|---------------------------------------|----------------|

We declare that above accessories supplied by Nihon Kohden India or its Authorized dealer are the only ones which should be used with our Defibrillators.

We are not certifying any other make/compatible accessories to be used with our products. If any compatible accessories are used, the company takes no responsibility for the performance & accuracy of its products resulting from use of uncertified accessories/consumable and it reserves the rights to void all warranty/AMC/CAMC terms.

We strongly recommend for using Nihon Kohden certified accessories with our products for optimum performance, patient safety and wellbeing.

With best regards,

For Nihon Kohden India Pvt. Ltd.,



Authorized Signatory,



**NIHON KOHDEN**

Nihon Kohden India Private Limited

16-12-2020

Annexure-III

NKI/ME/AIIMS/SO/BHU/012

To
AIIMS
Bhubaneswar

Sub. : Your Requirement of Disposable AED pad for TEC 5600 series.

Dear Sir,

This is reference to your subject requirement, we are pleased to offer our Disposable AED/Pacing pad for TEC 5600 series, for your subject requirement.

We thank you for your interest in Nihon Kohden products, **Nihon Kohden** is Japan's leading manufacturer, developer and distributor of medical electronic equipment with subsidiaries in the USA, Europe and Asia and distributors in nearly every country in the world. Founded in 1951, our mission is to improve the quality of life through advanced medical technology.

We are enclosing herewith our offer for Disposable AED /Pacingpad for TEC 5600 series.

Sr.No:	Description	QTY.	Price
1	Disposable pads, P-711, 1 pair/set(Part Code:H 329) for Defibrillator	1	1,986.00
Total cost for above configuration			₹ 1,986.00/- + 12% GST

General Terms & Conditions

1. Validity: This offer is valid for a period of 60 days from the date of the offer and thereafter subject to suppliers confirmation.
2. Purchase Order should be issued in favor of JK Medical Systems.
3. Payment Terms: 100% payment via RTGS in favor of JK Medical Systems along with confirmed supply order.
4. Sales Tax: GST as applicable at the time of invoicing.
5. Service tax: If applicable, will be extra as applicable to customer account.
6. Delivery Period: 10-12 weeks from the receipt of payment and acceptable order by our commercial department at Gurgaon. For delay due to technical/commercial reason, force majeure or reasons not attributable on us, we shall not be liable for any consequential loss. We shall source the equipment required by you from Nihon Kohden Corporation, 1-31-4, Nishiochiai, Shinjuku-ku, Tokyo, Japan & its subsidiaries. The equipment will be manufactured /allocated as per configuration to be ordered by you; hence a minimum time lag of approximately 10-12 weeks or more between the placement of order by you and the delivery by us may be applicable.
7. Local levies: Octroi/ Road permit /Entry tax/Local Government Levies are extra as applicable to customer account. In case of exemption, exemption certificates as applicable are to be provided well in advance.
8. Warranty: 15 months from the date of delivery or 12 months from the date of Installation whichever is earlier for the main equipment. Accessories will be covered for a warranty for 6 months against manufacturing defects. Warranty replacement of spares (subject to Import Policy) free of charge.

Page 1 of 2

Regd. Office: 308, Tower-A, Spazedge, Sector-47, Sohna Road, Gurgaon -122002, India

Tel.: +91-124-493-1000, Fax: +91-124 -4931029, email : info_nki@nkc.co.jp, CIN No.: U33110HR2011PTC041863



NIHON KOHDEN

Nihon Kohden India Private Limited

(19)

However, defective parts like consumable, fragile items, plastic parts and non-repairable items, locally procured items are not covered under warranty. Warranty replacement will not be applicable for mishandling of accessories/ equipment.

9. Demurrage Charges: will be imposed, if any delay in fulfilling the payment terms and condition, delay in accepting the consignment or delay in providing the road permit.
10. Order Cancellation: Cancellation is not acceptable. Subject to our discretion, cancellation may be accepted at minimum fee of 10% of order value or actual cost of order processing whichever is higher. If order is cancelled after goods have been dispatched, customer additionally is liable to pay charges for to and fro, freight, insurance, demurrage (as claimed by carrier) etc.
11. Installation will be carried out at site free of cost by our trained service engineers or company authorized personnel provided the site is ready and pre requisites of installation of the particular equipment are met. All civil electrical/ cabling works will be done by the customer. Proper grounding or dedicated earthing as per the pre requisites should be provided by the customer before installation.
12. Two Operational/ application training during warranty period will be provided at site.
13. The equipments must be used as per the suggestive instructions as led down by the manufacturer and/ or by our service engineers. No un-authorized accessories, spares or consumables shall be used during the warranty as well as maintenance contract period. No third party software will be loaded into the system or used with the systems without prior written approval from Nihon Kohden. The equipments shall be solely used for the purpose it is designed by the manufacturer.

We hope the above suits your requirements, in case of any further clarifications please do contact us.

Thanking you and best regards

For and behalf of Nihon Kohden India Pvt. Ltd.

Soumya Kanti Das
Area Manager



Annexure-IV
NIHON KOHDEN

Nihon Kohden India Private Limited

(18)

TO WHOM IT MAY CONCERN

To,
The Director
AIIMS
Bhubaneswar.

Date: 16.12.2020

Ref No: NKI/AUTHORISATION/JK Medical Systems/2020-21/01

Dear Sir,

We Nihon Kohden India Pvt. Ltd. are the original manufactures of Medical Equipment's having factory at Tokyo, Japan and India Head office at 308, Tower-A, Spazedge, Sector-47, Sohna Road, Gurgaon- 122002, Haryana do hereby authorize JK MEDICAL SYSTEMS, PLOT NO.3000/5059, M.N.BUILDING, RAVI TALKIES ROAD, BHUBANESWAR-751002 ODISHA to upload and subsequently negotiate and sign the contract for the Tenders.

No company or firm or individual other than JK MEDICAL SYSTEMS, PLOT NO.3000/5059, M.N.BUILDING, RAVI TALKIES ROAD, BHUBANESWAR-751002 ODISHA, are authorize to upload, negotiate and conclude the contract in this regards.

Thanking you,

For Nihon Kohden India Pvt. Ltd.,


Authorized Signatory,

