



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender) & CPPP

Reference No: J-11065(012)/2021-22/S&P

Dated: 10/06/2021

Sub: Procurement of Various Consumables for NPWT Machine (Make: Datt Mediproducts Private Limited; Model: VelNext) installed in the Department of Burn & Plastic Surgery at AIIMS, Bhubaneswar on Proprietary basis - **Inviting Comments thereon.**

The Department of Burns & Plastic Surgery, AIIMS, Bhubaneswar has requested for procurement of Various Consumables for NPWT Machine (Make: Datt Mediproducts Private Limited; Model: VelNext) on Proprietary basis from **M/s DATT MEDIPRODUCTS PVT. LTD., New Delhi- 110 065** through their Authorized Dealer i.e. **M/s Nibso Metals Pvt. Ltd., Bhubaneswar- 751 016.**

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to spo@aiimsbhubaneswar.edu.in, aso.dkmahana@aiimsbhubaneswar.edu.in and stokee_loveneet@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 25-06-2021** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11065(012)/2021-22/S&P** dt: **10-06-2021**, due on dated: **25-06-2021** should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer. **Annexure-I**
2. OEM's Proprietary Article Certificate **Annexure-II**
3. OEM's Authorization Letter valid up to 31-03-2026 **Annexure-III**
4. Price Quotation Dated 05-04-2021 **Annexure-IV**

Copy to:

- | | | |
|--|---|------------------------------|
| 1. Indenting Officer, Dept. of Burns & Plastic Surgery | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer



AIIMS, BHUBANESWAR

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Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference :		J-11065(C012)/2021-22/SCF	
1	Description of article	- Attached	
2	Forecast of quantity /annual requirement	- Attach!	
3	Approximate estimated value for above quantity	Rs 4.5 lakhs	
4	Maker's name and address	DMP (Datt Mediproductions) New Delhi Pvt Ltd	
5	Name(s) of authorized dealers/ stockists		
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	✓	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	X	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR compatibility with Original equipment	✓	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	X	
7	Reference of concurrence of finance wing to the proposal :		
History of PAC Purchase of this item for past three years may be given below :			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any
P.O. No. 286 DC 05/10/2020	As per P.O.	As per P.O.	—

Signature of Approving Authority.....

Date..... Designation of Officer.....

Signature of the Tendering Officer
Dr. Sanjay Kumar G.
Associate Professor
Dept. of Burns & Plastic Surg.
AIIMS, Bhubaneswar-751015



DATT MEDIPRODUCTS PVT. LTD.

(Formerly Datt Mediproducts Limited)

56, Community Centre, East of Kailash, New Delhi-110 065

Tel.: +91-11-47191777 Fax: +91-11-41621888

CIN No.: U51397WB1995PLC067731

E-mail: contact@dattmedi.com Website: www.dattmedi.com

Regd. Off.: Gajraj Chambers, 2B, Second Floor,

86 B/2, Topsia Road (South) Kolkata 700 046

May 4, 2021

PROPRITARY ARTICLE CERTIFICATE

The medical device /equipment – Velnext (Negative Pressure Wound Therapy), is manufactured by M/s Datt Mediproducts Pvt. Ltd. only. No other make or model of disposable is acceptable for the following reasons:

- Design: The consumables are inherently designed for Velnext Device.
- Intended use: The intended use (Therapy Modes) can be achieved only when the associated supplied consumables are used along with VELNEXT Device.
- Safety: To ensure risk free safe usage for patient, one must adhere to consumables supplied only by Datt Mediproducts Pvt. Ltd., deviation will cause harm or injury. This is supported by Biocompatibility studies and bench testing.
- Compatibility: Non – compliance to Datt Mediproducts Pvt. Ltd. supplied consumables will result incompatibility issues and hazardous condition, reason being the consumables are specially designed and manufactured and sterilized under stringent quality control system meeting the highest norms for VELNEXT Device.
- Conformance: The product Velnext in combination with consumables as a whole has been tested against international standard for safety & essential performance and electromagnetic compatibility (IEC 60601).

Details of the consumables:

VELNEXT SMALL	VELNEXT MEDIUM	VELNEXT LARGE	VELNEXT EXTRA LARGE	VELNEXT CANSITER
Smart Gauze, 10 x 10cm	Smart Gauze, 20 x 15cm	Smart Gauze, 30 x 15cm	Smart Gauze, 35 x 20cm	Disposable Canister with Super Absorbent Polymer (500 ml)
PU foam 10 x 8 cm	PU foam 18x 13 cm	PU foam 26x 16cm	PU foam 32x 20 cm	
PU film, 30x 40 cm	PU film, 30x 40 cm	PU film, 30x 40 cm	PU film, 30x 40 cm	
Track pad	Track pad	Track pad	Track pad	
Paper wound ruler	Paper wound ruler	Paper wound ruler	Paper wound ruler	

For Datt Mediproducts Pvt. Ltd.

Sundeep Agarwal

Sundeep Agarwal

General Manager

Compliance & Regulatory Affairs



Sedex Member



Regd. Off.: Gajraj Chambers, 2B, Second Floor, 86 B/2, Topsia Road (South) Kolkata 700 046

Dr. Sanjay Kumar



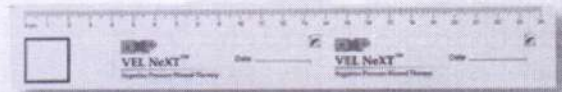
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VEL NeXT™

The NeXT Generation Wound Therapy System



Foam Dressings



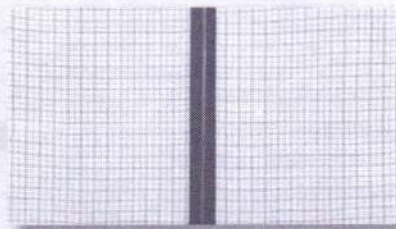
Wound Measuring Scale



Track Pad



Smart Gauze



Transparent PU Drape Film

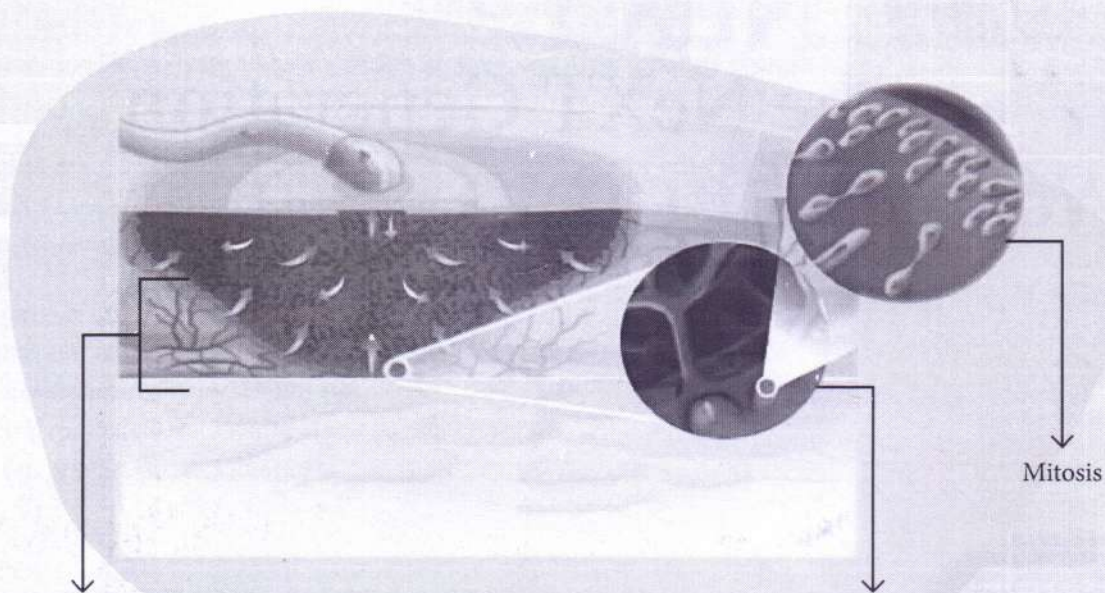


(Dr. Sanjay K. G. (i))
Asst. Professor
Dept. of Burns & Plastic
Surgery
AIIMS, BBSR



VEL NeXT™ has a unique capacity of wound healing, covering a range of chronic and acute both. It can be used for Continuous, Intermittent and Sinusoidal therapy.

The VEL NeXT™ Black Polyurethane foam dressing applies mechanical forces on the wound to create an environment that promotes wound healing.



Visible Contraction of wound edges. It also removes exudate & infectious materials, Distribute negative pressure evenly

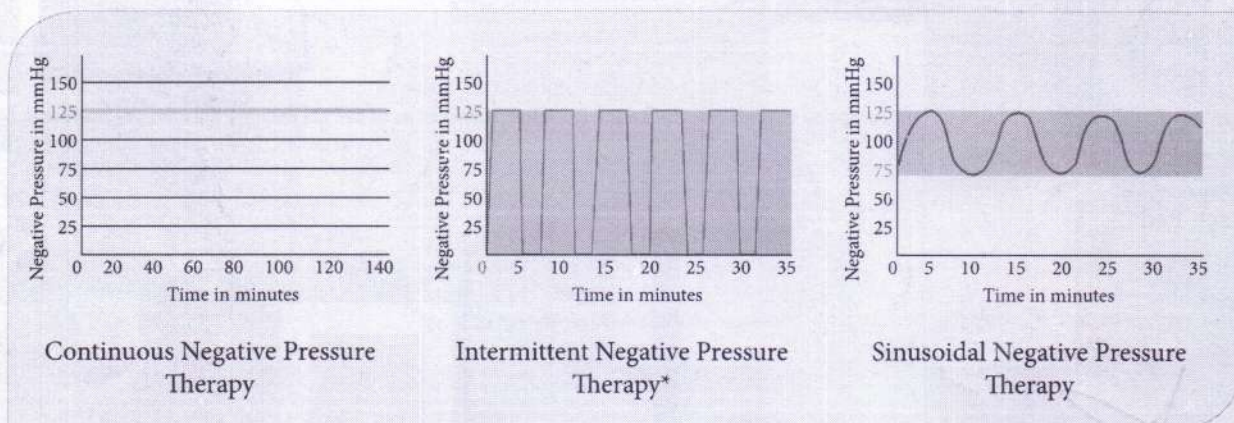
Tissue Micro deformation occurs at cellular level, which leads to cell stretch. It reduces edema & promotes granulation tissue formation

Scientifically and clinical Proven mechanism of action

- Removes exudate and edema
- Increases perfusion, promotes growth factors
- Provides moist wound healing environment
- Promotes Granulation Tissue formation
- Prepares the wound bed for final closure

Complete Therapy Range

- A novel selection range of three therapies: Continuous, Intermittent and Sinusoidal. (Refer to Graph)



* During Intermittent mode, lower pressure can be made 0

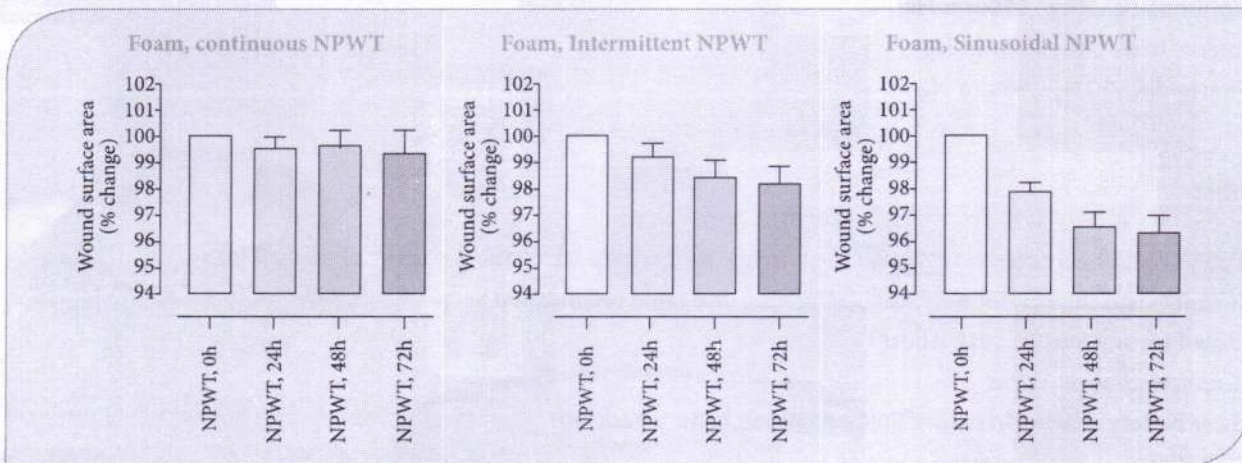


A more pronounced Wound contraction and granulation tissue formation has been observed with Sinusoidal Pressure Therapy

- Sinusoidal therapy is an interesting alternative that ensures smooth transitions between 2 different levels of negative pressure and thus relieve patient pain, while retaining the acceleration in healing
- A highly prominent Leukocyte infiltration and tissue disorganization has been observed
- Sinusoidal therapy have more profound beneficial effects on the blood flow around the wound edges, facilitate oxygenation and nutrient supply and stimulate angiogenesis and granulation tissue formation

VEL NeXT™ Black Foam Benefits

- A highly flexible open pore rectangular design of foam that fits well in non-uniform and uneven wounds
- A larger pore size to assist faster granulation in terms of increased wound surface strain, tissue growth and transformation of contractile cells
- The uniform open pore structure of foam ensures equal distribution of negative pressure at wound bed
- Available in multiple shapes and sizes to choose from as depending on the wound



* Fig. Wound contraction during continuous negative pressure wound therapy, intermittent pressure therapy, and sinusoidal pressure therapy using foam.

Dressing Kits Specifications

Kit Contents	Small	Medium	Large	Extra Large
Smart Gauze	10 cm x 10 cm	12 cm x 15 cm	30 cm x 15 cm	35 cm x 20 cm
Non adherent PU Foam	10 cm x 8 cm	18 cm x 13 cm	26 cm x 16 cm	32 cm x 20 cm
Transparent PU Drape Film	30 cm x 40 cm	30 cm x 40 cm	30 cm x 40 cm	30 cm x 40 cm
Track Pad	1 Pc.	1 Pc.	1 Pc.	2 Pc.
Wound Measuring Scale	1 Pc.	1 Pc.	1 Pc.	1 Pc.
Y-Connector	-	-	-	1 Pc.

Indications

- Diabetic & Neuropathic ulcer
- Acute / Chronic Wounds
- Traumatic Wounds
- Skin Grafting
- Pressure ulcer (stage 3 & 4)
- Partial - thickness burns
- Venous leg ulcer

Contraindications

- Necrotic tissue with eschar
- Untreated osteomyelitis
- Wounds with unexplored / visible fistula
- Presence of untreated coagulopathy / Clotting disorder
- Wounds containing malignant tissues
- Wounds including open joint capsules
- Compromised micro-vascular blood flow to wound

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VEL NeXT™ Device Information

Smart Battery Back-up

A Lithium Ion battery with 18 hours Back – up support. (After complete charge)

Easy Portability

- Comes in a comfortable pelican case which meet standards for waterproofing, stacking and durability
- Machine weighs just 1500 grams
- An ergonomic design with comfortable dimensions

Pressure Settings

- A pressure setting range* of 0 to -250mm Hg for three therapies -
 - Continuous: -50 to -250mm Hg
 - Intermittent: 0 to -250mm Hg
 - Sinusoidal: -50 to -250mm Hg

CE Certified

CE certified

Well developed Alert system with a range of Safety alarms

- Audio and Visual alarms for easy troubleshooting and rapid rectification :
 - Low Pressure Safety (Leak Alarm)
 - Canister change Alarm
 - Low Battery Alarm (In case of 20% remaining battery back-up)
 - Tilt Alarm
 - Therapy Complete Alarm
- These alarms improve patient comfort and reduce the distress

Other Advanced Features

- Large LCD Screen
- Virtual silent operations - does not disturb patient while resting
- Canister with an available volume of 500 ml, a super absorbent polymer (SAP) of 8 gm and an antibacterial filter of 1 micron

* A minimum Precision of 5mm Hg has been provided in the machine for better therapy compliance.

For more information write to Marketing Department



Datt Mediproducts Private Limited
(An ISO 13485 Certified Company)

Admin Office: 56, Community Centre, East of Kailash, New Delhi-110065
Works: 52-54 & 63-64, Roz-ka-Meo Industrial Area, Nuh, Distt. Mewat-122 103, Haryana, India
E-mail: advancedevice@dattmedi.com | Website: www.dattmedi.com | Customer Care Toll Free No.: 1800-1030-707



DATT MEDIPRODUCTS PVT. LTD.

(Formerly Datt Mediproducts Limited)

Corporate Off: 56, Community Centre, East of Kailash, New Delhi - 110 065

Tel.: +91-11-47191777 Website : www.dattmedi.com

CIN No.: U51397WB1995PTC067731

Works: 52-54, 63 & 64 Roz Ka Meo Industrial Area,

Nuh, Distt. Mewat (Haryana) 122 103

Tel.: +91-124-2362144, 2395159 Fax: +91-124-2395158

GSTIN.: 06AAACD9297R1ZR

Date : 04.05.2021

To,
The Director,
AIIMS,
Department of Burn & Plastic Surgery,
Bhubaneswar, Odisha-751019

Subject:- Authority Letter

We, Datt Mediproducts Pvt. Ltd., who are established and reputable manufacturers of Negative pressure wound therapy system (NPWT) "VEL NeXT" with factories residing at 52-54 & 63-64, Roz-ka-Meo Industrial Area, Nuh, Distt. Mewat-122103, Gurgaon, Haryana do hereby authorize M/S Nibso Metals Pvt. Ltd, Plot No. -27 District Centre Chandrasekharpur, Bhubaneswar-751016, as our authorized distributor for the above-mentioned products.

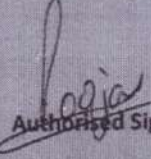
No other firm apart from M/s Nibso Metals Pvt. Ltd is authorized to quote, collect orders and payments for the above-mentioned products manufactured by our firm to your esteemed organization.

This authority is valid till 31st March 2026.

Assuring you the best services at all times.

Thanking you.

Yours Faithfully,
For Datt Mediproducts Pvt. Ltd.


Authorized Signatory



Contact Person:- Mr. PVS Prasad
Contact Number:- 9337225477
Designation:- Area Sales Manager



Sedex Member



Regd. Off.: Gajraj Chambers, 2B, Second Floor, 86 B/2, Topsia Road (South) Kolkata 700 046

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Tel.: +91-124-2362144, 2395159 Fax: +91-124-2395158

GSTIN.: 06AAACD9297R1ZR

To

Date: 05/04/2021

The Director

All India Institute of Medical Sciences

Bhubaneswar

SUB: PRICE QUOTATION

Dear Sir,

Please find below the best possible price for your Esteemed Organisation:

Sl. No.	Name of the Product With Description	HSN Code	Price to Hospital (In Rs.)	Quantity	Tax@12%	Price to Hospital (Including GST)	MRP
1	Foam Dressing VELNEXT NPWT Small Sterile Kit	3005	4300.00	1 Pc	516.00	4816.00	5990.00
2	Foam Dressing VELNEXT NPWT Medium Sterile Kit	3005	4950.00	1 Pc	594.00	5544.00	6950.00
3	Foam Dressing VELNEXT NPWT Large Sterile Kit	3005	5600.00	1 Pc	672.00	6272.00	7970.00
4	Foam Dressing VELNEXT NPWT Extra Large Sterile Kit	3005	6400.00	1 Pc	768.00	7168.00	9999.00
5	VELNEXT CANISTER	3005	1950.00	1 Pc	234.00	2184.00	2940.00

We do hereby Authorize NIBSO METALS PVT. LTD., Plot No.27, District Centre, Chandrasekharapur, Bhubaneswar-751016, Odisha to supply these goods & collect payment on our behalf.

Thanks & Regards,


Authorised Signatory
For Datt Mediproducts Pvt. Ltd.,



Sedex Member



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