



**All India Institute of Medical Sciences, Bhubaneswar**  
**At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751 019**

To be uploaded in Website: [www.aiimsbhubaneswar.edu.in](http://www.aiimsbhubaneswar.edu.in) (Tender) & CPPP

**Reference No: J-11058(013)/2022-23/S&P**

**Dated: 21/10/2022**

**Subject:** Procurement of Consumables for EMS Machine (Make: Electro Medical Systems S.A.) installed in the dept. of Urology at AIIMS, Bhubaneswar, on Proprietary basis - **Inviting Comments thereon.**

The Dept. of Urology at AIIMS, Bhubaneswar has requested for procurement of Consumables for EMS Machine (Make: Electro Medical Systems S.A.) on Proprietary basis from **M/s Healthware Pvt. Ltd. i.e. Authorized dealer of M/s E.M.S. Electro Medical Systems S.A.**

The Notice is being uploaded for general information of prospective manufacturer/ Authorized Distributor/ Dealers to submit their objection/proposal/comments, if any, on proprietorship of the item.

In case the product of any manufacturer/Authorized distributor/Dealer conforms to the enclosed specifications, they may submit their proposal for the supply of the same along with the brochures, point by point compliance of the enclosed specifications along with all documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the **Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019** or through e-mail to [spo@aiimsbhubaneswar.edu.in](mailto:spo@aiimsbhubaneswar.edu.in), [aso.dkmahana@aiimsbhubaneswar.edu.in](mailto:aso.dkmahana@aiimsbhubaneswar.edu.in) and [stokee\\_loveneet@aiimsbhubaneswar.edu.in](mailto:stokee_loveneet@aiimsbhubaneswar.edu.in), so as to reach on or before **date: 05-11-2022** failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The ref. no. – **J-11058(013)/2022-23/S&P** dt: **21-10-2022**, due on dated: **05-11-2022** should be superscripted on sealed envelope.

**Enclosure:**

1. Proprietary Article Certificates from User Department at AIIMS, Bhubaneswar
2. Manufacturer's Proprietary & Authorization Certificate
3. Price Quotation Dated 01-04-2022

**Copy to:**

- |                                   |   |                              |
|-----------------------------------|---|------------------------------|
| 1. Addl. Professor & HOD, Urology | : | for kind information please  |
| 2. Indenting Officer              | : | for kind information please  |
| 3. Accounts Officer               | : | for kind information please  |
| 4. IT Cell, AIIMS, Bhubaneswar    | : | for hoisting in the website. |

  
**Sr. Procurement-cum-Stores Officer**

  
**Sr. Procurement-cum-Stores Officer**



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Proprietary Article Certificate  
Valid for the Current Financial Year

|                                                                                                      |                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                      |                                     |
|------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|
| File No. and Date Reference :                                                                        |                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                      |                                     |
| 1                                                                                                    | Description of article                                                                                                                                                                                                                                      | Various Consumables for EMS Machine (EMS SWISS LITHOCLAST MASTER)                                                                                                                                                                    |                                     |
| 2                                                                                                    | Forecast of quantity / annual requirement                                                                                                                                                                                                                   | (a) Probe dia 0.8 x 605mm: 03 Nos.<br>(b) Pneumatic probe 0.8mm length 410mm: 03 Nos.<br>(c) Pneumatic Probe 1.0mm length 570mm for combination with the Ultrasound Probe 3.3mm & 3.8mm: 01 no.<br>(d) Probe diam 1 x 605mm: 02 Nos. |                                     |
| 3                                                                                                    | Approximate estimated value for above quantity                                                                                                                                                                                                              | Rs. 3,05,100/-<br>3,15,000/-                                                                                                                                                                                                         |                                     |
| 4                                                                                                    | Maker's name and address                                                                                                                                                                                                                                    | M/s Electro Medical Systems S.A.                                                                                                                                                                                                     |                                     |
| 5                                                                                                    | Name(s) of authorized dealers/ stockists                                                                                                                                                                                                                    | M/s Healthware Private Limited, Hyderabad                                                                                                                                                                                            |                                     |
| 6                                                                                                    | I approve the above purchase on PAC basis and certify that: -<br>Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid. |                                                                                                                                                                                                                                      |                                     |
| 6 (a)                                                                                                | This is the only firm who is manufacturing / stocking this item.<br>AND                                                                                                                                                                                     | Yes                                                                                                                                                                                                                                  |                                     |
| 6 (b)                                                                                                | A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR                                                                                                                                                              | --                                                                                                                                                                                                                                   |                                     |
| 6 (c-1)                                                                                              | No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.):<br><b>Compatible with available EMC Machine (Make: Electro Medicals Systems) in the department</b>                                                       | Yes                                                                                                                                                                                                                                  |                                     |
| 6 (c-2)                                                                                              | No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources): OR                                                       | --                                                                                                                                                                                                                                   |                                     |
| 7                                                                                                    | Reference of concurrence of finance wing to the proposal :                                                                                                                                                                                                  | Funds available under General head.                                                                                                                                                                                                  |                                     |
| History of PAC Purchase of this item for past three years may be given below : <b>Not Applicable</b> |                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                      |                                     |
| Name of the Supplier: <b>Not Applicable</b>                                                          |                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                      |                                     |
| Order/ Tender Reference & Date                                                                       | Quantity Ordered                                                                                                                                                                                                                                            | Basic Rate on Order (Rs.)                                                                                                                                                                                                            | Adverse Performance Reported if Any |
| ---                                                                                                  | ---                                                                                                                                                                                                                                                         | ---                                                                                                                                                                                                                                  | ---                                 |
| ---                                                                                                  | ---                                                                                                                                                                                                                                                         | ---                                                                                                                                                                                                                                  | ---                                 |
| ---                                                                                                  | ---                                                                                                                                                                                                                                                         | ---                                                                                                                                                                                                                                  | ---                                 |

Signature of the Indenting Officer

**Dr. Prasant Nayak**  
Additional Professor & Head  
Department of Urology  
AIIMS, Bhubaneswar-751019

Signature of Approving Authority

Date..... Designation of Officer.....

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**Dr. Ashutosh Biswas**  
कार्यकारी निदेशक / Executive Director  
एम्स, भुवनेश्वर  
AIIMS, Bhubaneswar-751019

Signature of the HOD

**Dr. Prasant Nayak**  
Additional Professor & Head  
Department of Urology  
AIIMS, Bhubaneswar-751019



1179.21/afe

Nyon, November 2<sup>nd</sup>, 2021

## TO WHOM IT MAY CONCERN

We,

E.M.S. Electro Medical Systems S.A.  
Chemin de la Vuarpillère 31  
CH-1260 Nyon, Switzerland

duly represented by the CFO, namely Alain Siegrist, and the Senior Legal Advisor, namely Andrea Blumer, acting under and by virtue of the Commercial Register,

hereby certify that the Company:

M/s. Healthware Private Limited  
Serene Towers, 8-2-623/A  
Road No. 10, Banjara Hills  
Hyderabad – 500 034, India

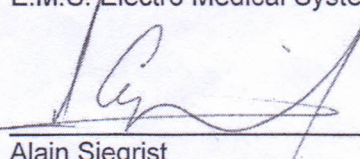
is our exclusive representative in the territory of India for the following products manufactured by EMS: Swiss LithoClast 2, Swiss LithoClast Master, Swiss LithoBreaker, LithoBasket and EMS scopes.

M/s. Healthware Private Limited is acting on their own name and account and will be responsible for the after sales service of our product line.

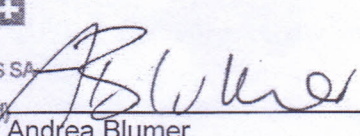
No other company is authorized by EMS to quote for this range of products within India.

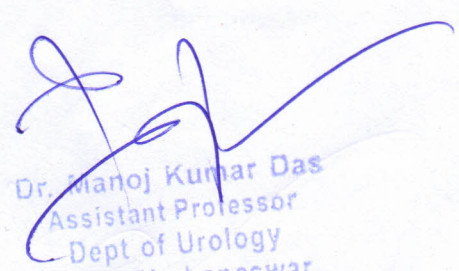
This authorization is valid from the date of signature until December 31<sup>st</sup>, 2022. It can be cancelled by either party at any time with 45 days prior written notification.

E.M.S. Electro Medical Systems S.A.

  
Alain Siegrist  
CFO

**EMS<sup>+</sup>**  
ELECTRO MEDICAL SYSTEMS S.A.  
Ch. de la Vuarpillière 31  
CH-1260 NYON (Switzerland)  
Tel. +41 22 994 47 00  
Fax +41 22 994 47 01

  
Andrea Blumer  
Senior Legal Advisor

  
Dr. Manoj Kumar Das  
Assistant Professor  
Dept of Urology  
AIIMS, Bhubaneswar

E.M.S. ELECTRO MEDICAL SYSTEMS S.A.

CH. DE LA VUARPILLIERE 31 · CH-1260 NYON · SWITZERLAND · TEL +41 22 994 47 00 · FAX +41 22 994 47 01 · e-mail: welcome@ems-ch.com



**Healthware Private Limited**

Serene Towers 8-2-623/A, Road No.10, Banjara Hills

Hyderabad-500034

INDIA

GSTN No:36AABCH2124A1ZE

CIN:U24232AP1996PTC025938

**Sales Quotation**

Quotation No:

5003

Quotation Date

01-Apr-2022

Quotation Validity

01-May-2022

**Billing Address :**

The Director

Near BijuPatnaik Police Academy,,  
AIIMS,,  
Village-Sijua, Bhubaneswar - 751019  
Odisha India

GST Reg. No.: 21AAAGA0127K1Z5

GST Registration Type : Regular/TDS/ISD

**Delivery Address:**

The Director

Near BijuPatnaik Police Academy,,  
AIIMS,,  
Village-Sijua, Bhubaneswar - 751019**Contact Details :**

Name : Dr. Prasant Nayak

Contact Number :

Email Id:

**Payment Terms:**

100% Adv.

**Delivery Terms:****Warranty Terms:**

| S.No | Item Code / Product Description                                                                            | HSN/SAC Code | Qty  | Unit MRP with Tax [INR] | Total MRP Before Discount Without Tax [INR] | Total Discount [INR] | Total Taxable Value INR |
|------|------------------------------------------------------------------------------------------------------------|--------------|------|-------------------------|---------------------------------------------|----------------------|-------------------------|
| 1    | EL-046 / Probe dia 0.8 x 605mm                                                                             | 9018         | 5.00 | 35,000.00               | 156,250.00                                  | 0.00                 | 156,250.00              |
| 2    | EL-552 / Pneumatic probe Ø 0.8 mm length 410 mm                                                            | 9018         | 3.00 | 35,000.00               | 93,750.00                                   | 0.00                 | 93,750.00               |
| 3    | EL-220 / Pneumatic Probe Ø 1.0 Mm Length 570 Mm For Combination With The Ultrasound Probes Ø3.3Mm & Ø3.8MM | 9018         | 1.00 | 35,000.00               | 31,250.00                                   | 0.00                 | 31,250.00               |
| 4    | EL-045 / Probe diam 1x605mm                                                                                | 9018         | 2.00 | 35,000.00               | 62,500.00                                   | 0.00                 | 62,500.00               |

343,750.00

**Bank A/c Details:**

Beneficiary Name : Healthware Private Limited

Bank Name : HDFC Bank Ltd

A/c No : 50200052355213

IFSC : HDFC0009817

CGST [INR] 0.00

0.00

SGST [INR] 0.00

0.00

IGST [INR] 12.00

41,250.00

Total [INR]

385,000.00

**Amount In Words :** (INR) Three lakhs Eighty-Five Thousand only**Remarks :** Delivery : 4-6 weeks from the date of PO received.

Payment : Immediate after delivery

For Healthware Private Limit

Authorized Signatory

Dr. Manoj Kumar Das  
Assistant Professor  
Dept of Urology  
AIIMS, Bhubaneswar