



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019

To be uploaded in Website: www.aiimsbhubaneswar.edu.in (Tender)

Reference No: AIIMS/BBSR/MB/10(BB) / 313

Dated: 10/09/2022

Sub: Procurement of Microbank™ [Make: Pro-Lab] for the department of Microbiology (Project) at AIIMS, BBSR on Proprietary basis - Inviting Comments thereon.

The user section at AIIMS, Bhubaneswar has requested for Procurement Microbank™ [Make: Pro-Lab] from M/s. Pro-Lab Diagnostics, Canada through their authorized distributor M/s. Cishan International.

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through e-mail to spo@aiimsbhubaneswar.edu.in aso.rnpattnaik@aiimsbhubaneswar.edu.in & jao_arvind@aiimsbhubaneswar.edu.in so as to reach on or before date: -09-2022 failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no.– **AIIMS/BBSR/MB/10(BB)**, dt: 10-09-2022, due on dated: 24-09-2022 should be superscripted on sealed envelope.

Enclosure:

1. Proprietary Article Certificate from Indenting Officer-**Annexure-I**
2. PAC of M/s. Pro-Lab Diagnostics- **Annexure-II**
3. OEM authorization Certificate - **Annexure-III**
4. Latest Price Quotation of - **Annexure IV**


Sr. Procurement-cum-Stores Officer

Copy to: -

- | | | |
|----------------------|---|------------------------------|
| 1. Indenting Officer | : | for information please |
| 2. Accounts Officer | : | for information please |
| 3. IT Cell | : | for hoisting in the website. |

AIIMS, BHUBANESWAR

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference :			
1	Description of article	Microbank . Bead,	
2	Forecast of quantity /annual requirement	NA (Approx 4-5 / 6 months)	
3	Approximate estimated value for above quantity	Rs 85,892	
4	Maker's name and address	Pro Lab Diagnostics Inc. Canada	
5	Name(s) of authorized dealers/ stockists	CISHAN INTERNATIONAL .	
6	I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	Yes .	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	Also Yes	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR		
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR	Yes	
✓ 7	Reference of concurrence of finance wing to the proposal :	Fund of Rs. 5,77,122/- available under Rec. Expenses head of the Project TQ 28/11/2022	
History of PAC Purchase of this item for past three years may be given below :			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any

Signature of Approving Authority.....

Date..... Designation of Officer.....

Dr. Mukesh Tripathi
निदेशक / Director
एमएस, भुवनेश्वर
AIIMS, Bhubaneswar

Bijayini Beh
Signature of the Indenting Officer

11/3/22

Jr. Bijayini Beh
Additional Pro.
Department of Micro
AIIMS, Bhubaneswar



CISHAN INTERNATIONAL

VI/64/4, SREYAS NAGAR, SNRA 23, OLLUKKARA P. O., THRISSUR, KERALA - 680 655

84.

TO WHOMSOEVER IT MAY CONCERN

We, M/s Cishan International located at VI/64/4, Sreyas Nagar, SNRA 23, Ollukkara P.O., Thrissur, Kerala, India are the Authorized Distributors of Pro-Lab Diagnostics Inc., Canada located at 20, Mural Street, Unit #4, Richmond Hill, ON, Canada L4B 1K3, with affiliates in USA and U.K. We hereby confirm that Pro-Lab Diagnostics Inc., are the official manufacturer of products for Clinical Microbiology, Women's Health, Transfusion Medicines and ancillary products.

We confirm that Pro-Lab Diagnostics have control over the manufacture of all the products listed below and have License, Technology, Systems and hold Trade Mark for the following product:

Microbank™

ProlexLatex™

Antisera

Pro-Loopes™

McFarland Standards

Envirobeads™

Transvelopes™

FOR CISHAN INTERNATIONAL

Bijayini Behr
11/3/22

Dr. Bijayini Behr
Additional Professor
Department of Microbiology
AIIMS, Bhubaneswar

For Cishan International

[Signature]
Proprietor



Letter of Authorization

March 10th, 2022

To Whom It May Concern:

This letter is to certify that Pro-Lab Diagnostics of Richmond Hill, Ontario, Canada (manufacturer and distributor of Microbank™) hereby appoint Cishan International of Plot No. 260C, KNR Road, Madakathara P.O., Thrissur, Kerala-680651 India as an authorized representative/distributor for the entire product range.

Additionally, Cishan International is authorized to promote and sell Pro-Lab's products and provide after sales service for the products in India. Pro-Lab Diagnostics fully supports the efforts and activities made and enacted by Cishan International in performing these duties.

On behalf of Pro-Lab Diagnostics,

Karim Hirji
VP Operations
karim.hirji@pro-lab.com



Dr. Bijayini Behera, MD
Additional Professor
Department of Microbiology
AIIMS, Bhubaneswar



CISHAN INTERNATIONAL

VI/64/4, SREYAS NAGAR, SNRA 23, OLLUKKARA P. O., THRISSUR, KERALA - 680 655

Ref: Cishan/AIIMSB/031/2021-22

Date: 2nd March, 2022

Director, AIIMS BBSR,
All India Institute of Medical Sciences (AIIMS),
Bhubaneswar-751019

Kind Attn: Dr. Bijayini Behera, Associate Professor Deptt. Of Microbiology

Dear Dr. Bijayini Behera,

Sub: Offer for Microbank™

Thank you for your mail requesting for our offer for Microbank™ 2D, manufactured and supplied by Pro-Lab Diagnostics Inc., Canada. We are pleased to make our offer as follows:

Sr.No.	Description	Rate in INR	Unit	Quantity	Amount in INR
1.	Microbank™ PL.170C /M with 2D barcoded vials of Pro-Lab, Canada	20,450.00	80 Vials per box	1 box	20,450.00
		GST @5%			1023.00
		Total			21,473.00

INR TWENTYONE THOUSAND FOUR HUNDRED SEVENTYTHREE ONLY.

Other Terms & Conditions:

Price is ex-destination.

Payment: 100% Advance.

Delivery: The product is available Ex-stock and therefore delivery can take place immediately on confirmation.

Order to be sent to our Mumbai office at the following address or by E mail as provided below:

Pradip Shah
Cishan International
B-9, Skyland, Admar Mutt Lane
Off S. V. Road, Irla Bridge
Andheri (West), Mumbai-400 058

Contact: (M) +91 93 22 8300 36

Email: psasso183@gmail.com

We hope the above meets your approval. We look forward to your valuable order.

Thanking you,

For Cishan International

Pradip Shah

(M) +91 93 22 830036

Our Bank Details:

Name of the Account: CISHAN INTERNATIONAL

Bank: HDFC Bank Ltd.

Branch: Bypass Junction, Ollukkara, Mannuthy,
Thrissur-680651 Kerala

A/C No.: 50200047422260

IFSC: HDFC0009328

Bijayini Behera
11/3/22

Dr. Bijayini Behera
Additional Professor
Department of Microbiology
AIIMS, Bhubaneswar