



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender) & CPPP

Reference No: J-11029(062)/2021-22/S&P

Dated: 10/06/2021

Sub: Procurement of Consumables for Automated Platelet Aggregometer (Make: Bio/ Data Corporation, USA; Model: PAP 8E) installed in the Department of Transfusion Medicine & Blood Bank at AIIMS, Bhubaneswar on Proprietary basis - **Inviting Comments thereon.**

The Department of Transfusion Medicine & Blood Bank, AIIMS, Bhubaneswar has requested for procurement of Consumables for Automated Platelet Aggregometer (Make: Bio/ Data Corporation, USA; Model: PAP 8E) on Proprietary basis from **M/s Bio Data Corporation, USA** through their Authorized Dealer i.e. **M/s Bes Instruments, Chennai.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in, aso.dkmahana@aiimsbhubaneswar.edu.in and stokee_loveneet@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 25-06-2021** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11029(062)/2021-22/S&P** dt: **10-06-2021**, due on dated: **25-06-2021** should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer. **Annexure-I**
2. OEM's Proprietary Article Certificate **Annexure-II**
3. OEM's Authorization Letter valid up to 31-12-2021 **Annexure-III**
4. Price Quotation No. BEST/BDC/354 Dt. 25-03-2021 **Annexure-IV**

Copy to:

- | | | |
|--|---|------------------------------|
| 1. Indenting Officer, Dept. of Transfusion medicine & Blood Bank | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

33

File No. and Date Reference :			
1	Description of article	Stir bars and test tubes (Siliconised Micro)	
2	Forecast of quantity /annual requirement	4 and 2 respectively	
3	Approximate estimated value for above quantity	50,000/- Rupees	
4	Maker's name and address	M/S Bio/Data Corporation, 155, Gibraltar road, Harsham, 19044, USA	
5	Name(s) of authorized dealers/ stockists	M/S Best Instruments, 2A, Heramba Building, 70, Jawaharlal Nehru Road, Vadapalani, Chennai-600026	
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	Yes, Certificate attached (Annexure-2)	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR		
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.): OR	Stir bars and test tubes are only compatible with the existing equipment in the department	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR _____		
7	Reference of concurrence of finance wing to the proposal :		
History of PAC Purchase of this item for past three years may be given below : NA			
Name of the Supplier: NA			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any

Ansuman Sahu
08/04/21
Signature of the Indenting Officer

Signature of Approving Authority.....

Date..... Designation of Officer.....

Dr. Ansuman Sahu
Assistant Professor
Dept. of Transfusion Medicine and Blood Bank
AIIMS, Bhubaneswar-751019
Reg. No. - (OCMR)-17410/2010



Best Instruments

2A, Heramba Building
70, Jawaharlal Nehru Road
Vadapalani, Chennai- 600026

Phone : +91 44 2365 0801, 2
Fax : +91 44 2365 0804
Email : bestinst@dataone.in

36

Quote ref No : Best/Che/150
Dated 15-1-2021

Dr Somnath Mukherjee MD, MAMS
Associate Professor
Dept. of Transfusion Medicine
All India Institute of Medical Sciences
Bhubaneswar, India
Pin:751019

Sub : Proprietary Certificate

To Whom so ever this may concern, this is to certify We hereby state that Platelet Aggregation Profiler PAP-8E is a proprietary Instrument of Bio/Data Corporation, USA and the consumables like Magnetic Stirrer and Test tube required for running the agonists are proprietary products of Bio/Data Corporation, USA. Only these Stirrers and Test Tubes are to be used in the Instrument. Looking forward to serve you in your research needs

Thanking you
Sincerely

Radha

Radha
Head- Admin
+91 9380214510



Ansuman Sahu
04/05/21
Dr. Ansuman Sahu
Assistant Professor
Dept. of Transfusion Medicine and Blood Bank
AIIMS, Bhubaneswar-751019
Regd No- (OCMR)-1741012010

Proprietary Certificate

Dated: 20 January 2017

To Whom It May Concern:

We, M/S Bio/Data Corporation, located at 155 Gibraltar Road, Horsham, PA 19044-2303, USA introduced the first Automated Platelet Aggregometer to the world in 1974. Since then, we have been the only company manufacturing/offering the 8-channel Platelet Aggregation Profiler (Model PAP8-E) for Platelet Aggregation studies, Von Willebrand (vW) factor assays and Ristocetin Co-factor assays as well as other agglutination and antibody antigen tests.

No other manufacture /company offers a single 8-channel analyzer for platelet aggregation. We hold United States Patent No. USA: 7,453,555 WIPO: W2006127567 for an Aggregometer with a near ultra violet source making PAP-8E product unique.

Ours is the only single system 8-channel Platelet Aggregation Profiler in the world, allowing scientists to run 8 different samples at the same time or a combination of agonists and samples, allowing quicker and more accurate determination of optimum solution. No other company offers a single 8-channel optical aggregation profiler, making this our unique proprietary technology. There are companies offering impedance-based detection, but the same is an approximate and inaccurate estimation providing inconclusive results.

Our PAP-8E 8-channel Platelet Aggregation Profiler's unique features also include 9 reported test results per channel (Primary Aggregation, Primary Slope, Secondary Aggregation, Secondary Slope, Area Under the Curve, Lag Phase, Dis-Aggregation, Max Aggregation & Final Aggregation), an On-demand Optical Calibration check, UV optics for enhanced detection of micro aggregates (400-430 nm), a Clip Board feature that enables the user to create a copy of the test results and import it into any Microsoft® Office product, Walk-away operation with Auto Stop feature and Test Complete alarm, electronic stirring of PRP for greater consistency and accuracy, and a 2-year limited warranty (the best in market place).

These unique features of the PAP-8E Platelet Aggregometer make it the Gold Standard in Platelet Aggregation.

Sincerely yours,



Mark W. Messa
President
Bio/Data Corporation



155 Gibraltar Road, Horsham, PA 19044 U.S.A.
Worldwide: (215) 441-4000 U.S.A.: (800) 257-3282 Fax: (215) 443-8820
www.biodatacorp.com e-mail: customer.service@biodatacorp.com
An ISO 13485:2003 Registered Company

Dr. Ansuman Sahoo
Assistant Professor
Dept. of Transfusion Medicine and Blood Bank
AIIMS, Bhubaneswar-751019
Regd. No. (OCMS) 17410/2010

AUTHORIZATION LETTER

TO WHOM IT MAY CONCERN

Bio/Data Corporation, the official manufacturer of the **Platelet Aggregation Profiler, Model PAP-8E**, with a factory located at 155 Gibraltar Road, Horsham, PA, 19044, USA does hereby authorize:

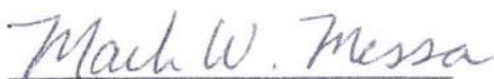
BEST INSTRUMENTS
No 70/2A Heramba Building
100 Feet Road, Jawaharlal Nehru Road
Vadapalani, Chennai 600 026
Tamil Nadu, India

to participate in public and private bids and tenders, import the products into the India market and to subsequently negotiate and sign the contracts in India on our behalf as they are our exclusive distributor for our products in India.

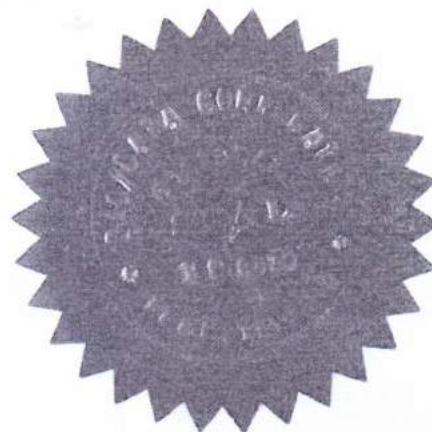
This document is valid until December 31, 2021 .

Very truly yours,

BIO/DATA CORPORATION



Mark W. Messa
President
Bio/Data Corporation



Date: January 4, 2021

Anuman Salus
04/05/21
Dr. Ansuman Sahu
Assistant Professor
Dept. of Transfusion Medicine and Blood Bank
Amrita, Bhubaneswar-751019
Regd No- /OCMR/

PROFORMA INVOICE

25 March 2021

Page 1 of 1

Kind Attn
Dr Somnath Mukarjee
AIIMS,BHUBANESWAR

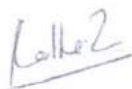
Our Reference No: BEST/BDC/354
Dated: 25-3-2021

ITEM	QTY	DESCRIPTION	Content	UNIT PRICE -Rs	EXTENSION -Rs
		Reagents for Platelet Aggregometer –			
1	1ea	Stir Bars, Disposable, Plastic Coated, (Micro) 25 / tube, 2 tubes / package /105990/50 per package	2 Tubes	9700	9700
2	1ea	Test Tubes, PAP-8E and PAP-4 Series, 7.25 x 55mm, Siliconized (Micro) /100 per box /101521	100/ box	10705	10705
		TOTAL FOR AIIMS- Bhubaneswar			20405

Terms Of Sale

1. Prices quoted above are FOR, AIIMS,Bhubaneswar Prices
2. Please release the order in the name of **"BEST INSTRUMENTS"**. As per in the letter head
3. **Payment- Advance Payment vide Cheque or DD (or) LC in the name of BEST INSTRUMENTS**
4. **GST at 12% extra not included in the quote (GST No #33AFPPR8328Q1ZG)**
5. **Quote is Valid for 30 days**
6. **All Prices contained herein are in INR.**
7. All goods quoted herein are goods of United States origin and manufacture.
8. Shipment will occur within 3-4 weeks after receipt of order and acceptable Payment.
9. All reagents and controls will have a minimum dating of 9 months at the date of shipment unless Specific dating is requested at the time of order.
10. All the reagents are Proprietary to BDC ,USA

Thanking you
Yours Sincerely



R.Radha
Head-Admin

Ansuman Sahu
04/05/21
Dr. Ansuman Sahu
Assistant Professor
Dept. of Transfusion Medicine and Blood Bank
AIIMS, Bhubaneswar-751019
Regd. No.- (OCMR)-17410/2010