



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender) & CPPP

Reference No: J-11029(060)/2021-22/S&P

Dated: 06/05/2021

Sub: Procurement of Reagents & Consumables for Fully Automated Coagulation Analyzer (Make: Erba; Model: ECL-760) installed in the Department of Transfusion Medicine & Blood at AIIMS, Bhubaneswar on Proprietary basis - **Inviting Comments thereon.**

The Department of Transfusion Medicine & Blood Bank, AIIMS, Bhubaneswar has requested for procurement of Reagents & Consumables for Fully Automated Coagulation Analyzer (Make: Erba; Model: ECL-760) on Proprietary basis from **M/s Erba Lachema s.r.o., Czech Republic** through their Authorized Dealer i.e. **M/s Transasia Bio-Medical Ltd.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in, aso.rnpattnaik@aiimsbhubaneswar.edu.in and stokee_loveneet@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 21-05-2021** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

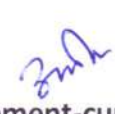
The ref. no. – **J-11029(060)/2021-22/S&P** dt: **06-05-2021**, due on dated: **21-05-2021** should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer. **Annexure-I**
2. OEM's Proprietary Article Certificate **Annexure-II**
3. OEM's Agency Certificate valid up to 31-12-2022 **Annexure-III**
4. Price Quotation No. TBM/C-338/2020-2021 Dt. 22-01-2021 valid up to 31-12-2022 **Annexure-V**

Copy to:

- | | | |
|--|---|------------------------------|
| 1. Indenting Officer, Dept. of Transfusion medicine & Blood Bank | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer



AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference :		
1	Description of article	As per attached annexure
2	Forecast of quantity /annual requirement	As per attached annexure
3	Approximate estimated value for above quantity	2,50,000/- INR
4	Maker's name and address	M/s Erba Lachema s.r.o., karasek, Czech Republic
5	Name(s) of authorized dealers/ stockists	M/s Sayoni, Mangalabag, Cuttack-753003
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	Yes, Proprietary article Certificate attached
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR	Reagents and consumable are proprietary for the ECL-760 equipment present in the department
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	
7	Reference of concurrence of finance wing to the proposal :	
History of PAC Purchase of this item for past three years may be given below : NA		
Name of the Supplier		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
		Adverse Performance Reported if Any

Signature of the Indenting Officer

Signature of Approving Authority.....

Date..... Designation of Officer.....

Dr. Ansuman Sahu
Assistant Professor
Dept. of Transfusion Medicine and Blood Bank
AIIMS, Bhubaneswar-751019
Regd. No.- (OCMR)-17410/2019

Dr. Somnath Mishra
Associate Professor
AIIMS, Bhubaneswar-751019
Regd. No.- (OCMR)-17410/2019

Erba Lachema s.r.o.



Date: 13.11.2020

PROPRIETARY CERTIFICATE

TO WHOM IT MAY CONCERN,

This is to certify that M/s Erba Lachema s.r.o, who are the sole manufacturer of Coagulation Analyzer Model ECL-760 and Coagulation reagents and consumables as per list (Annexure A) having factories at Karásek 2219/1d, 621 00 Brno, Czech Republic.

The attached lists of reagents (Annexure A) are our proprietary items to be used on instrument Model: ECL-760.

We as manufacturer, grant for the territory of India the exclusive rights for Erba Brand Coagulation products to M/s Transasia Biomedical Ltd, Transasia House 8, Chandivali Studio Road, Andheri East, Mumbai-400072.

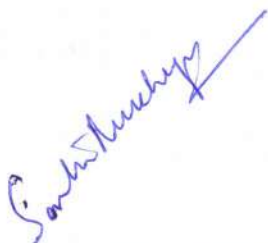
Ms. Transasia Biomedical Ltd, are our exclusive distributor in India to sale Instrument, Reagents and consumables manufactured by M/s Erba Lachema s.r.o.

Ms. Transasia Biomedical Ltd, are further authorized to appoint distributors in India for sale of Instrument, Reagents and consumables manufactured by M/s Erba Lachema s.r.o.

This certificate is valid up to 31st December 2022.

Erba Lachema s.r.o.
Karásek 2219/1d, 621 00 Brno
DIČ: CZ26918846 -12-

Nicolas Vil
Managing Director

A handwritten signature in blue ink, appearing to read "Sankarshya", written diagonally across the page.

Erba Lachema s.r.o., Karásek 2219/1d, 621 00 Brno, Czech Republic
Identification number: 269 18 846, Tax identification number: CZ26918846
Incorporated in the Commercial Register maintained by the Regional Court in Brno, Section C, insert 45458
Tel.: +420 517 077 111, e-mail: diagnostics@erbamannheim.com, www.erbalachema.com

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Erba Lachema s.r.o.



ANNEXURE A

Sr. No	Description	Pack size
1	Erba Prottime LS	2 x 5 ml
2	Erba Prottime LS	10 x 5 ml
3	Erba Prottime LS	10 x 10 ml
4	Erba Actime	6 x 5 ml
5	Erba Actime	10 x 5 ml
6	Erba Calcium Chloride	10 x 10 ml
7	Erba Thrombin Reagent	5 x 2 ml
8	Erba Thrombin Reagent	10 x 2 ml
9	Erba Thrombin Time	10 x 2 ml
	Factor Assays	
10	Erba Factor II Deficient Plasma	3 x 1 ml
11	Erba Factor V Deficient Plasma	8 x 1 ml
12	Erba Factor VII Deficient Plasma	3 x 1 ml
13	Erba Factor X Deficient Plasma	3 x 1 ml
14	Erba Factor VIII Deficient Plasma	8 x 1 ml
15	Erba Factor IX Deficient Plasma	8 x 1 ml
16	Erba Factor XI Deficient Plasma	3 x 1 ml
17	Erba Factor XII Deficient Plasma	3 x 1 ml
	Thrombophilia Profile	
18	Erba Chrom Protein C	2 x 2 ml
19	Erba Protein S Clotting	2 x 1 ml
20	Erba Chrom Antithrombin III	3 x 2 ml
21	Erba LA1 Screen	10 x 2 ml
22	Erba LA2 Confirm	10 x 1 ml



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Santhi Kuchey



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Erba Lachema s.r.o.



	D Dimer at 800 nm	
23	Erba DDimer R	3 x 4 ml
24	Erba DDimer R	1 x 4 ml
	D Dimer at 575 nm	
25	Erba DDimer B	3 x 4 ml
26	Erba DDimer B	1 x 4 ml
	Calibrators	
27	Erba Standard Plasma	5x1 ml
28	Erba DDimer Calibrator	(1x1 ml)+(1x7ml)
	Controls	
29	Erba Control N	10 x 1ml
30	Erba Control P	10 x 1ml
31	Erba Control N Plus	10 x 1ml
32	Erba Control P Plus	10 x 1ml
33	Erba DDimer Control N + P	5x1 ml, 5x1 ml
34	Erba LA Control High	6 x 1 ml
	Buffers	
35	Erba Owrens Veronal Buffer	6 x 25 ml

Erba Lachema s.r.o.
Karásek 2219/1d, 621 00 Brno
DIČ. CZ26918846 -12-



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Santa Kuvshinov

Erba Lachema s.r.o.



AGENCY CERTIFICATE

December 17th 2019

TO WHOM IT MAY CONCERN

M/s. Transasia Bio-Medical Ltd., 8, Chandivali Studio Road, Andheri (East), Mumbai — 400 072, is authorized to market, submit offer, negotiate, finalize orders related to products manufactured by M/s. Erba Lachema s.r.o., Karásek 2219/1d, 621 00 Brno, Czech Republic for our products (i.e. instruments, Diagnostic Reagent Kits, Calibrators and Lab Plastic wares) manufactured by us.

Transasia Bio-Medica Ltd. Will install Equipments and also provide a complete after sales service support for spares, consumables and reagents during the warranty period and thereafter.

This Agency Certificate is valid from 01.01.2020 to 31.12.2022.

Yours faithfully,

Erba Lachema s.r.o.
Karásek 2219/1d, 621 00 Brno
DIČ: CZ26918846 -12-

Nicolas Vil
Managing Director



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Identification number: 269 18 846. Tax identification number: CZ26918846
Incorporated in the Commercial Register maintained by the Regional Court in Brno, Section C, Insert 45458.
Tel.: +420 517 077 111, e-mail: diagnostics@erbamannheim.com, www.erbalachema.com

TRANSASIA

Transasia Bio-Medicals Ltd. Transasia House, 8 Chandivali Studio Road, Andheri (East) Mumbai - 400 072
Tel: +91 22 4030 9000 Fax: +91 22 2857 3030 Email: transasia@transasia.co.in CIN: U33110MH1985PLC036198



UNMATCHED SERVICE
SINCE 1979...

To
All India Institute Of medical Science
Bhubaneshwar Odisha

SUBJECT: QUOTATION

Ref: Supply of Reagents for Department of Transfusion Medicine (Blood Bank)

Our Quotation No.:TBM/C-338/2020-2021 Dated 22.01.2021

Currency : In Indian Rupees

Sl. No.	Product Code	Product Quoted	Pack Size Offer	Rate Per Kit Exclusive of GST	GST %
1	2	3	4	5	6
Reagents for Coagulation Analyzer ECL- 760					
1	132201	Erba Protine LS	10 x 5ml	3672	5%
2	132202	Erba Protine LS	10 x 10 ml	5610	5%
3	131746	Erba Actime	6 x 5 ml	4315	5%
4	131747	Erba Actime	10 x 5 ml	7007	5%
5	131748	Erba Calcium Chloride	10 x 10 ml	2846	12%
6	131749	Erba Thrombin Reagent	5 x 2 ml	4080	5%
7	131924	Erba Thrombin Reagent	10 x 2 ml	7344	5%
8	131753	Erba Thrombin Time	10 x 2 ml	3070	5%
Factor Assays					
9	131754	Erba Factor II Deficient Plasma	3 x 1 ml	3794	0%
10	131755	Erba Factor V Deficient Plasma	8 x 1 ml	8507	0%
11	131756	Erba Factor VII Deficient Plasma	3 x 1 ml	5549	0%
12	131757	Erba Factor X Deficient Plasma	3 x 1 ml	5457	0%
13	131758	Erba Factor VIII Deficient Plasma	8 x 1 ml	7701	0%
14	131759	Erba Factor IX Deficient Plasma	8 x 1 ml	7844	0%
15	131760	Erba Factor XI Deficient Plasma	3 x 1 ml	4182	0%
16	131761	Erba Factor XII Deficient Plasma	3 x 1 ml	6824	0%
Thrombophilia Profile					
17	131763	Erba Chrom Protein C	2 x 2 ml	26846	5%
18	131764	Erba Protein S Clotting	2 x 1 ml	38709	5%
19	131762	Erba Chrom Antithrombin III	3 x 2 ml	6701	5%
20	131765	Erba LA1 Screen	10 x 2 ml	21665	5%
21	131766	Erba LA2 Confirm	10 x 1 ml	21665	5%



Sl. No.	Product Code	Product Quoted	Pack Size Offer	Rate Per Kit Exclusive of GST	GST %
1	2	3	4	5	6
		D Dimer at 800 nm			
22	131768	Erba DDimer R	1 x 4 ml	12189	5%
		Calibrators			
23	131769	Erba Standard Plasma	5x1 ml	5947	5%
24	131880	Erba DDimer Calibrator	(1x1 ml)+(1x7ml)	6528	5%
		Controls			
25	131771	Erba Control N	10 x 1ml	4519	5%
26	131772	Erba Control P	10 x 1ml	4927	5%
27	131773	Erba Control N Plus	10 x 1ml	9782	5%
28	131774	Erba Control P Plus	10 x 1ml	11098	5%
29	131776	Erba DDimer Control N + P	5x1 ml, 5x1 ml	20910	0%
30	131777	Erba LA Control High	6 x 1 ml	21134	5%
		Buffers			
31	131778	Erba Owrens Veronal Buffer	6 x 25 ml	2346	12%
		Consumables			
32	131881	Erba Single Reaction Cuvettes SRC10 for ECL 105, ECL 412	3000	18360	18%
33	180582	Cuvette Double for COAG-2	250 Nos	2885	18%
34	181463	Cuvette Single for COAG-UNO	500 Nos	2885	18%
35	131881	Erba Single Reaction Cuvettes SRC10	3000	18360	18%
36	120682	Thermal Printer Paper Rolls 3 X 57 MM X 15M)	3 Nos/ Pack	290	18%
		Clean solution			
37	131779	Erba Clean I	50 ml	2550	12%

TERMS AND CONDITIONS

- 1 Payment 100% against delivery to our dealer against their invoice
- 2 GST GST Extra will be charged by our dealer in their Invoice.
- 3 Packing, Fc Free of charge.
Transportation charges
- 4 Validity Offer valid up to 31.03.2022
- 5 While releasing a confirmed order, please place the confirmed order with our Authorised Dealer. The name of authorized

M/s Sayoni
Side Of Mangalabag Post Office,
Mangalabag, Cuttack-753001.
Phone : 09437020172 /09437226316



Yours faithfully,
For TRANSASIA BIO-MEDICALS LTD

G. R. Ganatra
G. R. GANATRA
MANAGER-SALES ADMINISTRATION