



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender) and www.eprocure.gov.in (CPPP)

Reference No: J-11015(049)/2021-22/S&P

Dated: 07/05/2021

Sub: Procurement of Rigid Midface Distractor Make- KLS Martin, Germany, Model – RED II for the Department of Dentistry at AIIMS, BBSR on Proprietary basis - Inviting Comments thereon.

The Department of Dentistry of AIIMS, Bhubaneswar has projected for Procurement of Rigid Midface Distractor Make- KLS Martin, Germany, Model – RED II from M/s Vishal Surgical Equipment Company, Secunderabad, authorised dealer of M/s KLS Martin India Pvt. Ltd, Chennai (PAC of Gebruder Martin GmbH & Co. KG, Germany).

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments if any, on proprietorship of the item. In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in & aso.dkmahana@aiimsbhubaneswar.edu.in, so as to reach on or before date: 22.05 -2021 failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. No. – J-11015(049)/2021-22/S&P dt: 07 -05-2020, due on dated: 22.05 -2021 should be superscripted on sealed envelope.

Sr. Procurement-cum-Stores Officer

Enclosure:

1. Proprietary Article Certificate from Indenting Officer of Department of Dentistry, AIIMS, Bhubaneswar. Annexure-I
2. PAC of KLS Martin Group (Gebruder Martin GmbH & Co. KG, Germany). Annexure-II
3. Letter of Authorisation from KLS Martin India Pvt. Ltd., Chennai. Annexure-III
4. Quotation from authorised dealer M/s Vishal Surgical Equipment Co. , Secunderabad. Annexure-IV
5. *Specification of the equipment. Annexure -V*

Copy to:

- | | | |
|---|---|------------------------------|
| 1. Indenting Officer, Department of Dentistry | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |

Sr. Procurement-cum-Stores Officer

AIIMS, BHUBANESWAR

Appendure - I

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**Proprietary Article Certificate
Valid for the Current Financial Year**

File No. and Date Reference :		
1	Description of article	Rigid Midface distractor (Rigid External Device)
2	Forecast of quantity /annual requirement	Not applicable
3	Approximate estimated value for above quantity	Rs.6,09,842.00
4	Maker's name and address	KLS MARTIN, GERMANY
5	Name(s) of authorized dealers/ stockists	M/S. Vishal Surgical Equipment Company, Shakuntala Square, Secundarabad, AP, India.
6	I approve the above purchase on PAC basis and certify that :- Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	YES
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	☒
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR	☒
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	
7	Reference of concurrence of finance wing to the proposal :	
History of PAC Purchase of this item for past three years may be given below :		
Name of the Supplier		
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
		Adverse Performance Reported If Any

18/3/21
Signature of the Indenting Officer
Dr. Ashish Kumar Jena (226(A))
Additional Professor
Department of Dental Surgery
AIIMS Bhubaneswar-751019

Signature of Approving Authority.....

Date..... Designation of Officer.....

18th October 2019

TO WHOM IT MAY CONCERN

PROPRIETARY CERTIFICATE

We hereby confirm that RED II (Rigid External Mid-Face Distractor) is our sole proprietary item, manufactured by us and the same is not manufactured by any other manufacturer with this kind of specifications.

Gebrüder Martin GmbH & Co. KG

i. A. 
Evelyn Günnewig
Area Manager
South Asia

Authorized Signatory

i. A. 
Michael Mey
Product Specialist
Operational Product Management Implant Systems

Authorized Signatory

Gebrüder Martin GmbH & Co. KG
— Unternehmen der KLS Martin Group —
Platz 1 - 78532 Tuttlingen
78501 Tuttlingen-Germany
+49 7461 706-0 - Fax: +49 7461 706-193

Gebrüder Martin GmbH & Co. KG
Karl-Ludwig-Strasse 1
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No. REF/KLSMI/2021/197

Dated: 05.03.2021

LETTER OF AUTHORIZATION

To

**M/s. Vishal Surgical Equipment Co.,
Secunderabad 500 003.**

Dear Sir,

Sub : Regarding authorization of authorized dealer
Name of Items : Distractor range of products

We KLS Martin India Pvt. Ltd., wholly owned subsidiary of Gebruder Martin GmbH & Co KG, who are established and reputable manufacturers of OMF / Orthopaedic implants and instruments hereby authorize that

**M/s. Vishal Surgical Equipment Co.,
D.No 1-8-304 to 307 / 2,
"Shakuntala Square",
Patigadda Road,
Near NTR Statue
Secunderabad 500 003.**

Is our authorized distributor to quote and supply RED II Mid face distractor in AIIMS Bhubaneswar.

This authorization is valid for one year from the date of this letter, 04.03.2022.

Yours Truly

For **KLS Martin India Pvt Ltd**

Place : Chennai



Authorized Signatory

Vishal

Vishal Surgical Equipment Company

"SHAKUNTALA SQUARE" D No. 1-B-304 to 307/2,
Poligadda, Begumpet, Near NTR Statue,
Secunderabad - 500 016, A.P. INDIA.
Dist. : 091-40-2790 4748, 2790 4749,
Fax : 091-40-2790 5252
Email : vishalhy@vishalsurgical.co.in

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Quotation No : 121-A/ 2020 - 2021 / RW

Date : 13.03.2021

To
The Sr. Procurement-cum-Store Officer
All India Institute of Medical Sciences,
Patrapada,
Bhubaneswar - 751 019
(Odisha)

M/S KLS MARTIN - GERMANY MAKE				
CAT NO.	DESCRIPTION	QTY	UNIT RATE IN Rs.	TOTAL PRICE IN Rs.
RED II Distraction System				
MUST BE FOR LE FORT I AND LEFORTE II PROCEDURE				
51-580-00-04	POLLEY MIDFACE DISTRATOR, SET	1	4,23,982.00	4,23,982.00
51-575-90-07	HEXAGONAL SCREWDRIVER	1	27,152.00	27,152.00
51-575-10-09	TITANIUM FIXATION SCREWS, 45MM 10/PA	Pack of 10	82,780.00	82,780.00
51-582-50-04	RED RETENTION PLATE 1,5 MM SET (OR) OPTIONAL	1	46,888.00	46,888.00
51-582-55-04	RED RETENTION PLATE 1,8 MM SET	1	47,892.00	
Add : GST Extra @ 5%				5,80,802.00
Total After Inclusive of GST				29,040.10
				6,09,842.00

TERMS & CONDITIONS :

1. The above rates are inclusive of GST.
2. GST Registration for State (ODISHA) : 21 A A B F V B 9 3 4 F 1 2 9
3. TCS U/S 206 C (1H) @ 0.075 % extra on Taxable Amount till 31.03.2021 &
Effective 01.04.2021 @ 0.1 % of Total Amount (Incl. Tax)
4. Supply : In 06 - 08 weeks time (Due due Covid lead time can not be guaranteed).
5. Validity : This offer is valid for 30 days, subject to further extension.
6. Payment : 100% advance along with Purchase Order.
7. Warranty : 1 year due to any manufacturing defects, warranty will not be applicable for
accessories, spares & inserts.
8. Supply will be made against your confirmed written order.
9. Order once placed can not be cancelled or altered.

With warm regards,

RAJAT KAPOOR
99893 00090
*mp

This is system generated Pl signature is not required.

Specification for Rigid Midface Distractor-01 no

1. The assembly should have distraction segments right and left along with center part.
2. It should have two horizontal carbon rods 120mm each and a vertical carbon rod 150mm along with two spindle units and a holder.
3. It should have two horizontal cross bars.
4. It should have threaded fixation plate and fixation pin 15mm long and fixation screws 45-55mm long.
5. It should have 1.5 or 1.8mm retention plate set.
6. It should have patient screw driver and one adjustment screw driver for the device.
7. It should have 05 years of warranty.

[Signature]
18/3/21
Dr. Ashok Kumar Jena (226(A))
Additional Professor
Department of Dental Surgery
AIIMS, Bhubaneswar-751016

[Signature]
18-3-21
Dr. Jitendra Sharan
Assistant Professor
Department of Dentistry
AIIMS, Bhubaneswar