



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender) & CPPP

Reference No: J-11024(049)/2022-23/S&P

Dated: 05/09/2022

Subject: Procurement of 01 no. Negative Pressure Wound Instillation Therapy Unit (V.A.C. Ultra Therapy Unit) (Make: KCI USA Inc.) with consumables for the department of Trauma & Emergency at AIIMS, Bhubaneswar on Proprietary basis - **Inviting Comments thereon.**

The Dept. of Trauma & Emergency at AIIMS, Bhubaneswar has requested for procurement of 01 no. Negative Pressure Wound Instillation Therapy Unit (V.A.C. Ultra Therapy Unit) (Make: KCI USA Inc.) with consumables on Proprietary basis from M/s KCI USA Inc.

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the **Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019** or through e-mail to spo@aiimsbhubaneswar.edu.in, aso.dkmahana@aiimsbhubaneswar.edu.in and stokee_lovenest@aiimsbhubaneswar.edu.in, so as to reach on or before **date: 20-09-2022** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11024(049)/2022-23/S&P** dt: **05-09-2022**, due on dated: **20-09-2022** should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from User Department at AIIMS, Bhubaneswar
2. Manufacturer's Proprietary Article Certificate dated 30-01-2020
3. Manufacturer's Authorization letter dated 16-12-2021
4. Price quotations dated 16-12-2021 & 14-02-2022


Sr. Procurement-cum-Stores Officer

Copy to:

- | | | |
|--------------------------------|---|------------------------------|
| 1. HOD, Trauma & Emergency | : | for kind information please |
| 2. Indenting Officer | : | for kind information please |
| 3. Accounts Officer | : | for kind information please |
| 4. IT Cell, AIIMS, Bhubaneswar | : | for hoisting in the website. |


Sr. Procurement-cum-Stores Officer

**Proprietary Article Certificate
Valid for the Current Financial Year**

File No. and Date Reference:		
1	Description of article	VAC Ultra Unit and Disposables
2	Forecast of quantity / annual requirement	1unit + Disposables
3	Approximate estimated value for above quantity	Rs. 1300000
4	Maker's name and address	M/s KCI USA Inc, 12930 IH 10 West, San Antonio, TX 78249.
5	Name(s) of authorized dealers/ Stockists	JJ surgicals, Bhubaneswar
6	I approve the above purchase on PAC basis and certify that: - Note- Tick to retain only one out of (b), (c-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.	
6 (a)	This is the only firm who is manufacturing / stocking this item, AND	yes
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares,): OR	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR <i>NAVI with multiple & dwell time is only available with KCI to best of my knowledge.</i>	
7	Reference of concurrence of finance wing to the proposal:	<i>Final circularly</i> <i>As per</i>
History of PAC Purchase of this item for past three years may be given below:		
Name of the Supplier: -		
Order / Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)
xx-12/store(DO)/Emerg. med./PAC/201718/FSC-III, 17/05/2018	1	8,00,000
2337/MS/NE/DGLP/RSC/177/ 2021-22 dt 25 MAY 2021	1	8,00,000

Signature of Approving Authority

Date

Designation of Officer

Mukesh Tripathi

डॉ. मुकेश त्रिपाठी
Dr. Mukesh Tripathi
निदेशक / Director
एम्स, भुवनेश्वर
AIIMS, Bhubaneswar

Signature of the Identifying Officer

Dr. Rakesh Pandu
Dr. Rakesh Pandu
Assistant Professor
Trauma and Emergency
Burns and Plastic Surgery
AIIMS Bhubaneswar

Dr. Tushar Subhadarshan Mishra
Dr. Tushar Subhadarshan Mishra
Professor & Head
Dept. of Trauma & Emergency
AIIMS, Bhubaneswar-751019



To whom so it may Concern
Proprietary Article Certificate
VAC Ultra Therapy Unit

Dear Madam/Sir,

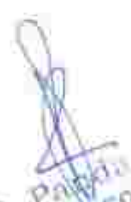
1. It is certified that, We KCI USA Inc. ("KCI") are sole manufacturer of "V.A.C. VERAFLOR (V.A.C. Ultra) Therapy Unit & disposables", located at 12930 Interstate 10 West San Antonio, TX 78249 USA
2. This is Proprietary product of KCI USA Inc. It is confirmed that no other firm is manufacturing this item of "V.A.C. VERAFLOR (V.A.C. Ultra) Therapy Unit & disposables"
3. The above product is presently being solely manufactured & marketed by KCI USA Inc.
4. The product is marketed in India under the brand name of "V.A.C. Ultra Therapy Unit"

Yours faithfully,

By 
 Terrie McDaniel
 Regulatory Affairs Manager
 KCI USA Inc.

Date : January 30, 2020




 Dr. Ritesh Pabla
 Assistant Professor
 Training and Emergency
 Plastic Surgeon
 (Bureau of Health Services)



KCI[®] now proudly
part of 3M

3M Health Care, Medical Solutions Division
KCI Medical India Pvt. Ltd.
Spaze Platinum Tower,
Unit No. 819-824, 827 & 828
Sector-47, Sohna Road,
Gurgaon - 122018
Office +91 124 455 6200
Web 3M.com/KCI
CIN No. U51397DL2010FTC207599

Reference No.: Authorization for AIIMS Bhubaneswar (512)

Date: 16th Dec 2021

To,
The Medical Superintendent
AIIMS Bhubaneswar
Sijua, Patrapada,
Bhubaneswar 751019

Sub: Authorization letter

Respected Sir,

We would like to inform you that M/s J J Surgicals is our authorized stockiest to supply KCI range products like KCI VAC Units, KCI VAC disposables and KCI AWD Dressing to your esteemed institution for the period 2021-22. There correspondence address and details are as below:

J J Surgicals
Plot No 301/B
Kharavela Nagar
Bhubaneswar 751001
Contact No.: 8917390207

M/s J J Surgicals is authorize to supply, quoting prices against enquiry raised by your institute, raised their own invoice, collecting payment and manage expiry on our behalf. Please note that its mandatory to give the order copy/supply proof, as an auditory process to execute the orders.

We assure you of prompt and regular services.

For 3M + KCI



Shikhar Gupta
(Sales Manager)
Mob: +919958081199
Mail: Sgupta10@mmm.com

Registered Office : S-327, Greater Kallash-II, New Delhi- 110048.


Dr. Ritesh Bania
Assistant Professor
Trauma and Emergency
Burns and Plastic Surgery



KCI™ now proudly
part of 3M

3M Health Care, Medical Solutions Division
KCI Medical India Pvt. Ltd.
Spaze Platinum Tower,
Unit No. 819-824, 827 & 828
Sector-47, Sohna Road,
Gurgaon - 122018
Office +91 124 455 6200
Web 3M.com/KCI
CIN No. U51397DL2010FTC207599

Reference No.: Rates Quotation for VAC Ultra unit and Disposables for AIIMS Bhubaneswar (513)

To,
The Medical Superintendent

Date: 16 Dec 21

AIIMS Bhubaneswar
Sijua, Patrapada,
Bhubaneswar 751019

Sub: Estimated Rates for VAC Ultra Unit and VAC Ultra unit Disposables.

Dear Sir, We M/s. KCI Medical India Pvt. Ltd. (Division of 3M Health Care, Medical Solutions Division) 100% subsidiary of KCI, USA pays sincere thanks to your organization for showing keen interest in our range of products.

Cat No.	Description of Goods	Units	Rate Per Quantity	GST 12%	Total Rates	
1	VAC Ultra Unit	1	800000	96000	896000	
				G. Total	896000	
Rupees Eight Lakh Ninety-six Thousand Only						
Cat No.	Description of Goods	Units	MRP	Rate Per Quantity	GST 12%	Total Rates
1	1000 ML Canister with Gel	10	4950	3960	475.2	44352
2	VAC Ultra VeroFlo Dressing Small	10	10815	8652	1038.24	96902.4
3	VAC Ultra VeroFlo Dressing Large	8	16355	13084	1570.08	117232.64
4	VAC Ultra VeroFlo Dressing Medium	8	12975	10380	1245.6	93004.8
5	500 ML Canister with Gel	8	3325	2660	319.2	23833.6
					G. Total	375325.4
Rupees Three Lakh SeventyFive Thousand Three Hundred TwentyFive Paise FourtyFour Only						

Terms & Condition

- 1) Tax: As applicable at the time of supply on quoted rates GST-12%.
- 2) Validity: The above rates are valid till Dec 31, 2022.
- 3) Supply: 2-4 week on receipt of confirm order.
- 4) Make: 3M KCI, USA.
- 5) Supply will be made through authorize distributor J J Surgicals Bhubaneswar.

Shikhar Gupta (Sales Manager) Contact No. 9958081199

Registered Office : S-327, Greater Kailash-II, New Delhi-110048

Dr. Ritesh Panda
Assistant Professor
Trauma and Emergency
Tuma and Plastic Surgery

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part of 3M

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Office +91 124 455 6200
Web 3M.com/KCI
CIN No. U51397DL2010FTC207599

Reference No.: Rates Quotation, warranty and Post warranty CMC for VAC Ultra Therapy unit for Dept. of Trauma & Emergency at AIIMS Bhubaneswar (512)

To
The Medical Superintendent
AIIMS Bhubaneswar
Sijua, Patrapada,
Bhubaneswar 751019
Sub: Estimated Rates for VAC Ultra Unit

Date: 14 Feb 2022

Dear Sir,

We M/s KCI Medical India Pvt. Ltd. (Division of 3M Health Care, Medical Solutions Division) 100% subsidiary of KCI, USA pays sincere thanks to your organization for showing keen interest in our range of products.

Thanks for your mail on dated 25 Jan 22, we would like to confirm the 5 years warranty on the said VAC Ultra Therapy unit from the date of installation.

Cat. No.	Description of Goods	Units	Rate Per Quantity	GST	Total Rates
1	VAC Ultra Therapy Unit	1	800000	96000	896000
					896000

Please find the quotation for next five Years (post Warranty) CMC on VAC Ultra Therapy Unit

Years	CMC Rates	GST
6th Year	40000+ GST	18% GST
7th Year	40000+ GST	18% GST
8th Year	40000+ GST	18% GST
9th Year	40000+ GST	18% GST
10th Year	40000+ GST	18% GST

Terms & Condition

- 1) Tax- GST will be applicable at the time of supply on quoted rates.
- 2) Validity: The above rates are valid till Dec 31, 2022.
- 3) Supply: 2-4 week on receipt of confirm order.
- 4) Warranty: 5 years from date of installation.
- 5) Make: 3M KCI, USA.
- 6) Supply will be made through authorize distributor () Surgicals Bhubaneswar.

For:

Durga Singh Sahoo (Territory Manager) Contact No. (9937994971) Email: dsahoo@mmn.com



Registered Office : S-327, Greater Kailash-II, New Delhi- 110048